#### INTRODUCTION

Full details of work completed under this task have been provided in monthly status reports. This report is an abbreviated summary, most of which was extracted from those documents. The task specifications called for the development of an instrument for measuring the Big 5 personality traits, and for relating personality traits to measures of interests, life experiences, perceived abilities and measured abilities.

Most of the time and energy expended in this effort was directed toward the development of the personality measurement instrument, and the steps in achieving this goal are described in considerable detail. Information concerning the relationships of personality traits to other measures is summarized in appendices at the end of this document.

The lead scientist for this project, Dr. Christal, died of a heart attack toward the end of this effort. Shortly after his death, to cut costs senior Air Force leadership closed the division of the Air Force Research Laboratory in which he worked. Therefore, this summary possibly represents the only publically published account of the Air Force Five Factor work completed by the team of Raymond Christal, Jerry Barucky, William Driskill, and Janet Collis.

# **INITIAL SELECTION OF TRAITS TO DEFINE BIG 5 FACTORS**

# The Norman-Goldberg List of Factor Definers

During the course of the investigation, two trait lists were identified which appeared to be the most complete, and which covered the domain in a remarkable fashion. The first was the list used by Norman (1967) who investigated 2,800 terms, and finally classified 1,431 of them into 75 categories based on his understanding of their similarities in meaning. Goldberg (1982) selected a subset of 1,710 from the Norman 2,800 word list and included them in a self-report inventory of trait-descriptive adjectives that was administered to 187 college subjects. Responses were aggregated to obtain 75 scores for every subject. A factor analysis of the resulting data yielded the commonly found five-factor structure (Goldberg 1990). Recognizing that 1,431 was too many terms to be used in future studies, Goldberg used the results of his study to identify 133 trait clusters defined by 479 terms. Four additional factor analyses were accomplished using self ratings and ratings of peers. Considering the consistencies found in these factor analyses, he ultimately came up with 100 trait clusters defined by 339 trait adjectives.

Later, through a series of factor analyses, Dr. Goldberg came up with a list of 100 marker traits, which he felt yielded a good definition of the Big 5 structure.

In building the word list for the Air Force inventory, the terms extracted from the 100 trait clusters (from the 1990 study) were combined with the 100 terms he suggested to be used as markers. Duplicates and a number of the words beginning with 'un-' were eliminated, yielding a final list of 205 terms. As mentioned above, most of the words selected came from trait clusters reported in Goldberg's study. Appendix 1 provides a listing of the selected words that are sorted into Goldberg's clusters.

#### Item Selection

Approximately one-half of Goldberg's categorized list was not included in the Air Force inventory. Some traits were omitted because the category from which they came had about equal loadings on two or more factors. Some were omitted because they did not have high loadings on any factor. Some were omitted because they might generate problems with the invasion of privacy act (for example, those which dealt with morality and prejudice). Many were omitted because it was not certain that airmen would know their meanings. Below are a few examples of terms falling into this latter category:

VERBOSE COMPANIONABLE COMMUNICATIVE RAMBUNCTIOUS IMPETUOUS FLAMBOYANT EXHIBITIONISTIC OPPORTUNISTIC LETHARGIC MELANCHOLIC MOROSE SOMBER BENEVOLENT HOMESPUN CONDESCENDING POMPOUS CAUSTIC BIGOTED TEMPESTUOUS VOLATILE FASTIDIOUS SLOTHFUL AUTONOMOUS COSMOPOLITAN

#### **DEVELOPMENT OF RATING SCALES**

From the beginning it was planned that the Big 5 inventory would be administered using a computer mouse for answer entry. Attachment 2 provides a description of research to refine a scale for administering the Big 5 inventory using a computer mouse.

#### ANALYSES OF THE 205-TRAIT INVENTORY

Several analyses were made of the 205-trait inventory responses, all of which yielded about the same results. The solution below was based on 715 cases and involved orthogonal rotations:

205 Variable Orthogonal Solution.

Varimax converged in 10 iterations. Rotated Factor Matrix: FACTOR 1 FACTOR 2 FACTOR 3 FACTOR 4 FACTOR 5 FACTOR 1--CONSCIENTIOUSNESS ORGANIZE .67556

	C C O O O				
EFFICIENT	.66889				
NEAT	.65805				
PRECISE	.65514				
THOROUGH	.63823				
SLOPPY	56666	.36065			
RESPONSI	.56383				
CONSISTE	.54840				
ORDERLY	.54709				
CAREFUL	.53843		.33697		
CONFIDEN	.53318			37330	
DISORGAN	53039				
PUNCTUAL	.52708				
PROMPT	.51846				
INEFFIC	50770	.32077			
RELIABLE	.50311				
STEADY	.47721				
ASSERTIV	.47685			39778	
INCONSIS	47089	.30861			
DEPENDA	.47055				
INTELLIG	.47014				.37546
PRACTICA	.46994				
LAZY	46626	.32923			
CONCISE	.46390				
INDUSTRI	.46229				
PERFECTI	.45662				
CARELESS	45445	.38780			
ABSENT M	45037	.43118			
BRIGHT	.44947				
SMART	.44814				.38362
PERSIST	.43879				.32133
BRAVE	.43760				
FORGETFU	43249	.36484			
ECONOMIC	.42983				
PURPOSEF	.42850				.32147
ACTIVE	.42002				
SLUGGISH	41775	.37583			
DECISIVE	.41761				.33673
ASSURED	.41535			32069	
VIGOROUS	.41372				
WISHY W	41214	.31444			
UNRELIAB	39269				
ENERGETI	.37576			35322	
UNDEPEND	36698				
METICULO	.35784				
FORMAL	.35086				
PROUD	.34589				
UNSYSTEM	32932				
CAUTIOUS	.32804		.30111		
INVENTIV	.31438				
ти v ті v т V V	. JIHJU				
FACTOR 2SC	CROOGE (NEUROTI	CISM?)			
TEMPERAM		.59765			
GRUMPY		.59745			
MOODY		.57479			

TOUCHY		.57045		
BOSSY		.56827		
IRRITABL		.55938		
QUARRELS		.55567		
CRANKY		.55415		
ARGUMENT		.54851		
ABUSIVE		.54685		
GREEDY		.54351		
CRUEL		.53891		
CRABBY		.53539		
SELFISH		.53465	30661	
RUDE		.53031		
HARSH		.51281		
ANTAGON		.50327		
BULLHEAD		.48181		
STUBBORN		.48154		
JEALOUS		.46948		
VINDICTI		.46879		
SHALLOW		.46337		
SCATTERB	39433	.46299		
UNCOOPER		.45423		
DOMINEER		.45321		
SNOBBISH		.45153		
SELF_PIT	30485	.44234		
SUSPICIO		.44182		
IMPOLITE		.43738		
UNKIND		.43162	35582	
FORCEFUL		.43134		
NEGLIGEN	40557	.42758		
HIGH_ST		.42586		
INSENSIT		.42468	38799	
ENVIOUS		.42184		
COLD		.42108	35356	
ERRATIC		.41572		
RASH		.41466		
FAULTFIN		.40618		
PESSIMIS		.40447		
UNSTABLE	39997	.40386		
DEFENSIV		.40224		
IMPRACTI	35742	.39954		
SMUG		.39682		
CONCEIT		.39563		
INSECURE	37231	.38432		.30629
HAPHAZAR	36486	.37318		
IGNORANT		.37239		
COMBATIV		.37158		
UNCHARIT		.35443		
UNFORGIV		.34850		
EGOCENTR		.32041		
PATIENT		31329		
FRIVOLOU		.30538		
DISTRUST		.30044		

FACTOR 3--AGREEABLENESS

-.32753

WARM			.65343		
FRIENDLY			.60150		
SYMPATHE			.58502		
CONSIDER			.55936		
KIND			.55896		
AFFECTIO			.54921		
PLEASANT			.53613		
CHEERFUL			.52729	30558	
POLITE			.52404		
GENEROUS			.50722		
COURTEO			.50276		
EMOTIONA			.49935		
UNDERSTA			.47760		
UNSYMPAT		.32536	46601		
RESPECTF			.44493		
SOCIABLE			.43937	42588	
COOPERA	.37628		.43230		
UNEMOTIO			42876		
HELFUL	.38049		.41615		
HAPPY_GO			.41536		
ANXIOUS			.39022		
EASYGOIN			.37090		
MANNERLY			.36715		
AGREEAB			.34470		
TRUSTFUL	.33551		.33967		
IMAGINAT			.33252		
CREATIVE			.31476		
CIUDALIVE					
SUGGESTI			.31133		
SUGGESTI			.31133		
SUGGESTI REASONA	INTROVERSION/EXTF	ROVERSION	.31133		
SUGGESTI REASONA	INTROVERSION/EXTR	ROVERSION	.31133	.65801	
SUGGESTI REASONA <u>FACTOR 4</u>	INTROVERSION/EXTE	ROVERSION	.31133	.65801 .62237	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT	INTROVERSION/EXTR	ROVERSION	.31133		
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL	INTROVERSION/EXTH	ROVERSION	.31133	.62237	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY	INTROVERSION/EXTE	ROVERSION	.31133	.62237 .61294	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW	INTROVERSION/EXTR	ROVERSION	.31133	.62237 .61294 .57412	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT	INTROVERSION/EXTR	ROVERSION	.31133	.62237 .61294 .57412 .56484	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED	INTROVERSION/EXT	ROVERSION	.31133	.62237 .61294 .57412 .56484 .55646	
SUGGESTI REASONA FACTOR 4 SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET	INTROVERSION/EXTR	ROVERSION	.31133	.62237 .61294 .57412 .56484 .55646 .53337	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER	INTROVERSION/EXTF	ROVERSION	.31133	.62237 .61294 .57412 .56484 .55646 .53337 51324	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID	INTROVERSION/EXTR	ROVERSION	.31133	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID INTROVER	INTROVERSION/EXTF	ROVERSION	.31133	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID INTROVER UNSOCIAB	INTROVERSION/EXTH	ROVERSION	.31133 .30053	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750	31101
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID INTROVER UNSOCIAB TALKATIV	INTROVERSION/EXTR	ROVERSION	.31133 .30053	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750 45641	31101
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID INTROVER UNSOCIAB TALKATIV PASSIVE		ROVERSION	.31133 .30053	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750 45641 .44822	31101
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID INTROVER UNSOCIAB TALKATIV PASSIVE SPIRITED		ROVERSION	.31133 .30053	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750 45641 .44822 43823	31101
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID INTROVER UNSOCIAB TALKATIV PASSIVE SPIRITED ZESTFUL	.33043	ROVERSION	.31133 .30053	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750 45641 .44822 43823 43245	31101
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID INTROVER UNSOCIAB TALKATIV PASSIVE SPIRITED ZESTFUL BOLD	.33043 .37692	ROVERSION	.31133 .30053	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750 45641 .44822 43823 43245 40240	31101
SUGGESTI REASONA FACTOR 4 SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID INTROVER UNSOCIAB TALKATIV PASSIVE SPIRITED ZESTFUL BOLD ENTHUSIA	.33043 .37692	ROVERSION	.31133 .30053	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750 45641 .44822 43823 43245 40240 39569	
SUGGESTI REASONA FACTOR 4 SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER UNSOCIAB TALKATIV PASSIVE SPIRITED ZESTFUL BOLD ENTHUSIA SUBMISSI	.33043 .37692		.31133 .30053	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750 45641 .44822 43823 43245 40240 39569 .39526	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER UNSOCIAB TALKATIV PASSIVE SPIRITED ZESTFUL BOLD ENTHUSIA SUBMISSI IMPERSON	.33043 .37692		.31133 .30053 .34762 .38205	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750 45641 .44822 43823 43245 40240 39569 .39526 .37422	
SUGGESTI REASONA <u>FACTOR 4</u> SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID INTROVER UNSOCIAB TALKATIV PASSIVE SPIRITED ZESTFUL BOLD ENTHUSIA SUBMISSI IMPERSON UNEXICIT	.33043 .37692		.31133 .30053 .34762 .38205	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750 45641 .44822 43823 43245 40240 39569 .39526 .37422 .37405	
SUGGESTI REASONA FACTOR 4 SILENT BASHFUL SHY WITHDRAW UNTALKAT RESERVED QUIET EXTROVER TIMID INTROVER UNSOCIAB TALKATIV PASSIVE SPIRITED ZESTFUL BOLD ENTHUSIA SUBMISSI IMPERSON UNEXICIT DULL	.33043 .37692	.32452	.31133 .30053 .34762 .38205	.62237 .61294 .57412 .56484 .55646 .53337 51324 .50373 .50356 .46750 45641 .44822 43823 43245 40240 39569 .39526 .37422 .37405 .36186	

RESTRAIN			.34579	
VERBAL			34439	
INHIBIT			.33990	
FEARFUL			.33810	
UNADVENT			.33687	
DARING	.32648		33101	
FACTOR 5-	-OPENNESS-INTELLECT			
INSIGHTF				.53786
INTROSPE				.53147
CONTEMP				.52610
FORESIGH	.38124			.48996
INQUISIT				.48350
COMPLEX				.47716
DEEP		.32219		.47466
PERCEPTI	.35216			.46334
UNINQUIS				44757
CORDIAL				.43474
IMPERCEP				43341
SELF CRI				.42843
CONSCIEN	.30780			.39891
PHILOSOP				.39841
INNOVATI	.32302			.37032
UNAMBITI			.33030	35648
MEDITATI				.33975
UNREFLEC				30395

Only loadings above .30 are reported in the above table. Four of the normal Big 5 factors are easily identified, as follows: Introversion, Agreeableness, Conscientiousness (or Dependability), and Intellect. However, what would normally be called the Neuroticism factor was not cleanly identified. Instead, a strong factor was identified which primarily had loadings on the negative traits associated with Agreeableness, such as crabby, grumpy, quarrelsome, cranky, abusive, greedy, cruel, bull-headed and stubborn. This could almost be labeled as a 'Disagreeableness' or 'Scrooge' factor. The oblique solution yielded almost the same picture.

A number of steps were taken to determine if a solution could be obtained using the 205 trait names that would be more in line with the normally reported Big 5 structure. The data were subjected to Principal Axis and Principal Components extractions and to Orthogonal and Oblique rotations. The input data were modified to produce standard scores, which again were factored in a number of ways. The 205 traits were clustered into the original categories suggested by Goldberg and the clusters were factored. In no instance was a clean-cut Neuroticism factor identified.

With 715 subjects the above loadings should be relatively stable. However, the nature of the factors is undoubtedly a function of the traits evaluated. There also is the question of whether there might be 6 or more factors represented in the trait sample. In a series of analyses, 6,7,8,9,10 and up to 30 factors were

extracted and the results reviewed. A subjective review of these solutions led the writer tentatively to conclude that only 5 of the factors remained stable in all of the solutions.

# **STABILITY OF THE 5-FACTOR SOLUTION**

A technique was devised to help resolve the question of factor stability and of whether 6 or more stable factors might be represented in the data. This involved randomly ordering all of the trait names and then dividing them into two independent sets (every other one in set 2). Then 5- and 6-factor orthogonal solutions were obtained in these two independent trait samples and the factor scores were computed and intercorrelated. If a factor is clearly identified by different but related sets of descriptors, and providing the factor score correlation across the two descriptor sets is high, then stability and strength will have been demonstrated. Of particular interest was whether a sixth factor would be identified which showed stability. The results of this investigation are reported on the following pages.

Factor 1					
Fact	or 1Sample A	Fact	or 1Sample B		
~	.61576	GRUMPY			
CRUEL	.60690	CRANKY	.60001		
HARSH	.59447	BOSSY	.58789		
MOODY	.56834	IRRITABL	.58523		
TEMPERAM	.55469	ARGUMENT	.58068		
CRABBY	.54939	TOUCHY			
SELFISH	.52018	GREEDY	.52401		
ABUSIVE	.51463	RUDE	.51874		
SNOBBISH	.51408	BULLHEAD	.51853		
SHALLOW	.49585	STUBBORN	.50578		
COLD	.49574	ANTAGON	.50002		
UNCOOPER	.49009	UNKIND	.45279		
SMUG		SCATTERB	.44853		
CARELESS	.47358	SELF_PIT	.44471		
JEALOUS	.47055	DOMINEER			
VINDICTI	.46747	NEGLIGEN	.43598		
HAPHAZAR	.46529	RASH			
ENVIOUS		SUSPICIO			
SLUGGISH	.44904	DEFENSIV	.40019		
ERRATIC	.44772	IMPRACTI	.39843		
HIGH_ST		UNSTABLE	.38830		
FORCEFUL	.42304	COMBATIV	.38681		
ABSENT_M		IGNORANT			
WISHY_W	.39179	CONCEIT	.37353		
FORGETFU	.39107	UNCHARIT			
EGOCENTR		IMPOLITE			
PESSIMIS	.38408	DEMANDIN	.35352		
UNSYMPAT	.37902	GULLIBLE	.35053		
UNDEPEND	.37875	UNFORGIV	.34504		

IMPERSON	.37058	FRIVOLOU	.33717	
FAULTEIN	.36498	FRETFUL	.32447	
NATVE	.36286	PATIENT	30471	
UNPREDIC	.36008			
011111111111111111111111111111111111111				
UNOBSERV	.34482			
UNSYSTEM	.32119			

Factor 1Scrooge, [	Disagreeableness,	Neuroticism
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Neither of these two factors is a clean-cut 'Neuroticism' factor. Most of the variables with the highest loadings were designed to have negative loadings on the 'Agreeableness' factor, but they ended defining a factor of their own. A few of the terms, such as fretful, jealous, self-pitying, and unstable are normally found on the Neuroticism factor, but these are not the primary defining traits for the two factors above. Although there is no overlap in the terms defining the above two factors, their nature seems clear, and their factor scores correlated .90.

Factor 2					
Facto	or 2Sample A	Factor 2Sample B			
PRECISE	.64797	NEAT .66698			
ORGANIZE	.60031	EFFICIEN .64382			
CAREFUL	.58348	SLOPPY58460			
RESPONSI	.55531	CONSISTE .55036			
THOROUGH	.54206	DISORGAN52442			
CONFIDEN	.52919	ORDERLY .52275			
DEPENDA	.49525	INEFFIC48071			
PERFECTI	.47826	PROMPT .47220			
ASSURED	.43677	RELIABLE .45989			
HELFUL	.43266	LAZY45216			
ENERGETI	.43209	STEADY .44738			
ACTIVE	.42831	SMART .44183			
COOPERA	.42756	INTELLIG .44046			
ECONOMIC	.42644	INCONSIS41909			
BRAVE	.41185	FORMAL .41224			
PROUD	.40469	PERSIST .38230			
ASSERTIV	.39924	CONCISE .37814			
BRIGHT	.39576	SOPHISTI .37515			
INDUSTRI	.38799	INVENTIV .36536			
DECISIVE	.38251	UNRELIAB36287			
CAUTIOUS	.37293				
PUNCTUAL	.36858				
PRACTICA	.36712				
REASONA	.36110				
CREATIVE	.32342				

Factor 2

Factor II Dependability

This is the 'Conscientiousness' or 'Dependability' factor, although note that the trait called conscientiousness does not appear among the loadings in either sample. The highest loaded traits are those which relate to being efficient and organized. It is hypothesized that conscientiousness does not have a high loading on this factor because many airmen do not know what this term means.

Factor 3					
Fact	or 3Sample A	Factor 3Sample B			
SILENT	.61987	BASHFUL .61182			
SHY	.56974	TIMID .55239			
UNTALKAT	.54016	QUIET .55012			
WITHDRAW	.51186	RESERVED .52844			
DULL	.45068	UNSOCIAB .46813			
BOLD	41716	INTROVER .44895			
DARING	41297	EXTROVER41354			
NERVOUS	.41204	SUBMISSI .41255			
PASSIVE	.38145	INSECURE .37842			
VERBAL	37370	FEARFUL .36679			
ENTHUSIA	36402	TALKATIV36243			
UNAMBITI	.33677	UNADVENT .32621			
		ZESTFUL31425			
		INHIBIT .30512			

Factor 3

Factor 3--Introversion

Both of these factors are clearly related to introversion-extroversion, although both of these trait terms fortuitously ended up in sample B. Factor scores from the two samples correlated .82.

Factor 4					
Facto	or 4Sample A	Facto	or 4Sample B		
FRIENDLY	.55167	CONSIDER	.57730		
KIND	.53940	CHEERFUL	.56334		
WARM	.53567	COURTEO	.52475		
AFFECTIO	.52593	UNDERSTA	.51433		
GENEROUS	.48135	SOCIABLE	.49868		
POLITE	.46366	SYMPATHE	.48805		
EMOTIONA	.45351	RESPECTF	.47514		
HAPPY GO	.42758	SPIRITED	.41951		
IMAGINAT	.35165	EASYGOIN	.39510		
		UNEXICIT	39477		
		INSENSIT	38160		
		AGREEAB	.37311		
		UNEMOTIO	36101		
		TRUSTFUL	.33997		
		MANNERLY	.33353		
		ADVENTUR	.32706		
		ANXIOUS	.30364		

#### Factor 4--Agreeableness

Factor 5					
Factor 5Sample A	Factor 5Sample B				
INSIGHTF .53123	INQUISIT .55028				
FORESIGH .52621	CONTEMP .53225				
COMPLEX .48056	INTROSPE .49231				
CONSCIEN .44443	CORDIAL .47480				
PHILOSOP .42861	DEEP .47251				
UNINQUIS42527	PERCEPTI .44243				
IMPERCEP41665	SELF CRI .40333				
METICULO .38596	INNOVATI .38215				
MEDITATI .37937	PURPOSEF .37758				
	CULTURED .34079				
	UNREFLEC31124				

Both of these factors are clearly the 'Agreeableness' or 'Friendliness' factor. Factor scores from the two samples correlated .82.

#### Factor 5--Intellect, Openness

In both samples, the 'Intellectual-Cultured-Openness' factor is apparent. The factor scores in these two samples correlated .79. Note that conscientiousness loaded on the Sample A factor, and cordial loaded on the Sample B factor. It is believed that in both of the instances many airmen did not know the meaning of these two terms.

#### **Five-Factor Summary**

A summary of the above results is provided in the table below, which presents the complete set of intercorrelations among factor scores from the two trait samples. The rows are from sample A while the columns are from sample B. Note that the factors did not appear in the same order, but in each case, the highest correlations are from factors identified as being identical. Note also that, while the within factor correlations are all high, the between factor correlations are extremely low, confirming orthogonality.

	FAC 1	FAC 2	FAC 3	FAC 4	FAC 5
FAC 1	.90	13	09	.13	05
FAC 2	.01	.82	.22	02	.06
FAC 3	01	15	10	.82	06
FAC 4	. 02	.03	.82	.09	. 08
FAC 5	. 06	.19	07	07	.79

# 6 Factor Solution

6-Factor solutions were computed within sample A and Sample B, and the resulting factor scores were intercorrelated. The table below presents the results. Within each solution, the standard Big 5 factors remained in tact, although the correlations of their corresponding factor scores were slightly reduced. The correlations for the 6th factor in the two samples was only -.38.

	FAC 1	FAC 2	FAC 3	FAC 4	FAC 5	FAC 6
FAC 1	.18	.82	03	.10	05	.43
FAC 2	75	.01	.38	.04	.08	.04
FAC 3	.20	02	10	.82	04	. 04
FAC 4	17	.06	08	09	.78	.01
FAC 5	.14	.05	.77	.05	.07	21
FAC 6	10	.18	.07	01	.20	38

It can be seen that, while the Big 5 factors are all identifiable in both the sample A and sample B trait solutions, the 6th factor in sample A is related to creativity (creative, imaginative, uncreative, philosophical and wordy) while the 6th factor in sample B is a mushy factor somewhat related to being insensitive and unemotional (insensitive, impolite, unkind, unemotional, unreliable, ignorant, unexcited, uncharitable, distrustful). It was concluded that a stable sixth factor could not be found in this data set.

#### Stability of 5-Factor Solutions in 10 Random Samples

In order to evaluate the stability of the 5-factor solution using the full 205-trait set, the 205 traits were sorted into 5 random orders each of which was divided into two subsamples. 5-factor orthogonal solutions were obtained in each of these 10 subsamples. Note that a particular trait only appeared in 5 of the ten subsamples. Fortunately, what appeared to be the same 5 factors were identified in all 10 subsamples. A count was made of the number of times each trait loaded on one of these 5 identified factors. Below is reported each of the traits which had significant loadings on the same factor in at least 4 of the 5 possible times, along with its average loading.

# FACTOR 1

NAME	# LOADING		TEMPERAM	5	0.54
CRANKY	5	0.63	ABUSIVE	4	0.50
GRUMPY	4	0.61	ANTAGON	5	0.50
HARSH	4	0.61	JEALOUS	5	0.50
IRRITABL	5	0.61	BULLHEAD	4	0.50
QUARRELS	4	0.61	SNOBBISH	4	0.49
MOODY	5	0.60	ENVIOUS	4	0.48
CRABBY	4	0.58	STUBBORN	4	0.48
ARGUMENT	5	0.57	CARELESS	4	0.47
CRUEL	5	0.57	COLD	4	0.47
RUDE	5	0.57	SCATTERB	5	0.47
TOUCHY	4	0.57	SELF-PIT	5	0.47
BOSSY	4	0.56	FORCEFUL	5	0.46
GREEDY	4	0.54	SHALLOW	4	0.46
SELFISH	5	0.54	SLUGGISH	4	0.46

SMUG VINDICT ERRATIC UNCOOPER HAPHAZAR HIGH_ST NEGLIGEN ABSENT_M FORGETFUL DOMINEER GULLIBLE RASH UNSTABLE IMPRACTI INSENSITIVE	4 4 5 4 4 5 5 5 4 4 4 4 4 5 4	0.46 0.45 0.45 0.44 0.44 0.44 0.43 0.43 0.43 0.42 0.42 0.42 0.42 0.42 0.42 0.42 0.42 0.41 0.41	COMBATIVE DEFENSIV SUSPICIO UNCHARIT WISHY-W IGNORANT CONCEIT FAULTFIN PESSIMIS EGOCENTR NAIVE UNDEPEND UNFORGIV IMPERSONAL FRIVOLOU	4 4 5 5 4 5 5 5 4 4 4 4 4 4 4	0.40 0.40 0.40 0.40 0.39 0.38 0.37 0.36 0.36 0.36 0.36 0.35 0.34
FACTOR 2					
NEAT PRECISE EFFICIENT CAREFUL CONSISTENT SLOPPY RESPONSI THOROUGH DISORGAN HELPFUL ORDERLY ENERGETI COOPERA DEPENDA PERFECTI CONFIDENT PROMPT RELIABLE STEADY	5 5 5 4 5 5 5 5 5 4 5 4 4 5 5 5 5 5 5 5	0.67 0.62 0.61 0.57 0.55 -0.55 0.53 0.53 -0.52 0.49 0.49 0.46 0.46 0.46	BRIGHT LAZY BRAVE DECISIVE ASSURED ECONOMIC INDUSTRI ACTIVE CONCISE FORMAL PERSIST PRACTICA PUNCTUAL CREATIVE INVENTIV SOPHISTIC	4 4 5 4 5 5 4 4 5 4 5 5 5 5 5 4 5	0.45 -0.45 0.44 0.43 0.43 0.43 0.42 0.41 0.41 0.41 0.40 0.40 0.40 0.39 0.38 0.36
FACTOR 3					
SILENT BASHFUL SHY TIMID QUIET UNTALKAT	5 5 5 5 5 5 5	0.64 0.63 0.62 0.58 0.57 0.53	WITHDRAW RESERVED NERVOUS UNSOCIAB INTROVER SUBMISSI	5 5 4 5 5 5	0.52 0.5 0.47 0.46 0.44 0.44

DULL TALKATIV PASSIVE EXTROVERT	4 4 5 5	0.43 -0.43 0.41 -0.4	FEARFUL VERBAL UNAMBIT UNADVENT	4 4 5 4	0.39 -0.39 0.36 0.34
FACTOR 4					
FRIENDLY CHEERFUL KIND PLEASANT AFFECTIO WARM COURTEO GENEROUS POLITE	4 5 5 4 5 4 4 4 4	0.63 0.58 0.57 0.57 0.55 0.54 0.52 0.52 0.52	UNDERSTA RESPECTF SOCIABLE SYMPATHE HAPPY-GO EMOTIONA UNEMOTIO UNEXCIT ADVENTUR	4 5 4 5 5 5 4 4 4	0.5 0.48 0.48 0.48 0.44 0.43 -0.43 -0.43 -0.39 0.34
FACTOR 5					
INQUISIT CONTEMP CORDIAL DEEP INTROSPEC CONSCIEN PERCEPTI PHILOSOP UNINQUIS	5 5 5 5 5 5 5 4 5 4 5 4	0.54 0.53 0.48 0.46 0.46 0.45 0.45 0.45 0.44 0.44	INSIGHTF COMPLEX FORESIGH SELF-CRI IMPERCEP METICULO PURPOSEF INNOVATI MEDITATI CULTURED	5 4 5 4 5 4 4 5 5 5	0.52 0.49 0.42 0.40 0.40 0.39 0.38 0.38 0.34

#### **Discussion**

The above tables reveal remarkable stability for the five factors identified in the random subsamples. With minor exceptions, all five factors were found in each of the 10 random trait lists. Any particular trait could have appeared in up to 5 of the solutions. All those reported in the tables above loaded on the same factors in at least 4 of these 5 of the solutions. It would appear that the five factors would be found in any random half of the trait variables likely to be generated. Nevertheless, there are some things which are bothersome concerning the factors and their definitions.

First, as indicated previously, in no instance was a clean Neuroticism factor identified. Instead a factor was identified which would better be labeled as a 'disagreeableness' or 'scrooge' factor. Traits such as jealous, unstable, and defensive did load on the factor, but they did not have the highest loadings. Furthermore traits such as nervous and fearful ended up on the introversion factor.

Second, the 'Intellect' or 'Openness' factor had two trait loadings which seems out of place. These are for 'cordial' and 'conscientiousness'. It would seem that 'cordial' should have been loaded on the 'Agreeableness' factor, while the trait 'conscientiousness' is often given as the alternative title to the 'Dependableness' factor. These unexpected results may be due to the fact that many airmen do not know the meaning of these terms.

#### AIRMEN KNOWLEDGE OF TRAIT NAMES

As mentioned previously, there may have been a vocabulary problem which affected the solutions reported in the military sample, which was made up of enlisted personnel. Appendix 3 describes a study on the confusion of trait names.

#### **DEVELOPMENT OF THE 106-TRAIT INVENTORY**

As demonstrated in the study above on trait names, the 205-trait inventory did not yield a clean-cut Neuroticism factor. It was finally concluded that this was primarily due to the selection of traits which were included in the analyses. A new factor analysis was performed which included only the 95 traits selected from Goldberg's 100-trait marker list. This solution did produce a cleaner 5factor solution, with the Neuroticism factor more clearly identified. Factor scores were computed from this solution and correlated with the remaining traits in the 205-trait list, and 11 additional traits were added to the short list, bringing it to a total of 106 terms. These traits were as follows:

	ACTIVE
2.	AFFECTIONATE ANXIOUS
	ASSURED
	BASHFUL
	BOLD
	BRIGHT
	CAREFUL
	CARELESS
•••	CHEERFUL
	COLD
	COMPLEX
	CONSIDERATE
	CONSISTENT
	CONTEMPLATIVE
16.	COOPERATIVE
17.	COURTEOUS
18.	CREATIVE
19.	DEEP
20.	DEFENSIVE
21.	DEPENDABLE
22.	DISORGANIZED
23.	EFFICIENT
24.	EMOTIONAL
25.	ENERGETIC

26. ENTHUSIASTIC 27. ENVIOUS 28. EXTROVERTED 29. FEARFUL 30. FORESIGHT 31. FRETFUL 32. FRIENDLY 33. GENEROUS 34. HELPFUL 35. HIGH STRUNG 36. IMPRACTICAL **37. INCONSISTENT** 38. INDUSTRIOUS 39. INEFFICIENT 40. INNOVATIVE 41. INQUISITIVE 42. INSECURE 43. INSENSITIVE 44. INSIGHTFUL 45. INTROSPECTIVE 46. INTROVERTED 47. INVENTIVE 48. IRRITABLE 49. JEALOUS 50. KIND 51. LAZY

52. MEDITATIVE 53. MOODY 54. NEAT 55. NEGLIGENT 56. NERVOUS 57. ORDERLY 58. ORGANIZED 59. PASSIVE 60. PATIENT 61. PERCEPTIVE 62. PERFECTIONISTIC **63. PERSISTENT** 64. PHILOSOPHICAL 65. PLEASANT 66. POLITE 67. PRACTICAL 68. PRECISE 69. PROMPT 70. PUNCTUAL 71. QUIET 72. RELAXED 73. RESERVED 74. RESPECTFUL 75. RESPONSIBLE 76. SELF-PITYING 77. SELFISH

88. TEMPERAMENTAL	98. UNKIND
89. THOROUGH	99. UNREFLECTIVE
90. TIMID	100.UNSOCIABLE
91. TOUCHY	101.UNSTABLE
92. TRUSTFUL	102.UNSYMPATHETIC
93. UNCHARITABLE	103.UNTALKATIVE
94. UNDEPENDABLE	104.VERBAL
95. UNDERSTANDING	105.WARM
96. UNEMOTIONAL	106.WITHDRAWN
97. UNINQUISITIVE	
	<ul> <li>89. THOROUGH</li> <li>90. TIMID</li> <li>91. TOUCHY</li> <li>92. TRUSTFUL</li> <li>93. UNCHARITABLE</li> <li>94. UNDEPENDABLE</li> <li>95. UNDERSTANDING</li> <li>96. UNEMOTIONAL</li> </ul>

#### **COMPARISON SOLUTIONS FROM 205- AND 106-TRAIT LISTS**

By this time, data had been collected from over 1100 subjects. A decision was made to use this common sample to compute solutions using the two lists and to compare them. In each instance, Principal Components factors were extracted and rotated using the VARIMAX method. Factor scores were computed in each instance and were compared.

#### 205-Trait Solution

	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4	FACTOR 5
OUARRELS	.64598	10996	08052	02201	06080
GRUMPY	.64060	19917	11199	.16024	.05900
HARSH	.61964	.06337	25125	02905	.05953
CRANKY	.61860	20793	07805	.15580	.06357
IRRITABL	.60666	13045	10679	.06947	.10279
CRUEL	.60145	03963	26767	.05287	08189
RUDE	.59904	12279	20581	.02385	07717
CRABBY	.59812	19770	15634	.15485	.10979
ARGUMENT	.58518	09898	04290	13644	.07808
BOSSY	.56955	.08204	11869	23786	.08790
MOODY	.56764	16309	05624	.17636	.09643
GREEDY	.55667	11643	17917	.06031	00558
TEMPERAM	.55602	10636	04753	.04536	.07988
SELFISH	.55226	17509	27467	.08426	.09469
TOUCHY	.54500	09747	00583	.12206	.04981
ANTAGON	.53926	00323	01357	.03162	20395
JEALOUS	.52086	13671	.04631	.08458	09878
ABUSIVE	.51879	06107	21817	.09248	08668
BULLHEAD	.51306	12868	11029	10582	.24951
UNKIND	.51021	06591	36743	.07251	12122
COLD	.50871	.06457	34083	.09159	08084
SNOBBISH	.50725	04650	21850	.02608	02064
SCATTERB	.50409	34158	.06676	.17755	06876
STUBBORN	.50254	14802	10029	04920	.27301
UNCOOPER	.50006	27167	21152	.15913	04289
NEGLIGEN	.49430	29092	.00697	.12604	22262
VINDICTI	.48984	.00717	03195	.01351	18285
SELF_PIT	.48236	27228	.04342	.25802	06573
RASH	.47993	11451	02392	04208	06790
ENVIOUS	.47681	13938	.04140	.15271	10682
SLUGGISH	.47433	37079	02013	.28760	04312
SHALLOW	.47418	09278	09888	.26965	30564
CARELESS	.47374	40512	.00477	.08302	03033
ERRATIC	.47108	13922	.20857	.02522	19408
SMUG	.47103	11030	11638	.05527	09723
DEFENSIV	.46592	.01018	.03104	.09941	.00989
UNSTABLE	.45642	34572	10093	.21437	11552
HAPHAZAR	.45361	21240	.09225	.13528	21344
IGNORANT	.45325	23699	09057	.16851	10552
IMPRACTI	.45099	30658	.01363	.09184	21112
HIGH_ST	.44319	.04198	.07380	05920	.03554
DOMINEER	.44134	.18629	02265	24492	.01835

UNCHARIT	.44025	06388	17848	.18665	18428
IMPOLITE	.44010	10690	28038	.15926	11080
SUSPICIO	.43873	.02353	02237	.11099	.03372
INCONSIS	.43641	38119	.00340	.22942	08146
FORCEFUL	.43147	.13019	17237	16122	.20085
INSENSIT	.42624	05378	30692	.13336	21667
CONCEIT	.42046	.02657	12409	10683	.01907
UNFORGIV	.41533	.00034	21203	.07355	13019
INEFFIC	.41054	39075	.01099	.18456	17744
INSECURE	.40668	34855	.01621	.37442	.08792
FAULTFIN	.40657	.13608	10315	.03646	.11646
PESSIMIS	.40411	09796	04933	.25161	16279
WISHY W	.40321	31365	.07178	.25349	15338
IMPERSON	.39943	.00822	14549	.24391	27098
EGOCENTR			08300	12098	08640
	.39559	.12330			
UNPREDIC	.39449	10296	.11426	08142	.03188
GULLIBLE	.39051	27719	.11200	.26844	09415
COMBATIV	.38884	.26022	03597	12876	15184
UNRELIAB	.38700	29128	09668	.18129	11951
FRETFUL	.38642	15753	.09318	.27051	10887
UNDEPEND	.36913	25983	09701	.19858	12803
UNOBSERV	.36728	26279	02716	.17595	20448
NAIVE	.35855	23325	.06525	.27401	08869
	.35434	27775	.04297	.08815	10746
UNSYSTEM					
FRIVOLOU	.34044	09017	.12868	.05490	10690
DISTRUST	.33718	15576	22376	.15068	.15264
DEMANDIN	.33122	.29492	06908	20570	.20321
UNREFLEC	.32215	12597	07437	.16322	27231
UNSOPHIS	.31783	22986	06841	.19038	17927
PATIENT	29619	.29363	.28854	.20725	.05554
UNCREAT	.29030	17146	18533	.22602	21255
WORDY	.27493	.03939	.15525	21042	.16807
	.27368	10980	17549	.20723	
UNIMAGIN					24522
UNRESTRA	.24257	09297	.04649	16947	04666
UNINHIB	.21361	08574	02773	13836	.20915
ORGANIZE	14679	.67636	.08954	.05342	.02443
NEAT	14113	.67348	.18291	.09621	03692
EFFICIEN	15182	.65790	.15062	03099	.15727
PRECISE	15491	.62540	.07639	00560	.22938
CONSISTE	14805	.57121	.16140	08571	.17016
RESPONSI	12545	.56787	.21839	08627	.16124
CAREFUL	15378	.56096	.28512	.11567	03209
ORDERLY	13813	.54526	.07746	.06371	.17193
CONFIDEN	07811	.53857	.23888	30646	.02902
PROMPT	11917	.53021	.10077	07028	.16495
THOROUGH	13957	.52361	.10219	10570	.30556
SLOPPY	.41744	52360	.03528	.06413	00786
PERFECTI	02512	.50742	.04959	.01417	.23684
STEADY	17105	.49992	.20600	02181	.16761
DISORGAN	.35460	49977	.05151	.05060	00612
RELIABLE	13128	.48790	.20210	10571	.14077
DEPENDA	14000	.48469	.24468	06629	.19736
BRAVE	.00608	.47674	.25333	23802	.06822
FORMAL	04191	.46990	.24630	.04565	02442
ACTIVE	04260	.46565	.28626	25874	.00807
ENERGETI	03439	.46546	.34210	26415	.00773
F(CONOMIC)	- 05976	45572	12330	07420	n h y l y
ECONOMIC	05976	.45572	.12330	.07420	.06912
LAZY	.41409	45346	.04381	.15134	.01442
		45346 .44678			
LAZY	.41409	45346	.04381	.15134	.01442
LAZY ASSURED ABSENT_M	.41409 14066 .43752	45346 .44678 44066	.04381 .15649 .06207	.15134 23174 .12954	.01442 .13620 .10429
LAZY ASSURED ABSENT_M BRIGHT	.41409 14066 .43752 11633	45346 .44678 44066 .43717	.04381 .15649 .06207 .25800	.15134 23174 .12954 18108	.01442 .13620 .10429 .34916
LAZY ASSURED ABSENT_M BRIGHT PROUD	.41409 14066 .43752 11633 .02857	45346 .44678 44066 .43717 .43227	.04381 .15649 .06207 .25800 .28026	.15134 23174 .12954 18108 18229	.01442 .13620 .10429 .34916 06740
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART	.41409 14066 .43752 11633 .02857 13277	45346 .44678 44066 .43717 .43227 .42058	.04381 .15649 .06207 .25800 .28026 .14578	.15134 23174 .12954 18108 18229 13726	.01442 .13620 .10429 .34916 06740 .40702
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA	.41409 14066 .43752 11633 .02857 13277 22630	45346 .44678 44066 .43717 .43227 .42058 .41816	.04381 .15649 .06207 .25800 .28026 .14578 .41157	.15134 23174 .12954 18108 18229 13726 .02511	.01442 .13620 .10429 .34916 06740 .40702 .03850
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART	.41409 14066 .43752 11633 .02857 13277	45346 .44678 44066 .43717 .43227 .42058	.04381 .15649 .06207 .25800 .28026 .14578	.15134 23174 .12954 18108 18229 13726	.01442 .13620 .10429 .34916 06740 .40702
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA	.41409 14066 .43752 11633 .02857 13277 22630	45346 .44678 44066 .43717 .43227 .42058 .41816	.04381 .15649 .06207 .25800 .28026 .14578 .41157	.15134 23174 .12954 18108 18229 13726 .02511	.01442 .13620 .10429 .34916 06740 .40702 .03850
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008	45346 .44678 44066 .43717 .43227 .42058 .41816 .41349 41010	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858	.15134 23174 .12954 18108 18229 13726 .02511 00008 .18844	.01442 .13620 .10429 .34916 -06740 .40702 .03850 .31644 .01226
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275	45346 .44678 44066 .43717 .43227 .42058 .41816 .41349 41010 .40994	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354	.15134 -23174 .12954 -18108 -18229 -13726 .02511 -00008 .18844 -19698	.01442 .13620 .10429 .34916 06740 .40702 .03850 .31644 .01226 .31820
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST INDUSTRI	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275 10079	45346 .44678 44066 .43717 .43227 .42058 .41816 .41349 41010 .40994 .40712	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354 .04611	.15134 -23174 .12954 -18108 -18229 -13726 .02511 -00008 .18844 -19698 -06895	.01442 .13620 .10429 .34916 06740 .40702 .03850 .31644 .01226 .31820 .34117
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST INDUSTRI CAUTIOUS	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275 10079 03389	45346 .44678 44066 .43717 .43227 .42058 .41816 .41349 41010 .40994 .40712 .40284	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354 .04611 .26943	.15134 23174 .12954 18108 18229 13726 .02511 00008 .18844 19698 06895 .25975	.01442 .13620 .10429 .34916 06740 .40702 .03850 .31644 .01226 .31820 .34117 02414
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST INDUSTRI	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275 10079	45346 .44678 44066 .43717 .43227 .42058 .41816 .41349 41010 .40994 .40712	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354 .04611	.15134 -23174 .12954 -18108 -18229 -13726 .02511 -00008 .18844 -19698 -06895	.01442 .13620 .10429 .34916 06740 .40702 .03850 .31644 .01226 .31820 .34117
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST INDUSTRI CAUTIOUS PUNCTUAL	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275 10079 03389 09305	45346 .44678 44066 .43717 .42258 .41816 .41349 41010 .40994 .40712 .40284 .40140	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354 .04611 .26943 04282	.15134 23174 .12954 18108 18229 13726 .02511 00008 .18844 19698 06895 .25975 02934	.01442 .13620 .10429 .34916 06740 .40702 .03850 .31644 .01226 .31820 .34117 02414 .33753
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST INDUSTRI CAUTIOUS PUNCTUAL ASSERTIV	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275 10079 03389 09305 09616	45346 .44678 44066 .43717 .43227 .42058 .41816 .41349 41010 .40994 .40712 .40284 .40140 .39883	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354 .04611 .26943 04282 .08143	.15134 23174 .12954 18108 18229 13726 .02511 00008 .18844 19698 06895 .25975 02934 27164	.01442 .13620 .10429 .34916 06740 .40702 .03850 .31644 .01226 .31820 .34117 02414 .33753 .32819
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST INDUSTRI CAUTIOUS PUNCTUAL ASSERTIV PRACTICA	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275 10079 03389 09305 09616 12663	45346 .44678 44066 .43717 .43227 .42058 .41816 .41349 41010 .40994 .40712 .40284 .40140 .39883 .38789	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354 .04611 .26943 04282 .08143 .13624	.15134 23174 .12954 18108 18229 13726 .02511 00008 .18844 19698 06895 .25975 02934 27164 .07794	.01442 .13620 .10429 .34916 06740 .40702 .03850 .31644 .01226 .31820 .34117 02414 .33753 .32819 .33562
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST INDUSTRI CAUTIOUS PUNCTUAL ASSERTIV PRACTICA ENTHUSIA	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275 10079 03389 09305 09616 12663 03969	45346 .44678 44066 .43717 .43227 .42058 .41816 .41349 41010 .40994 .40712 .40284 .40140 .39883 .38789 .38650	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354 .04611 .26943 04282 .08143 .13624 .36872	.15134 23174 .12954 18108 18229 13726 .02511 00008 .18844 19698 06895 .25975 02934 27164 .07794 29583	.01442 .13620 .10429 .34916 -06740 .40702 .03850 .31644 .01226 .31820 .34117 -02414 .33753 .32819 .33562 .09499
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST INDUSTRI CAUTIOUS PUNCTUAL ASSERTIV PRACTICA ENTHUSIA ADVENTUR	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275 10079 03389 09305 09616 12663 03969 .07000	45346 .44678 44066 .43717 .42258 .41816 .41349 41010 .40994 .40712 .40284 .40140 .39883 .38789 .38650 .36320	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354 .04611 .26943 04282 .08143 .13624 .36872 .33336	.15134 23174 .12954 18108 18229 13726 .02511 00008 .18844 19698 06895 .25975 02934 27164 .07794 29583 25545	.01442 .13620 .10429 .34916 06740 .40702 .03850 .31644 .01226 .31820 .34117 02414 .33753 .32819 .33562 .09499 .09926
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST INDUSTRI CAUTIOUS PUNCTUAL ASSERTIV PRACTICA ENTHUSIA	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275 10079 03389 09305 09616 12663 03969	45346 .44678 44066 .43717 .43227 .42058 .41816 .41349 41010 .40994 .40712 .40284 .40140 .39883 .38789 .38650	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354 .04611 .26943 04282 .08143 .13624 .36872	.15134 23174 .12954 18108 18229 13726 .02511 00008 .18844 19698 06895 .25975 02934 27164 .07794 29583	.01442 .13620 .10429 .34916 06740 .40702 .03850 .31644 .01226 .31820 .34117 02414 .33753 .32819 .33562 .09499 .09926 .22903
LAZY ASSURED ABSENT_M BRIGHT PROUD SMART COOPERA CONCISE FORGETFU PERSIST INDUSTRI CAUTIOUS PUNCTUAL ASSERTIV PRACTICA ENTHUSIA ADVENTUR	.41409 14066 .43752 11633 .02857 13277 22630 11457 .41008 .01275 10079 03389 09305 09616 12663 03969 .07000	45346 .44678 44066 .43717 .42258 .41816 .41349 41010 .40994 .40712 .40284 .40140 .39883 .38789 .38650 .36320	.04381 .15649 .06207 .25800 .28026 .14578 .41157 .06246 .14858 .12354 .04611 .26943 04282 .08143 .13624 .36872 .33336	.15134 23174 .12954 18108 18229 13726 .02511 00008 .18844 19698 06895 .25975 02934 27164 .07794 29583 25545	.01442 .13620 .10429 .34916 06740 .40702 .03850 .31644 .01226 .31820 .34117 02414 .33753 .32819 .33562 .09499 .09926

INVENTIV	04347	.34751	.09985	06863	.29097
THRIFTY	01869	.23413	.06345	.03730	.11623
FRIENDLY	16131	.27378	.63747	13864	.03005
KIND	23160	.27192	.59212	.08097	.06794
CONSIDER	20219	.31063	.57750	.03785	.15262
CHEERFUL	12247	.29922	.56856	26708	.00968
WARM	10963	.12761	.56788	01877	.14755
PLEASANT	23153	.32040	.56245	05132	.07250
AFFECTIO	05280	.11127	.55437	10410	.16224
POLITE	14896	.27873	.54200	.04927	.10501
SYMPATHE	14741	.03546	.54008	.10439	.27623
UNDERSTA	15480	.27225	.52699	.04914	.10350
COURTEO	17736	.35487	.52458	02315	.13454
GENEROUS	13643	.27713	.51839	03090	.02364
HAPPY GO	.06228	.06054	.49553	15829	10452
HELFUL	13146	.41967	.48771	02055	.05723
SOCIABLE	04929	.25655	.47528	42099	.00352
EASYGOIN	07595	.08613	.45225	.04104	03674
RESPECTF	14718	.33888	.44605	.01416	.15089
EMOTIONA	.19180	05080	.42314	.07040	.05930
SPIRITED	03750	.36567	.42066	33494	.11566
AGREEAB	16333	.27665	.41683	.08085	00144
UNSYMPAT	.39374	.05239	39645	.06547	16980
REASONA	18086	.34015	.38376	.00266	.18575
UNEMOTIO	.15638	.08140	38158	.15422	02754
MANNERLY	11197	.30407	.34974	06382	.16686
TRUSTFUL	08942	.33839	.34251	.01152	03761
RELAXED	10649	.19622	.33894	10496	02798
SUGGESTI	.14809	.24580	.32495	00608	14384
ANXIOUS	.29619	.09598	.31963	.03938	09421
IMAGINAT	06735	.25995	.30257	07687	.28010
LENIENT	.01989	04412	.29439	.16074	.03450
CAREFREE	.19156	10109	.27290	08393	.01399
SILENT	.08058	.02705	07291	.66983	.02007
SHY	.14304	04636	02312	.65953	02930
BASHFUL	.17722	12937	.02099	.65350	06337
QUIET	.02859	.01420	03523	.64022	.04446
TIMID	.25176	08340	.04729	.60077	15701
UNTALKAT	.07693	03691	21656	.59780	.03316
WITHDRAW	.32591	16503	13602	.54530	.00719
RESERVED	.04259	.10634	.01912	.53468	.02464
UNSOCIAB	.26906	15144	25962	.50369	.04191
TALKATIV	.21510	.04844	.32021	48475	.01960
INTROVER	.18044	00564	00853	.43774	08628
DULL	.32206	25055	19415	.43296	04779
NERVOUS	.38246	25834	.10061	. 42738	02090
VERBAL	.22170	.18482	.16083	40681	.20377
PASSIVE	.15458	04145	.18879	.39614	19348
BOLD	.14549	.34310	.11905	38720	.19974
SUBMISSI	.24959	07781	.17427	.37856	24930
EXTROVER	.10251	05868	.09908	37467	.19959
	.33266	21446	.06404	.36059	02063
FEARFUL					
UNEXICIT	.15019	11712	32521	.35858	.05148
DARING	.15298	.30706	.20292	35065	.13285
SIMPLE	.10106	.02474	.19257	.30750	27730
UNADVENT	.23264	19656	11898	.29636	09122
ZESTFUL	06312	.28666	.24932	29198	.27204
PREDICTA	.00679	.05182	.03815	.27769	11156
INHIBIT	.20952	01554	.08376	.27519	07303
RESTRAIN	.02539	00539	08484	.27485	.21459
UNDEMAND	03437	21890	.10539	.22629	15110
UNCRITIC	05476	12932	.14038	.18934	10699
INQUISIT	08871	.07327	.02135	10833	.59035
CONTEMP	.01326	02184	.00457	.05832	.54528
CORDIAL	17587	.10037	.06591	08992	.53802
INSIGHTF	05498	.09064	.04328	02805	.51302
INTROSPE	.01381	.02805	01870	.05699	.51155
FORESIGH	01095	.22045	.01067	07820	.51073
DEEP	.02785	.03889	.21375	07186	.50493
SELF CRI	.13162	.04761	01982	.01431	.48643
PERCEPTI	14476	.28463	.13753	11043	.48582
CONSCIEN	12334	.18688	.10067	.00185	.47078
INNOVATI	09073	.26981	.07287	11625	.46499
PHILOSOP	.02903	.12393	.13087	05903	.45613
COMPLEX	.19429	.09878	04182	07311	.43472
UNINQUIS	.29112	08845	.01698	.19725	41485

METICULO	02548	.24541	06215	.02198	.41384
INTELLIG	09921	.40511	.13414	11910	.41199
PURPOSEF	16534	.36411	.14472	09214	.40299
DECISIVE	10289	.37294	.03932	21456	.38120
IMPERCEP	.32755	04120	.04326	.22498	36928
MEDITATI	.04396	.06414	.06877	.10115	.36583
VIGOROUS	02222	.26057	.04573	15057	.36489
OPTIMIST	17101	.18879	.17311	18586	.32234
CULTURED	01433	.30281	.22698	06542	.31239
UNAMBITI	.28046	16061	03569	.27989	28092
ARTISTIC	01731	.16598	.16461	00663	.16969

# 106-Trait Solution

Rotated Factor Matrix:

	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4	FACTOR 5
ORGANIZE	.68938	13852	.11708	.04226	00502
NEAT	.68265	11107	.21558	.08689	07229
EFFICIEN	.65610	17419	.16896	02520	.12431
PRECISE	.63554	15718	.10307	01403	.20771
RESPONSI	.58596	11303	.24038	08675	.12023
CONSISTE	.57493	16684	.17848	09634	.15365
CAREFUL	.55837	09801	.31703	.08198	06261
ORDERLY	.55798	13372	.11435	.05121	.13267
PROMPT	.54583	12255	.12201	07645	.12516
THOROUGH	.54559	14832	.11336	12618	.28404
PERFECTI	.52529	05596	.04872	00098	.23183
ENERGETI	.50537	01929	.30311	27800	01651
STEADY	.50289	17078	.22351	04317	.14961
SLOPPY	50259	.44629	04284	01421	.02392
ACTIVE	.50060	04311	.24896	26381	02597
DISORGAN	49958	.37101	01516	01540	.02936
DEPENDA	.48758	13909	.28525	05621	.16677
PERSIST	.45029	00382	.09624	21299	.28994
PUNCTUAL	.43287	12331	02739	03168	.28210
BRIGHT	.43230	13337	.26090	17038	.34584
INDUSTRI	.42337	13734	.04465	04563	.36069
ASSURED	.41664	18770	.16190	23418	.14585
ENTHUSIA	.40931	04805	.33809	30799	.06229
PRACTICA	.40191	12180	.15249	.05759	.31956
SPIRITED	.38116 .37564	05147 04305	.37799 .23463	34773 10973	.09993
CREATIVE INVENTIV	.35454	07731	.23463	05165	.26548 .34905
IRRITABL	08781	.59972	18981	.02512	.08952
MOODY	11240	.59563	11560	.12782	.06720
TOUCHY	06673	.59303	05471	.06072	.02673
JEALOUS	12151	.56940	00167	.02769	10137
TEMPERAM	07338	.56450	11480	01049	.06479
SELF PIT	24485	.55075	01653	.17862	05366
ENVIOUS	11470	.53179	02647	.08978	07562
SLUGGISH	35225	.52494	08508	.18901	02570
NEGLIGEN	26271	.52279	11772	.03426	16905
SELFISH	14023	.52122	35873	.02590	.10690
NERVOUS	21548	.51152	.08073	.36600	04012
UNSTABLE	30842	.50889	18649	.13143	07977
SHALLOW	07053	.50435	17673	.18225	29910
CARELESS	37026	.49357	11265	.00449	00331
IMPRACTI	27467	.48998	07178	.00721	19395
DEFENSIV	.01200	.48856	01547	.06688	.03780
INSECURE	32354	.48793	01179	.29672	.08528
INCONSIS	36779	.47793	07742	.16131	04298
FRETFUL	12195	.47149	.02673	.20103	09193
INEFFIC	37344 02668	.46200 .45773	06796 27728	.08941 .12684	12789 14189
UNCHARIT	.09269	.45723	45133	.02510	04290
COLD HIGH ST	.09289	.45723	02025	11565	04290 .06604
LAZY	43028	.45174	03045	.07870	.02936
FEARFUL	18843	.43231	.04434	.28619	01643
UNDEPEND	23763	.39025	17456	.11307	09478
ANXTOUS	.10037	.36638	.26168	01540	06439
UNREFLEC	08002	.34616	15994	.10830	29649
FRIENDLY	.28497	06546	.65901	18467	00697
KIND	.27170	14104	.65415	.06381	.01120

CONSIDER	.31587	11364	.63068	.01968	.10052
SYMPATHE	.03107	04261	.62248	.07042	.23270
WARM	.11822	02439	.60858	05839	.13423
AFFECTIO	.09613	.02912	.60103	12585	.13281
POLITE	.28747	05382	.58465	.01991	.05811
COURTEO	.36425	09821	.56408	05272	.08765
PLEASANT	.34650	15183	.56222	07755	.03352
UNDERSTA	.28068	06027	.55182	.00669	.07444
CHEERFUL	.32313	07752	.54531	30302	01437
GENEROUS	.27398	08181	.53484	06463	.00661
UNSYMPAT	.08596	.33877	51329	.03206	12777
HELFUL	.43375	07131	.50504	03445	.02466
RESPECTE	.36182	06600	.48309	00855	.10254
UNKIND	04644	.45294	47208	.01082	08595
UNEMOTIO	.10807	.08793	44852	.13832	00813
EMOTIONA	05535	.30508	.442.57	.03098	.05704
INSENSIT	00891	.39857	43408	.08436	16778
COOPERA	.42118	15190	.43325	00191	.00207
TRUSTFUL	.35525	03359	.35916	.00593	06697
PATIENT	.27105	24465	.32187	.19573	.05272
RELAXED	.19133	10781	.28490	12172	01340
SILENT	.02142	.13333	04020	.72329	.02328
SHY	03207	.21868	00275	.70318	05013
OUIET	.03207	.09973	.00581	.68755	.04496
BASHFUL	10922	.26578	.03005	.67760	08028
UNTALKAT	04097	.10735	17373	.64127	.04555
TALKATIV	.04037	.22211	.22094	59053	.04408
TIMID	06715	.35721	.02072	.56769	14262
RESERVED	.00131	.09753	.04533	.53483	.02893
WITHDRAW	13768	.37246	17885	.51702	.03118
SOCIABLE	.25320	02331	.45370	49417	00881
UNSOCIAB	12617	.29530	28704	.49413	.06511
VERBAL	.18582	.18436	.10136	47704	.23505
EXTROVER	02922	.06807	.05329	43265	.18690
INTROVER	01913	.20149	03782	.42811	03519
BOLD	.35203	.08322	.03996	39707	.22714
PASSIVE	02991	.24488	.13730	.35598	15507
INQUISIT	.08945	11416	.03758	10490	.60777
CONTEMP	02493	.00101	.03389	.06498	.57190
DEEP	.01686	.01668	.22553	05937	.56253
INTROSPE	.01872	00551	01071	.04611	.55742
FORESIGH	.23167	04891	01177	08765	.55639
PHILOSOP	.09505	.01594	.12058	07888	.54609
INSIGHTF	.11746	06564	.04296	03831	.52896
INNOVATI	.27912	13447	.05198	09447	.49225
COMPLEX	.09116	.15618	05923	07216	.48697
PERCEPTI	.28326	17094	.16513	09792	.48059
MEDITATI	.06263	.05026	.06085	.09112	.41071
UNINOUIS	08550	.32760	04395	.13881	39463

#### Correlations of Factor Scores from 205- and 106 Solutions.

Correlations:	F106_1	F106_2	F106_3	F106_4	F106_5
FAC205_1 FAC205_2 FAC205_3 FAC205_4 FAC205_5	.0151 .9638** .0575 .0117 .0547	.9318** 0715 .1652** .1653** 0319	1788** .0228 .9421** .0501 .0445	0951* .0027 0913* .9461** .0026	.0444 .0113 0140 0182 .9382**
N of cases:	1078	2-tailed	Signif: *	01 ** -	001

On the surface, the "Scrooge" factor form the 205-trait solution and the "Neuroticism" factor from the 106-trait solution looked different. The top loadings on the "Scrooge" factor included such traits as quarrelsome, grumpy, harsh, cranky, cruel, rude, crabby, argumentative, bossy, greedy, selfish, touchy, antagonistic, bull-headed, unkind, and cold; while the top loadings on the 106-trait solution included such traits as moody, jealous, self-pitying, nervous, unstable, insecure, fretful, and inconsistent. <u>Although the traits defining the</u>

# two factors appear different, the factor scores correlated .93, suggesting that they had much in common.

#### Relationship Between Agreeableness, Disagreeableness, and Neuroticism

From the beginning of this stream of research there was some difficulty in identifying a clean-cut Neuroticism factor. The variables normally loaded on the Neuroticism factor were found to load on a factor that was better labeled as 'Scrooge,' and the variables that had the highest loadings on it were originally classified as belonging on the negative side of Agreeableness. The correlation of .93 between the 'Scrooge' factor identified in the 205 variable solution and the 'Neuroticism' factor identified in the 106 variable solution suggested that these two factors had much in common. One of the causes for this high correlation was that some of the variables included in the two solutions were identical. However, this could not have been the sole reason for the high overlap. To gain a better understanding of what was going on, the trait names classified as positive on the Agreeableness factor, those classified as negative on the Agreeableness factor, and those classified as negative on the Emotional Stability (Neuroticism) factor were analyzed as a group (see pp. 3-9 for these classifications).

First, a single principal components factor was extracted from each of the three groups of variables. The intercorrelations of these factors are presented below:

# CORRELATIONS OF SINGLE FACTORS EXTRACTED FROM POSITIVE ITEMS ON AGREEABLENESS, NEGATIVE ITEMS ON AGREEABLENESS, AND ITEMS ON NEUROTICISM

Variable	AGREEPOS.	AGREENEG.	NEUROTICISM
AGREEPOS.	1.00	51	27
AGREENEG.	51	1.00	.69
NEUROTICISM	27	.69	1.00

Notice that the factor identified with the negative traits on Agreeableness correlated higher with the Neuroticism factor than it did with the positive Agreeableness factor (.69 Vs -.51.)

In a second analysis, the three sets of variables were combined and subjected to a factor analysis in which three principal components factors were extracted and subjected to oblique rotations (oblim). The three-factor solution is presented below:

Pattern Matrix:

	Factor 1	Factor 2	Factor 3
BOSSY	.67337	04484	08424
DEMANDIN	.62693	.12383	30418
DOMINEER	.62258	.06430	19235

HARSH	.61309	17338	.04543
ARGUMENT	.56104	02861	.13604
BULLHEAD	.53482	07708	.06815
QUARRELS	.51880	09765	.24884
STUBBORN	.51414	06416	.10296
COMBATIV	.48871	.05313	08666
IRRITABL	.46286	08554	.32282
	.46109	.01782	.02189
FAULTFIN			
CONCEIT	.44972	12316	06089
TEMPERAM	.44071	02786	.28830
EGOCENTR	.42234	06699	04772
GRUMPY	.42074	12359	.41966
CRUEL	.41910	30082	.18597
RUDE	.41056	26787	.21312
DEFENSIV	.41049	.10020	.26701
TOUCHY	.40725	.00828	.35189
CRABBY	.40564	15482	.37897
GREEDY	.40235	21520	.22691
HIGH ST	.39870	.10606	.16766
ANTAGON	.39490	04395	.24810
SELFISH	.39099	31040	.20504
COLD	.36750	32288	.09644
SNOBBISH	.36650	25193	.13744
SUSPICIO	.36116	.02347	.21914
VINDICTI	.34784	05273	.23596
ABUSIVE	.30016	26193	.23925
SMUG	.29659	18182	.22798
SELF_CRI	.27414	.13527	04124
UNFORGIV	.25911	22134	.17026
CONSIDER	.01798	.73506	02041
FRIENDLY	.01901	.71073	04111
KIND	07783	.70079	.03842
COURTEO	.04835	.68457	06845
POLITE	.00825	.67092	.03479
HELFUL	.08303	.64677	09127
PLEASANT	04857	.63984	09135
UNDERSTA	01185	.63213	.01780
AFFECTIO	.09629	.61581	.05712
RESPECTF	.07439	.61387	08366
SYMPATHE	08239	.61133	.18865
WARM	01380	.60902	.08467
GENEROUS	.00500	.60338	02355
COOPERA	03427	.56725	09650
REASONA	.05481	.52117	17689
AGREEAB	10054	.47832	.01890
TRUSTFUL	.06204	.47159	03394
EASYGOIN	07715	.43474	.12362
	.28857		
UNKIND		42202	.16423
UNSYMPAT	.22382	42013	.04199
EMOTIONA	.09774	.41764	.38406
INSENSIT	.15387	38599	.21332
IMPOLITE	.14231	37065	.26678
SUGGESTI	.16951	.36288	.09860
ANXIOUS	.24564	.35420	.28572
PATIENT	24020	.35065	04987
RELAXED	.02456	.32275	17792
DISTRUST	.14631	27474	.17975
LENIENT	08792	.25331	.23645
NERVOUS	.01165	.05281	.70538
INSECURE	.05703	06689	.60586
FEARFUL	00130	.00327	.58577
GULLIBLE	.02768	01198	.57692
SELF_PIT	.13963	05928	.57044
FRETFUL	.06033	.02809	.56375
NAIVE	.00027	05001	.52692
UNSTABLE	.04854	27204	.50227
ENVIOUS	.21734	.00038	.48472
CRANKY	.40380	09399	.43307
UNDEMAND	40919	06984	.42506
JEALOUS	.33202	.02033	.41663
UNCOOPER	.17170	34111	.35689
		.04570	.32396
UNCRITIC	30605		
IMPERSON	.15692	18914	.29877
UNCHARIT	.17156	25487	.28668
CORDIAL	.07929	.20035	28591
		.20000	· 20001

#### Structure Matrix:

	Factor 1	Factor 2	Factor 3
HARSH	.66309	31300	.26101
BOSSY	.65832	16964	.12155
QUARRELS	.61202	26058	.42082
ARGUMENT	.60675	17649	.30564
IRRITABL	.57507	25236	.47592
BULLHEAD GRUMPY	.57102 .56924	20494 30209	.24042
STUBBORN	.55775	19505	.26646
DOMINEER	.55289	02672	02460
CRABBY	.54891	32147	.53015
CRUEL	.53706	42923	.37213
TEMPERAM	.53063	18264	.42267
RUDE	.52945	40026	.38979
SELFISH GREEDY	.51654 .51409	43692 34878	.38505 .38997
DEMANDIN	.51204	.05568	14782
TOUCHY	.50805	15294	.46882
ANTAGON	.47652	18046	.37254
DEFENSIV	.46707	04365	.36532
COLD	.46405	42130	.27227
FAULTFIN SNOBBISH	.46370 .45996	08457 35887	.15248 .29787
CONCEIT	.45808	20552	.09639
COMBATIV	.45219	03201	.04446
VINDICTI	.42778	17668	.34856
ABUSIVE	.42541	37647	.38247
HIGH_ST	.42508	01414	.26128
EGOCENTR	.42263	14636	.08962
SUSPICIO SMUG	.42005 .40157	09972 29321	.31940 .35312
UNFORGIV	.35565	31251	.29289
SELF CRI	.23345	.08594	.00987
CONSIDER	14378	.73559	17162
FRIENDLY	14362	.71545	18685
KIND	21518	.70911	13342
COURTEO PLEASANT	11670 21082	.68889 .66958	20006 24169
POLITE	12382	.66177	10560
HELFUL	08066	.64859	20473
UNDERSTA	14065	.63085	12020
RESPECTF	08011	.61591	19263
GENEROUS	12976 18263	.60734	15052 22722
COOPERA WARM	11822	.59506 .59393	04897
SYMPATHE	15699	.58865	.03453
AFFECTIO	01759	.58324	04588
REASONA	10721	.54721	27185
UNKIND	.42589	51814	.33816
AGREEAB UNSYMPAT	19642 .32511	.49561 47651	11221 .19664
TRUSTFUL	04781	.46566	11623
INSENSIT	.29786	46401	.34032
IMPOLITE	.29863	45759	.38714
EASYGOIN	13327	.42478	.00861
PATIENT	32906 09570	.41217	19451 23945
RELAXED DISTRUST	09570 .25693	.35542 34401	23945
SUGGESTI	.12133	.30596	.07077
LENIENT	07270	.22162	.15691
NERVOUS	.20603	09979	.69753
INSECURE	.24777	20793	.63671
SELF_PIT	.31844	21029	.62375
GULLIBLE FEARFUL	.19836 .16873	14064 12113	.58754 .58470
FRETFUL	.21868	10469	.57536
UNSTABLE	.25258	38924	.57432
CRANKY	.54993	27176	.57076
ENVIOUS	.35853	14886	.54798
NAIVE	.16443 .44913	16221 13872	.53764 .50907
JEALOUS UNCOOPER	.44913 .34801	45346	.47953
UNCHARIT	.30914	35225	.39093
. –			

UNCRITIC22132 .04162 .22504	IMPERSON	.28408	28599	.38476
	EMOTIONA	.12115	.31518	.32366
	UNDEMAND	27051	07357	.32067
	CORDIAL	04650	.24440	30544
	ANXIOUS	.25383	.24132	.28192
	UNCRITIC	22132	.04162	.22504

Factor Correlation Matrix:

		Factor 1	Factor 2	Factor 3
Factor Factor		1.00000 21197	1.00000	
Factor	3	.29144	21284	1.00000

In the above solution, the first factor could accurately be labeled as a Scrooge factor. The traits having the highest loadings on it are those originally classified as negative traits on the Agreeableness factor, such as bossy, demanding, domineering, harsh, argumentative, bull-headed, quarrelsome, and stubborn. The second factor can be labeled as Agreeableness, with the top defining traits being considerate, friendly, kind, courteous, and polite. The third factor looks like a fairly clean-cut Neuroticism factor, which is defined by traits such as nervous, insecure, fearful, fretful, and unstable.

It should also be noted, that the Scrooge factor (negative Agreeableness) has a higher correlation with the Neuroticism factor than with the Agreeableness factor (.29 vs. -.21).

Note that in the above solution, some of the terms that were classified as being negative traits on Agreeableness did in fact find themselves on that factor. These include unkind, unsympathetic, insensitive, and impolite. In the main, however, these were antonyms of words classified as positive on Agreeableness, including kind, sympathetic, and polite.

A second solution was computed in which only two principal component factors were extracted and subjected to oblique rotations. This solution is provided below:

Pattern Matr	cix:		STUBBORN NERVOUS	.53377 .53148	01043
	Factor 1	Factor 2	BOSSY SELFISH	.53099	.02089
GRUMPY	.69536	07217	BULLHEAD	.52727	02146
CRANKY	.68727	04496	INSECURE	.51009	04983
IRRITABL	.65560	03273	VINDICTI	.48644	01351
CRABBY	.65521	10450	SUSPICIO	.47705	.06129
QUARRELS	.65058	04014	FRETFUL	.47096	.04178
TOUCHY	.61827	.05312	ABUSIVE	.47042	22062
TEMPERAM	.60402	.02042	HIGH ST	.46224	.14410
JEALOUS	.59951	.05846	GULLIBLE	.45670	.00002
ARGUMENT	.59556	.02906	UNCOOPER	.45478	30796
HARSH	.58945	10741	SNOBBISH	.45126	20605
SELF PIT	.55502	03497	SMUG	.44999	14359
ENVIOUS	.55231	.02903	UNSTABLE	.44804	25086
RUDE	.54812	21602	FEARFUL	.43627	.01209
DEFENSIV	.54746	.14111	COLD	.42937	27527
GREEDY	.54539	16562	UNKIND	.42201	37788
CRUEL	.53896	24750	FAULTFIN	.41768	.06251
ANTAGON	.53570	00024	NAIVE	.39958	04024

DOMINIEED	20265	11002		06706	C1104
DOMINEER	.39365	.11993	UNDERSTA	06726	.61104
UNCHARIT	.39261	22558	AFFECTIO	.05853	.60639
ANXIOUS	.38904	.37122	RESPECTF	06563	.60020
IMPERSON	.38154	16319	WARM	01643	.58952
UNFORGIV	.37846	18640	SYMPATHE	.00103	.58668
IMPOLITE	.36501	34081	GENEROUS	08024	.58422
CONCEIT	.36152	07635	COOPERA	16509	.54429
COMBATIV	.35679				
		.09770	REASONA	14214	.50712
EGOCENTR	.34118	02445	TRUSTFUL	02347	.46203
DEMANDIN	.30727	.17624	AGREEAB	12693	.45353
DISTRUST	.29282	24893	EMOTIONA	.32613	.41975
SELF_CRI	.19394	.15702	EASYGOIN	02337	.41523
UNCRITIC	03065	.01943	UNSYMPAT	.27381	38425
CONSIDER	08116	.71300	SUGGESTI	.18165	.36932
FRIENDLY	09303	.68922	INSENSIT	.33688	35537
KIND	11720	.67140	PATIENT	28631	.31527
COURTEO	08489	.66634	RELAXED	14732	.31208
POLITE	04129	.65082	LENIENT	.07168	.24030
HELFUL	06741	.63277	CORDIAL	16656	.19725
PLEASANT	18181	.61325	UNDEMAND	03249	10090
Structure M	latriv.		UNFORGIV	.42141	27359
Deructure 1.	IdellA.				
			IMPERSON	.41914	25109
	Factor 1	Factor 2	NAIVE	.40885	13230
			FAULTFIN	.40328	03372
GRUMPY	.71198	23238	CONCEIT	.37911	15965
CRANKY	.69763	20331	DOMINEER	.36601	.02923
CRABBY	.67929	25546	DISTRUST	.35017	31639
IRRITABL	.66314	18378	EGOCENTR	.34681	10305
OUARRELS	.65983	19003	COMBATIV	.33428	.01550
~					
HARSH	.61420	24322	ANXIOUS	.30351	.28159
TOUCHY	.60603	08933	DEMANDIN	.26667	.10545
TEMPERAM	.59931	11875	SELF CRI	.15776	.11233
RUDE	.59789	34231	UNCRITIC	03513	.02649
CRUEL	.59598	37167	CONSIDER	24544	.73170
SELFISH	.58941	38126	FRIENDLY	25183	.71066
ARGUMENT	.58887	10816	KIND	27189	.69840
JEALOUS	.58604	07967	COURTEO	23842	.68590
GREEDY	.58355	29127	POLITE	19124	.66033
SELF PIT	.56308	16285	PLEASANT	32310	.65514
ENVIOUS	.54562	09823	HELFUL	21321	.64830
STUBBORN	.53617	13341	UNDERSTA	20805	.62654
ANTAGON	.53575	12367	RESPECTF	20392	.61532
					.0102
BULLHEAD	.53222	14294	GENEROUS	21485	.60271
	.53222				.60271
BOSSY	.53222 .52618	10145	WARM	15226	.60271 .59331
BOSSY UNCOOPER	.53222 .52618 .52573	10145 41274	WARM AFFECTIO	15226 08119	.60271 .59331 .59290
BOSSY	.53222 .52618	10145	WARM	15226	.60271 .59331
BOSSY UNCOOPER	.53222 .52618 .52573	10145 41274	WARM AFFECTIO	15226 08119	.60271 .59331 .59290
BOSSY UNCOOPER INSECURE ABUSIVE	.53222 .52618 .52573 .52157 .52125	10145 41274 16736 32900	WARM AFFECTIO SYMPATHE COOPERA	15226 08119 13414 29050	.60271 .59331 .59290 .58644 .58233
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS	.53222 .52618 .52573 .52157 .52125 .51693	10145 41274 16736 32900 05930	WARM AFFECTIO SYMPATHE COOPERA REASONA	15226 08119 13414 29050 25898	.60271 .59331 .59290 .58644 .58233 .53987
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV	.53222 .52618 .52573 .52157 .52125 .51693 .51495	10145 41274 16736 32900 05930 .01497	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB	15226 08119 13414 29050 25898 23143	.60271 .59331 .59290 .58644 .58233 .53987 .48278
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS	.53222 .52618 .52573 .52157 .52125 .51693	10145 41274 16736 32900 05930	WARM AFFECTIO SYMPATHE COOPERA REASONA	15226 08119 13414 29050 25898	.60271 .59331 .59290 .58644 .58233 .53987
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND	.53222 .52618 .52573 .52157 .52125 .51693 .51495 .50907	10145 41274 16736 32900 05930 .01497	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL	15226 08119 13414 29050 25898 23143 12992	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE	.53222 .52618 .52573 .52125 .51693 .51495 .50907 .50583	10145 41274 16736 32900 05930 .01497 47511 35409	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT	15226 08119 13414 29050 25898 23143 12992 .36234	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH	.53222 .52618 .52573 .52157 .52125 .51693 .51495 .50907 .50583 .49873	10145 41274 16736 32900 05930 .01497 47511 35409 31002	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT	15226 08119 13414 29050 25898 23143 12992 .36234 .41875	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 43298
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD	.53222 .52618 .52573 .52157 .52125 .51693 .51495 .50907 .50583 .49873 .49279	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN	15226 08119 13414 29050 25898 23143 12992 .36234 .41875 11904	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 44734 43298 .42062
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH	.53222 .52618 .52573 .52157 .52125 .51693 .51495 .50907 .50583 .49873	10145 41274 16736 32900 05930 .01497 47511 35409 31002	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT	15226 08119 13414 29050 25898 23143 12992 .36234 .41875	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 43298
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD VINDICTI	.53222 .52618 .52573 .52157 .51693 .51495 .50907 .50583 .49873 .49279 .48955	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN PATIENT	15226 08119 13414 29050 25898 23143 12992 .36234 .41875 11904	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 44734 43298 .42062
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD VINDICTI SMUG	.53222 .52618 .52573 .52157 .51693 .51495 .50907 .50583 .49873 .49279 .48955 .48307	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419 12559 24727	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN PATIENT RELAXED	15226 08119 13414 29050 25898 23143 12992 .36234 .41875 11904 35894 21923	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 44278 .42062 .38123 .34602
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD VINDICTI SMUG SUSPICIO	.53222 .52618 .52573 .52157 .51693 .51495 .50907 .50583 .49873 .49279 .48955 .48307 .46293	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419 12559 24727 04862	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN PATIENT RELAXED EMOTIONA	15226 08119 13414 29050 25898 23143 12992 36234 .41875 11904 35894 21923 22942	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 44734 43298 .42062 .38123 .34602 .34461
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD VINDICTI SMUG SUSPICIO FRETFUL	.53222 .52618 .52573 .52157 .52125 .51693 .51495 .50907 .50583 .49873 .49279 .48955 .48307 .46293 .46134	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419 12559 24727 04862 06673	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN PATIENT RELAXED EMOTIONA SUGGESTI	15226 08119 13414 29050 25898 23143 12992 .36234 .41875 11904 35894 21923 .22942 .09656	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 43298 .42062 .38123 .34602 .34461 .32746
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD VINDICTI SMUG SUSPICIO	.53222 .52618 .52573 .52157 .51693 .51495 .50907 .50583 .49873 .49279 .48955 .48307 .46293	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419 12559 24727 04862	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN PATIENT RELAXED EMOTIONA	15226 08119 13414 29050 25898 23143 12992 36234 .41875 11904 35894 21923 22942	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 44734 43298 .42062 .38123 .34602 .34461
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD VINDICTI SMUG SUSPICIO FRETFUL GULLIBLE	.53222 .52618 .52573 .52125 .51693 .51495 .50907 .50583 .49873 .49279 .48955 .48307 .46293 .46134 .45670	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419 12559 24727 04862 06673 10521	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN PATIENT RELAXED EMOTIONA SUGGESTI CORDIAL	15226 08119 13414 29050 25898 23143 12992 .36234 .41875 11904 35894 21923 .22942 .09656 21201	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 43298 .42062 .38123 .3462 .34461 .32746 .23563
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD VINDICTI SMUG SUSPICIO FRETFUL GULLIBLE UNCHARIT	.53222 .52618 .52573 .52125 .51693 .51495 .50907 .50583 .49873 .49279 .48955 .48307 .46293 .46134 .45670 .44459	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419 12559 24727 04862 06673 10521 31604	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN PATIENT RELAXED EMOTIONA SUGGESTI CORDIAL LENIENT	15226 08119 13414 29050 25898 23143 12992 .36234 .41875 11904 35894 21923 .22942 .09656 21201 .01631	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 43298 .42062 .38123 .34602 .34461 .32746 .23563 .22379
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD VINDICTI SMUG SUSPICIO FRETFUL GULLIBLE UNCHARIT IMPOLITE	.53222 .52618 .52573 .52157 .51693 .51495 .50907 .50583 .49873 .49279 .48955 .48307 .46293 .46134 .45670 .44459 .44354	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419 12559 24727 04862 06673 10521 31604 42491	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN PATIENT RELAXED EMOTIONA SUGGESTI CORDIAL	15226 08119 13414 29050 25898 23143 12992 .36234 .41875 11904 35894 21923 .22942 .09656 21201	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 43298 .42062 .38123 .3462 .34461 .32746 .23563
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD VINDICTI SMUG SUSPICIO FRETFUL GULLIBLE UNCHARIT IMPOLITE FEARFUL	.53222 .52618 .52573 .52157 .51693 .51495 .50907 .50583 .49873 .49279 .48955 .48307 .46293 .46134 .45670 .44354 .43349	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419 12559 24727 04862 06673 10521 31604 42491 08843	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN PATIENT RELAXED EMOTIONA SUGGESTI CORDIAL LENIENT	15226 08119 13414 29050 25898 23143 12992 .36234 .41875 11904 35894 21923 .22942 .09656 21201 .01631	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 43298 .42062 .38123 .34602 .34461 .32746 .23563 .22379
BOSSY UNCOOPER INSECURE ABUSIVE NERVOUS DEFENSIV UNKIND UNSTABLE SNOBBISH COLD VINDICTI SMUG SUSPICIO FRETFUL GULLIBLE UNCHARIT IMPOLITE	.53222 .52618 .52573 .52157 .51693 .51495 .50907 .50583 .49873 .49279 .48955 .48307 .46293 .46134 .45670 .44459 .44354	10145 41274 16736 32900 05930 .01497 47511 35409 31002 37419 12559 24727 04862 06673 10521 31604 42491	WARM AFFECTIO SYMPATHE COOPERA REASONA AGREEAB TRUSTFUL UNSYMPAT INSENSIT EASYGOIN PATIENT RELAXED EMOTIONA SUGGESTI CORDIAL LENIENT	15226 08119 13414 29050 25898 23143 12992 .36234 .41875 11904 35894 21923 .22942 .09656 21201 .01631	.60271 .59331 .59290 .58644 .58233 .53987 .48278 .46744 44734 43298 .42062 .38123 .34602 .34461 .32746 .23563 .22379

#### Factor Correlation Matrix:

	Factor 1	Factor 2
Factor Factor	1.00000 23040	1.00000

In the above solution, nearly all the traits originally classified as being on the negative side of Agreeableness ended up with their highest loadings on the factor previously labeled as Scrooge. Note, however, that this factor also included nearly all of the traits that were originally classified as being on the Neuroticism factor (jealous, self-pitying, envious, insecure, nervous, defensive, unstable, fretful, high-strung, naive, anxious, etc.). It is suggested that the reason the scrooge terms ended up with the higher loadings one this factor is that there were so many more of them (36 vs. 18). Perhaps there are more words in the English language that relate to disagreeableness than there are which relate to neuroticism. This is certainly true in the list provided by Goldberg, who made the original classifications. The correlation between the two factors in the above solution is -.23.

The above analyses tend to support the conclusion that many of the trait terms that have been classified as being on the negative side of the Agreeableness factor are more closely related to Neuroticism than they are to Agreeableness. Discarding many of these terms was one of the things done in reducing the 205-trait list to the 106-trait list.

# PEER RATING STUDY

#### Plan for Collecting Peer Ratings.

There was an important question concerning whether individuals could be trusted to provide an honest and accurate report of their personality characteristics. Untrustworthy results could be either from a purposeful distortion, or from an inaccurate self-image. It was decided that self ratings should be compared with peer ratings to provide information bearing on the question. Such information would reveal the level of inter-rater agreement concerning a subject's personality characteristics, and would indicate the correspondence between self report and peer reports. This study is available in Appendix 4.

#### DEVELOPMENT OF A SELF-DESCRIPTION INVENTORY USING BEHAVIORAL STATEMENTS

After a thorough review of the literature and considering some of the problems encountered in measuring and validating the Big-Five factors defined by trait statements, a decision was made to evaluate the possibility of developing a new inventory using behavioral statements. Many of the validation studies reported in the literature have been based on inventories using behavioral statements.

#### Validation Studies Involving Personality and Integrity Tests

Ones et al. (1993)

There have been three large-scale validation studies during the past several years which provide guidance for the production of personality predictor variables. The most recent was a meta-analysis conducted by Ones, *et al* (1993). and is entitled: "Meta-analysis of integrity tests: a critical examination of validity generalization and moderator variables. " This study involved analyses of 665 validity coefficients across 576,464 data points, and considered the following moderator variables:

- 1. Predictor type (overt vs. personality-based).
- 2. Job performance measurement method (supervisory ratings vs. external).
- 3. Counterproductive behaviors measurement (admissions vs. external).
- 4. Breadth of criteria (narrow vs. broad counter productivity).
- 5. Validation strategy (predictive vs. concurrent).
- 6. Validation sample (applicants vs. employees ).
- 7. Job complexity (high, medium, low).

The general conclusion from this study was that integrity test validities are positive and in many cases substantial for predicting both job performance and counterproductive behaviors on the job.

Sachett, et al (1989) classified honesty tests into two categories: "Overt integrity tests and personality based tests." Ones *et al* accepted these classifications and reported separate validities for each class. They state that "given the descriptors of these claimed constructs, we believe these (personality) tests may all measure the general construct of broadly defined conscientiousness, one of the five personality dimensions studied by Barrick and Mount (1991)."

Without going into detail, the findings from Ones, *et al.* study are summarized in the tables below:

Overall Meta-Analyses of the Validity of Integrity Tests

	TOTAL N	#	EST.
ANALYSIS CATEGORY		CORRELATIONS	
All integrity tests predicting	63,500	222	VALIDITY .34
overall job performance	03,300		.54
All integrity tests predicting	384,293	443	.47
counterproductive behaviors			

### <u>Meta-analyses of the Validity of Integrity Tests for Predicting Overall Job</u> <u>Performance: All performance Criteria</u>

ANALYSIS CATEGORIES	TOTAL N	# CORR	EST. TRUE VALIDITY
<ol> <li>A. Overt integrity tests</li> <li>B. Personality-based tests</li> </ol>	27,768 35,732	84 138	.33 .35
2. A. Supervisory ratings of overall job	36,250	153	.35
performance			
B. Production records	2,210	10	.28
<ol><li>A. Concurrent validation</li></ol>	31,866	135	.37
B. Predictive validation	30,150	79	.31
4. A. Applicant Sample	24,264	43	.40
B. Employee Sample	24,354	135	.29
5. A. Low complexity jobs	1,633	19	.45
B. Medium complexity jobs	14,701	80	.32
C. High complexity jobs	754	11	.46

### Moderator Analyses for Predicting Counterproductive Behaviors

			EST.
		#	TRUE
ANALYSES CATEGORIES	TOTAL N	CORR.	VALIDITY
1. A. Overt integrity tests	242,967	305	.55
B. Personality tests	141,326	138	.32
2. A. Admissions of counter	219,479	255	.58
productivity			
B. Externally measured	164,674	187	.32
3. A. (narrow criteria)	103,258	152	.52
B. Broad counter productivity	279,805	290	.45
4. A. Concurrent validation	212,385	295	.56
B. Predictive validation	166,404	138	.36
5. A. Applicant samples	258,034	183	.44
B. Employee samples	93,914	153	.54
6. A. Low complexity jobs	9,654	44	.43
B. Medium complexity jobs	19,866	78	.40
C. High complexity jobs	2,246	21	.68
C. High complexity jobs	2,246	21	.68

A few consequential quotes from the Ones *et al* paper are provided below:

" Overt and personality tests appear to have similar levels of operational validity when the criterion is job performance."

" For personality-based tests, the estimated true validities from applicant samples are equal to or higher than validities obtained from employee samples."

"The conclusion we infer is that the response distortion does not destroy the criterion validity of these tests"

"The implications of these findings are substantial. For example, the most commonly used selection procedure could become a combination of general mental ability and an integrity test. Also, these findings raise the question of whether general conscientiousness is in actuality the motivation variable that has been so elusive in personnel psychology..... That is, conscientiousness may be the most important trait motivation variable. Across jobs in general, mental ability and conscientiousness may be the two most important determinants of job performance."

Barrick and Mount (1991)

The second meta-analysis was performed by Barrick and Mount (1991) and involved analyses of studies validating the Big Five personality dimensions for measures of job performance. Their review of the literature uncovered 231 criterion studies, 117 of which were accepted for inclusion in their analysis. Without going into detail, their conclusions were as follows:

- 1. Conscientiousness showed consistent relations with all job performance criteria for all occupational groups.
- 2. Extroversion was a valid predictor for two occupations involving social interactions, managers and sales.
- 3. Both Openness to Experience and Extroversion were valid predictors of the training proficiency criterion (across occupations).

McHenry, et al.(1990)

A third major study involved the validation results from the Army's Project A, which was reported in 1990. A validation study was conducted using predictor and criterion scores from 4,039 subjects in nine MOS's. The 74 potential predictor scores were averaged into 24 predictor composites to avoid over-fitting. Four of these were computed from ABLE: Achievement Orientation, Dependability, Adjustment, and Physical Condition. Six vocational interest composites were computed from AVOICE, the Army's interest inventory. Five job performance scores were developed, based on analyses of Project A performance Data. These were as follows:

1. Core Technical Task Proficiency

- 2. General Task Proficiency
- 3. Peer Support and Leadership, Effort, and Self Development
- 4. Maintaining Personal Discipline
- 5. Physical Fitness and Military Bearing

The general cognitive ability composites, computed from the ASVAB, were the best predictors of Core Technical Proficiency and General Soldiering Proficiency. The best prediction of factors 3, 4, and 5 was provided by the temperament/personality composites from ABLE. The mean R for predicting Effort and Leadership was .33, with Achievement Orientation making the largest contribution. The mean R for predicting Personal Discipline was .32, with the Able Dependability composite making the largest contribution. Finally, the ABLE composites correlated .37 with Physical Fitness, with the key predictor being the Able Physical Condition composite. The ABLE composites correlated .26 and 27 respectively with Core Technical Proficiency and General Soldiering Proficiency.

It should be mentioned that only 7 items were specifically included in ABLE to measure conscientiousness, although a number of the Achievement Orientation items could have been so classified.

# DEVELOPMENT OF A SELF DESCRIPTION INVENTORY

#### Behavioral Statements vs. Trait Names

Most of the instruments used in the studies above measured personal characteristics by having individuals rate the extent to which they agreed or disagreed with behavioral statements. The work accomplished under the present task thus far used ratings of trait names. Each of these approaches has its advantages and disadvantages. There are a finite number of trait names, and they can be rated quickly. On the other hand, an infinite variety of behavioral statements could be generated, and they take longer to read and respond to.

One of the problems with trait names is that they are subject to various definitions. For example, the trait "INQUISITIVE" can be interpreted as meaning intellectual curiosity, nosiness, or general interest in another's welfare. Separate behavioral statements could be written for each of these areas. A second problem with using trait names is that some airmen do not know what some trait names mean. As previously reported, a significant number of airmen do not know the meaning of words like introspective, introverted, contemplative, foresight, and so on. The meaning of such words could be made obvious in the context of behavioral statements.

Trait names are often broad in meaning and tend to cover more of the variance of an underlying factor. This broadness could lead to more overlap (higher

correlations) among trait names. For example the present list includes the trait 'Quiet' and also the trait 'Silent'. It also contains the trait 'Shy' along with the trait 'Bashful'. These broad and highly overlapping terms would undoubtedly yield high intercorrelations and therefore higher factor loadings (which account for the intercorrelations). On the other hand, behavioral statements are more specific and tend to cover narrow and restricted aspects of factors. It is hypothesized that this would lead to lower intercorrelations and lower factor loadings. This is not to imply that behavioral statements are not as good as trait names in defining factors. It does suggest that more behavioral statements may be needed to cover the same territory.

In light of the above observations, the decision was made to begin work on a second measure of the Big Five factors which involves use of behavioral statements.

#### Development of Initial Statements for a Behavioral Statement Inventory.

The stimuli for generating behavioral statements were the 106 trait names in the in-house Big Five inventory (described above). However, before writing the statements, a number of existing inventories which were composed of behavioral statements were reviewed. There tended to be considerable overlap in the content of these inventories, which was to be expected, since they were all designed to measure common factors. Each inventory tended to use its own rating scale, which ranged from a simple two-alternative 'agree-disagree'; to three defined alternatives in the Army ABLE; to five levels of agreement in the NEO; to a 45 point agreement-disagreement scale used in the Gluck inventory (see the appendix). A decision was made to build a new 45-point scale which could be used for computer administration using a mouse. Figure 1.2, below, is roughly what the scale looked like:



Figure 1. 1 Scale for Self Description Statements

The items in this first version of what was to be called the "Self Description Inventory" are presented below.

Draft Statements for the Self Description Inventory

#### Introversion-Extroversion

001: I love to drive a car at high speed.

002: I speak up when I feel I can make a contribution.

003: I am not comfortable telling others what to do.

004: I tend to take charge in group meetings.

005: I work better alone than with a group.

006: I am a timid person and am easily embarrassed.

007: I like to be where there is a lot of action.

008: I like movies that are exciting and fast moving.

009: I have a lot of influence over others.

010: I am a very shy person.

011: I am a very sociable and outgoing person.

012: I go out of my way to meet people.

013: I avoid meetings and social gatherings when possible.

014: My friends consider me to be bashful.

015: If things get too boring at a party, I try to get things going.

016: I love excitement.

017: Most of my friends would describe me as a "talker".

018: I tend to be a loner.

019: I am quick to offer advice or information to others.

020: I like to strike up conversations with strangers.

021: I prefer to work alone rather than with a group.

022: At social functions, I talk to as many people as possible.

023: I would rather be a follower than a leader.

024: In meetings, I tend to let others do most of the talking.

025: I find meeting new people to be an unpleasant experience.

026: I am uneasy when I am the center of attention.

027: In high school, I seldom asked questions in class.

028: I like parties, where there are a lot of people.

029: In high school, I was often called down for talking in class.

030: I want to live a 'fast paced' life.

#### **Neuroticism-Emotional Stability**

031: I tend to get upset easily.

032: I worry about people saying things behind my back.

033: It is difficult for people to make me angry.

034: Sometimes I get so upset, I get sick at my stomach.

035: I get very upset when I am criticized.

036: I am often nervous and tense.

037: I often feel tired and run down.

038: I often worry a lot about the future.

039: I have periods when I feel sorry for myself.

040: When I am under great stress, I often feel like I am about to break down.

041: I am often sad and depressed.

042: I maintain my cool when things are going wrong.

043: I often feel jittery and tense.

044: I often have headaches when things are not going well.

045: I get rattled when I am under time pressure.

046: Sometimes I feel weak and shaky in the knees.

047: When things go wrong, I keep a cool head.

048: I hardly ever feel lonely or blue.

049: When I have a problem, I often have trouble sleeping.

050: I have a strong fear of failure.

051: When I face a difficult decision, I have a hard time making up my mind.

052: My feelings are easily hurt.

053: When things are not going right, I sometimes feel like crying.

054: Sometimes I feel discouraged and simply want to give up.

055: I'm often fearful that I will fail to reach my goals.

056: I feel inferior to many of my friends.

057: I worry more than most people.

058: When I am emotionally upset, I can't think clearly.

059: I am jealous of others who get what I would like to have.

060: I often lose my temper with other people.

061: I am always worried about how things might go wrong.

062: I often have feelings of guilt for something I have done or didn't do.

# Agreeableness

063: I practically never lose my temper.

064: I get a lot of pleasure in helping others with their problems.

065: I don't get much pleasure in talking with people.

066: I am considered to be easy to get along with.

067: I work well as a part of a team.

068: I like to help others, even if there is nothing in it for me.

069: I try to get even when someone has done me wrong.

070: I don't accept criticism very well.

071: I like to help others when they are down on their luck.

072: I often let others have their way to avoid unpleasant feelings.

073: I laugh a lot.

074: I am good at cheering people up.

075: I have trouble remembering the names of people.

076: There are some people that I simply cannot get along with.

077: I have a hard time liking some people.

078: I feel sorry for a lot of people I know who have personal problems.

079: I resent it when I don't get my way.

080: I always treat other people with kindness.

- 081: Some people consider me to be unfriendly.
- 082: I seldom get mad at anyone.

083: Nearly all people are likable when you really get to know them.

084: I get along well with most everybody.

085: I have a lot of sympathy for others who are having problems.

- 086: At times, I am not very cooperative with others.
- 087: I find many people to be boring.
- 088: I am cheerful most of the time.
- 089: I like to help others, even if they don't deserve it.
- 090: I seldom argue with people.
- 091: I never carry a grudge.

#### **Openness-Intellect**

- 092: I believe that having polished manners is important.
- 093: I spend a lot of time contemplating what I should do in life.
- 094: I like to spend time in intellectual discussions with my friends.
- 095: I try to analyze and evaluate conditions, so that I can predict the future.
- 096: I enjoy visiting art museums.
- 097: I have no appreciation for abstract art.
- 098: I would rather read a good book than to watch television.
- 099: I am highly interested in all the fields of science.
- 100: I spend a lot of time analyzing the motives behind the actions of other people.
- 101: I am better than most in seeing what the future holds.
- 102: I love to find innovative solutions to difficult problems.
- 103: I often think about the wonders of nature.
- 104: I spend a lot of time in meditation and deep thought.
- 105: I feel that I am more intellectual than most of my friends.
- 106: I find intellectual things more interesting than football, baseball, or basketball.
- 107: I often analyze why I am the way I am.
- 108: I am often in deep thought, when others think that I am day dreaming.
- 109: Philosophical discussions bore me.
- 110: I often try to find new and more efficient ways of doing things.
- 111: I would not enjoy going to an opera or ballet.
- 112: I prefer listening to classical music rather than popular music.
- 113: I have a good imagination.
- 114: I am fascinated with the theory of evolution.
- 115: The more complex a problem, the more I enjoy trying to solve it.
- 116: I have thought a lot about the origin of the universe.
- 117: I spend a lot of time analyzing my internal feelings.
- 118: I have a lot of intellectual curiosity.
- 119: I would enjoy being a theoretical scientist.
- 120: I enjoy reading poetry.

#### **Conscientiousness-Dependability**

- 121: I often end up doing more than I planned to do.
- 122: I always wash my hands after using the bathroom.

- 123: Sometimes I take it easy when I should be working.
- 124: I generally took careful notes in class.
- 125: I dislike working in messy surroundings.
- 126: If I commit myself to do something, I always carry through.
- 127: I have a habit of making careless errors in working math problems.
- 128: I always try to do more than is expected of me.
- 129: I believe that doing more than is called for is a waste of time.
- 130: I believe that rules and regulations should always be followed.
- 131: I believe that work is more important in life than play.
- 132: I often lose interest in things after I have started them.
- 133: I generally saved my receipts and warranty information for things I bought during high school.
- 134: I have a hard time working for long periods without a break.
- 135: People can count on me when I say I will do something.
- 136: I was willing to work hard for good grades in high school.
- 137: I would rate myself as being a very persistent worker.
- 138: Before writing a paper in high school, I always made an outline first.
- 139: I have a habit of "forgetting" things that I would rather not do.
- 140: I tend to keep on working, even if I am tired.
- 141: I always tried to do better than my friends in school.
- 142: I hate having to do routine and repetitive work.
- 143: I have to admit that I am lazy at times.
- 144: I don't mind volunteering for extra work.
- 145: I like to have a place for everything and everything in its place.
- 146: I often let down toward the end of the day for lack of energy.
- 147: When I was growing up, I nearly always picked up and cleaned my room.
- 148: I like to work with people who are highly organized.
- 149: I believe it is more important to live for the moment than to work for the future.
- 150: I sometimes cut classes in high school to do something which was more fun.
- 151: Sometimes I work too fast and make careless errors.
- 152: I believe in setting up a personal budget and sticking to it.
- 153: I like to keep all my belongings neat and organized.
- 154: In high school, I generally proofread my assignments for spelling and math errors before turning them in.
- 155: When I get an assignment, I always do my best.
- 156: I generally make a written list before I go shopping.
- 157: I try to set a schedule for accomplishing tasks, and stick to it.
- 158: I feel guilty when I do not do my best.
- 159: I try to do a good job in the first place, so it doesn't have to be done again.
- 160: I don't mind working long hours when the chips are down.
- 161: I don't believe in working harder than others, since they will hate you for it.
- 162: I try to be fully prepared before I undertake any task.
- 163: I tend to leave boring jobs unfinished.
- 164: I tend to set higher standards for myself than others set for me.

165: I am almost always on time or a little early for appointments.

166: I don't like living according to a schedule.

167: If I start something, I work until it is finished to my satisfaction.

168: Some of my friends feel that I am too much of a perfectionist.

169: If a job is too difficult, I have a tendency to give up.

170: I have a habit of putting off things that I should be attending to.

171: I don't like to make detailed plans before I start something.

172: I feel bad if I don't do my very best on a work project.

# Miscellaneous (some from ABLE)

- 173: I am more honest than most people I know.
- 174: I was suspended or expelled at least once in high school.
- 175: People often turn to me when they need advice on decisions.
- 176: I feel confident I will be a success in the Air Force.
- 177: I often thought about quitting high school and getting a job.
- 178: I have a lot of influence over my friends.
- 179: I have done some things just because I knew they were against the rules.
- 180: I hate a lot of rules and regulations.
- 181: I have sometimes lied in order to get what I wanted.
- 182: My energy tends to run out early in the day.
- 183: In high school, I was sent to the principal or counselor several times for getting into trouble.
- 184: I tire easily.
- 185: On a number of occasions, I played sick just to skip school.
- 186: I stayed up all night a number of times when I was in high school.
- 187: I feel I have what it takes to handle almost any situation.
- 188: I feel that is O.K. to break a law if I think the law is bad.
- 189: I would enjoy a leadership role.
- 190: I got into fights on a number of occasions while in high school.
- 191: So far, I have been successful in achieving the goals I have set for myself.
- 192: Before joining the Air Force, I exercised or did hard physical work daily.
- 193: I like to work fast and get the job done quickly.
- 194: I believe that military discipline is good for a person.
- 195: I believe that young people should listen to their elders more often.
- 196: Before joining the Air Force, I was in excellent physical condition.
- 197: I feel as good now as I ever have.
- 198: Drug laws in the U.S.A. are too strict.
- 199: Other people know me better than I know myself.
- 200: While in high school, I spent a lot of time participating in team sports.
- 201: Some days, it is difficult for me to get going.
- 202: I was sometimes disrespectful to my high school teachers.
- 203: I believe I have a lot to offer the Air Force.
- 204: People should have greater respect for authority.
- 205: In high school, I often went against my parent/guardian's wishes.
- 206: I have more energy than most of my friends.
The 106 trait terms and the 206 self description statements were each administered to approximately 469 subjects. The self description statements were administered to an additional 129 subjects, bringing the total to 598 cases for that instrument. A series of factor analyses was computed in order to compare the factorial structures yielded by these two item types.

### FACTOR ANALYSIS OF THE 106-ITEM TRAIT INVENTORY AND THE 206-ITEM SELF DESCRIPTION INVENTORY

Factor analysis of the 106 item Trait Inventory (N=469 cases)

# FACTOR 1--CONSCIENTIOUSNESS (LOADINGS ABOVE .35)

### LOAD. ITEM

- .72 Organized
- .71 Neat
- .69 Precise
- .65 Orderly
- .62 Consistent
- .61 Thorough
- .60 Efficient
- .57 Careful
- .57 Perfectionistic
- .56 Responsible
- .55 Prompt
- -.54 Disorganized
- -.54 Sloppy
- -.49 Lazy
- .45 Steady
- -.45 Inconsistent
- .43 Dependable
- .43 Helpful
- .43 Energetic
- .41 Active
- .38 Punctual
- .38 Insightful
- .38 Assured
- -.38 Careless
- .37 Respectful
- .37 Enthusiastic
- .37 Cooperative
- .36 Persistent
- -.35 Inefficient

# FACTOR 2--NEUROTICISM (LOADINGS ABOVE .40).

# LOAD ITEM

- .66 Moody
- .61 Jealous
- .60 Irritable
- .59 Touchy
- .57 Envious
- .56 Temperamental
- .53 Unstable
- .52 Self-Pitying
- .51 Unkind
- .50 Selfish
- .49 Defensive
- .48 Nervous
- .47 Cold
- .47 Sluggish
- .47 Undependable
- .46 Fearful
- .45 Careless
- .45 Insensitive
- .45 Negligent
- .44 Shallow
- .44 Uncharitable
- .44 Sloppy
- .44 Lazy
- .43 High Strung
- .42 Fretful
- .42 Unreflective
- .41 Inefficient
- .40 Impractical

# FACTOR 3--AGREEABLENESS (LOADINGS ABOVE .35)

#### LOAD. ITEM

- .71 Friendly
- .70 Kind
- .67 Sympathetic
- .65 Warm
- .63 Pleasant
- .60 Considerate
- .57 Affectionate
- .57 Helpful
- .52 Courteous
- .52 Generous
- .52 Polite
- .49 Cheerful
- -.48 Unsympathetic
- -.47 Insensitive
- -.47 Unkind
- .46 Understanding
- .41 Respectful
- .41 Enthusiastic
- .41 Cooperative
- .39 Sociable
- .38 Trustful
- .37 Spirited
- -.37 Cold
- -.35 Unemotional

# FACTOR 4--INTROVERSION (LOADINGS ABOVE .35)

#### LOAD. ITEM

- .76 Quiet
- .72 Silent
- .71 Shy
- .64 Bashful
- .62 Untalkative
- .61 Withdrawn
- -.60 Talkative
- -.57 Sociable
- .53 Timid
- .53 Unsociable
- -.48 Verbal
- .47 Reserved

- -.39 Extroverted
- -.38 Assured
- .36 Insecure
- -.35 Bold

#### FACTOR 5--OPENNESS-INTELLECT (LOADINGS ABOVE .35)

#### LOAD. ITEM

- .75 Philosophical
- .74 Deep
- .63 Contemplative
- .58 Inventive
- .56 Insightful
- .55 Innovative
- .53 Meditative
- .53 Bright
- .53 Complex
- .51 Creative
- .51 Perceptive
- .48 Introspective
- .45 Industrious
- .42 Foresighted
- .41 Inquisitive
- .35 Persistent

# Factor Analysis of the Initial 206-Item Self Description Inventory

# FACTOR 1--CONSCIENTIOUSNESS-DEPENDABILITY (LOADINGS ABOVE .40) N=598

ITEM #	LOA	D. ITEM
128	.61	I always try to do more than is expected of me.
130	.61	I believe that rules and regulations should always be followed.
137	.60	I would rate myself as being a very persistent worker.
153	.59	I like to keep all my belongings neat and organized.
126	.55	If I commit myself to do something, I always carry through.
145	.55	I like to have a place for everything and everything in it's place.
159	.54	I try to do a good job in the first place, so it doesn't have to be done again.
162	.53	I try to be fully prepared before I undertake any task.
148	.53	I like to work with people who are highly organized.
136	.51	I was willing to work hard for good grades in high school.
163	49	I tend to leave boring jobs unfinished.
157	.49	I try to set a schedule for accomplishing tasks, and stick to it.
164	.48	I tend to set higher standards for myself than others set for me.
194	.48	I believe that military discipline is good for a person.
092	.47	I believe that having polished manners is important.
204	.47	People should have greater respect for authority.
152	.47	I believe in setting up a personal budget and sticking with it.
155	.47	When I get an assignment, I always do my best.
123	47	Sometimes I take it easy when I should be working.
167	.46	If I start something, I work until it is finished to my satisfaction.
170	46	I have a habit of putting off things that I should be attending to.
188	45	I feel that it is O.K. to break a law if I think the law is bad.
154	.45	In high school, I generally proofread my assignments for
		spelling and math errors before turning them in.
144	.44	I don't mind volunteering for extra work.
195	.44	I believe that young people should listen to their elders more often.
140	.44	I tend to keep on working, even if I am tired.
131	.43	I believe that work is more important in life than play.
147	.43	When I was growing up, I nearly always picked up and cleaned my room.
169	43	If a job is too difficult, I have a tendency to give up.
165	.42	I am almost always on time or a little early for appointments.
143	42	I have to admit that I am lazy at times.
129	42	I believe that doing more than is called for is a waste of time.
172	.41	I feel bad if I don't do my very best on a work project.
124	.41	I generally took careful notes in class.
158	.41	I feel guilty when I do not do my best.

068	.40	I like to help others, e	even if there is nothing in it for me.
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.40 The more complex a problem, the more I enjoy trying to solve it.
.40 I hate a lot of rules and regulations.
.40 I often try to find new and more efficient ways of doing things. 

# FACTOR 2--NEUROTICISM (LOADINGS ABOVE .40 REPORTED) N=598

ITEM#	LOAD.	ITEM
040	.59	When I am under great stress, I often feel like I am about to
		break down.
057	.59	I worry more than most people.
061	.58	I am always worried about how things might go wrong.
041	.57	
053	.57	When things are not going right, I sometimes feel like crying.
045	.57	I get rattled when I am under time pressure.
046	.56	
043	.56	I often feel jittery and tense.
201	.55	Some days, it is difficult for me to get going.
039	.55	I have periods when I feel sorry for myself.
054	.55	<b>o</b> 1, <b>o</b> 1
055	.54	, 0
052	.54	, , ,
036	.53	
037	.52	
058	.52	
006	.52	
031	.52	
038	.52	<b>,</b>
146	.51	I often let down toward the end of the day for lack of energy.
034	.50	
044	.50	I often have headaches when things are not going well.
184	.48	
062	.47	I often have feelings of guilt for something I have done or didn't do.
049	.46	When I have a problem, I often have trouble sleeping.
170	.46	I have a habit of putting off things that I should be attending to.
035	.46	l get very upset when I a criticized.
056		I feel inferior to many of my friends.
051	.45	When I face a difficult decision, I have a hard time making up
454	45	my mind.
151	.45	Sometimes I work too fast and make careless errors.
182	.45	My energy tends to run out early in the day.
059	.44	I am jealous of others who get what I would like to have.
070	.43	I don't accept criticism very well.
032	.43	I worry about people saying things behind my back.

- 048 -.43 I hardly ever feel lonely or blue.
- 026 .42 I am uneasy when I am the center of attention.
- 134 .43 I have a hard time working for long periods without a break.
- 123 .42 Sometimes I take it easy when I should be working.
- 010 .41 I am a very shy person.
- 139 .40 I have a habit of "forgetting" things that I would rather not do.
- 127 .40 I have a habit of making careless errors in working math problems.
- 132 .40 I often lose interest in things after I have started them.
- 050 .40 I have a strong fear of failure.

#### FACTOR 3--EXTROVERSION (LOADINGS ABOVE .35 REPORTED) N=598

ITEM	LOAD	ITEM
011	.69	I am a very sociable and outgoing person.
022	.65	At social functions, I talk to as many people as possible.
007	.55	I like to be where there is a lot of action.
073	.54	I laugh a lot.
015	.54	If things get too boring at a party, I try to get things going.
028	.51	I like parties, where there are a lot of people.
016	.50	I love excitement.
074	.48	I am good at cheering people up.
012	.47	I go out of my way to meet people.
088	.47	I am cheerful most of the time.
017	.46	Most of my friends would describe me as a "talker."
014	45	
010	44	
018	44	I tend to be a loner.
013		I avoid meetings and social gatherings when possible.
009		I have a lot of influence over others.
020		I like to strike up conversations with strangers.
065		I don't get much pleasure in talking with people.
066	.40	I am considered to be easy to get along with.
025	39	I find meeting new people to be an unpleasant experience.
026	39	I am uneasy when I am the center of attention.
084	.39	I get along well with most everybody.
071	.39	I like to help others when they are down on their luck.
019	.38	I am quick to offer advice or information to others.
002	.37	
067	.36	I work well as part of a team.
189	.35	l would enjoy a leadership role.
004	.35	I tend to take charge in group meetings.
175	.35	People often turn to me when they need advice on decisions.
064	.35	I get a lot of pleasure in helping others with their problems.

# FACTOR 4--OPENNESS-INTELLECT (LOADINGS ABOVE .38 REPORTED) N=598

ITEM#	LOA	D. ITEM
104	.60	I spend a lot of time in meditation and deep thought.
118	.60	I have a lot of intellectual curiosity.
119	.58	I would enjoy being a theoretical scientist.
094	.58	I like to spend time in intellectual discussions with my friends.
120	.54	I enjoy reading poetry.
109	54	Philosophical discussions bore me.
116	.54	I have thought a lot about the origin of the universe.
096	.53	I enjoy visiting art museums.
105	.53	I feel that I am more intellectual than most of my friends.
099	.52	I am highly interested in all the fields of science.
106	.51	I find intellectual things more interesting than football, baseball,
		or basketball.
117	.50	
102	.46	I love to find innovative solutions to difficult problems.
111	46	I would not enjoy going to an opera or ballet.
035	.46	I get very upset when I a criticized.
098	.46	I would rather read a good book that to watch television.
100	.45	I spend a lot of time analyzing the motives behind the actions of
		others.
112	.44	I prefer listening to classical music rather than popular music.
101	.44	I am better than most in seeing what the future holds.
103	.43	I often think about the wonders of nature.
107	.43	I often analyze why I am the way I am.
108	.41	I am often in deep thought, when others think that I am day
		dreaming.
114	.40	I am fascinated with the theory of evolution.
113	.39	I have a good imagination.
115	.38	The more complex a problem, the more I enjoy trying to solve it.

# FACTOR 5--AGREEABLENESS (LOADINGS ABOVE .35 REPORTED) N=598

ITEM#		D. ITEM
082	59	I seldom get mad at anyone.
060	.50	I often lose my temper with other people.
033	50	It is difficult for people to make me angry.
081	.49	Some people consider me to be unfriendly.
063	47	I practically never lose my temper.
090	47	I seldom argue with people.
066	47	I am considered to be easy to get along with.
080	46	I always treat other people with kindness.
084	40	I get along well with most everybody.
077	.40	I have a hard time liking some people.

- 190 .40 I got into fights on a number of occasions while in high school.
- 031 .40 I tend to get upset easily.
- 069 .39 I try to get even when someone has done me wrong.
- 076 .39 There are some people that I simply cannot get along with.
- 079 .37 I resent it when I don't get my way.
- 091 -.36 I never carry a grudge.
- 042 -.36 I maintain my cool when things are going wrong.

Each of the above solutions has strengths and weaknesses. The Introversion factor in the trait solution should have included more extroversion terms. The Agreeableness factor in the Self Description inventory is rather weak and needed to be strengthened with additional statements. The Neuroticism factor defined by the trait statements did not seem to cover physical symptoms which are scattered throughout the Self Description inventory. The Intellect/Openness factor defined by the trait names did not cover the culture area very well.

### Factor Analysis of the Combined Instruments

The Trait Inventory and the Self Description Inventory were both administered to a sample of 469 subjects. Below are the primary loadings obtained from a factor solution which included all 106 trait names and all 206 self description statements.

# FACTOR 1--CONSCIENTIOUSNESS--DEPENDABILITY (LOADING ABOVE .41 REPORTED)

# LOADING

- .69 Precise
- .66 Organized
- .65 Neat
- .64 I would rate myself as being a very persistent worker.
- .61 I like to keep all my belongings neat and organized.
- .61 I always try to do more than is expected of me.
- .59 Consistent
- .59 Orderly
- .59 Perfectionistic
- .58 Careful
- .57 Thorough
- .55 Efficient
- .54 If I commit myself to do something, I always carry through.
- .54 I like to have a place for everything and everything in it's place.
- .54 Responsible
- .52 I like to work with people who are highly organized.
- .52 I try to do a good job in the first place, so it doesn't have to be done again.
- .52 I believe that rules and regulations should always be followed.

- .51 I try to be fully prepared before I undertake any task.
- .51 I was willing to work hard for good grades in high school.
- .49 Steady
- -.49 I tend to leave boring jobs unfinished.
- .48 Helpful
- .48 Prompt
- .48 I tend to set higher standards for myself than others set for me.
- .47 I believe in setting up a personal budget and sticking with it.
- -.47 Lazy
- .46 I try to set a schedule for accomplishing tasks, and stick to it.
- -.45 Disorganized
- .45 When I get an assignment, I always do my best.
- .45 I believe that military discipline is good for a person.
- .45 Energetic
- .45 Dependable
- -.44 If a job is too difficult, I have a tendency to give up.
- .44 I believe that having polished manners is important.
- .44 If I start something, I work until it is finished to my satisfaction.
- -.44 Sloppy
- .44 Insightful
- .43 People should have greater respect for authority.
- .43 Some of my friends feel that I am too much of a perfectionist.
- .42 I tend to keep on working, even if I am tired.
- .42 When I was growing up, I nearly always picked up and cleaned my room.
- .42 I don't mind volunteering for extra work.
- .42 Respectful
- .42 The more complex a problem, the more I enjoy trying to solve it.
- -.42 I have to admit that I am lazy at times.
- .41 Spirited
- .41 I believe I have a lot to offer the Air Force.
- .41 Courteous
- .41 Enthusiastic

# FACTOR 2--NEUROTICISM (LOADINGS ABOVE .43 ARE REPORTED).

#### LOADING

- .61 Moody
- .58 Jealous
- .54 Some days, it is difficult for me to get going.
- .53 I tend to get upset easily.
- .53 Touchy
- .53 Nervous
- .53 I have periods when I feel sorry for myself.
- .52 Sometimes I feel discouraged and simply want to give up.
- .52 Self-Pitying

- .52 Temperamental
- .52 I am often sad and depressed.
- .52 Envious
- .52 I often lose my temper with other people.
- .51 I often feel tired and run down.
- .51 I am always worried about how things might go wrong.
- .50 I often feel jittery and tense.
- .50 I worry more than most people.
- .50 Defensive
- .50 Irritable
- .50 I get very upset when I a criticized.
- .50 When I am emotionally upset, I can't think clearly.
- .59 When I am under great stress, I often feel like I am abut to break down.
- .49 I don't accept criticism very well.
- .49 When things are not going right, I sometimes feel like crying.
- .49 I am often nervous and tense.
- .48 I tire easily.
- .47 I have a habit of putting off things that I should be attending to.
- .47 I am jealous of others who get what I would like to have.
- .46 I often worry a lot about the future.
- .46 I often have headaches when things are not going well.
- .46 Sometimes I get so upset, I get sick at my stomach.
- -.45 I hardly ever feel lonely or blue.
- .45 Sometimes I work too fast and make careless errors.
- .45 My feelings are easily hurt.
- .45 I get rattled when I am under time pressure.
- .44 I have sometimes lied in order to get what I wanted.
- .44 Sometimes I feel weak and shaky in the knees.
- .44 Sometimes I take it easy when I should be working.
- .43 I often let down toward the end of the day for lack of energy.
- .43 I resent it when I don't get my way.
- .43 Fearful
- .43 My energy tends to run out early in the day.

#### FACTOR 3--EXTROVERSION (LOADINGS ABOVE .35 ARE REPORTED)

#### LOADING

- -.66 Quiet
- .65 I am a very sociable and outgoing person.
- .63 Sociable
- -.63 Shy
- -.62 I am a very shy person.
- -.60 My friends consider me to be bashful.
- -.59 Silent
- .57 Talkative

- -.55 Untalkative
- .55 At social functions, I talk to as many people as possible.
- -.54 Bashful
- -.54 Withdrawn
- -.53 Unsociable
- .51 Most of my friends would describe me as a "talker."
- .48 Verbal
- .47 I like to be where there is a lot of action.
- -.46 I am uneasy when I am the center of attention.
- .46 If things get too boring at a party, I try to get things going.
- -.45 Timid
- .44 Active
- -.44 I am a timid person and am easily embarrassed.
- .44 I have a lot of influence over others.
- -.44 I tend to be a loner.
- .44 In meetings, I tend to let others do most of the talking.
- .43 I laugh a lot.
- .42 Assured
- .40 Bold
- .40 I am uneasy when I am the center of attention.
- .39 I tend to take charge in group meetings.
- .39 I like to strike up conversations with strangers.
- .38 I love excitement.
- .37 I speak up when I feel I can make a contribution.
- -.37 I avoid meetings and social gatherings when possible.
- .36 I would enjoy a leadership role.
- -.36 Reserved
- -.36 I would rather be a follower than a leader.
- -.36 I am not comfortable telling others what to do.
- .36 I go out of my way to meet people.

# FACTOR 4--OPENNESS--INTELLECT (LOADINGS ABOVE .35 REPORTED)

# LOADING

- .67 Deep
- .67 Philosophical
- .64 I spend a lot of time in meditation and deep thought.
- .62 I have a lot of intellectual curiosity.
- .53 I would enjoy being a theoretical scientist.
- .53 I like to spend time in intellectual discussions with my friends.
- .53 Meditative
- .52 I enjoy reading poetry.
- -.51 Philosophical discussions bore me.
- .51 I feel that I am more intellectual than most of my friends.
- .51 Contemplative
- .51 I am highly interested in all the fields of science.

- .50 I try to analyze and evaluate conditions, so that I can predict the future.
- .50 I spend a lot of time analyzing my internal feelings.
- .50 I enjoy visiting art museums.
- .49 I have thought a lot about the origin of the universe.
- .49 Inventive
- .49 I love to find innovative solutions to difficult problems.
- .46 I find intellectual things more interesting than football, baseball, or basketball.
- .45 I am better than most in seeing what the future holds.
- .45 Complex
- .44 Creative
- .44 I am often in deep thought, when others think that I am day dreaming.
- .43 I spend a lot of time analyzing the motives behind the actions of others.
- -.43 I would not enjoy going to an opera or ballet.
- .42 I often analyze why I am the way I am.
- .42 Innovative
- .42 I have a good imagination.
- .41 I would rather read a good book that to watch television.
- .40 Introspective
- .39 I often think about the wonders of nature.
- .38 I prefer listening to classical music rather than popular music.
- .38 I am fascinated with the theory of evolution.
- .36 I spend a lot of time contemplating what I should do in life.

# FACTOR 5--AGREEABLENESS (LOADINGS ABOVE .30 REPORTED)

#### LOADING

- .64 Friendly
- .59 Pleasant
- .58 Kind
- .56 Sympathetic
- .54 Warm
- -.50 Unkind
- -.50 Some people consider me to be unfriendly.
- .49 I always treat other people with kindness.
- .49 I am considered to be easy to get along with.
- -.49 Insensitive
- .49 Considerate
- -.48 Unsympathetic
- .47 Affectionate
- .47 Cheerful
- .56 Generous
- -.46 Cold

- .46 I have a lot of sympathy for others who are having problems.
- .45 I get along well with most everybody.
- .42 I like to help others, even if there is nothing in it for me.
- .40 I like to help others when they are down on their luck.
- -.40 Selfish
- .39 Understanding
- .37 I am cheerful most of the time.
- .36 I am good at cheering people up.
- .36 I get a lot of pleasure in helping others with their problems.
- .35 I feel sorry for a lot of people I know who have personal problems.
- .33 I seldom argue with people.
- .33 I seldom get mad at anyone.
- .32 Patient
- -.32 Unemotional
- .31 I like to help others, even if they don't deserve it.

Thirteen out of the top 15 loadings on the Agreeableness factor were trait names, which demonstrates that this factor was not covered well in the Self Description Inventory. It is interesting to note that the loadings for the trait names defining the Introversion factor flipped, and that the combined factor became that of Extroversion. In general, the highest loadings on each of the factors tended to be associated with the trait names, as hypothesized.

#### Factor Score Correlations:

The factor scores from the trait names and self description statements were labeled as follows:

#### TRAITS:

- T\_1 Conscientiousness
- T\_2 Neuroticism
- T\_3 Agreeableness
- T\_4 Introversion
- T\_5 Openness/Intellect

#### **SELF DESCRIPTION**

- SD\_1 Conscientiousness
- SD\_2 Neuroticism
- SD\_3 Extroversion (note that T\_4 is Introversion)
- SD\_4 Openness/Intellect
- SD\_5 Disagreeableness (note that T\_3 is Agreeableness)

The correlations between the trait and self description factors were computed and are as follows:

Correlation	s: T_1	T_2	T_3	T_4	T_5
SD_1	.6819**	0765	.1698**	.1742**	.1272*
SD_2	1451*	.4612**	.2103**	.3668**	1022
SD_3	.0104	.0546	.3264**	6353**	.1014
SD_4	0908	1309*	0430	.0599	.7032**
SD_5	.1025	.2726**	3787**	1914**	.0794
N of cases	: 469	2-tailed	Signif: * ·	01 **	.001

Note that the correlations between three of the factors are substantial, as follows:

Conscientiousness	.68
Introversion/Extroversion	64
Openness/Intellect	.70

Even the above correlations suggest that the trait and self-description factor factors had some reliable independence. That is, they didn't cover exactly the same aspects of the underlying factors. The correlations for the two remaining factors were considerably lower, as follows:

Neuroticism	.46
Agreeableness/Disagreeableness	37

It has already been noted that the self description factor on Agreeableness was extremely weak, and new items needed to be written to strengthen it. The relatively low correlation for the Neuroticism factor was somewhat of a surprise. However, a careful review of the items in the two factors reveals significant differences in the terms and statements defining the two factors. To throw some light on these differences, the individual items defining Neuroticism in each form were factored to identify subfactors, and the subfactors were intercorrelated. The results of these analyses are reported below.

#### Subfactors for Self Description Statements Loaded on Neuroticism

#### FACTOR SDX1

#### LOAD.

- .65 When I am under great stress, I often feel like I am about to break down.
- .60 When I am emotionally upset, I can't think clearly.
- .59 Sometimes I get so upset, I get sick at my stomach.
- .57 When I have a problem, I often have trouble sleeping.
- .55 When things are not going right, I sometimes feel like crying.

- .40 I get rattled when I am under time pressure.
- .33 Sometimes I feel discouraged and simply want to give up.

#### FACTOR SDX2

#### LOAD

# ITEM

- .74 My energy tends to run out early in the day.
- .73 I tire easily.
- .64 I often feel tired and run down.
- .58 I often let down toward the end of the day for lack of energy.
- .44 I have a hard time working for long periods without a break.
- .39 Sometimes I feel weak and shaky in the knees.

# FACTOR SX3

### LOAD

#### ITEM

- .69 Sometimes I work too fast and make careless errors.
- .68 I have a habit of putting off things that I should be attending to.
- .61 I have a habit of "forgetting" things that I would rather not do.
- .58 Sometimes I take it easy when I should be working.
- .54 I have a habit of making careless errors in working math problems.
- .48 Some days, it is difficult for me to get going.
- .41 I often lose interest in things after I have started them.
- .31 When I face a difficult decision, I have a hard time making up my mind.

# **FACTOR SX4**

#### LOAD.

#### ITEM

- .68 I have a strong fear of failure.
- .65 I often worry a lot about the future.
- .63 I am always worried about how things might go wrong.
- .57 I'm often fearful that I will fail to reach my goals.
- .52 I worry more than most people.

# FACTOR SX5

#### LOAD.

# ITEM

- .75 I am a very shy person.
- .70 I am a timid person and am easily embarrassed.
- .61 I am uneasy when I am the center of attention.

# FACTOR SX6

#### LOAD.

- .73 I don't accept criticism very well.
- .71 I get very upset when I a criticized.

- .46 My feelings are easily hurt.
- .40 I am jealous of others who get what I would like to have.
- .39 I tend to get upset easily.

#### FACTOR SX7

#### LOAD.

### ITEM

- .63 I feel inferior to many of my friends.
- .46 I often have feelings of guilt for something I have done or didn't do.
- .46 I often feel jittery and tense.
- .41 I often have headaches when things are not going well.
- .41 I worry about people saying things behind my back.

# FACTOR SX8

### LOAD.

#### ITEM

- -.52 I hardly ever feel lonely or blue.
- .49 I am often sad and depressed.
- .39 I am often nervous and tense.
- .31 I have periods when I feel sorry for myself.

#### Subfactors for Trait Items Loaded on Neuroticism

# FACTOR TX1

# LOAD. ITEM

- .57 Fretful
- .57 Negligent
- .55 Inefficient
- .54 Unstable
- .53 Nervous
- .52 Fearful
- .52 Impractical
- .51 Undependable
- .51 Uncharitable
- .50 Shallow
- .31 Unreflective

# FACTOR TX2

#### LOAD. ITEM

- .70 Moody
- .69 Irritable
- .68 Temperamental
- .68 Touchy
- .57 Defensive

.42 High-Strung

# FACTOR TX3

#### LOAD. ITEM

- .75 Lazy
- .70 Sloppy
- .64 Sluggish
- .48 Careless

### FACTOR TX4

### LOAD. ITEM

- .72 Insensitive
- .70 Cold
- .65 Unkind

# **FACTOR TX5**

### LOAD. ITEM

- .79 Envious
- .69 Jealous
- .54 Selfish
- .45 Self-Pitying

The intercorrelations among the trait and self description factors above are provided in the following table:

Intercorrelations of the Trait and Self Description Factor Scores

Correlation	s: TX1	TX2	ТХ3	TX4	TX5
SDX1 SDX2 SDX3 SDX4 SDX5 SDX6 SDX7 SDX8	.1116 .1977** .0608 .1031 .2470** 0110 .2456** .0627	.1714** .0706 .0685 .1963** .0862 .3028** .1130 .1906**	.0562 .3289** .3634** 0459 .0742 0296 .0933 0120	0691 0026 .0432 0682 1337* .0355 0205 .0281	.0100 .1090 .1532** .1275* 0302 .3067** .1762** .0751

N of cases: 469 2-tailed Signif: \* - .01 \*\* - .001

The correlations above are not very impressive. There appear to be considerable differences in the Neuroticism subfactors measured by the traits and those measured by the descriptive statements. A review of these subfactors reveals problems. For example TX4 was made up of Insensitive, Cold, and Unkind. This subfactor belongs more on the Agreeableness factor than on the

Neuroticism. Interestingly, no SDX subfactor correlated higher than .13 with this TX subfactor. The TX3 subfactor looked more like the negative side of Conscientiousness than Neuroticism. The SX5 subfactor clearly belongs on an Introversion factor. None of the TX subfactors correlated with SX8, which clearly belongs on the Neuroticism factor.

Interestingly, these problems seem to evaporate when one looks at the joint solution which combined the trait and self description statements. For this reason, the variables on this joint Neuroticism factor (loaded above .43), were subjected to a subfactor solution. Ten subfactors are presented in the table below, which accounted for more than 50 percent of the covariance.

### Subfactor Analysis for Combined Trait and Self-Description Items

# FACTOR NEU01

### LOAD.

### ITEM

- .72 I tire easily.
- .67 My energy tends to run out early in the day.
- .64 I often feel tired and run down.
- .60 I often let down toward the end of the day for lack of energy.
- .50 Sluggish
- .49 Sometimes I feel weak and shaky in the knees.
- .47 Some days, it is difficult for me to get going.
- .47 I often have headaches when things are not going well.
- .36 I get rattled when I am under time pressure.
- .34 Sometimes I feel discouraged and simply want to give up.
- .34 I feel inferior to many of my friends.

# FAC NEUR02

# LOAD.

#### ITEM

- .70 I have done some things just because I knew they were against the rules.
- .58 I have sometimes lied in order to get what I wanted.
- .53 On a number of occasions, I played sick just to skip school.
- .52 Sometimes I take it easy when I should be working.
- .52 I have a habit of putting off things that I should be attending to.
- .52 Sometimes I work too fast and make careless errors.
- .46 At times, I am not very cooperative with others.
- .35 I have a habit of "forgetting" things that I would rather not do.

# FACTOR NEUR03

# LOAD.

# ITEM

.67 I am always worried about how things might go wrong.

- .64 I worry more than most people.
- .62 I often worry a lot about the future.
- .62 I'm often fearful that I will fail to reach my goals.
- .56 I have a strong fear of failure.
- .37 I often feel jittery and tense.
- .36 I often have feelings of guilt for something I have done or didn't do.

#### FACTOR NEUR04

#### LOAD.

#### ITEM

- .59 My feelings are easily hurt.
- .58 When things are not going right, I sometimes feel like crying.
- .58 When I am under great stress, I often feel like I am about to break down.
- .55 Emotional
- .50 When I am emotionally upset, I can't think clearly.
- .44 Sometimes I get so upset, I get sick at my stomach.
- .43 When I have a problem, I often have trouble sleeping.
- -.42 I hardly ever feel lonely or blue.
- .32 I get very upset when I am criticized.

# FACTOR NEUR05

#### LOAD.

#### ITEM

- .59 Touchy
- .57 Moody
- .56 Irritable
- .54 Temperamental
- .51 Anxious
- .49 High\_Strung
- .48 Fretful
- .47 Defensive
- .31 I don't accept criticism very well.

#### FACTOR NEUR06

#### LOAD.

ITEM

- .65 Unstable .63 Insecure
- .49 Self-Pitying
- 49 Sell-Pilyin
- .48 Fearful
- .45 I am often nervous and tense.
- .42 I am often sad and depressed.
- .39 Nervous

#### NEUR07

#### LOAD.

# ITEM

- .67 I am jealous of others who get what I would like to have.
- .66 Envious
- .60 Jealous
- .36 I have periods when I feel sorry for myself.
- .34 I worry about people saying things behind my back.

# NEU08

# LOAD.

# ITEM

- -.72 I practically never lose my temper.
- .60 I often lose my temper with other people.
- .55 I tend to get upset easily.
- -.43 When things go wrong, I keep a cool head.

### NEUR09

### LOAD.

# ITEM

- .55 I resent it when I don't get my way.
- .48 I have a hard time working for long periods without a break.
- .42 When I face a difficult decision, I have a hard time making up my mind.
- .33 I often lose interest in things after I have started them.

# **FACTOR NEUR10**

# LOAD.

# ITEM

- .60 I have a hard time liking some people.
- .58 There are some people that I simply cannot get along with.
- .38 I try to get even when someone has done me wrong.

Analyses such as the one presented above gave strong evidence that either new items would have to be written to improve the trait inventory or the self description inventory, or that some type of joint inventory should be used to measure the personality domain.

# CONSTRUCTION OF THE DRAFT REVISED INVENTORY

The first step in the construction of a new inventory involved selecting self description and trait statements from the joint solution. Because different instructions and rating scales were used, it was decided that for the time being, two shortened inventories would be retained. Below are presented the separate solutions for the new draft trait and self description inventories. Note that some statements are reported which had low loadings. However these statements are appropriately positioned in the joint solution which will be reported last.

#### Draft Self Description Inventory Factor Solution

# FACTOR 1--NEUROTICISM (LOADINGS ABOVE .46 REPORTED)

### LOADING

### ITEM

- .62 I am often sad and depressed.
- .61 I worry more than most people.
- .61 When things are not going right, I sometimes feel like crying.
- .61 When I am under great stress, I often feel like I am about to break down.
- .59 I am always worried about how things might go wrong.
- .59 I often feel jittery and tense.
- .59 I tend to get upset easily.
- .58 I have periods when I feel sorry for myself.
- .58 Sometimes I feel discouraged and simply want to give up.
- .57 Sometimes I feel weak and shaky in the knees.
- .57 I am often nervous and tense.
- .57 Some days, it is difficult for me to get going.
- .56 I get rattled when I am under time pressure.
- .56 My feelings are easily hurt.
- .55 I often feel tired and run down.
- .54 I often worry a lot about the future.
- .54 When I am emotionally upset, I can't think clearly.
- .54 I'm often fearful that I will fail to reach my goals.
- .53 I often have headaches when things are not going well.
- .53 Sometimes I get so upset, I get sick at my stomach.
- .51 I get very upset when I am criticized.
- .50 I often let down toward the end of the day for lack of energy.
- .50 I am a timid person and am easily embarrassed.
- .49 I tire easily.
- .48 I don't accept criticism very well.
- -.48 I hardly ever feel lonely or blue.
- .48 I often lose my temper with other people.
- .46 I am jealous of others who get what I would like to have.
- .46 My energy tends to run out early in the day.
- .45 Sometimes I work too fast and make careless errors.
- .44 I have sometimes lied in order to get what I wanted.
- .41 I resent it when I don't get my way.

#### FACTOR 2--CONSCIENTIOUSNESS (LOADINGS ABOVE .36 REPORTED)

#### FACTOR

- .65 I would rate myself as being a very persistent worker.
- .65 I always try to do more than is expected of me.
- .62 I try to set a schedule for accomplishing tasks, and stick to it.
- .59 If I commit myself to do something, I always carry through.

- .59 I try to do a good job in the first place, so it doesn't have to be done again.
- .57 I try to be fully prepared before I undertake any task.
- .57 I believe that rules and regulations should always be followed.
- .57 I like to work with people who are highly organized.
- .55 I like to have a place for everything and everything in it's place.
- .53 When I get an assignment, I always do my best.
- .51 I tend to set higher standards for myself than others set for me.
- -.51 I tend to leave boring jobs unfinished.
- .50 If I start something, I work until it is finished to my satisfaction.
- .50 I believe that having polished manners is important.
- .50 I believe in setting up a personal budget and sticking with it.
- .50 I try to set a schedule for accomplishing tasks, and stick to it.
- .48 I was willing to work hard for good grades in high school.
- -.47 I have a habit of putting off things that I should be attending to.
- -.47 Sometimes I take it easy when I should be working.
- .46 I believe that military discipline is good for a person.
- .44 I like to help others, even if there is nothing in it for me.
- -.43 If a job is too difficult, I have a tendency to give up.
- .41 I like to help others when they are down on their luck.
- .39 I get a lot of pleasure in helping others with their problems.
- .36 I speak up when I feel I can make a contribution.

# FACTOR 3--OPENNESS/INTELLECT (LOADINGS ABOVE .38 REPORTED)

# LOADING

- .62 I spend a lot of time in meditation and deep thought.
- .61 I have a lot of intellectual curiosity.
- .60 I would enjoy being a theoretical scientist.
- .58 I like to spend time in intellectual discussions with my friends.
- .57 I have thought a lot about the origin of the universe.
- .56 I enjoy visiting art museums.
- -.56 Philosophical discussions bore me.
- .56 I enjoy reading poetry.
- .55 I am highly interested in all the fields of science.
- .51 I find intellectual things more interesting than football, baseball, or basketball.
- .51 I believe that young people should listen to their elders more often.
- .50 I spend a lot of time analyzing my internal feelings.
- .49 I would rather read a good book that to watch television.
- .47 I prefer listening to classical music rather than popular music.
- .47 I often think about the wonders of nature.
- -.46 I would not enjoy going to an opera or ballet.
- .45 I love to find innovative solutions to difficult problems.
- .44 I try to analyze and evaluate conditions, so that I can predict the future.

- .44 I spend a lot of time analyzing the motives behind the actions of others.
- .44 I am fascinated with the theory of evolution.
- .43 I am better than most in seeing what the future holds.
- .41 I am often in deep thought, when others think that I am day dreaming.
- .41 I often analyze why I am the way I am.
- .38 I have a good imagination.

#### FACTOR 4--EXTROVERSION (LOADINGS ABOVE .33 REPORTED)

#### LOADING

#### ITEM

- .68 At social functions, I talk to as many people as possible.
- .56 If things get too boring at a party, I try to get things going.
- .55 Most of my friends would describe me as a "talker."
- .55 I laugh a lot.
- -.52 I am a very shy person.
- .51 I like parties, where there are a lot of people.
- -.51 My friends consider me to be bashful.
- .50 I go out of my way to meet people.
- .50 I like to strike up conversations with strangers.
- .50 I like to be where there is a lot of action.
- -.48 I avoid meetings and social gatherings when possible.
- -.47 I tend to be a loner.
- .45 I am good at cheering people up.
- .45 I am cheerful most of the time.
- .45 I have a lot of influence over others.
- -.43 I am uneasy when I am the center of attention.
- .42 I tend to take charge in group meetings.
- -.38 In meetings, I tend to let others do most of the talking.
- .33 I would enjoy a leadership role.

#### FACTOR 5-AGREEABLENESS (LOADINGS ABOVE .32 REPORTED)

#### LOADING

#### ITEM

- .56 I seldom get mad at anyone.
- .52 I am considered to be easy to get along with.
- .50 I seldom argue with people.
- -.48 Some people consider me to be unfriendly.
- .47 I always treat other people with kindness.
- .44 I get along well with most everybody.
- .36 I am not comfortable telling others what to do.
- .32 I have a lot of sympathy for others who are having problems.

The agreeableness factor was very weak. It gathers strength when it is joined with the agreeableness factor defined by the trait ratings. Additional self

description items designed to measure agreeableness were to be written for inclusion in the next form of the inventory.

Draft Trait Inventory Factor Solution

# FACTOR 1--CONSCIENTIOUSNESS (LOADINGS ABOVE .40 REPORTED)

### LOADING ITEM

- .75 ORGANIZED
- .74 NEAT
- .72 PRECISE
- .69 ORDERLY
- .63 CONSISTENT
- .63 THOROUGH
- .61 EFFICIENT
- .60 PERFECTIONISTIC
- .59 CAREFUL
- -.58 DISORGANIZED
- -.57 SLOPPY
- .55 PROMPT
- .54 RESPONSIBLE
- -.51 LAZY
- .48 STEADY
- .43 DEPENDABLE
- .42 ENERGETIC
- .40 ACTIVE

# FACTOR 2-AGREEABLENESS (LOADINGS ABOVE .45 REPORTED)

#### LOADING ITEM

- .72 FRIENDLY
- .71 KIND
- .68 SYMPATHETIC
- .66 PLEASANT
- .66 WARM
- .60 AFFECTIONATE
- .60 CONSIDERATE
- .56 HELPFUL
- .53 CHEERFUL
- .52 GENEROUS
- -.51 UNSYMPATHETIC
- -50 INSENSITIVE
- -.49 UNKIND
- .45 UNDERSTANDING

# FACTOR 3-NEUROTICISM (LOADINGS ABOVE .32 REPORTED)

LOADING ITEM

- .71 MOODY
- .67 JEALOUS
- .66 IRRITABLE
- .63 TOUCHY
- .62 TEMPERAMENTAL
- .60 ENVIOUS
- .53 DEFENSIVE
- .53 SELFISH
- .62 SELF-PITYING
- .45 COLD
- .45 NERVOUS
- .44 FEARFUL
- -.32 PATIENT

#### FACTOR 3--INTROVERSION (LOADINGS ABOVE .37 REPORTED)

#### LOADING ITEM

- .78 QUIET
- .75 SHY
- .72 SILENT
- .69 BASHFUL
- .62 WITHDRAWN
- -.58 TALKATIVE
- -.58 SOCIABLE
- .57 TIMID
- .56 UNSOCIABLE
- -.47 VERBAL
- .47 RESERVED
- -.40 ASSURED
- -.37 BOLD

#### FACTOR 5--OPENNESS/INTELLECT (LOADINGS ABOVE .48 REPORTED)

# LOADING ITEM

- .80 PHILOSOPHICAL
- .76 DEEP
- .62 CONTEMPLATIVE
- .60 INVENTIVE
- .56 INNOVATIVE
- .56 MEDITATIVE
- .54 CREATIVE
- .53 COMPLEX
- .48 INTROSPECTIVE

Note that factor 5 (openness) did not seem to include items related to culture. On the other hand the self description openness factor contained a number of such items. This was one bit of evidence suggesting the merits of using a joint solution to fully define the factors. The joint solution of the phase 2 trait and self description inventories is reported below.

Draft Joint Inventory Factor Solution

# FACTOR 1--CONSCIENTIOUSNESS (LOADINGS ABOVE .40 REPORTED)

# LOADING

- .72 PRECISE
- .71 ORGANIZED
- .70 I like to keep all my belongings neat and organized.
- .64 I would rate myself as being a very persistent worker.
- .63 ORDERLY
- .63 CONSISTENT
- .62 PERFECTIONISTIC
- .62 THOROUGH
- .60 CAREFUL
- .59 I always try to do more than is expected of me.
- .58 EFFICIENT
- .56 RESPONSIBLE
- .56 I like to have a place for everything and everything in it's place.
- .54 If I commit myself to do something, I always carry through.
- .53 I like to work with people who are highly organized.
- .51 I try to be fully prepared before I undertake any task.
- .51 STEADY
- -.51 DISORGANIZED
- .50 I try to do a good job in the first place, so it doesn't have to be done again.
- .49 PROMPT
- -.49 SLOPPY
- .49 HELPFUL
- .48 I was willing to work hard for good grades in high school.
- -.48 I tend to leave boring jobs unfinished.
- -.47 LAZY
- .47 I believe in setting up a personal budget and sticking with it.
- .46 I try to set a schedule for accomplishing tasks, and stick to it.
- .46 When I get an assignment, I always do my best.
- .46 I believe that rules and regulations should always be followed.
- .46 I tend to set higher standards for myself than others set for me.
- .46 If I start something, I work until it is finished to my satisfaction.
- .45 ENERGETIC
- .44 DEPENDABLE
- .43 I believe that having polished manners is important.

- .43 ACTIVE
- -.42 If a job is too difficult, I have a tendency to give up.
- .42 ASSURED
- .40 I believe that military discipline is good for a person.

# FACTOR 2--NEUROTICISM (LOADINGS ABOVE .42 REPORTED)

#### LOADING

- .61 MOODY
- .59 JEALOUS
- .57 I am often sad and depressed.
- .56 I have periods when I feel sorry for myself.
- .56 SELF-PITYING
- .55 NERVOUS
- .55 Some days, it is difficult for me to get going.
- .54 I tend to get upset easily.
- .54 ENVIOUS
- .54 Sometimes I feel discouraged and simply want to give up.
- .54 I often feel jittery and tense.
- .54 When things are not going right, I sometimes feel like crying.
- .54 I worry more than most people.
- .53 TOUCHY
- .53 I often feel tired and run down.
- .52 I am often nervous and tense.
- .52 I am always worried about how things might go wrong.
- .52 TEMPERAMENTAL
- .52 I often lose my temper with other people.
- .51 I get very upset when I am criticized.
- .51 When I am under great stress, I often feel like I am about to break down.
- .50 I don't accept criticism very well.
- .50 IRRITABLE
- .50 When I am emotionally upset, I can't think clearly.
- .50 DEFENSIVE
- .50 I tire easily.
- .48 Sometimes I feel weak and shaky in the knees.
- .48 I often have headaches when things are not going well.
- .48 I am jealous of others who get what I would like to have.
- .48 Sometimes I get so upset, I get sick at my stomach.
- .48 I often worry a lot about the future.
- -.47 I hardly ever feel lonely or blue.
- .47 My feelings are easily hurt.
- .46 I get rattled when I am under time pressure.
- .46 FEARFUL
- .46 I am a timid person and am easily embarrassed.
- .45 My energy tends to run out early in the day.

- .45 I have a habit of putting off things that I should be attending to.
- .45 Sometimes I take it easy when I should be working.
- .44 I often let down toward the end of the day for lack of energy.
- .44 I'm often fearful that I will fail to reach my goals.
- .43 Sometimes I work too fast and make careless errors.
- .43 I have sometimes lied in order to get what I wanted.
- .42 I resent it when I don't get my way.

### FACTOR 3--EXTROVERSION (LOADINGS ABOVE .34 REPORTED)

#### LOADING

#### ITEM

- -.69 QUIET
- -.65 SHY
- .65 SOCIABLE
- -.65 I am a very shy person.
- -.62 SILENT
- .61 TALKATIVE
- -.61 My friends consider me to be bashful.
- .60 At social functions, I talk to as many people as possible.
- .58 Most of my friends would describe me as a "talker."
- -.56 BASHFUL
- -.53 WITHDRAWN
- -.52 UNSOCIABLE
- .52 VERBAL
- -.48 In meetings, I tend to let others do most of the talking.
- .47 If things get too boring at a party, I try to get things going.
- -.47 I tend to be a loner.
- -.46 I am uneasy when I am the center of attention.
- .46 I laugh a lot.
- .45 I have a lot of influence over others.
- -.45 TIMID
- .44 I like to strike up conversations with strangers.
- .43 I like to be where there is a lot of action.
- .42 I tend to take charge in group meetings.
- -.41 I avoid meetings and social gatherings when possible.
- .41 I go out of my way to meet people.
- .40 I like parties, where there are a lot of people.
- .38 I speak up when I feel I can make a contribution.
- .37 BOLD
- -.36 RESERVED
- -.35 I am not comfortable telling others what to do.
- .34 I would enjoy a leadership role.

#### FACTOR 4-OPENNESS/INTELLECT (LOADINGS ABOVE .31 REPORTED)

#### LOADING

- .68 PHILOSOPHICAL
- .67 DEEP
- .66 I spend a lot of time in meditation and deep thought.
- .62 I have a lot of intellectual curiosity.
- ..55 MEDITATIVE
- .54 I would enjoy being a theoretical scientist.
- .54 I like to spend time in intellectual discussions with my friends.
- .53 I enjoy reading poetry.
- -.53 Philosophical discussions bore me.
- .52 I have thought a lot about the origin of the universe.
- .52 I am highly interested in all the fields of science.
- .51 I spend a lot of time analyzing my internal feelings.
- .50 I enjoy visiting art museums.
- .50 I try to analyze and evaluate conditions, so that I can predict the future.
- .50 CONTEMPLATIVE
- .49 I feel that I am more intellectual than most of my friends.
- .48 I love to find innovative solutions to difficult problems.
- .48 INVENTIVE
- .46 I find intellectual things more interesting than football, baseball, or basketball.
- .46 I am better than most in seeing what the future holds.
- .44 COMPLEX
- .44 I am often in deep thought, when others think that I am day dreaming.
- .43 I would rather read a good book that to watch television.
- .43 CREATIVE
- -.43 I would not enjoy going to an opera or ballet.
- .42 I spend a lot of time analyzing the motives behind the actions of others.
- .42 I often think about the wonders of nature.
- .42 I often analyze why I am the way I am.
- .42 I have a good imagination.
- .41 I am fascinated with the theory of evolution.
- .41 INNOVATIVE
- .41 INTROSPECTIVE
- .40 I prefer listening to classical music rather than popular music.

# FACTOR 5--AGREEABLENESS (LOADINGS ABOVE .33 REPORTED)

# LOADING

- .66 FRIENDLY
- .63 PLEASANT
- .61 KIND
- .59 SYMPATHETIC
- .56 WARM

- -.53 UNKIND
- -.52 Some people consider me to be unfriendly.
- -.51 INSENSITIVE
- .51 I always treat other people with kindness.
- -.51 UNSYMPATHETIC
- .50 CONSIDERATE
- .50 CHEERFUL
- .49 I am considered to be easy to get along with.
- .49 AFFECTIONATE
- -.49 COLD
- .47 GENEROUS
- .47 I have a lot of sympathy for others who are having problems.
- .45 I get along well with most everybody.
- .44 I like to help others, even if there is nothing in it for me.
- .43 I like to help others when they are down on their luck.
- -.40 SELFISH
- .39 I am cheerful most of the time.
- .39 UNDERSTANDING
- .38 I am good at cheering people up.
- .38 I get a lot of pleasure in helping others with their problems.
- .35 I feel sorry for a lot of people I know who have personal problems.
- .35 I seldom argue with people.
- .33 I seldom get mad at anyone.
- .33 PATIENT

Based on the information in the above tables, new forms of the self description inventory and the trait inventory were developed. A total of 109 items were selected for inclusion in the self description inventory, while only 67 items were selected for inclusion in the trait inventory. This is a total of 176 items out of the original 312 items available in the previous forms. Fourteen new items were written for inclusion in the self description inventory to strengthen the Agreeableness factor, bringing the total to 123, and the grand total to 280.

One of the problems was deciding whether to use the trait name or the self description statement form of the personality inventory. The solutions provided above shows both types of variables helping to define the Big 5 factors, but there seems to be some indication that the two item classes may not be measuring the same facets. On the following pages, all items with loadings above .30 on a factor identified in the joint solution were subjected to a separate factor analysis. If either the trait names or the self descriptive statements were uniquely identifying some of these subfactors, this would indicate the wisdom of either writing additional items for a missing facet in one or the other of the inventories or, deciding to always use both types of items in the final version to make sure that all facets are covered. All of the solutions presented below involve **oblique** rotations (just to be different) of principal component factors . Eigenvalues above 1.0 was used as the criterion for factor rotation.

#### Facet Analysis of the Combined Draft Inventories

#### Subfactors for the Conscientiousness Factor

#### LOADING

#### VARIABLE

#### Subfactor 1--Dependability

- .54 Prompt
- .46 Thorough
- .42 Dependable
- .37 Consistent
- .34 Efficient

#### Subfactor 2--Neatness and Orderliness

- -.73 Neat
- -.72 I like to have a place for everything and everything in it's place.
- -.71 Organized
- -.69 I like to keep all my belongings neat and organized.
- -.67 Orderly
- .63 Disorganized
- .58 Sloppy

#### Subfactor 3--Laziness, Procrastination

- .72 Sometimes I work too fast and make careless errors.
- .71 Sometimes I take it easy when I should be working.
- .65 I have a habit of putting off things that I should be attending to.
- .60 Lazy
- .45 I tend to leave boring jobs unfinished.

#### Subfactor 4--Follows Rules and Regulations

- .67 I believe that military discipline is good for a person.
- .60 I believe that rules and regulations should always be followed.
- .36 I like to work with people who are highly organized.

#### Subfactor 5--Considerate and Cooperative

- -.85 Considerate
- -.71 Helpful
- -.54 Careful
- -.39 I believe that having polished manners is important.

#### Subfactor 6--Perfectionistic and Precise

- -.72 Contemplative
- -.62 Perfectionistic
- -.51 I tend to set higher standards for myself than others set for me.
- -.48 Precise

# Subfactor 7--Efficient scheduling

- .63 I try to set a schedule for accomplishing tasks, and stick to it.
- .59 I believe in setting up a personal budget and sticking with it.
- .50 I speak up when I feel I can make a contribution.

### Subfactor 8--Energetic, Assured

- -.73 Active
- -.64 Energetic
- .48 If a job is too difficult, I have a tendency to give up.
- -.44 Assured
- -.38 I try to do a good job in the first place, so it doesn't have to be done again.
- -.34 I always try to do more than is expected of me.
- -.30 Responsible
- -.28 Steady

#### Subfactor 9--Effort

- .72 When I get an assignment, I always do my best.
- .61 If I start something, I work until it is finished to my satisfaction.
- .41 If I commit myself to do something, I always carry through.
- .40 I try to be fully prepared before I undertake any task.
- .31 I was willing to work hard for good grades in high school.
- .29 I would rate myself as being a very persistent worker.

#### Subfactors for the <u>Neuroticism</u> Factor

#### LOADING

#### ITEM

#### Subfactor 1--Depression

- .66` Sometimes I get so upset, I get sick at my stomach.
- .54 When things are not going right, I sometimes feel like crying.
- .54 When I am under great stress, I often feel like I am about to break down.
- .49 I have periods when I feel sorry for myself.
- .41 I am often sad and depressed.
- .31 Sometimes I feel discouraged and simply want to give up.

# Subfactor 2--Irritability

- .74 Irritable
- .72 Temperamental
- .69 Moody
- .62 Touchy
- .61 I often lose my temper with other people.
- .55 Defensive

# Subfactor 3--Laziness, Procrastination

- .65 Sometimes I work too fast and make careless errors.
- .57 Sometimes I take it easy when I should be working.
- .54 I have a habit of putting off things that I should be attending to.
- .49 Lazy
- .48 Some days, it is difficult for me to get going.
- .47 I have sometimes lied in order to get what I wanted.

#### Subfactor 4--Envious and Jealous

- .69 Envious
- .67 I am jealous of others who get what I would like to have.
- .61 Jealous
- .41 Self-Pitying

#### Subfactor 5--Timidity, Nervousness and Fearfulness

- .66 Timid
- .49 I am a timid person and am easily embarrassed.
- .49 Nervous
- .48 Fearful

#### Subfactor 6--Sensitivity to Criticism

- .68 I don't accept criticism very well.
- .65 I get very upset when I am criticized.
- .53 My feelings are easily hurt.
- .35 When I am emotionally upset, I can't think clearly.

#### Subfactor 7-- Worrying

- .71 I am always worried about how things might go wrong.
- .69 I worry more than most people.
- .68 I often worry a lot about the future.
- .59 I'm often fearful that I will fail to reach my goals.
- .33 I often feel jittery and tense.
- -.28 I hardly ever feel lonely or blue.

#### Subfactor 8--Lack of energy, Tired

- -.73 I tire easily.
- -.68 My energy tends to run out early in the day.
- -.57 I often feel tired and run down.
- -.48 I often let down toward the end of the day for lack of energy.
- -.44 Sometimes I feel weak and shaky in the knees.
- -.37 I often have headaches when things are not going well.
- -.23 I get rattled when I am under time pressure.

#### Subfactor 9--Selfishness

- -.58 I resent it when I don't get my way.
- -.54 Selfish

- -.37 I am often nervous and tense.
- -.35 I tend to get upset easily.

#### Subfactors for the Extroversion/Introversion Factor

#### LOADING

#### ITEM

#### Subfactor 1--Bashful and Shy (Neg.)

- -.78 I am a very shy person.
- -.78 Shy
- -.76 My friends consider me to be bashful.
- -.72 Bashful
- -.64 I am a timid person and am easily embarrassed.
- -.57 Timid
- -.39 Quiet

#### Subfactor 2--Talkative

- .78 Talkative
- .65 Most of my friends would describe me as a "talker."
- .61 Verbal
- .55 I laugh a lot.
- .38 Sociable
- -.37 Silent

#### Subfactor 3-- Assured

- .66 Active
- .65 Assured
- .44 I speak up when I feel I can make a contribution.
- .43 I am good at cheering people up.
- .43 Bold

#### Subfactor 4--Socially Active

- -.78 I like parties, where there are a lot of people.
- -.66 I like to be where there is a lot of action.
- -.66 If things get too boring at a party, I try to get things going.

#### Subfactor 5--Glad-Hander

- .74 I like to strike up conversations with strangers.
- .74 I go out of my way to meet people.
- .52 At social functions, I talk to as many people as possible.

#### Subfactor 6--Assertive (Neg.)

- -.77 I would enjoy a leadership role.
- -.76 I tend to take charge in group meetings.
- .70 I am not comfortable telling others what to do.
- -.55 I have a lot of influence over others.

- .47 In meetings, I tend to let others do most of the talking.
- .34 I am uneasy when I am the center of attention.

#### Subfactor 7--Unsociable

- .64 I avoid meetings and social gatherings when possible.
- .55 I tend to be a loner.
- .35 Unsociable

#### Subfactor 8--Reserved

- -.82 Reserved
- -.49 Withdrawn

#### Subfactors for the <u>Agreeableness</u> Factor

#### LOADING

#### ITEM

#### Subfactor 1--Considerate, Friendly

- .78 Considerate
- .75 Helpful
- .71 Kind
- .56 Generous
- .52 Warm
- .50 Friendly
- .39 Pleasant

#### Subfactor 2--Patient

- -.78 I seldom get mad at anyone.
- -.64 I seldom argue with people.
- -.61 Patient
- .49 Irritable

#### Subfactor 3--Cold and Insensitive

- .79 Cold
- .74 Insensitive
- .67 Unkind
- .66 Unsympathetic
- .44 Selfish

#### Subfactor 4--Helpful

- -.68 I get a lot of pleasure in helping others with their problems.
- -.68 I like to help others when they are down on their luck.
- -.58 I like to help others, even if there is nothing in it for me.
- -.42 Understanding
- -.41 I am good at cheering people up.

#### Subfactor 5--Cheerful (Neg.)

- -.77 I am cheerful most of the time.
- -.73 Cheerful
- -.65 I laugh a lot.
- -.38 Affectionate

#### Subfactor 6--Sympathetic

- .73 I have a lot of sympathy for others who are having problems.
- .72 I feel sorry for a lot of people I know who have personal problems.
- .48 Sympathetic

#### Subfactor 7--Friendly

- -.63 I am considered to be easy to get along with.
- -.60 I get along well with most everybody.
- -.44 I always treat other people with kindness.
- .42 Some people consider me to be unfriendly.

#### Subfactors for the **Openness/Intellect** Factor

#### LOADING

#### ITEM

#### Subfactor 1--Philosophical, Intellectual

- .66 Contemplative
- .60 Philosophical
- .59 Deep
- .53 I feel that I am more intellectual than most of my friends.
- .53 Complex
- -.49 Philosophical discussions bore me.
- .47 Introspective
- .47 I have a lot of intellectual curiosity.
- .46 I like to spend time in intellectual discussions with my friends.
- .40 I love to find innovative solutions to difficult problems.

#### Subfactor 2--Cultured

- .74 I would not enjoy going to an opera or ballet.
- -.74 I prefer listening to classical music rather than popular music.
- -.62 I enjoy visiting art museums.
- -.59 I would rather read a good book that to watch television.
- -.49 I enjoy reading poetry.
- -.44 I find intellectual things more interesting than football, baseball, or basketball.

#### Subfactor 3--Creative

- -.82 Creative
- -.74 Innovative
- -.73 I have a good imagination.
- -.67 Inventive

# Subfactor 4--Foresighted

- .70 I spend a lot of time analyzing the motives behind the actions of others.
- .64 I am better than most in seeing what the future holds.
- .58 I often analyze why I am the way I am.
- .47 I try to analyze and evaluate conditions, so that I can predict the future.

# Subfactor 5--Meditative

- .70 I am often in deep thought, when others think that I am day dreaming.
- .63 I spend a lot of time in meditation and deep thought.
- .57 Meditative
- .55 I try to analyze and evaluate conditions, so that I can predict the future.

# Subfactor 6--Scientific Curiosity

- .69 I am fascinated with the theory of evolution.
- .67 I would enjoy being a theoretical scientist.
- .67 I have thought a lot about the origin of the universe.
- .66 I am highly interested in all the fields of science.
- .53 I often think about the wonders of nature.

A careful study of the above facets indicated that each item type uniquely contributed to the definition of factors. The facets labeled as dependability, reserved, considerate and insensitive were exclusively defined by trait terms, and those of irritability, and creativity had only one self descriptive statement on them. On the other hand, a large number of facets were defined exclusively by the self description statements. It is concluded that either new statements or trait names would have to be produced before either type of item would satisfactorily define the entire domain. However, it was decided that, for the present, each type of item should be retained in the final form, with some additional self description items written for the agreeableness factor.

The 14 new items which were included in the draft self description inventory are listed below:

ITEM #	ITEM
SDRSP207	I try to be kind to everyone I know.
SDRSP208	I am always considerate of the feelings of others.
SDRSP209	I try to always be polite, even to those who are not polite to me.
SDRSP210	Even if I don't like them, I try always to be considerate of others.
SDRSP211	I try to be pleasant in every situation.
SDRSP212	I try to respect others' points of view, even if I don't agree with
	them
SDRSP213	I am always generous when it comes to helping others.
SDRSP214 I have to admit that sometimes I am unkind to my friends.

SDRSP215 I am considered by others to be a very friendly person.

SDRSP216 My friends feel free to tell me their secrets.

SDRSP217 Many times I will disagree just to start an argument.

- SDRSP218 I have little sympathy for those who encounter failures.
- SDRSP219 I'm not very patient with individuals who are incompetent.
- SDRSP220 I try to be cheerful, even when things are not going well.

## Comparison of 5-Factor and 6-Factor Solutions.

Earlier in this research stream, comparisons were made of 5-factor solutions and 6-factor solutions to see if a 6th factor could be identified which would hold up on a type of cross validation. This effort involved splitting 206 trait names into random halves and computing 5- and 6- factor solutions in each. Factor scores were computed in each instance, and were intercorrelated. In every instance the same 5-factor solution was obtained, but in no instance was a 6th factor identified which held up across solutions. However, this exercise was conducted with the full 206-variable trait list in which a factor called "Scrooge" was identified and a clean-cut 'Neuroticism" factor was not identified. Since then, a number of modifications in the trait list has been made, and the trait list was combined with a large number of self description statements. The 5 factor solutions are now in line with those currently being identified in the literature as the "Big 5" structure.

It was felt desirable to again compare five factor solutions with six factor solutions to see if a stable sixth factor could be identified using the new combined trait and self description inventory. The results of this effort are presented below.

The steps involved in the analysis were as follows:

- 1. Select every-other item (either trait or self-description) into Form A.
- 2. Select the remaining items for inclusion in Form B.
- 3. Perform a 5- and a 6- factor extraction and rotation separately for Form A and Form B: Compute factor scores in each instance.
- 4. Intercorrelate the factor scores for the 5-factor and 6-factor solutions. Determine if a sixth factor can be identified which holds up on cross-validation.

The results of this effort are presented on the next several pages. First the two 5-factor solutions are provided, along with a matrix of intercorrelations among the factor scores. To conserve space, the complete 6-factor solutions are not

presented. However the intercorrelations of the factor scores from these two solutions are presented.

# Comparisons of 5-factor Solutions from Independent Item Samples

# Factor 1--Conscientiousness, Item sample A

# LOADING

# ITEM

- .71 Precise
- .68 I would rate myself as being a very persistent worker.
- .66 Consistent
- .64 Careful
- .63 Neat
- .59 I always try to do more than is expected of me.
- .59 If I commit myself to do something, I always carry through.
- .56 I try to do a good job in the first place, so it doesn't have to be done again.
- .56 Steady
- .53 Helpful
- .52 Prompt
- .51 Dependable
- -.50 I tend to leave boring jobs unfinished.
- -.49 Lazy
- .49 I try to be fully prepared before I undertake any task.
- .49 If I start something, I work until it is finished to my satisfaction.
- .49 Active
- .48 I like to have a place for everything and everything in it's place.
- .45 Assured
- .42 I believe that having polished manners is important.
- .39 I speak up when I feel I can make a contribution.

# Factor 1--Conscientiousness Item Sample B.

- .75 Organized
- .69 I like to keep all my belongings neat and organized.
- .66 Orderly
- .63 Perfectionistic
- .58 Thorough
- .56 Efficient
- .55 I was willing to work hard for good grades in high school.
- .54 Responsible
- -.53 Disorganized
- .53 I like to work with people who are highly organized.
- .50 I try to set a schedule for accomplishing tasks, and stick to it.
- -.49 Sloppy
- .49 I believe in setting up a personal budget and sticking with it.

- .48 I tend to set higher standards for myself than others set for me.
- .48 I believe that rules and regulations should always be followed.
- .46 When I get an assignment, I always do my best.
- .43 Innovative
- .42 Energetic
- .41 I believe that military discipline is good for a person.
- -.38 If a job is too difficult, I have a tendency to give up.

## Factor 2--Neuroticism Item Sample A

- .62 I tend to get upset easily.
- .61 I often lose my temper with other people.
- .59 Temperamental
- .58 Touchy
- .58 Jealous
- .56 Irritable
- .55 I get very upset when I am criticized.
- .55 I don't accept criticism very well.
- .55 I often feel tired and run down.
- .54 When things are not going right, I sometimes feel like crying.
- .54 I have periods when I feel sorry for myself.
- .50 I am always worried about how things might go wrong.
- .50 I am jealous of others who get what I would like to have.
- .50 When I am emotionally upset, I can't think clearly.
- .50 I often have headaches when things are not going well.
- -.49 I hardly ever feel lonely or blue.
- .46 I get rattled when I am under time pressure.
- .46 My energy tends to run out early in the day.
- .46 I have a habit of putting off things that I should be attending to.
- .46 I have sometimes lied in order to get what I wanted.
- .45 I am a timid person and am easily embarrassed.
- .43 Sometimes I work too fast and make careless errors.

# Factor 2--Neuroticism Item Sample B

- .62 Nervous
- .61 I worry more than most people.
- .60 I often feel jittery and tense.
- .60 I am often sad and depressed.
- .59 Some days, it is difficult for me to get going.
- .59 I am often nervous and tense.
- .58 When I am under great stress, I often feel like I am about to break down.
- .57 Sometimes I feel discouraged and simply want to give up.
- .57 Self-Pitying
- .52 Sometimes I get so upset, I get sick at my stomach.

- .52 Moody
- .52 Fearful
- .51 I tire easily.
- .51 I'm often fearful that I will fail to reach my goals.
- .51 Sometimes I feel weak and shaky in the knees.
- .51 I often worry a lot about the future.
- .50 Envious
- .50 My feelings are easily hurt.
- .49 I often let down toward the end of the day for lack of energy.
- .44 Defensive
- .43 Sometimes I take it easy when I should be working.
- .39 I resent it when I don't get my way.

# Factor 3--Extroversion/Introversion Item Sample A

- -.70 Quiet
- -.66 I am a very shy person.
- .66 Talkative
- .62 Most of my friends would describe me as a "talker."
- .59 At social functions, I talk to as many people as possible.
- .57 Verbal
- -.53 Unsociable
- .48 I like to strike up conversations with strangers.
- .48 I laugh a lot.
- .45 I have a lot of influence over others.
- -.44 Timid
- .43 I go out of my way to meet people.
- -.42 I avoid meetings and social gatherings when possible.
- .38 Bold
- -.34 I am not comfortable telling others what to do.

# Factor 3--Extroversion/Introversion Items Sample B

- -.64 Sociable
- .60 Shy
- .58 My friends consider me to be bashful.
- .57 Silent
- -.55 If things get too boring at a party, I try to get things going.
- .52 Bashful
- -.51 I like parties, where there are a lot of people.
- .51 Withdrawn
- -.51 I like to be where there is a lot of action.
- .46 In meetings, I tend to let others do most of the talking.
- .44 I am uneasy when I am the center of attention.
- .44 I tend to be a loner.
- -.43 I tend to take charge in group meetings.

- -.41 I am good at cheering people up.
- .36 Reserved
- -.33 I would enjoy a leadership role.

# Factor 4--Openness/Intellect Items Sample A

- .66 Philosophical
- .62 I have a lot of intellectual curiosity.
- .57 I enjoy visiting art museums.
- .55 I enjoy reading poetry.
- .55 Meditative
- -.53 Philosophical discussions bore me.
- .52 Creative
- .52 Contemplative
- .52 I try to analyze and evaluate conditions, so that I can predict the future.
- .51 Inventive
- .50 I have a good imagination.
- .48 I feel that I am more intellectual than most of my friends.
- -.48 I would not enjoy going to an opera or ballet.
- .45 I often think about the wonders of nature.
- .44 I am often in deep thought, when others think that I am day dreaming.
- .43 I prefer listening to classical music rather than popular music.

# Factor 4--Openness/Intellect Items Sample B

- .66 I spend a lot of time in meditation and deep thought.
- .65 Deep
- .56 I would enjoy being a theoretical scientist.
- .56 I like to spend time in intellectual discussions with my friends.
- .54 I have thought a lot about the origin of the universe.
- .53 I spend a lot of time analyzing my internal feelings.
- .53 I am highly interested in all the fields of science.
- .50 I find intellectual things more interesting than football, baseball, or basketball.
- .49 I spend a lot of time analyzing the motives behind the actions of others.
- .48 I am better than most in seeing what the future holds.
- .48 I love to find innovative solutions to difficult problems.
- .46 Complex
- .46 I would rather read a good book that to watch television.
- .45 I often analyze why I am the way I am.
- .44 I am fascinated with the theory of evolution.
- .43 Introspective

# Factor 5--Agreeableness Items Sample A

- .65 Friendly
- .57 Sympathetic
- -.54 Some people consider me to be unfriendly.
- .53 I am considered to be easy to get along with.
- .53 I have a lot of sympathy for others who are having problems.
- .50 Warm
- .50 Affectionate
- .49 Cheerful
- .45 I like to help others, even if there is nothing in it for me.
- .43 I like to help others when they are down on their luck.
- .43 I am cheerful most of the time.
- -.42 Unkind
- .41 I seldom get mad at anyone.
- .39 I seldom argue with people.

# Factor 5--Agreeableness Items Sample B

- -.64 Unsympathetic
- -.62 Insensitive
- .61 Kind
- .60 Pleasant
- -.57 Cold
- .54 Considerate
- -.52 Generous
- .50 I always treat other people with kindness.
- .50 I get along well with most everybody.
- .43 Understanding
- ...39 I get a lot of pleasure in helping others with their problems.
- .32 I feel sorry for a lot of people I know who have personal problems.
- .31 Patient

The factors were rearranged in the above display in order to put the same factors together for comparison. The intercorrelation matrix for the originally computed factor scores in the five factor solutions is as follows:

Correlati	ons: B51	B52	B53	B54	B55
A51 A52	0840 .8305**	.8406** 0240	0111 0043	0937 0368	.0960 1460**
A53	1624**	0895	.0824	8081**	0078
A54	0001	.1182*	.8043**	.0363	.0281
A55	.1966**	.0936	0334	0973	.7565**
N of ooo	F00		d Qianife *	01 **	001

The correlations between the same factors in the five factor solutions are as follows:

Factor	Correlation
Conscientiousness	.84
Neuroticism	.83
Extro/Introversion	.81
Openness/Intellect	.80
Agreeableness	.76

As mentioned previously, the A and B items samples were also subjected to sixfactor solutions. The intercorrelations among factor scores were as follows:

Correlations:	B61	B62	B63	B64	B65	B66
A61 A62 A63 A64 A65 A66	1530** .7837** 1805** 0148 .1556** .2222**	.7904** .0051 1059 .0947 .0340 .0141	0075 0111 .0831 .7964** 0820 .0516	0625 0398 8054** .0525 0471 0475	.2360** 0722 .0590 .1036 .7168** .1638**	.0922 .2850** .0856 .0630 1950** 2943**
N of cases:	509	2-tailed	Signif: *	01 ** -	.001	

Note that in the six-factor solution, the sixth factor correlated only -.29 with itself across the two item samples. Thus there is strong evidence that the five-factor solution is the one which should be reported. The correlations among the first five factors varied from .72 to .81.

## ANALYSES OF THE REVISED TRAIT AND SELF DESCRIPTION INVENTORIES

The 67-item version of the trait inventory and the 123-item version of the Self-Description Inventory were administered to a new sample of nearly 500 subjects. A series of analyses was conducted to evaluate these new instruments as separate and consolidated measures of the Big 5 factor domain. In the first set of analyses the two instruments were analyzed separately and the factor scores for equivalent factors were correlated to evaluate whether they were covering the same content. The results of this effort are reported below:

# Factor Analysis of the 67-Trait Inventory. (Principal Components & Orthogonal Rotations)

Rotated Factor Matrix:						
Factor 1Cor	FACTOR 1 nscientiousnes	FACTOR 2 s	FACTOR 3	FACTOR 4	FACTOR 5	
ORGANIZR NEATR ORDERLYR PRECISER THOROUGR RESPONSR	.77853 .73815 .67123 .63391 .63386 .61771	.18852 .18956 .14227 .08331 .19462 .18018	.02097 00319 .00633 08348 18687 05091	01315 07294 07862 12914 10745 14044	.00855 04705 .07050 .24136 .20572 .04488	

OWENDVD	61155	11000	1 4 9 4 9	00522	1 5 0 5 2
STEADYR	.61155	.11899	14842	09532	.15853
CONSISTR	.59713	.21166	.00143	13830	.17588
EFFICIER	.54645	.19893	14799	13630	.29125
DISORGAR	54315	07423	.03625	.40257	.04588
SLOPPYR	53012	07593	.05310	.39318	.09435
PERFECTR	.52689	.02360	.00429	05251	.25419
ASSUREDR	.52213	.18329	24643	07431	.20840
DEPENDAR	.49865	.33212	12899	01298	.04880
CAREFULR	.48584	.29879	.11104	04037	.04708
PROMPTR	.44911	.20995	.02055	08622	.12047
Factor 3-	-Agreeableness				
KINDR	.34524	.71746	00672	04052	.07168
			.00673		
WARMR	.16653	.68488	10210	01108	.15540
SYMPATHR	.10694	.67177	.09243	.03597	.18165
FRIENDLR	.21469	.66634	27393	.02379	.00417
CONSIDER	.28677	.65315	00541	08661	.10363
GENEROUR	.21539	.64159	08646	.01189	.14804
PLEASANR	.22316	.64159	15342	01635	.13478
CHEERFUR	.26889	.59074	29918	02518	.09855
AFFECTIR	.12587	.58970	10109	.11317	.13377
UNSYMPAR	.01586	56476	.09491	.28315	.00942
UNDERSTR	.24761	.56206	03434	05921	.23213
UNKINDR	08794	55950	.10980	.35382	.04460
INSENSIR	03834	51628	.07330	.34065	.09025
HELPFULR	.37622	.50715	18184	07468	.17984
COLDR	07709	45303	.08197	.44420	.06597
ENERGETR	.35132	.43837	35287	00264	.10023
Factor 3-	- Introversion				
auuro	07100	00147	75065	00710	0000
SHYR	07123	00147	.75865	.20710	03888
QUIETR	.05820	10748	.75089	.05461	.02528
SILENTR	01015	14004	.74064	.12868	.04008
BASHFULR	.00056	.05543	.71637	.21235	07824
WITHDRAR	14342	20875	.67434	.23978	.01995
TTMTDR	- 11072	07347	60872	25394	- 07984
TIMIDR	11072	.07347	.60872	.25394	07984
TALKATIR	.01833	.27404	57877	.27990	.06712
TALKATIR SOCIABLR	.01833 .15931	.27404 .38523	57877 57467	.27990 .09381	.06712 .02692
TALKATIR SOCIABLR UNSOCIAR	.01833 .15931 04962	.27404 .38523 34322	57877 57467 .56998	.27990 .09381 .19284	.06712 .02692 .10436
TALKATIR SOCIABLR UNSOCIAR BOLDR	.01833 .15931 04962 .24866	.27404 .38523 34322 .07323	57877 57467 .56998 51096	.27990 .09381 .19284 .05017	.06712 .02692 .10436 .27957
TALKATIR SOCIABLR UNSOCIAR	.01833 .15931 04962	.27404 .38523 34322	57877 57467 .56998	.27990 .09381 .19284	.06712 .02692 .10436
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR	.01833 .15931 04962 .24866 .11318	.27404 .38523 34322 .07323 .13433	57877 57467 .56998 51096 49221	.27990 .09381 .19284 .05017 .25156	.06712 .02692 .10436 .27957 .21185
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER	.01833 .15931 04962 .24866 .11318 .20052	.27404 .38523 34322 .07323 .13433 10525	57877 57467 .56998 51096 49221 .49043	.27990 .09381 .19284 .05017 .25156 .05634	.06712 .02692 .10436 .27957 .21185 .07749
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR	.01833 .15931 04962 .24866 .11318	.27404 .38523 34322 .07323 .13433	57877 57467 .56998 51096 49221	.27990 .09381 .19284 .05017 .25156	.06712 .02692 .10436 .27957 .21185
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER	.01833 .15931 04962 .24866 .11318 .20052 .32339	.27404 .38523 34322 .07323 .13433 10525	57877 57467 .56998 51096 49221 .49043	.27990 .09381 .19284 .05017 .25156 .05634	.06712 .02692 .10436 .27957 .21185 .07749
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER	.01833 .15931 04962 .24866 .11318 .20052	.27404 .38523 34322 .07323 .13433 10525	57877 57467 .56998 51096 49221 .49043	.27990 .09381 .19284 .05017 .25156 .05634	.06712 .02692 .10436 .27957 .21185 .07749
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER	.01833 .15931 04962 .24866 .11318 .20052 .32339	.27404 .38523 34322 .07323 .13433 10525	57877 57467 .56998 51096 49221 .49043	.27990 .09381 .19284 .05017 .25156 .05634	.06712 .02692 .10436 .27957 .21185 .07749
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4-	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism	.27404 .38523 34322 .07323 .13433 10525 .34971	57877 57467 .56998 51096 49221 .49043 38572	.27990 .09381 .19284 .05017 .25156 .05634 .03984	.06712 .02692 .10436 .27957 .21185 .07749 .04461
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818	.27404 .38523 34322 .07323 .13433 10525 .34971	57877 57467 .56998 51096 49221 .49043 38572	.27990 .09381 .19284 .05017 .25156 .05634 .03984	.06712 .02692 .10436 .27957 .21185 .07749 .04461
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459	57877 57467 .56998 51096 49221 .49043 38572	.27990 .09381 .19284 .05017 .25156 .05634 .03984	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .00720 01827
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818	.27404 .38523 34322 .07323 .13433 10525 .34971	57877 57467 .56998 51096 49221 .49043 38572	.27990 .09381 .19284 .05017 .25156 .05634 .03984	.06712 .02692 .10436 .27957 .21185 .07749 .04461
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 -12927 08282	.27404 .38523 -34322 .07323 .13433 -10525 .34971 18115 -07459 .01186	57877 57467 .56998 49221 .49043 38572 .04953 .02994 .02195	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .68648 .67574 .67151	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .00720 01827 00107
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048	.27404 .38523 -34322 .07323 .13433 -10525 .34971 18115 07459 .01186 11404	57877 57467 .56998 49221 .49043 38572 .04953 .02994 .02195 10340	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .68648 .67574 .67151 .64007	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00720 01827 00107 00949
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 .10048 06630	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076	57877 57467 .56998 51096 49221 .49043 38572 .04953 .02994 .02195 10340 .16004	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .68648 .67574 .67151 .64007 .63113	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00720 01827 00107 00949 15403
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231	57877 57467 .56998 49221 .49043 38572 .04953 .02994 .02195 10340	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .68648 .67574 .67151 .64007	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00720 01827 00107 00949
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR ENVIOUSR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231	57877 57467 .56998 51096 49221 .49043 38572 .02994 .02195 10340 .16004 .22280	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .68648 .67574 .67151 .64007 .63113 .59618	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00720 01827 00107 00949 15403 01122
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236	57877 57467 .56998 51096 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .68648 .67574 .67151 .64007 .63113 .59618 .53605	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00720 01827 00107 00949 .15403 01122 09125
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR DEFENSIR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147	.27404 .38523 -34322 .07323 .13433 -10525 .34971 18115 07459 .01186 11404 002231 .09236 .03813	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .68648 .67574 .67151 .64007 .63113 .59618 .53605 .53335	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 01827 00107 00949 15403 01122 09125 .00726
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236	57877 57467 .56998 51096 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .68648 .67574 .67151 .64007 .63113 .59618 .53605	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00720 01827 00107 00949 .15403 01122 09125
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR DEFENSIR SELF_PIR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508	.27404 .38523 -34322 .07323 .13433 -10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .001827 01827 00107 00949 15403 01122 .09125 .00726 .05098
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR ENVIOUSR DEFENSIR SELF_PIR LAZYR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146	.27404 .38523 -34322 .07323 .13433 -10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 01827 00107 00949 15403 01122 .00122 .00726 .05098 .00747
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR NERVOUSR NERVOUSR NEFENSIR SELF_PIR LAZYR SELFISHR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 00949 15403 01122 09125 .00726 .05098 .00747 .05699
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR ENVIOUSR DEFENSIR SELF_PIR LAZYR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630	57877 57467 56998 51096 49221 49043 38572 38572 0340 02994 02195 10340 16004 22280 47067 01935 30955 12651 14530 34394	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .03984 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 00949 15403 01122 09125 .00726 .05098 .00747 .05699 11968
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR NERVOUSR NERVOUSR NEFENSIR SELF_PIR LAZYR SELFISHR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 00949 15403 01122 09125 .00726 .05098 .00747 .05699
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR NERVOUSR NERVOUSR DEFENSIR SELF_PIR LAZYR SELFISHR FEARFULR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630	57877 57467 56998 51096 49221 49043 38572 38572 0340 02994 02195 10340 16004 22280 47067 01935 30955 12651 14530 34394	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .03984 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 00949 15403 01122 09125 .00726 .05098 .00747 .05699 11968
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR DEFENSIR SELF_PIR LAZYR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145	57877 57467 56998 51096 49221 49043 38572 38572 0340 02994 02195 10340 16004 22280 47067 01935 30955 12651 14530 34394	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .03984 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 00949 15403 01122 09125 .00726 .05098 .00747 .05699 11968
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR DEFENSIR SELF_PIR LAZYR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145	57877 57467 56998 51096 49221 49043 38572 38572 0340 02994 02195 10340 16004 22280 47067 01935 30955 12651 14530 34394	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .03984 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 00949 15403 01122 09125 .00726 .05098 .00747 .05699 11968
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR DEFENSIR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR Factor 5-	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800 -Openness/Intelle	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .68648 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 .00949 .15403 .01122 .00122 .00726 .05098 .00747 .05699 .11968 .17445
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR NERVOUSR NERVOUSR NERVOUSR NERVOUSR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR Factor 5- DEEPR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800 -Openness/Intelle .16280	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 01827 00107 00949 15403 01122 09125 .00726 .05098 .00747 .05699 11968 .17445
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR DEFENSIR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR Factor 5-	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800 -Openness/Intelle	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .68648 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 .00949 .15403 .01122 .00122 .00726 .05098 .00747 .05699 .11968 .17445
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR NERVOUSR NERVOUSR NERVOUSR NERVOUSR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR Factor 5- DEEPR PHILOSOR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 .10048 06630 14356 13237 .01147 21508 .37146 09864 18250 .24800 -Openness/Intelle .16280 .04066	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145	57877 57467 56998 51096 49221 49043 38572 38572 02994 .02195 10340 16004 22280 47067 01935 30955 12651 14530 34394 14465 00060 01787	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946 .02047 02047 01256	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 00949 15403 01122 09125 .00726 .05098 .00747 .05699 11968 .17445
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR NERVOUSR NERVOUSR NERVOUSR SELF_PIR LAZYR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR FACTOR 5- DEEPR PHILOSOR INNOVATR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800 -Openness/Intelle .16280 .04066 .27904	.27404 .38523 -34322 .07323 .13433 -10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145 set .13570 .05973 .14193	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465 00060 .01787 17383	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .68648 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946 02047 01256 13725	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 01827 00107 00949 15403 .01122 .09125 .00726 .05098 .00747 .05699 11968 .17445 .68261 .63601
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR DEFENSIR SELF_PIR LAZYR SELF_PIR LAZYR SELF_PIR LAZYR SELF_SHR FEARFULR PATIENTR FACTOR 5- DEE PR PHILOSOR INNOVATR CONTEMPR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800 -Openness/Intelle .16280 .04066 .27904 .18266	.27404 .38523 -34322 .07323 .13433 -10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145 .24145 .05973 .14193 .13078	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465 00060 .01787 17383 .09232	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946 .02047 01256 13725 08506	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 .01827 .00107 .00949 .15403 .01122 .09125 .00726 .05098 .00747 .05699 .11968 .17445 .69405 .68261 .63601 .62943
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR NERVOUSR NERVOUSR NERVOUSR SELF_PIR LAZYR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR FACTOR 5- DEEPR PHILOSOR INNOVATR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800 -Openness/Intelle .16280 .04066 .27904	.27404 .38523 -34322 .07323 .13433 -10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145 set .13570 .05973 .14193	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465 00060 .01787 17383	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .68648 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946 02047 01256 13725	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 01827 00107 00949 15403 .01122 .09125 .00726 .05098 .00747 .05699 11968 .17445 .68261 .63601
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR NERVOUSR DEFENSIR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR Factor 5- DEEPR PHILOSOR INNOVATR CONTEMPR CREATIVR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 09864 18250 .24800 -Openness/Intelle .16280 .04066 .27904 .18266 .18898	.27404 .38523 -34322 .07323 .13433 -10525 .34971 18115 -07459 .01186 11404 -00076 -02231 .09236 .03813 -00715 -06098 -33874 .12630 .24145 set .13570 .05973 .14193 .13078 .12460	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465 00060 .01787 17383 .09232 21855	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946 .13725 08506 06513	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 01827 00107 00949 15403 01122 .09125 .00726 .05098 .00747 .05699 11968 .17445 .69405 .68261 .63601 .62943 .61704
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR DEVIOUSR DEFENSIR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR Factor 5- DEEPR PHILOSOR INNOVATR CONTEMPR CREATIVR MEDITATR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800 -Openness/Intelle .16280 .04066 .27904 .18266 .18898 08510	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145 .24145 .24145 .13570 .05973 .14193 .13078 .12460 .07730	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465 00060 .01787 17383 .09232 21855 .15544	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946 .01256 .13725 .08506 06513 .07921	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 .01827 .00107 .00949 .15403 .01122 .09125 .00726 .05098 .00747 .05699 .11968 .17445 .69405 .68261 .63261 .63261 .62943 .61704 .60393
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR ENVIOUSR NERVOUSR NERVOUSR NERVOUSR NERVOUSR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR Factor 5- DEEPR PHILOSOR INNOVATR CONTEMPR CREATIVR MEDITATR INVENTIR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800 -Openness/Intelle .16280 .04066 .27904 .18266 .18898 08510 .23938	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145 ect .13570 .05973 .14193 .13078 .12460 .07730 .06234	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465 00060 .01787 17383 .09232 21855 .15544 15734	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946 02047 01256 13725 .08506 .06513 .07921 04689	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 01827 00107 00949 15403 01122 09125 .00726 .05098 .00747 .05699 11968 .17445 .68261 .63601 .62943 .61704 .60393 .59498
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR DEVIOUSR DEFENSIR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR Factor 5- DEEPR PHILOSOR INNOVATR CONTEMPR CREATIVR MEDITATR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800 -Openness/Intelle .16280 .04066 .27904 .18266 .18898 08510	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145 .24145 .24145 .13570 .05973 .14193 .13078 .12460 .07730	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465 00060 .01787 17383 .09232 21855 .15544	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946 .01256 .13725 .08506 06513 .07921	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 .01827 .00107 .00949 .15403 .01122 .09125 .00726 .05098 .00747 .05699 .11968 .17445 .69405 .68261 .63261 .63261 .62943 .61704 .60393
TALKATIR SOCIABLR UNSOCIAR BOLDR VERBALR RESERVER ACTIVER Factor 4- IRRITABR MOODYR TOUCHYR TEMPERAR JEALOUSR ENVIOUSR NERVOUSR NERVOUSR NERVOUSR NERVOUSR SELF_PIR LAZYR SELFISHR FEARFULR PATIENTR Factor 5- DEEPR PHILOSOR INNOVATR CONTEMPR CREATIVR MEDITATR INVENTIR	.01833 .15931 04962 .24866 .11318 .20052 .32339 -Neuroticism 02818 12927 08282 10048 06630 14356 13237 .01147 21508 37146 09864 18250 .24800 -Openness/Intelle .16280 .04066 .27904 .18266 .18898 08510 .23938	.27404 .38523 34322 .07323 .13433 10525 .34971 18115 07459 .01186 11404 00076 02231 .09236 .03813 00715 06098 33874 .12630 .24145 ect .13570 .05973 .14193 .13078 .12460 .07730 .06234	57877 57467 .56998 49221 .49043 38572 .02994 .02195 10340 .16004 .22280 .47067 01935 .30955 .12651 .14530 .34394 .14465 00060 .01787 17383 .09232 21855 .15544 15734	.27990 .09381 .19284 .05017 .25156 .05634 .03984 .03984 .67574 .67151 .64007 .63113 .59618 .53605 .53335 .51499 .47101 .45026 .39181 36946 02047 01256 13725 .08506 .06513 .07921 04689	.06712 .02692 .10436 .27957 .21185 .07749 .04461 .04461 .00107 01827 00107 00949 15403 01122 09125 .00726 .05098 .00747 .05699 11968 .17445 .68261 .63601 .62943 .61704 .60393 .59498

Below is reported the factor analysis of the 123-item Self Description Inventory. Note that the item numbers are included along with the loadings and the item content. Again the factors were extracted using the Principal Components method were rotated orthogonally.

Factor Analysis of the 123-item Self Description Inventory

# FACTOR 1--NEUROTICISM

ITEM ITEM LOAD. # .72 036 I am often nervous and tense. .71 043 I often feel jittery and tense. When I am under great stress, I often feel like I am about to break down. .67 040 I am always worried about how things might go wrong. .66 061 .66 057 I worry more than most people. I am often sad and depressed. .64 041 .63 034 Sometimes I get so upset, I get sick at my stomach. I tend to get upset easily. .62 031 .61 045 I get rattled when I am under time pressure. .60 037 I often feel tired and run down. When I am emotionally upset, I can't think clearly. .60 058 .59 039 I have periods when I feel sorry for myself. My feelings are easily hurt. .58 052 .57 038 I often worry a lot about the future. .57 054 Sometimes I feel discouraged and simply want to give up. .56 044 I often have headaches when things are not going well. Sometimes I feel weak and shaky in the knees. .56 046 .56 035 I get very upset when I am criticized. Some days, it is difficult for me to get going. .54 201 I'm often fearful that I will fail to reach my goals. .52 055 I am a timid person and am easily embarrassed. .52 006 I often let down toward the end of the day for lack of energy. .51 146 When things are not going right, I sometimes feel like crying. .49 053 .48 184 I tire easily. .47 060 I often lose my temper with other people. I don't accept criticism very well. .47 070 I am jealous of others who get what I would like to have. .46 059 I have a habit of putting off things that I should be attending to. .46 170 -.43 048 I hardly ever feel lonely or blue. .42 214 I have to admit that sometimes I am unkind to my friends. .42 182 My energy tends to run out early in the day. Sometimes I work too fast and make careless errors. .41 151 .41 079 I resent it when I don't get my way. .29 078 I feel sorry for a lot of people I know who have personal problems. I am not comfortable telling others what to do. .26 003

# FACTOR 2--AGREEABLENESS

LOAD	ITEM#	ITEM
-	207	I try to be kind to everyone I know.
-	210	Even if I don't like them, I try always to be considerate of others.
.62	080	I always treat other people with kindness.
.62	211	I try to be pleasant in every situation.
.60	208	I am always considerate of the feelings of others.
.59	209	I try to always be polite, even to those who are not polite to me.
.57	213	I am always generous when it comes to helping others.
56	081	Some people consider me to be unfriendly.
.56	215	I am considered by others to be a very friendly person.
	066	I am considered to be easy to get along with.
	068	I like to help others, even if there is nothing in it for me.
	071	I like to help others when they are down on their luck.
	084	I get along well with most everybody.
	220	I try to be cheerful, even when things are not going well.
	085	I have a lot of sympathy for others who are having problems.
	082	I seldom get mad at anyone.
	212	I try to respect others' points of view, even if I don't agree with them.
	217	Many times I will disagree just to start an argument.
	092	I believe that having polished manners is important.
	064	I get a lot of pleasure in helping others with their problems.
	090	I seldom argue with people.
	219	I am not very patient with individuals who are incompetent.
26	218	I have little sympathy for those who encounter failures.
FACTOR	3EXTR	OVERSION

LOAD	ITEM#	ITEM
.65	015	If things get too boring at a party, I try to get things going.
.65	022	At social functions, I talk to as many people as possible.
.60	017	Most of my friends would describe me as a "talker."
59	010	I am a very shy person.
.58	074	I am good at cheering people up.
.58	004	I tend to take charge in group meetings.
.57	028	I like parties, where there are a lot of people.
56	012	I go out of my way to meet people.
.55	073	I laugh a lot.
.55	007	I like to be where there is a lot of action.
.52	020	I like to strike up conversations with strangers.
51	014	My friends consider me to be bashful.
.47	002	I speak up when I feel I can make a contribution.
.47	009	I have a lot of influence over others.
46	026	I am uneasy when I am the center of attention.
46	024	In meetings, I tend to let others do most of the talking.
45	088	I am cheerful most of the time.

- -.43 018
- I tend to be a loner. I avoid meetings and social gatherings when possible. -.40 013

- .38 189
- I would enjoy a leadership role. My friends feel free to tell me their secrets. .34 216

# FACTOR 4--CONSCIENTIOUSNESS LOAD. ITFM#

LOAD.	ITEM#	ITEM
.62	157	I try to set a schedule for accomplishing tasks, and stick to it.
.60	153	I like to keep all my belongings neat and organized.
.60	162	I try to be fully prepared before I undertake any task.
.59	145	I like to have a place for everything and everything in it's place.
.59	167	If I start something, I work until it is finished to my satisfaction.
.58	155	When I get an assignment, I always do my best.
.57	126	If I commit myself to do something, I always carry through.
.55	128	I always try to do more than is expected of me.
.54	137	I would rate myself as being a very persistent worker.
.54	159	I try to do a good job in the first place, so it doesn't have to be done again.
.54	130	I believe that rules and regulations should always be followed.
.52	148	I like to work with people who are highly organized.
.51	164	I tend to set higher standards for myself than others set for me.
.46	136	I was willing to work hard for good grades in high school.
46	123	Sometimes I take it easy when I should be working.
.45	152	I believe in setting up a personal budget and sticking with it.
42	181	I have sometimes lied in order to get what I wanted.
-40	169	If a job is too difficult, I have a tendency to give up.

- -39 163
- I tend to leave boring jobs unfinished. I believe that military discipline is good for a person. .36 194

# FACTOR 5-OPENNESS/INTELLECT

IACION		
LOAD.	ITEM#	ITEM
.64	119	I would enjoy being a theoretical scientist.
.64	116	I have thought a lot about the origin of the universe.
.63	103	I often think about the wonders of nature.
.62	104	I spend a lot of time in meditation and deep thought.
62	109	Philosophical discussions bore me.
.59	094	I like to spend time in intellectual discussions with my friends.
.57	118	I have a lot of intellectual curiosity.
.55	099	I am highly interested in all the fields of science.
.55	117	I spend a lot of time analyzing my internal feelings.
.54	114	I am fascinated with the theory of evolution.
.54	106	I find intellectual things more interesting than football, baseball, or basketball.
.53	096	I enjoy visiting art museums.
.53	120	I enjoy reading poetry.
.52	095	I try to analyze and evaluate conditions, so that I can predict the future.
.51	100	I spend a lot of time analyzing the motives behind the actions of others.
.48	112	I prefer listening to classical music rather than popular music.
.47	102	I love to find innovative solutions to difficult problems.
.45	108	I am often in deep thought, when others think that I am day dreaming.

.41	101	I am better than most in seeing what the future holds.
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- .40 105 I feel that I am more intellectual than most of my friends.
- .39 107 I often analyze why I am the way I am.
- .38 098 I would rather read a good book that to watch television.
- -.34 111 I would not enjoy going to an opera or ballet.
- .32 113 I have a good imagination.

It is interesting to note that the agreeableness factor, which was poorly defined by the original version of the Self Description Inventory now has considerable strength.

## Correlations Between Trait and Self Description Inventory Factors.

Below is an intercorrelation matrix which reports the correlations between factor scores derived from the trait and self description inventory responses

:Correlation	s: TRAIT1	TRAIT2	TRAIT3	TRAIT4	TRAIT5
SD1 SD2 SD3 SD4 SD5	1746** .1264* .0143 .6780** 0576	.0783 .6506** .2407** .0906 .0207	.3096** .1705** 7348** .0327 .0778	.6090** 1610** .2030** 0818 1034	0420 0222 .1560** .1014 .7205**
N of cases:	482	2-tailed	Signif: *	01 ** -	001

The correlations for the corresponding factors are as follows:

Conscientiousness	.68
Agreeableness	.65
Introversion/Extroversion	74
Neuroticism	.61
Openness/Intellect	.72

These correlations are only modest, considering the fact that they are supposed to be representing measurements of the same factors. There is considerable room for each of the two solutions to measure reliable variance which is independent of that measured by the other. Because of this, the decision was once again made to combine the two inventories and compute a common factor analysis. The results of this analysis are presented below.

Factor Analysis of the Combined 67-Item Trait Inventory and the 123-Item Self Description Inventory

# FACTOR 1-NEUROTICISM

LOAD	ITEM#	
.66	043	I often feel jittery and tense.
.65	036	I am often nervous and tense.

ITEM

.65 .64 .62	061 057	When I am under great stress, I often feel like I am about to break down. I am always worried about how things might go wrong. I worry more than most people.
.61	031	I tend to get upset easily.
.61	034	Sometimes I get so upset, I get sick at my stomach.
.61	041	I am often sad and depressed.
.61		NERVOUS
.60	039	I have periods when I feel sorry for myself.
.59		MOODY
.58		TOUCHY
.57		ENVIOUS
.57	058	When I am emotionally upset, I can't think clearly.
.57	038	I often worry a lot about the future.
.56	037	I often feel tired and run down.
.55	045	I get rattled when I am under time pressure.
.55	••••	IRRITABLE
.54		JEALOUS
.54	054	Sometimes I feel discouraged and simply want to give up.
.53	060	I often lose my temper with other people.
.53	000	SELF-PITYING
.53	046	Sometimes I feel weak and shaky in the knees.
.53	010	TEMPERAMENTAL
.53	035	I get very upset when I am criticized.
.52	052	My feelings are easily hurt.
.51	044	I often have headaches when things are not going well.
.51	201	Some days, it is difficult for me to get going.
50	059	I am jealous of others who get what I would like to have.
	070	I don't accept criticism very well.
.40	070	I'm often fearful that I will fail to reach my goals.
.40		When things are not going right, I sometimes feel like crying.
.40 .45	033	I resent it when I don't get my way.
.45	019	DEFENSIVE
.45	146	I often let down toward the end of the day for lack of energy.
.45	214	I have to admit that sometimes I am unkind to my friends.
.44	214	FEARFUL
.43	170	I have a habit of putting off things that I should be attending to.
	184	
.43 .43	104	l tire easily. LAZY
.43 .42	151	Sometimes I work too fast and make careless errors.
41	048	I hardly ever feel lonely or blue.
.41	123	Sometimes I take it easy when I should be working.
.40	181	I have sometimes lied in order to get what I wanted.
.36	217	Many times I will disagree just to start an argument.
34	098	I would rather read a good book that to watch television.
.35	219	I am not very patient with individuals who are incompetent.
35		PATIENT

.33 182 My energy tends to run out early in the day.

# FACTOR 2--AGREEABLENESS

LOAD	ITEM#	ITEM
.68		KIND
	207	I try to be kind to everyone I know.
.63		FRIENDLY
.62		CONSIDERATE
.62	080	I always treat other people with kindness.
.61		PLEASANT
.61		GENEROUS
	208	I am always considerate of the feelings of others.
	211	I try to be pleasant in every situation.
.60	215	I am considered by others to be a very friendly person.
.57		WARM
.57	000	SYMPATHETIC
.57	066	I am considered to be easy to get along with.
	213	I am always generous when it comes to helping others.
	210	Even if I don't like them, I try always to be considerate of others.
	081	Some people consider me to be unfriendly. CHEERFUL
.54 .52	068	I like to help others, even if there is nothing in it for me.
.52	209	I try to always be polite, even to those who are not polite to me.
.52	203	UNDERSTANDING
.51	084	I get along well with most everybody.
.51	071	I like to help others when they are down on their luck.
.50	088	I am cheerful most of the time.
.50	085	I have a lot of sympathy for others who are having problems.
.50	220	I try to be cheerful, even when things are not going well.
.49		HELPFUL
48		UNKIND
.47		AFFECTIONATE
.44	064	I get a lot of pleasure in helping others with their problems.
44		UNSYMPATHETIC
43		INSENSITIVE
42		COLD
.40	092	I believe that having polished manners is important.
.39	212	I try to respect others' points of view, even if I don't agree with them.
38		SELFISH
.33	082	I seldom get mad at anyone.
.30	078	I feel sorry for a lot of people I know who have personal problems.
26	218	I have little sympathy for those who encounter failures.
25	000	Leoldom argue with poople

.25 090 I seldom argue with people.

# FACTOR 3--CONSCIENTIOUSNESS

LOAD	ITEM#	ITEM
.74		ORGANIZED
.66		NEAT
.63	153	I like to keep all my belongings neat and organized.
.63		PRECISE
.62		THOROUGH
.60		ORDERLY
.58		RESPONSIBLE
.56	157	I try to set a schedule for accomplishing tasks, and stick to it.
.56	167	If I start something, I work until it is finished to my satisfaction.
.56		CONSISTENT
.56	145	I like to have a place for everything and everything in it's place.
.55	126	If I commit myself to do something, I always carry through.
.55	4.40	PERFECTIONISTIC
.54	148	I like to work with people who are highly organized.
.53 .53	155	When I get an assignment, I always do my best. STEADY
.53		EFFICIENT
.52	128	I always try to do more than is expected of me.
.52	162	I try to be fully prepared before I undertake any task.
52	102	DISORGANIZED
.52	137	I would rate myself as being a very persistent worker.
.49		DEPENDABLE
47		SLOPPY
.47	159	I try to do a good job in the first place, so it doesn't have to be done again.
.47		CAREFUL
.46		PROMPT
.46	164	I tend to set higher standards for myself than others set for me.
.45		ASSURED
.43	130	I believe that rules and regulations should always be followed.
.39	152	I believe in setting up a personal budget and sticking with it.
.38		I was willing to work hard for good grades in high school.
37		If a job is too difficult, I have a tendency to give up.
	194	I believe that military discipline is good for a person.
33	163	I tend to leave boring jobs unfinished.

# FACTOR 4--EXTROVERSION

LOAD	ITEM#	ITEM
70		QUIET
69	010	I am a very shy person.
68		SILENT
65		SHY
.64	022	At social functions, I talk to as many people as possible.
.63		TALKATIVE

62		BASHFUL
.61	017	Most of my friends would describe me as a "talker."
.61		SOCIABLE
61	014	My friends consider me to be bashful.
59		WITHDRAWN
.59	015	If things get too boring at a party, I try to get things going
.55	004	I tend to take charge in group meetings.
54	006	I am a timid person and am easily embarrassed.
.54		VERBAL
53		UNSOCIABLE
.53		BOLD
.52	012	I go out of my way to meet people.
.51	028	I like parties, where there are a lot of people.
51		TIMID
51	026	I am uneasy when I am the center of attention.
.50	074	I am good at cheering people up.
.50	007	I like to be where there is a lot of action.
.50	073	I laugh a lot.
.47	020	I like to strike up conversations with strangers.
46	024	In meetings, I tend to let others do most of the talking.
45	018	I tend to be a loner.
44		RESERVED
.41		ACTIVE
.40	009	I have a lot of influence over others.
.40	002	I speak up when I feel I can make a contribution.
.39	189	I would enjoy a leadership role.
.39		ENERGETIC
39	013	I avoid meetings and social gatherings when possible.
.28	216	My friends feel free to tell me their secrets.
24	003	I am not comfortable telling others what to do.
		5

# FACTOR 5--OPENNESS/INTELLECT

LOAD	ITEM#	ITEM
.65	104	I spend a lot of time in meditation and deep thought.
.64		PHILOSOPHICAL
62	109	Philosophical discussions bore me.
.61	119	I would enjoy being a theoretical scientist.
.61	116	I have thought a lot about the origin of the universe.
.61		DEEP
.60	118	I have a lot of intellectual curiosity.
.59	103	I often think about the wonders of nature.
.58	094	I like to spend time in intellectual discussions with my friends.
.58		MEDITATIVE
.56	117	I spend a lot of time analyzing my internal feelings.
.55		CONTEMPLATIVE

.53	100	I spend a lot of time analyzing the motives behind the actions of others.
.52	095	I try to analyze and evaluate conditions, so that I can predict the future.
.51	106	I find intellectual things more interesting than football, baseball, or basketball
.51	120	I enjoy reading poetry.
.51	099	I am highly interested in all the fields of science.
.51	096	I enjoy visiting art museums.
.50		INTROSPECTIVE
.50	102	I love to find innovative solutions to difficult problems.
.49	114	I am fascinated with the theory of evolution.
.49	108	I am often in deep thought, when others think that I am day dreaming.
.46		INNOVATIVE
.46		INVENTIVE
.44		CREATIVE
.43		COMPLEX
.43	105	I feel that I am more intellectual than most of my friends.
.43	101	I am better than most in seeing what the future holds.
.43	112	I prefer listening to classical music rather than popular music.
.39	107	I often analyze why I am the way I am.
.36	113	I have a good imagination.
31	111	I would not enjoy going to an opera or ballet.

# Correlations of Factor Scores From Random Halves of Variables.

There was hope that the Big 5 factors would be sufficiently covered so that alternate forms to be created. As a first attempt, the items were randomly divided into two halves and each half was factored. The correlations between the corresponding factor scores in these random halves were computed to be as follows:

1. Neuroticism	.88
2. Agreeableness	.82
3. Introversion	.88

- 4. Conscientiousness .77
- 5. Openness/intellect .85

#### **Development of Alternate Forms**

In an effort to build short alternate forms of the trait-self description inventory, all of the variables were ordered by factor and by factor loading within factor. There was a desire to have equal numbers of trait names in each of the two forms and also to have equal numbers of behavioral statements in the two forms.

Therefore, once the variables had been ordered as described above, every other trait name from the top of the list to the bottom of the list were selected for one of the two forms, while the remaining trait names were place in the other. In a like manner, every other self-description item was selected for inclusion in one of the two forms, with the remaining ones into the other. At this stage, no attention was

given to the number of positive or negative terms entering the forms. This procedure ended up with two more items in form A than there was in form B; therefore one item was arbitrarily moved from form A to form B, leaving 95 total items in each form.

In order to evaluate how well the Big 5 factors were represented in the two forms, each was subjected to a factor analysis and the resulting factor scores were correlated. The two solutions are presented below:

Factor Analysis of Form A1(Principal Components Factors, Orthogonal Rotations)

# FACTOR 1--NEUROTICISM

#### LOAD ITEM# ITEM .62 043 I often feel jittery and tense. When I am under great stress, I often feel like I am about to .62 040 break down. .62 057 I worry more than most people. .61 034 Sometimes I get so upset, I get sick at my stomach. I often worry a lot about the future. .60 038 I have periods when I feel sorry for myself. .60 039 .59 TOUCHY .59 NERVOUS IRRITABLE .57 .55 060 I often lose my temper with other people. .53 045 I get rattled when I am under time pressure. SELF-PITYING .52 .52 035 I get very upset when I am criticized. .51 DEFENSIVE .50 055 I'm often fearful that I will fail to reach my goals. .49 044 I often have headaches when things are not going well. .49 059 I am jealous of others who get what I would like to have. I resent it when I don't get my way. .45 079 .44 214 I have to admit that sometimes I am unkind to my friends. .41 107 I often analyze why I am the way I am. .40 LAZY -.40 048 I hardly ever feel lonely or blue. -.39 098 I would rather read a good book that to watch television. .38 184 I tire easily. -.33 082 I seldom get mad at anyone. My energy tends to run out early in the day. .28 182

# FACTOR 2--CONSCIENTIOUSNESS

LOAD ITEM#

#### ITEM

.74 .64		ORGANIZED PRECISE
.64	153	I like to keep all my belongings neat and organized.
.61		ORDERLY
.61	167	If I start something, I work until it is finished to my satisfaction.
	126	If I commit myself to do something, I always carry through.
.58	155	When I get an assignment, I always do my best.
57		DISORGANIZED
.55		CONSISTENT
.53	162	I try to be fully prepared before I undertake any task.
.53		STEADY
52		SLOPPY
.50	159	I try to do a good job in the first place, so it doesn't have to be done again.
40	100	6
.48	130	I believe that rules and regulations should always be followed.
.47	404	PROMPT
-	181	I have sometimes lied in order to get what I wanted.
	194	I believe that military discipline is good for a person.
.42	136	I was willing to work hard for good grades in high school.
.42	092	I believe that having polished manners is important.

# **FACTOR 3--INTROVERSION**

LOAD	ITEM#	ITEM
.73		QUIET
.72		SHY
.71	010	I am a very shy person.
.68		BASHFUL
.61		WITHDRAWN
61	017	Most of my friends would describe me as a "talker."
.57	006	I am a timid person and am easily embarrassed.
-	015	If things get too boring at a party, I try to get things going.
.56		UNSOCIABLE
.55		TIMID
	073	I laugh a lot.
	028	I like parties, where there are a lot of people.
-	074	I am good at cheering people up.
	024	In meetings, I tend to let others do most of the talking.
	009	I have a lot of influence over others.
41		ACTIVE
39	189	l would enjoy a leadership role.

# FACTOR 4--AGREEABLENESS

# LOAD ITEM#

ITEM

.70 KIND

.64		CONSIDERATE
.62	080	I always treat other people with kindness.
.61		GENEROUS
.59	211	I try to be pleasant in every situation.
.59		SYMPATHETIC
.57	066	I am considered to be easy to get along with.
.54		UNDERSTANDING
54		UNKIND
.54	210	Even if I don't like them, I try always to be considerate of
		others.
.49	068	I like to help others, even if there is nothing in it for me.
.49	084	I get along well with most everybody.
49		UNSYMPATHETIC
.48	088	I am cheerful most of the time.
47		COLD
.33	216	My friends feel free to tell me their secrets.
28	218	I have little sympathy for those who encounter failures.

# FACTOR 5--OPENNESS/INTELLECT

LOAD	ITEM#	ITEM
.70	104	I spend a lot of time in meditation and deep thought.
.68		PHILOSOPHICAL
.63		MEDITATIVE
.61	119	I would enjoy being a theoretical scientist.
.61	118	I have a lot of intellectual curiosity.
.60	094	I like to spend time in intellectual discussions with my friends.
.56	100	I spend a lot of time analyzing the motives behind the actions of others.
.53	108	I am often in deep thought, when others think that I am day dreaming.
.52	106	I find intellectual things more interesting than football, baseball, or basketball.
.52		INTROSPECTIVE
.52	102	I love to find innovative solutions to difficult problems.
.50	099	I am highly interested in all the fields of science.
.48		COMPLEX
.44		INVENTIVE
.41	101	I am better than most in seeing what the future holds.
28	111	I would not enjoy going to an opera or ballet.

Factor Analysis of Form B1 (Principal Components Factors, Orthogonal Rotations)

# FACTOR 1--NEUROTICISM

LOAD	ITEM#	ITEM
.66	036	I am often nervous and tense.
	061	I am always worried about how things might go wrong.
	031	I tend to get upset easily.
	041	I am often sad and depressed.
	058	When I am emotionally upset, I can't think clearly.
.59	037	I often feel tired and run down.
.59		MOODY
.58		ENVIOUS
.57		Sometimes I feel weak and shaky in the knees.
.57	054	Sometimes I feel discouraged and simply want to give up.
.55		JEALOUS
	201	Some days, it is difficult for me to get going.
	052	My feelings are easily hurt.
.52		TEMPERAMENTAL
	053	When things are not going right, I sometimes feel like crying.
	070	I don't accept criticism very well.
	146	I often let down toward the end of the day for lack of energy.
	170	I have a habit of putting off things that I should be attending to.
.44		FEARFUL
	123	Sometimes I take it easy when I should be working.
-	151	Sometimes I work too fast and make careless errors.
	217	Many times I will disagree just to start an argument.
	169	If a job is too difficult, I have a tendency to give up.
	219	I am not very patient with individuals who are incompetent.
35		PATIENT
.34	163	I tend to leave boring jobs unfinished.

# FACTOR 2--AGREEABLENESS

LOAD	ITEM#	ITEM
.67	207	I try to be kind to everyone I know.
.63	208	I am always considerate of the feelings of others.
.63		FRIENDLY
.61		PLEASANT
.61	215	I am considered by others to be a very friendly person.
.60	213	I am always generous when it comes to helping others.
.57		WARM
.56	071	I like to help others when they are down on their luck.
.54	085	I have a lot of sympathy for others who are having problems.
53	081	Some people consider me to be unfriendly.
.53	209	I try to always be polite, even to those who are not polite to me.
.52	220	I try to be cheerful, even when things are not going well.
.51.		CHEERFUL
.48		HELPFUL
.48	064	I get a lot of pleasure in helping others with their problems.

- .45 AFFECTIONATE
- .41 212 I try to respect others' points of view, even if I don't agree with them.
- -.40 SELFISH
- -.39 INSENSITIVE
- .35 078 I feel sorry for a lot of people I know who have personal problems.

# FACTOR 3--CONSCIENTIOUSNESS

LOAD	ITEM#	ITEM
.65		THOROUGH
.63		NEAT
.61		RESPONSIBLE
.56		EFFICIENT
.56		PERFECTIONISTIC
.55	157	I try to set a schedule for accomplishing tasks, and stick to it.
.54	145	I like to have a place for everything and everything in it's place.
.54		DEPENDABLE
.53	148	I like to work with people who are highly organized.
.49		CAREFUL
.49	137	I would rate myself as being a very persistent worker.
.48	128	I always try to do more than is expected of me.
.47		ASSURED
.47	164	I tend to set higher standards for myself than others set for me.
.42	152	I believe in setting up a personal budget and sticking with it.

# **FACTOR 4-EXTROVERSION**

LOAD	ITEM#	ITEM
.65		TALKATIVE
65		SILENT
.65	022	At social functions, I talk to as many people as possible.
.62		SOCIABLE
.59		VERBAL
58	014	My friends consider me to be bashful.
.56		BOLD
.56	004	I tend to take charge in group meetings.
.55	012	I go out of my way to meet people.
52	026	I am uneasy when I am the center of attention.
.50	007	I like to be where there is a lot of action.
.50	020	I like to strike up conversations with strangers.
45		RESERVED
45	018	I tend to be a loner.
.41	002	I speak up when I feel I can make a contribution.
.41	013	I avoid meetings and social gatherings when possible.

-.27 090 I seldom argue with people.

-.24 003 I am not comfortable telling others what to do.

# FACTOR 5--OPENNESS/INTELLECT

LOAD	ITEM#	ITEM
.64	116	I have thought a lot about the origin of the universe.
.63	103	I often think about the wonders of nature.
63	109	Philosophical discussions bore me.
.58		DEEP
.57	120	I enjoy reading poetry.
.56	096	I enjoy visiting art museums.
.56	117	I spend a lot of time analyzing my internal feelings.
.54	095	I try to analyze and evaluate conditions, so that I can predict
		the future.
.53		CONTEMPLATIVE
.52	114	I am fascinated with the theory of evolution.
.48	112	I prefer listening to classical music rather than popular music.
.46		INNOVATIVE
.44		CREATIVE
.39	105	I feel that I am more intellectual than most of my friends.
.37	113	I have a good imagination.

#### Correlations Between Form A1 and Form B1 Factor Scores

The above tables of factor loadings represent the first cut at building short alternative forms of the trait-self description inventories. Since no attention was paid to the distribution of negative terms, the variance of the items, or the use of opposites (like kind and unkind) in the same form, some additional modifications will have to be made. However, the correlations between factor scores from these initial forms give a good indication of the internal consistency of the factors being measured. The correlations between form A1 and Form B1 factor scores are provided below:

Correlations:	NEURO2	AGREE2	CONSCI2	EXTROV2	OPEN/INT2
NEURO1 CONSCI1 INTROV1 AGREE1 OPEN/INT1	.9166** 0984 .1031 0048 .0207	0117 .1238* .0021 .8518** 0293	.0326 .8332** .0026 .0431 .0924	.0503 0123 8810** .0496 .0626	0045 .0055 .0373 .0126 .8389**
N of cases:	482	2-tailed S	ignif: *	01 **	001

The correlations between comparable factors were quite respectable, considering that they were defined by completely independent sets of terms and that they were defined by a relatively small number of items. These correlations can be considered to be a type of reliability coefficient, since they are split-half correlations. They can be corrected to double length to estimate the reliability coefficients for the combined forms, as follows:

FACTOR	SPLIT-HALF	FULL-LENGTH
NEUROTICISM	.917	.957
CONSCIENTIOUSNESS	.833	.909
INTROVERSION/EXTROVERSIO	DN881	.937
AGREEABLENESS	.852	.920
OPENNESS/INTELLECT	.839	.912

#### Scoring Alternatives

There is a question as to how the various forms of the trait-self description inventory should be scored. It would be very difficult to compute a form of the factor scores for individuals in future samples. Normally what is done is to compute a unit-weighted sum of the variables which have significant loadings on each factor. These scores are algebraic totals, since values on variables with positive weights are added, while scores on variables with negative weights are subtracted from the total.

While factor scores obtained with orthogonal rotations are unrelated, this is far from being the case for unit-weighted composite scores. Even though the final forms of the inventories were yet to be developed, it was decided to compute unit-weighted composites for forms 1A and 1B to get an indication of the likely levels of composite correlations.

In order to bring all of the correlations into positive manifold, two steps were taken. First the two Neuroticism scores were multiplied by -1 and the names changed to "Emotional Stability." Perhaps "Non-Neuroticism" would have been more accurate, but in this should be understood as the meaning of emotional stability labels in the present analysis. The second change was to multiply the "Introversion" scores in form 2B by -1 and change the name of the resulting scores to "Extroversion." Once these changes had been made, the correlations among composite scores produced a positive manifold matrix, as follows:

Correlations:	EMOSTAB1	EMOSTAB2	CONSC1	CONSC2	EXTROV1	EXTROV2
EMOSTAB1 EMOSTAB2 CONSC1 CONSC2 EXTROV1 EXTROV2 AGREE1 AGREE2 OPEN1	1.0000 .9245** .5063** .4396** .3220** .4203** .3981** .1221*	.9245** 1.0000 .5762** .5002** .3995** .3172** .415** .4174** .1680**	.5063** .5762** 1.0000 .8859** .3053** .2862** .6009** .6006** .2551**	.4396** .5002** .8859** 1.0000 .3532** .3707** .5811** .5854** .3115**	.3979** .3995** .3053** .3532** 1.0000 .8879** .3721** .3873** .1741**	.3220** .3172** .2862** .3707** <b>.8879</b> ** 1.0000 .4063** .4421** .2084**
OPEN2	.1195*	.1768**	.2647**	.3134**	.1783**	.2298**
Correlations:	AGREE1	AGREE2	OPEN1	OPEN2		

#### Correlations of Form A1 and Form B1 Composite Scores

EMOSTAB1 EMOSTAB2 CONSC1 CONSC2 EXTROV1 EXTROV2 AGREE1 AGREE2 ODEW1	.4203** .4415** .6009** .5811** .3721** .4063** 1.0000 .8887**	.3981** .4174** .6006** .5854** .3873** .4421** <b>.8887</b> ** 1.0000	.1221* .1680** .2551** .3115** .1741** .2084** .2476** .2491*	.1195* .1768** .2647** .3134** .1783** .2298** .2657**
OPEN1 OPEN2 N of cases:	.2476** .2657** 482	.2491** .2569** 2-tailed	1.0000 .8579**	<u>.8579</u> ** 1.0000

The correlations between comparable composites in the above table are underlined and printed in bold. It appears that the reliabilities for the composite scores are higher than for the factor scores, as shown below:

#### **Reliabilities of Composite Scores**

VARIABLE	SPLIT-HALF	FULL LENGTH
EMOTIONAL STABILITY	.925	.961
CONSCIENTIOUSNESS	.886	.939
EXTROVERSION	.888	.941
AGREEABLENESS	.889	.941
OPENNESS/INTELLECT	.858	.924

#### Score Distributions

As indicated above, it would be difficult to compute factor scores for future subjects. It is proposed that composite scores be used, as described above. However, the means and standard deviations for the form A1 and B1 composite scores are not equivalent. The means and standard deviations for the A1 and B1 composite scores are reported below:

Variable	Mean	Std Dev
EMOSTAB1	112.30	159.09
EMOSTAB2	143.89	159.05
CONSC1	217.45	93.44
CONSC2	174.17	72.31
EXTROV1	120.39	114.14
EXTROV2 AGREE1	125.89 216.02 243.75	108.19 77.36 90.33
AGREE2	243.75	90.33
OPEN1	71.57	100.96
OPEN2	76.36	93.63

# STEPS TOWARD ITEM REDUCTION

The 190-item inventory was too long to be administered in 30 minutes. Therefore, 26 items were selected for removal, using the following ground rules:

- 1. 14 items were removed from the Neuroticism factor, since it was defined by the largest number of items.
- 2. Items were removed which had low loadings on their primary factor.
- 3. Items were removed which conceptually had a loose relationship with the primary factors on which they were loaded.

# Factor Analysis of 164-Item Joint Inventory

Below is a factor analysis of the 164-item joint inventory:

# Factor 1--Neuroticism (38 items)

LOAD	ITEM#	ITEM
	043	I often feel jittery and tense.
	036	I am often nervous and tense.
.66	040	When I am under great stress, I often feel like I am about to break down.
.64	061	I am always worried about how things might go wrong.
.64	041	I am often sad and depressed.
.63	057	I worry more than most people.
.62		NERVOUS
.62	034	Sometimes I get so upset, I get sick at my stomach.
.62	031	I tend to get upset easily.
.61	039	I have periods when I feel sorry for myself.
.59		MOODY
.59		ENVIOUS
.58	058	When I am emotionally upset, I can't think clearly.
.57		TOUCHY
.57	038	I often worry a lot about the future.
.56	037	I often feel tired and run down.
.56	045	I get rattled when I am under time pressure.
.56		SELF-PITYING
.55		JEALOUS
.55		IRRITABLE
	052	My feelings are easily hurt.
	054	Sometimes I feel discouraged and simply want to give up.
.54	035	I get very upset when I am criticized.
.54	046	Sometimes I feel weak and shaky in the knees.
.52	060	I often lose my temper with other people.
.52	0.4.4	TEMPERAMENTAL
	044	I often have headaches when things are not going well.
	201	Some days, it is difficult for me to get going.
	059	I am jealous of others who get what I would like to have.
	070	I don't accept criticism very well.
.49	055	I'm often fearful that I will fail to reach my goals.
.49	053	When things are not going right, I sometimes feel like crying.

- .45 DEFENSIVE
- .45 FEARFUL
- .45 079 I resent it when I don't get my way.
- .44 146 I often let down toward the end of the day for lack of energy.
- .42 170 I have a habit of putting off things that I should be attending to.
- -.42 048 I hardly ever feel lonely or blue.

# Factor 2--Agreeableness (35 items)

LOAD	ITEM#	ITEM
.69		KIND
.66 .65	207	I try to be kind to everyone I know. FRIENDLY
.63	080	I always treat other people with kindness.
.63		CONSIDERATE
.62		PLEASANT
.62		GENEROUS
.61	208	I am always considerate of the feelings of others.
.61	215	I am considered by others to be a very friendly person.
.60	211	I try to be pleasant in every situation.
.59		WARM
.57 .57	213	I am always generous when it comes to helping others. SYMPATHETIC
.57	066	I am considered to be easy to get along with.
.56		CHEERFUL
55	081	Some people consider me to be unfriendly.
.55	210	Even if I don't like them, I try always to be considerate of
		others.
.53		UNDERSTANDING
.53	068	I like to help others, even if there is nothing in it for me.
.52	084	I get along well with most everybody.
.52	088	I am cheerful most of the time.
.52	071	I like to help others when they are down on their luck.
.51	085	I have a lot of sympathy for others who are having problems.
.50	209	I try to always be polite, even to those who are not polite to me.
50		UNKIND
.50		HELPFUL
.50	220	I try to be cheerful, even when things are not going well.
.49		AFFECTIONATE
46	004	UNSYMPATHETIC
.46	064	I get a lot of pleasure in helping others with their problems.
45		INSENSITIVE
43		COLD
40	010	SELFISH
.39	212	I try to respect others' points of view, even if I don't agree with them.

# .38 ENERGETIC

# Factor 3--Conscientiousness (31 items)

LOAD	ITEM#	ITEM
.76		ORGANIZED
.67		NEAT
.65	153	I like to keep all my belongings neat and organized.
.63		PRECISE
.62		THOROUGH
.62		ORDERLY
.58	4 4 5	RESPONSIBLE
.57	145	I like to have a place for everything and everything in it's place.
.56	457	CONSISTENT
.56 .56	157	I try to set a schedule for accomplishing tasks, and stick to it. PERFECTIONISTIC
.55	167	If I start something, I work until it is finished to my satisfaction.
.54	126	If I commit myself to do something, I always carry through.
.54	148	I like to work with people who are highly organized.
.53		STEADY
.53		EFFICIENT
52		DISORGANIZED
.52	155	When I get an assignment, I always do my best.
.51	128	I always try to do more than is expected of me.
.51	162	I try to be fully prepared before I undertake any task.
.51	137	I would rate myself as being a very persistent worker.
.49		DEPENDABLE
.47		CAREFUL
47		SLOPPY
.47	450	ASSURED
.46	159	I try to do a good job in the first place, so it doesn't have to be done again.
.46		PROMPT
.45	164	I tend to set higher standards for myself than others set for me.
.41	130	I believe that rules and regulations should always be followed.
.40	136	I was willing to work hard for good grades in high school.
39	181	I have sometimes lied in order to get what I wanted.

# Factor 4--Extroversion (31 items)

LOAD	ITEM#	ITEM
72		QUIET
70	010	I am a very shy person.
68		SILENT
66		SHY
.66	022	At social functions, I talk to as many people as possible.

.65		TALKATIVE
64		BASHFUL
.63	017	Most of my friends would describe me as a "talker."
62	014	My friends consider me to be bashful.
.61		SOCIABLE
.60	015	If things get too boring at a party, I try to get things going.
59		WITHDRAWN
.54	004	I tend to take charge in group meetings.
.54		VERBAL
54	006	I am a timid person and am easily embarrassed.
.53	012	I go out of my way to meet people.
52		UNSOCIABLE
.52	028	I like parties, where there are a lot of people.
.52		BOLD
50		TIMID
.50	007	I like to be where there is a lot of action.
50	026	I am uneasy when I am the center of attention.
	020	I like to strike up conversations with strangers.
	074	I am good at cheering people up.
	073	I laugh a lot.
	024	In meetings, I tend to let others do most of the talking.
	018	I tend to be a loner.
44		RESERVED
	013	I avoid meetings and social gatherings when possible.
.39		I speak up when I feel I can make a contribution.
.38	009	I have a lot of influence over others.

# Factor 5--Openness/Intellect (29 items)

LOAD	ITEM#	ITEM
.65		PHILOSOPHICAL
.65	104	I spend a lot of time in meditation and deep thought.
62	109	Philosophical discussions bore me.
.62	119	I would enjoy being a theoretical scientist.
.62		DEEP
.61	116	I have thought a lot about the origin of the universe.
.60	118	I have a lot of intellectual curiosity.
.59	103	I often think about the wonders of nature.
.59	094	I like to spend time in intellectual discussions with my friends.
.58		MEDITATIVE
.57	117	I spend a lot of time analyzing my internal feelings.
.56		CONTEMPLATIVE
.53	100	I spend a lot of time analyzing the motives behind the actions
.53	095	
		the future.
.59 .59 .58 .57 .56 .53	103 094 117 100	I often think about the wonders of nature. I like to spend time in intellectual discussions with my friends. MEDITATIVE I spend a lot of time analyzing my internal feelings. CONTEMPLATIVE

.51 .50	099	I am highly interested in all the fields of science. INTROSPECTIVE
.50	102	I love to find innovative solutions to difficult problems.
.50	106	I find intellectual things more interesting than football, baseball, or basketball.
.50	114	I am fascinated with the theory of evolution.
.49	096	I enjoy visiting art museums.
.49	120	I enjoy reading poetry.
.49	108	I am often in deep thought, when others think that I am day dreaming.
.47		INNOVATIVE
.46		INVENTIVE
.44	105	I feel that I am more intellectual than most of my friends.
.44	101	I am better than most in seeing what the future holds.
.44		COMPLEX
.43		CREATIVE
.42	112	I prefer listening to classical music rather than popular music.

# Facet Analysis of 164-Item Inventory

A facet analysis was conducted to determine the various facets of each of the Big 5 factors as measured by the revised 164-item inventory. The results of this analysis are presented below. The titles given to each facet were arbitrarily assigned.

# FACTOR 1-NEUROTICISM

# FACET 1--TIRED AND SHAKY

LOAD	ITEM#	ITEM
.68	146	I often let down toward the end of the day for lack of energy.
.63	037	I often feel tired and run down.
.62	201	Some days, it is difficult for me to get going.
.57	044	I often have headaches when things are not going well.
.57	058	When I am emotionally upset, I can't think clearly.
.53	046	Sometimes I feel weak and shaky in the knees.
.48	045	I get rattled when I am under time pressure.
.45	034	Sometimes I get so upset, I get sick at my stomach.
.40	054	Sometimes I feel discouraged and simply want to give up.

# **FACET 2--NERVOUS**

- .60 FEARFUL
- .57 SELF-PITYING
- .53 036 I am often nervous and tense.
- .51 043 I often feel jittery and tense.
- .48 041 I am often sad and depressed.
- .45 053 When things are not going right, I sometimes feel like crying.

- .39 040 When I am under great stress, I often feel like I am about to break down.
- .39 052 My feelings are easily hurt.

# **FACET 3--IRRITABLE**

- .73 TEMPERAMENTAL
- .72 MOODY
- .70 IRRITABLE
- .67 TOUCHY
- .58 DEFENSIVE
- .54 060 I often lose my temper with other people.

# FACET 4--WORRYING

- .72 038 I often worry a lot about the future.
- .71 061 I am always worried about how things might go wrong.
- .60 055 I'm often fearful that I will fail to reach my goals.
- .56 057 I worry more than most people.
- -.50 048 I hardly ever feel lonely or blue.

# FACET 5--ENVIOUS AND JEALOUS

- .75 059 I am jealous of others who get what I would like to have.
- .67 ENVIOUS
- .56 079 I resent it when I don't get my way.
- .56 JEALOUS
- .43 170 I have a habit of putting off things that I should be attending to.
- .41 039 I have periods when I feel sorry for myself.

# FACET 6--SENSITIVE TO CRITICISM

- .77 070 I don't accept criticism very well.
- .73 035 I get very upset when I am criticized.
- .41 031 I tend to get upset easily.

# FACTOR 2--AGREEABLENESS/DISAGREEABLENESS

# FACET 1--FRIENDLY

LOAD	ITEM#	ITEM
.72	066	I am considered to be easy to get along with.
.70	215	I am considered by others to be a very friendly person.
66	000	I am abaarful most of the time

- .66 088 I am cheerful most of the time.
- .65 084 I get along well with most everybody.
- .61 FRIENDLY
- -.60 081 Some people consider me to be unfriendly.
- .47 220 I try to be cheerful, even when things are not going well.

# FACET 2--KIND AND CONSIDERATE

.70 209 I try to always be polite, even to those who are not polite to me.

- .68 210 Even if I don't like them, I try always to be considerate of others.
- .65 208 I am always considerate of the feelings of others.
- .64 080 I always treat other people with kindness.
- .54 207 I try to be kind to everyone I know.
- .54 211 I try to be pleasant in every situation.
- .50 CONSIDERATE
- .39 212 I try to respect others' points of view, even if I don't agree with them.

## FACET 3--WARM AND SYMPATHETIC

- .68 SYMPATHETIC
- .68 AFFECTIONATE
- .65 WARM
- .54 UNDERSTANDING
- .53 KIND
- .51 PLEASANT
- .41 GENEROUS

# FACET 4--HELPFUL

- .72 064 I get a lot of pleasure in helping others with their problems.
- .67 085 I have a lot of sympathy for others who are having problems.

ITEM

- .67 071 I like to help others when they are down on their luck.
- .59 068 I like to help others, even if there is nothing in it for me.
- .58 213 I am always generous when it comes to helping others.

# FACET 5--COLD AND INSENSITIVE

- -.75 COLD
- -.72 UNKIND
- -.67 INSENSITIVE
- -.67 UNSYMPATHETIC
- -.52 SELFISH

# FACET 6--ENERGETIC AND CHEERFUL

.63	ENERGETIC
.53	CHEERFUL

.47 HELPFUL

# FACTOR 3--CONSCIENTIOUSNESS

## FACET 1--ORGANIZED

LOAD	ITEM#	
68		DISORGANIZED
.67		ORGANIZED
64		SLOPPY
.60		ORDERLY

- .53 148 I like to work with people who are highly organized.
- .43 157 I try to set a schedule for accomplishing tasks, and stick to it.
- -.31 181 I have sometimes lied in order to get what I wanted.

# FACET 2--STEADY AND EFFICIENT

- .72 STEADY
- .63 EFFICIENT
- .60 THOROUGH
- .59 CONSISTENT
- .59 ASSURED
- .58 RESPONSIBLE

# FACET 3--HARD WORKING

- .71 128 I always try to do more than is expected of me.
- .64 155 When I get an assignment, I always do my best.
- .63 167 If I start something, I work until it is finished to my satisfaction.
- .58 159 I try to do a good job in the first place, so it doesn't have to be done again.
- .54 126 If I commit myself to do something, I always carry through.
- .52 136 I was willing to work hard for good grades in high school.
- .48 164 I tend to set higher standards for myself than others set for me.

# **FACET 4--DEPENDABLE**

- .62 130 I believe that rules and regulations should always be followed.
- .53 CAREFUL
- .51 DEPENDABLE
- .51 137 I would rate myself as being a very persistent worker.
- .50 162 I try to be fully prepared before I undertake any task.
- .47 PROMPT

# **FACET 5--PERFECTIONISTIC**

- .69 PERFECTIONISTIC
- .49 PRECISE

# FACTOR 4--EXTROVERSION/INTROVERSION

## FACET 1--BASHFUL AND SHY

- .79 BASHFUL
- .74 SHY
- .71 010 I am a very shy person.
- .70 006 I am a timid person and am easily embarrassed.
- .69 014 My friends consider me to be bashful.
- .67 TIMID
- .57 QUIET
- .54 SILENT
- .46 026 I am uneasy when I am the center of attention.

## .40 RESERVED

# FACET 2--A TALKATIVE

- .78 017 Most of my friends would describe me as a "talker."
- .74 TALKATIVE
- .51 020 I like to strike up conversations with strangers.
- .48 VERBAL
- .47 073 I laugh a lot.

# FACET 3--UNSOCIABLE

- .70 UNSOCIABLE
- -.59 SOCIABLE
- .57 018 I tend to be a loner.
- .57 WITHDRAWN
- -.49 022 At social functions, I talk to as many people as possible.
- .49 013 I avoid meetings and social gatherings when possible.
- -.45 012 I go out of my way to meet people.

# FACET 4--ASSERTIVE

- .72 004 I tend to take charge in group meetings.
- .63 002 I speak up when I feel I can make a contribution.
- .59 009 I have a lot of influence over others.
- -.52 024 In meetings, I tend to let others do most of the talking.
- .45 074 I am good at cheering people up.
- .40 BOLD

# FACET 5--SOCIALLY ACTIVE

- .76 028 I like parties, where there are a lot of people.
- .75 007 I like to be where there is a lot of action.
- .46 015 If things get too boring at a party, I try to get things going.

# FACTOR 5--OPENNESS/INTELLECT

# FACET 1--SCIENTIFIC CURIOSITY

LOAD ITEM#

ITEM

- .72 114 I am fascinated with the theory of evolution.
- .72 099 I am highly interested in all the fields of science.
- .67 116 I have thought a lot about the origin of the universe.
- .65 119 I would enjoy being a theoretical scientist.
- .55 103 I often think about the wonders of nature.

# **FACET 2--MEDITATIVE**

- .68 104 I am better than most in seeing what the future holds.
- .65 108 I am often in deep thought, when others think that I am day dreaming.
- .64 117 I spend a lot of time analyzing my internal feelings.

- .62 MEDITATIVE
- .48 100 I spend a lot of time analyzing the motives behind the actions of others.
- .38 101 I am better than most in seeing what the future holds.

## FACET 3--INNOVATIVE

- .85 INVENTIVE
- .82 CREATIVE
- .80 INNOVATIVE
- .49 102 I love to find innovative solutions to difficult problems.

# FACET 4--INTROSPECTIVE

- .69 INTROSPECTIVE
- .67 CONTEMPLATIVE
- .56 DEEP
- .44 PHILOSOPHICAL
- .39 094 I like to spend time in intellectual discussions with my friends.

# FACET 5--CULTURED

- .74 112 I prefer listening to classical music rather than popular music.
- .66 120 I enjoy reading poetry.
- .64 096 I enjoy visiting art museums.
- .58 106 I find intellectual things more interesting than football, baseball, or basketball.
- -.43 109 Philosophical discussions bore me.

# FACET 6--INTELLECTUAL

- .69 105 I feel that I am more intellectual than most of my friends. .57 COMPLEX
- .51 118 I have a lot of intellectual curiosity.
- .43 095 I try to analyze and evaluate conditions, so that I can predict the future.
- .39 094 I like to spend time in intellectual discussions with my friends.

# ESTIMATED RELIABILITY OF FACTOR SCORES FROM THE SPLIT-HALVES CORRELATIONS

In order to estimate the internal consistency reliability of the factor scores, the 164-item inventory was divided into two halves. This was accomplished by ordering items in terms of their loadings on primary factors and then first selecting every other trait item and then every other self description item into one form, called 'Form A'. Form B was made up of the remaining items. The two forms were factor analyzed by extracting principal component factors and rotating them orthogonally using the varimax system. Factor scores were computed for each form, and the factor scores from the two forms were

correlated. The results from the factor analyses and the correlations between factor scores are presented below:

# Factor Analysis of Form A from the 164-Item Inventory

# Factor 1--Neuroticism

LOAD	ITEM#	ITEM
.65	036	I am often nervous and tense.
.65	061	I am always worried about how things might go wrong.
.64	040	When I am under great stress, I often feel like I am about to break down.
.62	039	I have periods when I feel sorry for myself.
.62	034	Sometimes I get so upset, I get sick at my stomach.
.59	037	I often feel tired and run down.
.59		TOUCHY
.59	038	I often worry a lot about the future.
.56		JEALOUS
.56	052	My feelings are easily hurt.
.55		IRRITABLE
.54		SELF-PITYING
.53	060	I often lose my temper with other people.
.51	044	I often have headaches when things are not going well.
.51	201	Some days, it is difficult for me to get going.
.48		DEFENSIVE
.47		FEARFUL
.46	146	I often let down toward the end of the day for lack of energy.
.45	079	I resent it when I don't get my way.
.44	170	I have a habit of putting off things that I should be attending to

# Factor 2--Conscientiousness

LOAD	ITEM#	ITEM
.75		ORGANIZED
.63		THOROUGH
.61		ORDERLY
.60	126	If I commit myself to do something, I always carry through.
.58		EFFICIENT
.58	155	When I get an assignment, I always do my best.
.57	128	I always try to do more than is expected of me.
.57	157	I try to set a schedule for accomplishing tasks, and stick to it.
.56		STEADY
.53	162	I try to be fully prepared before I undertake any task.
.50		CAREFUL
.50		ASSURED
.49	164	I tend to set higher standards for myself than others set for me.
.47 136 I was willing to work hard for good grades in high school. -.46 SLOPPY

#### Factor 3--Agreeableness

LOAD	ITEM#	ITEM
.71		KIND
.65	080	I always treat other people with kindness.
.64		CONSIDERATE
.63		GENEROUS
.60		SYMPATHETIC
.57	213	I am always generous when it comes to helping others.
55		UNKIND
.55	209	I try to always be polite, even to those who are not polite to me.
.54	210	Even if I don't like them, I try always to be considerate of
		others.
.53	068	I like to help others, even if there is nothing in it for me.
.52	085	I have a lot of sympathy for others who are having problems.
.52	066	I am considered to be easy to get along with.
.49		CHEERFUL
49		COLD
48		INSENSITIVE
.47	220	I try to be cheerful, even when things are not going well.
.41	212	I try to respect others' points of view, even if I don't agree with them.

#### Factor 4--Extroversion

LOAD	ITEM#	ITEM
69		SILENT
68	010	I am a very shy person.
.66		TALKATIVE
65		SHY
.64	015	If things get too boring at a party, I try to get things going.
60		WITHDRAWN
.58	028	I like parties, where there are a lot of people.
56		UNSOCIABLE
.55	007	I like to be where there is a lot of action.
.55		VERBAL
51	026	I am uneasy when I am the center of attention.
51	006	I am a timid person and am easily embarrassed.
.51	073	I laugh a lot.
-	020	I like to strike up conversations with strangers.
44	013	I avoid meetings and social gatherings when possible.
.40	009	I have a lot of influence over others.

#### Factor 5--Openness/Intellect

LOAD	ITEM#	ITEM
.73	104	I spend a lot of time in meditation and deep thought.
.69		PHILOSOPHICAL
.65		MEDITATIVE
.64	117	I spend a lot of time analyzing my internal feelings.
.60	116	I have thought a lot about the origin of the universe.
.60	100	I spend a lot of time analyzing the motives behind the actions of others.
.59	094	I like to spend time in intellectual discussions with my friends.
.59		CONTEMPLATIVE
.56		INTROSPECTIVE
.56	108	I am often in deep thought, when others think that I am day dreaming.
.48	105	I feel that I am more intellectual than most of my friends.
.47	102	I love to find innovative solutions to difficult problems.
.46	099	I am highly interested in all the fields of science.
.43	096	I enjoy visiting art museums.

#### Factor Analysis of Form B From the 164-Item Inventory

#### Factor 1--Agreeableness

LOAD	ITEM#	ITEM
.72		FRIENDLY
.69		PLEASANT
.67	215	I am considered by others to be a very friendly person.
.65	207	I try to be kind to everyone I know.
.63		WARM
.60	211	I try to be pleasant in every situation.
.60	084	I get along well with most everybody.
58	081	Some people consider me to be unfriendly.
.57	208	I am always considerate of the feelings of others.
.57	088	I am cheerful most of the time.
.57		UNDERSTANDING
.56		HELPFUL
.56		AFFECTIONATE
.55	071	I like to help others when they are down on their luck.
.53	074	I am good at cheering people up.
.48	064	I get a lot of pleasure in helping others with their problems.
.48		ENERGETIC
43		UNSYMPATHETIC

#### Factor 2--Neuroticism

LOAD	ITEM#	ITEM
.70	043	I often feel jittery and tense.
.68	041	I am often sad and depressed.
.64	031	I tend to get upset easily.
.64	057	I worry more than most people.
.64		NERVOUS
.59		MOODY
.58	035	I get very upset when I am criticized.
.58	058	When I am emotionally upset, I can't think clearly.
.58		ENVIOUS
.57	046	Sometimes I feel weak and shaky in the knees.
.56	045	I get rattled when I am under time pressure.
.56	054	Sometimes I feel discouraged and simply want to give up.
.54	070	I don't accept criticism very well.
.53	053	When things are not going right, I sometimes feel like crying.
.51		TEMPERAMENTAL
.51	059	I am jealous of others who get what I would like to have.
.49	055	I'm often fearful that I will fail to reach my goals.
47	048	I hardly ever feel lonely or blue.
.38		SELFISH

#### Factor 3--Conscientiousness

LOAD	ITEM#	ITEM
.70	153	I like to keep all my belongings neat and organized.
.67		NEAT
.64	145	I like to have a place for everything and everything in it's place.
.61		PERFECTIONISTIC
.61		PRECISE
.56	148	I like to work with people who are highly organized.
.56		CONSISTENT
.54		RESPONSIBLE
52		DISORGANIZED
.52	167	If I start something, I work until it is finished to my satisfaction.
.52	137	I would rate myself as being a very persistent worker.
.48		DEPENDABLE
.48		PROMPT
.47	159	I try to do a good job in the first place, so it doesn't have to be
		done again.
.46	130	I believe that rules and regulations should always be followed.
42	181	I have sometimes lied in order to get what I wanted.
		-

#### Factor 4--Extroversion

#### LOAD ITEM#

ITEM

-.74 QUIET

68		BASHFUL
64	014	My friends consider me to be bashful.
.63	017	Most of my friends would describe me as a "talker."
.60	022	At social functions, I talk to as many people as possible.
.59	004	I tend to take charge in group meetings.
53		TIMID
.52		SOCIABLE
50	024	In meetings, I tend to let others do most of the talking.
.50		BOLD
.48	012	I go out of my way to meet people.
47		RESERVED
39	018	I tend to be a loner.
.36	002	I speak up when I feel I can make a contribution.

#### Factor 5--Openness/Intellect

LOAD	ITEM#	ITEM
.65	119	I would enjoy being a theoretical scientist.
.61	103	I often think about the wonders of nature.
60	109	Philosophical discussions bore me.
.60		DEEP
.59	118	I have a lot of intellectual curiosity.
.56		INVENTIVE
.55	120	I enjoy reading poetry.
.55		INNOVATIVE
.54	114	I am fascinated with the theory of evolution.
.54	095	I try to analyze and evaluate conditions, so that I can predict the future.
.53	106	I find intellectual things more interesting than football, baseball, or basketball.
.51	112	I prefer listening to classical music rather than popular music.
.51		CREATIVE
.46	101	I am better than most in seeing what the future holds.
.43		COMPLEX

#### Correlations Between Form A and Form B Factor Scores

The correlations between Form A and Form B factor scores are shown below. Note that the factors are numbered as in the above tables. Note also that the correlations for corresponding factors are printed in bold.

Correlations:	FORMB1	FORMB2	FORMB3	FORMB4	FORMB5
FORMA1	.0432	.8835**	0161	0536	0728
FORMA2	.1154	0773	. <b>8122</b> **	.0278	.0788
FORMA3	. <b>8032</b> **	0470	.0762	1720**	.0021
FORMA4	.2533**	0250	0601	. <b>8574</b> **	0084
FORMA5	.0441	.0794	0203	.0137	. <b>7934</b> **

Correlations for corresponding factors are shown below. Since these are correlations for split-halves, they are corrected to double-length using the Spearman-Brown formula. These can be viewed as estimates for the reliabilities of factor scores from the full-length inventory.

Factor	<u>Corr.</u>	<b>Corrected</b>
Neuroticism	.8835	.9381
Conscientiousness	.8122	.8967
Agreeableness	.8032	.8909
Extroversion	.8574	.9280
Openness/Intellect	.7934	.8848

The above are estimates of the reliabilities of factor scores. However, it would be very difficult to routinely compute factor scores for future subjects. The normal procedure is to compute unit-weighted composite scores based on the variables with primary loadings on each factor. This was done, both for the factors in Form A and in Form B. In order to obtain all positive correlations in the matrix, the scores on the Neuroticism factor were multiplied by -1 and the revised scores were labeled as 'Emotional Stability.' The correlation matrix between the composite scores for Form A and Form B are as shown below:

#### Correlations of Form A and Form B Factor Composite Scores

Correlations:	EMOSTAB2	CONSC2	AGREE2	EXTRO2	OPEN2
EMOSTAB1 CONSC1 AGREE1 EXTRO1 OPEN1	.9021** .4621** .4040** .4051** .0453	.4509** . <b>8709</b> ** .5877** .2551** .1972**	.3450** .5901** . <b>8723</b> ** .4871** .2179**	.3440** .3408** .3277** . <b>9069</b> ** .1172*	.1896** .3301** .2429** .1955** . <b>7996</b> **
N of cases:	482	2-tailed	Signif: * -	01 ** -	.001

#### Reliabilities of Composite Scores

The split-half and corrected reliabilities for the composite scores are as follows:

COMPOSITE	CORRELATION	CORRECTED r
Emotional Stability	.9021	.95
Conscientiousness	.8709	.93
Agreeableness	.8723	.93
Extroversion	.9069	.95
Openness/Intellect	.7996	.89

#### Intercorrelations of Full Composite Scores

As expected, composite scores are significantly correlated, even though the factor scores are not. The correlations among the five composite scores are listed below:

Correlations:	EMOSTAB	CONSCI	AGREE	EXTROV	OPENINT
EMOSTAB CONSCI AGREE EXTROV OPENINT	1.0000 .4796** .3998** .3946** .1277*	.4796** 1.0000 .6246** .3152** .2904**	.3998** .6246** 1.0000 .4289** .2507**	.3946** .3152** .4289** 1.0000 .1713**	.1277* .2904** .2507** .1713** 1.0000
N of cases:	482	2-tailed	Signif: *	01 ** -	.001

#### **Composite Score Distributions**

It was expected that the means and standard deviations for the composite scores would be highly variable. The size of the mean is a complex function of the number of items in a composite, the social appeal of the items, and the number of items which received negative weights. If a factor is defined by an equal number of positive and negative terms, it is possible for the mean composite score to be near zero. The actual means and standard deviations for the present composites were as follows:

Variable	Mean	Std Dev
EMOSTAB	197.38	252.92
CONSCI	352.19	150.68
AGREE	443.49	157.83
EXTROV	195.64	196.10
OPENINT	132.68	179.08

#### Factor Analyses of Composite Scores

If the matrix of intercorrelations of the five composite scores is subjected to a factor analysis, only one factor is identified, as follows:

FACTOR 1

AGREE CONSCI	.81372
EMOSTAB	.70870
EXTROV OPENINT	.44196

However, if composite scores are computed for the 28 facets, as described above and labeled below, the five-factor structure is cleanly identified, as displayed below:

#### **Facet Identification**

#### Neuroticism

NEU1	Tired and Shaky
NEU2	Nervous
NEU3	Irritable
NEU4	Worring
NEU5	Envious and Jealous
NEU6	Sensitive to Criticism

#### Agreeableness

AGRE1	Friendly
AGRE2	Kind and Considerate
AGRE3	Warm and Sympathetic
AGRE4	Helpful
AGRE5	Cold and Insensitive
AGRE6	Cheerful and Energetic

#### Conscientiousness

CON1	Organized
CON2	Steady and Efficient
CON3	Hard Working
CON4	Dependable
CON5	Perfectionistic

#### Extroversion

EXT1	Shy and Bashful
EXT2	Talkative
EXT3	Unsociable
EXT4	Assertive
EXT5	Socially Active

#### **Openness/Intellect**

OPN1	Scientific Curiosity
OPN2	Meditiative
OPN3	Innovative
OPN4	Introspective
OPN5	Culture
OPN6	Intellectual

#### Factor Analysis of Composite Scores for Facets

#### Rotated Factor Matrix:

	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4	FACTOR 5
NEU2 NEU1 NEU5 NEU3 NEU6 AGRE3 AGRE2 AGRE1 AGRE5 AGRE4 AGRE6 CON5 CON2 CON1 CON3	FACTOR 1 .85068 .79453 .77900 .74747 .72431 .71649 .03479 19811 .34213 .34213 03328 17007 13410 26021 .24543 18896	FACTOR 2 .02890 11483 .03279 19648 27018 27592 .79733 .79249 .70993 68061 .67618 .58174 .05855 .27547 .26774 .30846	FACTOR 3 18249 23803 14775 24427 06533 11591 .26536 .31127 .25001 02411 .26033 .35268 .76882 .73363 .72652 .70635	FACTOR 4 22433 14836 18490 04537 .15277 05416 .20047 01577 .34377 06468 .21796 .41292 .07503 .18256 .01255 .18238	FACTOR 5 .02858 .09953 .09964 .05510 .03223 .04913 .13836 .09666 .04613 .00209 .17823 .01908 .17582 .10746 .04975 .13420
CON4 EXT2 EXT5 EXT1	15760 .06187 .06535 .41967	.42062 .19422 .09734 00734	.70465 .00378 .06713 01541	.00023 .81026 .75522 75363	.01451 .08506 04604 00693
EXT3	.26939	34135	10723	75263	.10911

EXT4	15960	.14108	.28998	.71576	.26158
OPN6	.15392	11146	.12645	05270	.80132
OPN4	03802	.15688	.25060	.10634	.79607
OPN2	.20702	.07503	.01750	.07603	.79090
OPN1	10859	.04612	.02643	02226	.75994
OPN5	19845	.10271	01725	03240	.75041
OPN3	16269	.08295	.37864	.31014	.47525

#### Intercorrelations Of Facet Composites

# The intercorrelation matrix of facet composites which producted the above factor solution is provided below:

Correlations:	NEU1	NEU2	NEU3	NEU4	NEU5	NEU6
NEU1	1.0000	.7465**	.5264**	.6287**	.6296**	.5822**
NEU2	.7465**	1.0000	.5144**	.6902**	.6404**	.6286**
NEU3	.5264**	.5144**	1.0000	.4895**	.5628**	.5144**
NEU4	.6287**	.6902**	.4895**	1.0000	.5528**	.5141**
NEU5	.6296**	.6404**	.5628**	.5528**	1.0000	.5403**
NEU6	.5822**	.6286**	.5144**	.5141**	.5403**	1.0000
AGRE1	3624**	2923**	3158**	2384**	2998**	3680**
AGRE2	3309**	2117**	3614**	1940**	3959**	3934**
AGRE3	1893**	0345	1593**	0694	1799**	2536**
AGRE4	2290**	1267*	1634**	0883	2944**	2642**
AGRE5	.3403**	.3073**	.3805**	.2192**	.3708**	.3613**
AGRE 6	3856**	2896**	2058**	2450**	3434**	3461**
CON1	3869**	3018**	3197**	2388**	4228**	2958**
CON2	4120**	3766**	2777**	3189**	4351**	3925**
CON3	3762**	3165**	2531**	2617**	3890**	3064**
CON4	3458**	2641**	2572**	2267**	3786**	3107**
CON5	3288**	2496**	1933**	1963**	2660**	2505**
EXT1	.4091**	.5061**	.1808**	.4044**	.3597**	.3274**
EXT2	1012	1059	.0768	1053	0557	0501
EXT3	.3625**	.3658**	.2030**	.3166**	.3305**	.3261**
EXT4	3164**	3415**	0809	2706**	2710**	2364**
EXT5	0963	1302*	.0654	1058	0134	0521
OPN1	1865**	0554	1222*	.0115	0896	1162
OPN2	.0774	.1559**	.0945	.2141**	.0410	.0430
OPN3	3186**	2419**	1764**	1835**	2603**	2041**
OPN4	1817**	0901	0862	0246	1859**	1442*
OPN5	2168**	0770	1427*	0740	1877**	1536**
OPN6	.0253	.0983	.0825	.1725**	.0832	.0804
Correlations:	AGRE1	AGRE2	AGRE3	AGRE4	AGRE5	AGRE6
NEU1	3624**	3309**	1893**	2290**	.3403**	3856**
NEU2	2923**	2117**	0345	1267*	.3073**	2896**
NEU3	3158**	3614**	1593**	1634**	.3805**	2058**
NEU4	2384**	1940**	0694	0883	.2192**	2450**
NEU5	2998**	3959**	1799**	2944**	.3708**	3434**
NEU6	3680**	3934**	2536**	2642**	.3613**	3461**
AGRE1	1.0000	.6586**	.6337**	.5733**	4882**	.6745**
AGRE2	.6586**	1.0000	.6424**	.6555**	5001**	.5437**
AGRE3	.6337**	.6424**	1.0000	.5940**	5300**	.6891**
AGRE4	.5733**	.6555**	.5940**	1.0000	3959**	.4706**
AGRE5	4882**	5001**	5300**	3959**	1.0000	4057**
AGRE6	.6745**	.5437**	.6891**	.4706**	4057**	1.0000
CON1	.4109**	.4405**	.3853**	.3639**	3591**	.4208**
CON2	.4513**	.4718**	.4720**	.3817**	3498**	.5911**
CON3	.4513**	.5351**	.4270**	.4880**	3057**	.5054**
CON4	.4768**	.6010**	.4974**	.4317**	3600**	.4619**
CON5	.3163**	.3112**	.3181**	.3223**	1597**	.3118**
EXT1	3024**	0789	1664**	1931**	.2567**	3457**
EXT2	.4104**	.1250* 3320**	.3241**	.2723** 3904**	1748**	.4239** 5581**
EXT3 EXT4	5328** .4159**	3320^^ .2559**	3947** .3717**	3904^^ .4068**	.3862** 2418**	5581^^
EXT5	.3533**	.1328*	.1846**	.2726**	0580	.3083**
OPN1	.0501	.1392*	.1080	.1228*	0563	.0957
OPN1 OPN2	0218	.0976	.1804**	.1807**	.0010	.0353
OPN3	.2713**	.2568**	.3339**	.2965**	1159	.4211**
OPN4	.1927**	.2885**	.3120**	.3166**	1264*	.2322**
01101	• 1 2 4 1	.2000			. 12 01	

OPN5 OPN6	.0260 0730	.1736** .0082	.1899** .0415	.1896** .1128	1220* .0999	.0992 0716
Correlations:	CON1	CON2	CON3	CON4	CON5	EXT1
NEU1 NEU2 NEU3 NEU4 NEU5 NEU6 AGRE1 AGRE2 AGRE3 AGRE4 AGRE5 AGRE6 CON1 CON2 CON3 CON3 CON4 CON5 EXT1 EXT2 EXT2 EXT3 EXT4 EXT5 OPN1 OPN2 OPN3 OPN4	3869** 3018** 2388** 4228** 2958** .4109** .4405** .3853** 3591** .4208** 1.0000 .6462** .5913** .5940** .5940** .5940** .1560** .0583 2981** .2901** .1076 .1079 .0076 .3071** .2651**	4120** 3766** 2777** 3189** 4351** 3925** .4513** .4718** .4720** .3817** 3498** .5911** .6462** 1.0000 .6303** .6266** 1.2581** .2263** 3619** .4467** .1386* .0864 .4118** .3660**	3762** 3165** 2531** 2617** 3064** .4513** .5351** .4270** .480** 3057** .5054** .5013** .6303** 1.0000 .6508** .5226** 2442** .2053** .3578** .4336** .2117** .1869** .128 .4102** .3428**	3458** 2641** 2572** 3786** 3107** .4768** .6010** .4974** .4317** 3600** .4619** .5940** .6266** .6508** 1.0000 .5001** 1376* .1106 2639** .2908** .0734 .0726 .0922 .2755** .2609**	3288** 2496** 1933** 2660** 2505** .3163** .3112** .3181** .3223** 1597** .3118** .5581** .5581** .5747** .5226** 1.0000 1424* .1064 2043** .3186** .0943 .1862** .326**	.4091** .5061** .1808** .3024** 0789 1664** 1931** .2567** 2581** 2442** 1376* 1424* 1.0000 5608** .6860** 5891** 2291** .0173 2317** 1117
OPN5 OPN6 NEU1 NEU2 NEU3 NEU4 NEU5 NEU6 AGRE1 AGRE2 AGRE3 AGRE4 AGRE5 AGRE6 CON1 CON2 CON3 CON4 CON5 EXT1 EXT2 EXT3 EXT4 EXT5 OPN1 OPN2 OPN3 OPN4 OPN5	.1987** .0541 1012 1059 .0768 1053 0557 0501 .4104** .1250* .2241** .2723** 1748** .4239** .0583 .2263** .2053** .1106 .1064 5608** 1.0000 5868** .5554** .4973** .0437 .1631** .2727** .0561	.1452* .0905 .3625** .3658** .2030** .3166** .3261** -5328** -3947** -3947** -3947** -3947** -3947** -3947** -3947** -3947** -3578** -2981** -3619** -2639** -2043** .6860** -5868** 1.0000 -5705** -6000** .0097 .0456 -2546** -1005 -0224	.1675** .1042 3164** 0809 2706** 2710** 2364** .4159** .2559** .3717** .4068** 2418** .4774** .4068** 2418** .4774** .436** .2901** .3186** 5891** .5554* .0000 .4664** .1562** .2461** .4798** .3668** .1921**	.0448 .0529 0963 1302* .0654 1058 0134 0521 .3533** .1328* .1846** .2726** 0580 .3083** .1076 .1506** .2117** .0734 .0943 4291** .4973** .4964** 1.0000 .0479 .0291 .1946** .0734 0853	.1781** .1915** 1865** 0554 1222* .0115 0896 1162 .0501 .1392* .1080 .1228* 0563 .0957 .1079 .1386* .869** .0726 .1862** .0267 .0437 .0097 .1562** .0479 1.0000 .4726** .3725** .5263** .5430**	- 1068 .0558 .0774 .1559** .2141** .0410 .0430 - 0218 .0976 .1804** .1807** .0010 .0353 .0076 .0864 .1128 .0922 .1236* .0173 .1631** .0456 .2461** .0291 .4726** 1.0000 .3133** .6392** .4311**
OPN6 Correlations: NEU1 NEU2 NEU3 NEU4 NEU5 NEU6 AGRE1 AGRE2 AGRE3 AGRE4 AGRE5 AGRE6	.0083	.2271** OPN4 1817** 0901 0862 0246 1859** 1442* .1927** .2885** .3120** .3166** 1264* .2322**	.1731** OPN5 2168** 0770 1427* 0740 1877** 1536** .0260 .1736** .1899** .1896** 1220* .0992	0454 OPN6 .0253 .0983 .0825 .1725** .0832 .0804 0730 .0082 .0415 .1128 .0999 0716	.5017**	.6117**

#### Relationship of Sex with Composite and Item Scores

There may be a question as to whether separate norms will be required for men and women. In the present sample, about 20 per cent were females. The correlations between sex and the five composites in the present sample were computed as follows (1=male; 0=female):

VARIABLE	CORRELATION
Emotional Stability Conscientiousness Agreeableness Extroversion Openness/Intellect	02 13* 17** 16** 00
N of cases: 482	2-tailed Signif: *01 **001

It appears that women claim to be more conscientious, more agreeable, and more extroverted. The relationships are small, but highly significant. The table below reports relationships with individual items which were significant at the .01 or the .001 level. Note that a negative correlation indicates that females rated the item higher than males on that item.

#### Relationships of Sex With Self-Rated Personality Items

CORR	ITEM#	ITEM
.17		ENVIOUS
32	053	When things are not going right, I sometimes feel like crying.
13		KIND
13		FRIENDLY
17		CONSIDERATE
12		PLEASANT
13	211	I try to be pleasant in every situation.
17		WARM
12	213	I am always generous when it comes to helping others.
13		SYMPATHETIC

14		CHEERFUL
14		UNDERSTANDING
	068	I like to help others, even if there is nothing in it for me.
12	209	I try to always be polite, even to those who are not polite to
		me.
.19		UNSYMPATHETIC
.15		INSENSITIVE
18		THOROUGH
14		RESPONSIBLE
13	157	I try to set a schedule for accomplishing tasks, and stick to it.
15		DEPENDABLE
18	136	I was willing to work hard for good grades in high school.
.16		QUIET
.13		SILENT
.16		SHY
15		TALKATIVE
19	017	Most of my friends would describe me as a "talker."
17		VERBAL
13	012	I go out of my way to meet people.
.12	026	I am uneasy when I am the center of attention.
.14		RESERVED
	013	I avoid meetings and social gatherings when possible.
	099	I am highly interested in all the fields of science.
	106	I find intellectual things more interesting than football,
		baseball, or basketball.
17	096	I enjoy visiting art museums.
26	120	I enjoy reading poetry.
.20	.20	

#### Correlations of Composite Scores with ASVAB Composites

The correlations between ASVAB composites and the personality composites are presented below. Also reported are correlations of the personality composites with the combination of Word Knowledge and Paragraph Comprehension, which is regarded as the best measure of verbal ability.:

Correlations:	EMOSTAB	CONSCI	AGREE	EXTROV	OPENINT
MECH ADMIN GENERAL ELEC COMBWKPC	.1162 .0630 .0937 .1187* .0494	0450 .0367 0742 0577 1201*	1016 0358 1026 0975 1767**	1111 .0340 0660 1079 0688	.1916** .0120 .2112** .2589** .1869**
N of cases:	477	2-tailed	Signif: *	01 ** -	.001

With two minor exceptions, all of the significant relationships are associated with the Openness/Intellect composite. Notice however, that the relationship between this factor and the verbal factor is much lower than previously reported. At one point during this research study, the correlation between Openness/Intellect and

the combined Word Knowledge and Paragraph Comprehension scores was reported as .58. The reduction in this correlation was achieved by dropping many of the trait names related to ability (e.g. BRIGHT, SMART); by including definitions of many of the complicated words (CONTEMPLATIVE, FORESIGHTED, INTROSPECTIVE, MEDITATIVE, ETC.); by dropping some words that airmen tended not to understand (CORDIAL); and by including more behavioral statements related to openness (those related to cultured, such as listening to classical music, reading poetry, visiting museums, etc.). There has been an argument as to whether this fifth factor should be called Openness or Intellect. Goldberg, who uses trait names, prefers to call it 'Intellect.' I believe this is because of the types of trait names he uses in his surveys, and the difficulty of identifying trait names which adequately cover the openness aspect of the factor. McCrae and Costa tend to call this factor 'Openness,' but they tend to include many behavioral statements associated with culture. One thing which has been made clear by the present research stream is that the nature of the factors identified is determined by the nature of the items included in the survey. This should come as no surprise.

#### DEVELOPMENT OF THE AIR FORCE SELF DESCRIPTION INVENTORY (VERSION 1)

It was decided that sufficient information was now available to build the first version of the operational personality inventory which was named the "<u>Air Force</u> <u>Self Description Inventory</u>" (SDI). One additional behavioral statement was removed from the SD subset (item #181), bringing the total to 99 SD statements and 64 Trait names. Thus Form A of the full inventory contains 163 items, which hopefully can be administered by microcomputer in approximately 30 minutes. A request was made to collect data on a large sample using this form in order to develop norming and scoring procedures.

The remaining part of this status report is devoted to a detailed description of the final inventory and includes information for computing composite and subcomposite scores. Note that the figures and tables are numbered, so that this portion of the status report is self-contained and can be published as a separate document.

#### Inventory Description

The final inventory contains two sections. One of the sections contains 64 trait names, while the other contains 99 behavioral statements. These sections are administered in a random order, and the items within sections are administered in random order. The instructions for the two sections vary. In the case of trait names, the subject uses a mouse to indicate how characteristic the trait is of him/herself as compared with other individuals of the same sex and approximate age. Several forms of the rating scale were evaluated, and the one finally adopted is shown below:



Figure 1. Rating Scale for Trait names

Note that the subject moves a mouse cursor to the appropriate position on the arched scale and presses the mouse button to record the response. The scale actually records 45 positions, rather than the 9 which are defined. A number of the trait names are defined, because it was found that some subjects did not have a clear concept of the word meaning.

In the case of the behavioral statements, subjects are asked to indicate the extent to which they agree or disagree with the statement. The scale looks like that shown below:



Figure 2: Rating Scale for Behavioral Statements

Again, the subject records his/her response by moving the mouse cursor to the appropriate position in the arch and clicking the mouse button.

The computer program which administers the inventory is designed to run on any IBM AT or compatible having an EGA or VGA video board and monitor which runs under DOS 3.2 or higher. The program requires about 1.5 meg of hard disk space and a mouse for response input. The program automatically collects information on item response, item response latency, time to complete each section and time to complete both sections. There is a short lesson on operating a mouse which is also available.

Listed below are the actual trait names and behavioral statements used in the inventory

#### Trait Names (N=64)

**AFFECTIONATE** ASSURED BASHFUL BOLD CAREFUL CHEERFUL COLD COMPLEX CONSIDERATE CONSISTENT CONTEMPLATIVE CREATIVE DEEP DEFENSIVE DEPENDABLE DISORGANIZED **EFFICIENT** ENERGETIC **ENVIOUS** FEARFUL FRIENDLY GENEROUS HELPFUL INNOVATIVE **INSENSITIVE** 

**INTROSPECTIVE** INVENTIVE IRRITABLE **JEALOUS** KIND MEDITATIVE MOODY NEAT **NERVOUS** ORDERLY ORGANIZED PERFECTIONISTIC PHILOSOPHICAL PLEASANT PRECISE PROMPT QUIET RESERVED RESPONSIBLE SELF PITYING SELFISH SHY SILENT SLOPPY SOCIABLE

STEADY SYMPATHETIC TALKATIVE TEMPERAMENTAL THOROUGH TIMID TOUCHY UNDERSTANDING UNKIND UNSOCIABLE UNSYMPATHETIC VERBAL WARM WITHDRAW

#### **Behavioral Statements (N=99)**

SDRSP002 SDRSP004 SDRSP006 SDRSP007 SDRSP009 SDRSP010	I tend to take charge in group meetings. I am a timid person and am easily embarrassed. I like to be where there is a lot of action. I have a lot of influence over others. I am a very shy person.
SDRSP012	I go out of my way to meet people.
SDRSP013	I avoid meetings and social gatherings when possible.
SDRSP014	My friends consider me to be bashful.
SDRSP015	If things get too boring at a party, I try to get things going.
SDRSP017	Most of my friends would describe me as a "talker."
SDRSP018	I tend to be a loner.
SDRSP020	I like to strike up conversations with strangers.
SDRSP022	At social functions, I talk to as many people as possible.
SDRSP024	In meetings, I tend to let others do most of the talking.
SDRSP026	I am uneasy when I am the center of attention.
SDRSP028	I like parties, where there are a lot of people.
SDRSP031	I tend to get upset easily.

- SDRSP034 Sometimes I get so upset, I get sick at my stomach. SDRSP035 I get very upset when I am criticized. SDRSP036 I am often nervous and tense. SDRSP037 I often feel tired and run down. SDRSP038 I often worry a lot about the future. SDRSP039 I have periods when I feel sorry for myself. SDRSP040 When I am under great stress, I often feel like I am about to break down. SDRSP041 I am often sad and depressed. SDRSP043 I often feel jittery and tense. SDRSP044 I often have headaches when things are not going well. SDRSP045 I get rattled when I am under time pressure. SDRSP046 Sometimes I feel weak and shaky in the knees. SDRSP048 I hardly ever feel lonely or blue. SDRSP052 My feelings are easily hurt. SDRSP053 When things are not going right, I sometimes feel like crying. SDRSP054 Sometimes I feel discouraged and simply want to give up. SDRSP055 I'm often fearful that I will fail to reach my goals. SDRSP057 I worry more than most people. SDRSP058 When I am emotionally upset, I can't think clearly. SDRSP059 I am jealous of others who get what I would like to have. SDRSP060 I often lose my temper with other people. SDRSP061 I am always worried about how things might go wrong. SDRSP064 I get a lot of pleasure in helping others with their problems. SDRSP066 I am considered to be easy to get along with. SDRSP068 I like to help others, even if there is nothing in it for me. SDRSP070 I don't accept criticism very well. SDRSP071 I like to help others when they are down on their luck. SDRSP073 I laugh a lot. SDRSP074 I am good at cheering people up. SDRSP079 I resent it when I don't get my way. SDRSP080 I always treat other people with kindness. SDRSP081 Some people consider me to be unfriendly. SDRSP084 I get along well with most everybody. SDRSP085 I have a lot of sympathy for others who are having problems. SDRSP088 I am cheerful most of the time. SDRSP094 I like to spend time in intellectual discussions with my friends. SDRSP095 I try to analyze and evaluate conditions, so that I can predict the future. SDRSP096 I enjoy visiting art museums. SDRSP099 I am highly interested in all the fields of science. SDRSP100 I spend a lot of time analyzing the motives behind the actions of others. SDRSP101 I am better than most in seeing what the future holds. SDRSP102 I love to find innovative solutions to difficult problems.
- SDRSP103 I often think about the wonders of nature.

- SDRSP104 I spend a lot of time in meditation and deep thought. SDRSP105 I feel that I am more intellectual than most of my friends. SDRSP106 I find intellectual things more interesting than football, baseball, or basketball. SDRSP108 I am often in deep thought, when others think that I am day dreaming. SDRSP109 Philosophical discussions bore me. SDRSP112 I prefer listening to classical music rather than popular music. SDRSP114 I am fascinated with the theory of evolution. SDRSP116 I have thought a lot about the origin of the universe. SDRSP117 I spend a lot of time analyzing my internal feelings. SDRSP118 I have a lot of intellectual curiosity. SDRSP119 I would enjoy being a theoretical scientist. SDRSP120 I enjoy reading poetry. SDRSP126 If I commit myself to do something, I always carry through. SDRSP128 I always try to do more than is expected of me. SDRSP130 I believe that rules and regulations should always be followed. SDRSP136 I was willing to work hard for good grades in high school. SDRSP137 I would rate myself as being a very persistent worker. SDRSP145 I like to have a place for everything and everything in it's place. SDRSP146 I often let down toward the end of the day for lack of energy. SDRSP148 I like to work with people who are highly organized. SDRSP153 I like to keep all my belongings neat and organized. SDRSP155 When I get an assignment, I always do my best. SDRSP157 I try to set a schedule for accomplishing tasks, and stick to it. SDRSP159 I try to do a good job in the first place, so it doesn't have to be done again. SDRSP162 I try to be fully prepared before I undertake any task. SDRSP164 I tend to set higher standards for myself than others set for me. SDRSP167 If I start something, I work until it is finished to my satisfaction. SDRSP170 I have a habit of putting off things that I should be attending to. SDRSP201 Some days, it is difficult for me to get going. SDRSP207 I try to be kind to everyone I know. SDRSP208 I am always considerate of the feelings of others. SDRSP209 I try to always be polite, even to those who are not polite to me. SDRSP210 Even if I don't like them, I try always to be considerate of others. SDRSP211 I try to be pleasant in every situation. SDRSP212 I try to respect others' points of view, even if I don't agree with them. SDRSP213 I am always generous when it comes to helping others. SDRSP215 I am considered by others to be a very friendly person.
- SDRSP220 I try to be cheerful, even when things are not going well.

#### **Factor Solution**

Table 1 pesents the results of a factor analysis of the complete inventory, based on a sample of 2853 subjects. Responses to trait names are assigned variable names which consist of the first several letters of the trait ending by the letter 'R.' For example, BOLD and DISORGANIZED are labeled BOLDR and DISORGAR.

Table 1

#### FAC1 FAC2 FAC3 FAC4 FAC5 Variable Name Statement FAC1--NEUROTICISM SDRSP040 0.03 -0.15 -0.12 -0.09 When I am under great stress, I often feel like I am about to break down. 0.65 0.00 -0.15 -0.27 -0.03 SDRSP036 am often nervous and tense. 0.64 -0.03 -0.18 -0.23 -0.03 SDRSP043 0.63 I often feel jittery and tense. NERVOUSR -0.07 -0.26 NERVOUS 0.63 0.04 -0.06 SDRSP031 I tend to get upset easily. 0.61 -0.26 -0.09 -0.05 -0.05 am often sad and depressed. -0.11 -0.22 -0.26 SDRSP041 0.61 0.05 MOODYR MOODY 0.61 -0.28 -0.03 0.02 -0.03 SDRSP057 worry more than most people. 0.60 0.02 -0.10 -0.18 0.09 SDRSP052 0.05 -0.12 -0.16 My feelings are easily hurt. 0.60 0.00 SDRSP039 I have periods when I feel sorry for myself. 0.60 -0.04 -0.24 -0.14 0.02 SDRSP061 0.03 -0.12 am always worried about how things might go wrong. 0.60 -0.18 -0.01 Sometimes I feel discouraged and simply want to give up. -0.06 -0.26 -0.14 -0.07 SDRSP054 0.57 SDRSP058 When I am emotionally upset, I can't think clearly. 0.57 0.02 -0.10 -0.11 -0.12 0.02 -0.17 -0.15 -0.12 SDRSP045 get rattled when I am under time pressure. 0.57 SDRSP035 -0.18 -0.04 -0.04 get very upset when I am criticized. 0.55 -0.05 SELF PIR SELF PITYING 0.55 -0.12 -0.16 -0.17 0.02 SDRSP046 0.55 0.02 -0.18 -0.14 -0.03 Sometimes I feel weak and shaky in the knees. 0.04 TOUCHYR TOUCHY 0.55 -0.23 0.03 -0.06

#### Factor Analysis of the Air Force Self Description Inventory (Version 1)

SDRSP037	I often feel tired and run down.	0.54	-0.10	-0.20	-0.14	-0.08
SDRSP053	When things are not going right, I sometimes feel like crying.	0.54	0.15	-0.14	-0.02	-0.07
ENVIOUSR	ENVIOUS	0.54	-0.23	-0.10	0.00	-0.03
SDRSP201	Some days, it is difficult for me to get going.	0.53	-0.06	-0.18	-0.04	-0.10
SDRSP070	I don't accept criticism very well.	0.53	-0.24	-0.07	-0.01	-0.10
IRRITABR	IRRITABLE	0.53	-0.31	-0.02	0.03	-0.03
SDRSP055	I'm often fearful that I will fail to reach my goals.	0.53	0.00	-0.19	-0.11	0.01
SDRSP034	Sometimes I get so upset, I get sick at my stomach.	0.53	0.00	-0.15	-0.03	0.00
TEMPERAR	TEMPERAMENTAL	0.53	-0.27	0.04	0.11	-0.02
JEALOUSR	JEALOUS	0.53	-0.18	-0.01	0.05	-0.09
SDRSP044	I often have headaches when things are not going well.	0.52	-0.01	-0.11	-0.09	-0.01
FEARFULR	FEARFUL	0.51	0.02	-0.06	-0.22	-0.05
SDRSP146	I often let down toward the end of the day for lack of energy.	0.51	-0.05	-0.19	-0.11	-0.09
SDRSP038	I often worry a lot about the future.	0.50	0.03	-0.04	-0.07	0.05
SDRSP060	I often lose my temper with other people.	0.50	-0.35	-0.03	0.14	-0.05
SDRSP059	I am jealous of others who get what I would like to have.	0.49	-0.22	-0.14	0.04	-0.07
SDRSP079	I resent it when I don't get my way.	0.47	-0.31	-0.07	0.09	0.02
DEFENSIR	DEFENSIVE	0.47	-0.20	0.13	0.06	-0.06
SDRSP170	I have a habit of putting off things that I should be attending to.	0.43	-0.07	-0.39	-0.01	-0.03
SDRSP048	I hardly ever feel lonely or blue.	-0.36	0.04	0.19	0.18	0.01
FAC2AGREE	ABLENESS					
KINDR	KIND	0.02	0.70	0.28	0.06	0.00
SDRSP208	I am always considerate of the feelings of others.	-0.04	0.67	0.23	-0.05	0.08
SDRSP207	I try to be kind to everyone I know.	-0.08	0.67	0.19	-0.02	0.05
SDRSP080	I always treat other people with kindness.	-0.09	0.66	0.25	-0.06	0.07
SDRSP213	I am always generous when it comes to helping others.	-0.06	0.64	0.25	0.05	0.12
CONSIDER	CONSIDERATE	-0.04	0.63	0.29	0.04	0.03
SDRSP068	I like to help others, even if there is nothing in it for me.	-0.10	0.62	0.21	0.06	0.14
SYMPATHR	SYMPATHETIC	0.10	0.62	0.14	0.05	0.06
SDRSP211	I try to be pleasant in every situation.	-0.11	0.60	0.26	0.03	0.07

		0.00	0.00	0.01	0.00	0.01
FRIENDLR	FRIENDLY	0.02	0.60		0.29	
SDRSP210	Even if I don't like them, I try always to be considerate of others.	-0.14	0.60		-0.07	0.12
PLEASANR	PLEASANT	-0.06	0.60		0.15	0.00
SDRSP215	I am considered by others to be a very friendly person.	-0.09	0.59	0.23		-0.02
WARMR	WARM	0.02	0.59			0.00
GENEROUR	GENEROUS	0.02	0.59			0.09
SDRSP071	I like to help others when they are down on their luck.	-0.03	0.58			0.13
UNDERSTR	UNDERSTANDING	-0.01	0.57	0.26	0.07	0.11
SDRSP085	I have a lot of sympathy for others who are having problems.	0.11	0.56	0.08	0.02	0.13
HELPFULR	HELPFUL	-0.03	0.56	0.41	0.12	0.08
SDRSP209	I try to always be polite, even to those who are not polite to me.	-0.09	0.56	0.15	-0.10	0.15
CHEERFUR	CHEERFUL	-0.10	0.55	0.26	0.37	-0.03
SDRSP084	I get along well with most everybody.	-0.13	0.55	0.20	0.20	0.03
UNKINDR	UNKIND	0.21	-0.54	-0.01	-0.05	0.00
SDRSP066	I am considered to be easy to get along with.	-0.11	0.53	0.17	0.19	-0.02
UNSYMPAR	UNSYMPATHETIC	0.15	-0.51	0.04	-0.03	0.02
SDRSP081	Some people consider me to be unfriendly.	0.25	-0.51	-0.07	-0.10	0.09
SDRSP064	I get a lot of pleasure in helping others with their problems.	0.01	0.50	0.14	0.14	0.21
COLDR	COLD	0.24	-0.48	0.02	-0.06	0.05
SDRSP088	I am cheerful most of the time.	-0.19	0.48	0.22	0.35	0.01
SDRSP220	I try to be cheerful, even when things are not going well.	-0.20	0.48	0.19	0.20	0.11
INSENSIR	INSENSITIVE	0.21	-0.46	0.06	-0.07	0.02
AFFECTIR	AFFECTIONATE	0.11	0.46	0.17	0.26	0.04
SDRSP212	I try to respect others' points of view, even if I don't agree with them.	-0.15	0.46	0.17	-0.01	0.19
SDRSP074	I am good at cheering people up.	-0.04	0.45	0.17	0.43	0.10
SELFISHR	SELFISH	0.39	-0.43	-0.04	0.01	0.02
FAC3CONSCI	ENTIOUSNESS					
ORGANIZR	ORGANIZED	-0.10	0.14	0.75	-0.01	0.04
NEATR	NEAT	-0.09	0.14	0.72	0.01	-0.02
SDRSP153	I like to keep all my belongings neat and organized.	-0.08	0.12	0.67	-0.04	0.06

ORDERLYR	ORDERLY	-0.09	0.13	0.65	0.00	0.07
PRECISER	PRECISE	-0.13	0.10	0.65	0.09	0.18
SDRSP145	I like to have a place for everything and everything in it's place.	-0.03	0.12	0.61	-0.02	0.10
EFFICIER	EFFICIENT	-0.14	0.18	0.60	0.13	0.13
PERFECTR	PERFECTIONISTIC	-0.05	0.02	0.60	0.05	0.25
THOROUGR	THOROUGH	-0.13	0.14	0.60	0.12	0.15
RESPONSR	RESPONSIBLE	-0.12	0.23	0.59	0.09	0.01
SDRSP137	I would rate myself as being a very persistent worker.	-0.17	0.23	0.59	0.08	0.10
CONSISTR	CONSISTENT	-0.16	0.18	0.59	0.10	0.08
SDRSP167	If I start something, I work until it is finished to my satisfaction.	-0.15	0.21	0.55	0.06	0.12
SDRSP126	If I commit myself to do something, I always carry through.	-0.18	0.23	0.54	0.10	0.07
SDRSP128	I always try to do more than is expected of me.	-0.19	0.26	0.54	0.09	0.17
SDRSP162	I try to be fully prepared before I undertake any task.	-0.15	0.21	0.54	0.02	0.15
SDRSP155	When I get an assignment, I always do my best.	-0.17	0.27	0.54	0.06	0.06
STEADYR	STEADY	-0.16	0.18	0.54	0.13	0.09
CAREFULR	CAREFUL	-0.02	0.32	0.53	-0.06	0.03
SDRSP157	I try to set a schedule for accomplishing tasks, and stick to it.	-0.14	0.16	0.53	0.04	0.15
SDRSP159	I try to do a good job in the first place, so it doesn't have to be done again.	-0.14	0.21	0.52	0.08	0.10
DISORGAR	DISORGANIZED	0.34	-0.10	-0.50	0.00	0.01
PROMPTR	PROMPT	-0.11	0.18	0.49	0.02	0.02
SDRSP164	I tend to set higher standards for myself than others set for me.	-0.12	0.12	0.49	0.14	0.20
SDRSP148	I like to work with people who are highly organized.	-0.10	0.17	0.48	0.08	0.15
DEPENDAR	DEPENDABLE	-0.08	0.27	0.48	0.10	0.00
SLOPPYR	SLOPPY	0.33	-0.10	-0.45	0.01	0.02
ASSUREDR	ASSURED	-0.20	0.13	0.45	0.29	0.12
ENERGETR	ENERGETIC	-0.14	0.22	0.41	0.36	-0.03
SDRSP136	I was willing to work hard for good grades in high school.	-0.07	0.18	0.39	0.00	0.08
SDRSP130	I believe that rules and regulations should always be followed.	-0.12	0.33	0.38	-0.06	0.01
FAC4EXTROV	ERSION					
QUIETR	QUIET	0.22	0.00	0.11	-0.70	0.05

SDRSP010 SILENTR SDRSP022 SHYR SOCIABLR	I am a very shy person. SILENT At social functions, I talk to as many people as possible.	0.34 0.25	0.04 -0.04			-0.02
SDRSP022 SHYR		0.25	0.04			
SHYR	At social functions. I talk to as many people as possible.		-0.04	0.09	-0.66	0.06
-		-0.03	0.24	0.09	0.65	0.05
SOCIABLR	SHY	0.36	0.07	0.03	-0.65	0.00
	SOCIABLE	-0.02	0.29	0.17	0.65	-0.03
SDRSP017	Most of my friends would describe me as a "talker."	0.12	0.11	-0.05	0.64	0.04
SDRSP014	My friends consider me to be bashful.	0.26	0.03	-0.03	-0.62	0.02
SDRSP015	If things get too boring at a party, I try to get things going.	0.00	0.09	0.08	0.62	0.06
VERBALR	VERBAL	0.03	0.04	0.16	0.60	0.11
BASHFULR	BASHFUL	0.38	0.06	0.02	-0.59	-0.01
WITHDRAR	WITHDRAWN	0.36	-0.16	-0.07	-0.55	0.06
SDRSP012	I go out of my way to meet people.	-0.03	0.30	0.12	0.54	0.11
SDRSP028	I like parties, where there are a lot of people.	0.04	0.06	0.05	0.52	-0.09
UNSOCIAR	UNSOCIABLE	0.20	-0.32	-0.02	-0.52	0.08
SDRSP020	I like to strike up conversations with strangers.	0.00	0.17	-0.04	0.52	0.20
SDRSP004	I tend to take charge in group meetings.	-0.12	-0.04	0.24	0.51	0.26
SDRSP026	I am uneasy when I am the center of attention.	0.36	0.04	-0.03	-0.49	-0.07
SDRSP007	I like to be where there is a lot of action.	0.05	0.03	0.11	0.49	-0.03
SDRSP006	I am a timid person and am easily embarrassed.	0.45	0.07	-0.05	-0.49	-0.08
SDRSP073	I laugh a lot.	-0.03	0.28	0.08	0.48	0.00
BOLDR	BOLD	-0.08	-0.02	0.27	0.47	0.10
SDRSP018	I tend to be a loner.	0.24	-0.19	-0.10	-0.47	0.16
TIMIDR	TIMID	0.41	0.08	0.01	-0.47	-0.04
SDRSP024	In meetings, I tend to let others do most of the talking.	0.23	0.06	-0.05	-0.46	-0.11
SDRSP013	I avoid meetings and social gatherings when possible.	0.24	-0.16	-0.06	-0.45	0.01
RESERVER	RESERVED	0.15	-0.04	0.15	-0.42	0.09
SDRSP009	I have a lot of influence over others.	-0.10	0.05	0.30	0.40	0.24
SDRSP002	I speak up when I feel I can make a contribution.	-0.16	0.18	0.28	0.39	0.21

FAC5OPENNE	SS					
PHILOSOR	PHILOSOPHICAL	-0.09	0.07	0.13	0.04	0.68
DEEPR	DEEP	0.00	0.08	0.23	0.10	0.64
SDRSP104	I spend a lot of time in meditation and deep thought.	0.13	0.02	-0.07	-0.10	0.63
SDRSP119	I would enjoy being a theoretical scientist.	-0.12	0.00	-0.02	-0.06	0.63
SDRSP118	I have a lot of intellectual curiosity.	-0.11	0.07	0.16	0.11	0.62
SDRSP094	I like to spend time in intellectual discussions with my friends.	-0.11	0.10	0.08	0.06	0.62
SDRSP116	I have thought a lot about the origin of the universe.	-0.05	0.02	0.00	0.01	0.60
MEDITATR	MEDITATIVE	0.07	0.05	0.07	-0.06	0.58
SDRSP109	Philosophical discussions bore me.	0.21	0.01	0.05	-0.01	-0.57
CONTEMPR	CONTEMPRLATIVE	-0.06	0.13	0.29	-0.02	0.56
SDRSP106	I find intellectual things more interesting than football, baseball, or basketball.	-0.08	0.05	0.04	-0.14	0.56
SDRSP103	I often think about the wonders of nature.	-0.03	0.14	0.03	-0.02	0.55
SDRSP099	I am highly interested in all the fields of science.	-0.13	0.02	0.04	-0.05	0.54
SDRSP102	I love to find innovative solutions to difficult problems.	-0.13	0.10	0.24	0.11	0.53
SDRSP095	I try to analyze and evaluate conditions, so that I can predict the future.	0.03	-0.02	0.13	0.01	0.52
SDRSP117	I spend a lot of time analyzing my internal feelings.	0.24	0.12	0.00	-0.02	0.50
INTROSPR	INTROSPECTIVE	-0.06	0.16	0.25	0.03	0.50
SDRSP100	I spend a lot of time analyzing the motives behind the actions of others.	0.09	0.00	0.05	0.06	0.49
SDRSP096	I enjoy visiting art museums.	-0.09	0.16	0.04	0.00	0.48
SDRSP120	I enjoy reading poetry.	-0.05	0.13	-0.01	0.07	0.46
SDRSP105	I feel that I am more intellectual than most of my friends.	-0.04	-0.06	0.17	0.14	0.46
INVENTIR	INVENTIVE	-0.08	0.06	0.29	0.20	0.46
COMPLEXR	COMPLEX	0.05	-0.09	0.11	0.05	0.45
INNOVATR	INNOVATIVE	-0.12	0.08	0.37	0.23	0.44
SDRSP101	I am better than most in seeing what the future holds.	-0.06	-0.03	0.12	0.09	0.44
SDRSP108	I am often in deep thought, when others think that I am day dreaming.	0.19	0.03	-0.02	-0.02	0.44
SDRSP114	I am fascinated with the theory of evolution.	-0.06	0.00	0.05	0.02	0.42
CREATIVR	CREATIVE	-0.10	0.07	0.31	0.24	0.39
SDRSP112	I prefer listening to classical music rather than popular music.	-0.09	0.01	-0.06	-0.14	0.38

The solution shown in Table 1 includes 163 items, which represent the survivors from an original list of 205 trait names<sup>1</sup> and 220 behavioral statements (425 items). Principal component factors were extracted and rotated orthogonally using the VARIMAX rotation system. The defined factors are robust, having survived numerous cross-validation studies. If the items are randomly assigned to two pools, each pool will produce the same five factors which correlate in the 90's when corrected to double-length. When a sixth factor is extracted from the two pools, the correlation has been found to be in the high .20's, indicating that a stable sixth factor is not represented in the data.

#### **Development of Composite Scores**

Two samples were used to develop and cross-validate composite scores. The development sample was composed of 1644 subjects, while the cross-validation sample was composed of 1209 subjects. The composites were computed by unit weighting all variables having loadings above .40 on the relevant factor in the development sample. The actual computing expressions for the factor composite scores are listed below:

AGREEABLENESS	<u>CONSCIEN-</u> TIOUSNESS	+SDRSP028 +SDRSP012
KINDR	10031233	+SDRSP004
+SDRSP207	ORGANIZR	+SDRSP020
+SDRSP208	+NEATR	+SDRSP007
+CONSIDER	+EFFICIER	+BOLDR
+SDRSP211	+ORDERLYR	+SDRSP073
+SDRSP080	+PRECISER	+SDRSP002
+SDRSP213	+SDRSP153	-RESERVER
+SYMPATHY	+RESPONSR	-SDRSP013
+SDRSP068	+SDRSP145	-SDRSP024
+FRIENDLR	+PERFECTR	-TIMIDR
+PLEASANR	+PERFECTR +CONSISTR	-SDRSP018
+SDRSP210	+CONSISTR +THOROUGR	-SDRSP006
+WARMR	+SDRSP126	-UNSOCIAR
+SDRSP215	+SDRSP120 +SDRSP137	-SDRSP026
+CHEERFUR	+SDRSP162	-WITHDRAR
+SDRSP071	+SDRSP162 +SDRSP155	-BASHFULR
+SDRSP209	+SDRSP128	-SDRSP014
+GENEROUR	+SDRSP120 +SDRSP167	-SHYR
+SDRSP066	+STEADYR	-SDRSP010
+HELPFULR	+STEADTR +CAREFULR	-SILENTR
+SDRSP084	+SDRSP159	-QUIETR.
+UNDERSTR	+SDRSP164	
+SDRSP085	+PROMPTR	
-UNKINDR	+SDRSP157	
-SDRSP081	+ASSUREDR	NEUROTICISM
+SDRSP064	+ASSOREDR +SDRSP148	NEUROTICISI
+SDRSP088	+DEPENDAR.	DEFENSIR
+SDRSP220	+DEFENDAR.	+ENVIOUSR
-UNSYMPAR		+FEARFULR
-COLDR	EXTROVERSION	+FEARFOLR +IRRITABR
+SDRSP212	EXTROVERSION	+JEALOUSR
+INSENSIR	TALKATIR	+MOODYR
+AFFECTIR	+SDRSP022	+NERVOUSR
+SDRSP074	+SDRSP022 +SDRSP017	+SDRSP031
-SELFISHR.	+SOCIABLR	+SDRSP031
	+SOCIABLR +SDRSP015	+SDRSP034 +SDRSP035
	+SDRSP015 +VERBALR	+SDRSP035 +SDRSP036
	TVENDALN	T3DN3F030

<sup>&</sup>lt;sup>1</sup>These 205 traits were extracted from publications by Goldberg (1982,1990,1992).

+SDRSP037 +SDRSP038 +SDRSP039 +SDRSP040 +SDRSP041	+SDRSP170 +SDRSP201 +SELF_PIR +TEMPERAR +TOUCHYR.	+CONTEMPR +SDRSP106 +SDRSP099 +SDRSP095 +SDRSP102
+SDRSP043 +SDRSP044		+INTROSPR +SDRSP117
+SDRSP044 +SDRSP045	<b>OPENNESS</b>	+SDRSP117 +SDRSP100
+SDRSP046		+SDRSP096
+SDRSP052	PHILOSOR	+SDRSP120
+SDRSP053	+SDRSP104	+INVENTIR
+SDRSP054	+DEEPR	+INNOVATR
+SDRSP055	+SDRSP118	+SDRSP105
+SDRSP057	+SDRSP094	+SDRSP114
+SDRSP058	+SDRSP119	+SDRSP101
+SDRSP059	+SDRSP116 -	+COMPLEXR
+SDRSP060	-SDRSP109	+SDRSP108
+SDRSP061		+CREATIVR
+SDRSP070		SDRSP112.
+SDRSP079	+MEDITATR	
+SDRSP146	+SDRSP103	

#### Cross Validation of Composite Scores

In order to cross-validate the composite scores they were computed for the 1209 subjects, using the weights developed in the 1644-case sample. Then they were correlated with factor scores computed in the 1209-case sample. The results of this analysis are presented below:

	Neuroticism Factor (1209- Case Samp.)	Conscient. Factor (1209- Case Samp.)	Agreeable. Factor (1209- Case Samp.)	Extroversion Factor (1209- Case Samp.)	Openness Factor (1209- Case Samp.)
Neuroticism Composite	.94	19	17	15	10
Conscient. Composite	18	.92	.23	.09	.18
Agreeable. Composite	18	.24	.93	.16	.08
Extroversion Composite	27	.07	.11	.94	.02
Openness Composite	11	.17	.09	.03	.96

 Table 2

 Cross-Validation of Composite Scores

All of the composites correlated .92 or above with the factor scores in the 1209case sample. This is quite respectable. However, when all five composites were included in regression equations, they produced multiple correlations of .98 to .99 against the five factor scores. Thus, essentially all of the variance in the factor scores could be accounted for by the five composite scores. The final results of the cross-validation are presented in the table below:

#### **Summary of Cross-Validation Results**

Factor Score	Validity of Relevant Composite Score	Multiple Using all Five Composite Scores
Neuroticism	.94	.98
Conscientiousness	.92	.98
Agreeableness	.93	.99
Extroversion	.94	.98
Openness	.96	.99

#### **Development of Conversion Tables**

The means and standard deviations of the composite scores are widely varied. They are presented in Table 4 for the sample of 2853 cases:

#### Table 4

#### Means and S.D.s for Composite Scores

(The means and standard deviations for each composite (personality factors) are used in the personality assessment instrument available at www.five-factor.com. These values are not reported here)

#### Intercorrelations Among Composite Scores

Without reference to these data, it would not be possible to compare an individual's scores for the various composites. There is a special problem with the Neuroticism composite, which correlates negatively with the other four composites. For this reason, all of the scores on the neuroticism composite were multiplied by -1.00 and the composite was relabeled as Emotional Stability. The intercorrelations among the five composites in the 2853-case sample are presented in Table 5.

#### Table 5

#### Intercorrelations Among the Composite Scores

Correlations:	AGCOMP	CONCOMP	EXTCOMP	OPCOMP	EMOSCOMP
AGCOMP CONCOMP EXTCOMP OPCOMP EMOSCOMP	1.0000 .5501** .3302** .2221** .3740**	.5501** 1.0000 .2754** .3487** .4141**	.3302** .2754** 1.0000 .1184** .4153**	.2221** .3487** .1184** 1.0000 .1756**	.3740** .4141** .4153** .1756** 1.0000
N of cases:	2853	2-tailed	Signif: *	01 ** -	001

Note that while the original factor scores were unrelated, there is substantial correlation among some of the composite scores. For example the correlation between Agreeableness and Conscientiousness is .55. Since all of the

composites describe positive characteristics, it is reasonable that this matrix should have positive manifold.

#### Development of Centile Conversion Tables

Conversion tables were developed and used to convert raw scores into centiles with 5% intervals. These tables are available as Appendix 5.

#### SUBCOMPOSITE SCORES

An attempt was made to develop subcomposite scores within the various factors. These scores are considered to be experimental at the present time. They represent elements which define the meaning of the Big 5 factors using the particular trait names and behavioral statements in the Self Description Inventory. They may prove to be valuable in prediction studies, but this is yet to be demonstrated.

The subcomposite scores were developed by conducting five separate factor analyses in the 1644-case sample. In each instance, those variables having a loading of .40 or above on the relevant factor were included. The table on the next page shows the titles of the 22 subcomposites which were identified, together with the number of items defining each. These subcomposites were computed in the 1209-case sample and correlated with the subfactors extracted from data in the 1209-case sample. These correlations represent a type of crossvalidation. Note that the last column is the multiple correlation of all subcomposites within a factor for a particular subfactor.

#### Table 7

SUBCOMPOSITE	# ITEMS	CORRELATION	MULT. CORR.
Agreeableness			
1. Warm and Sympathetic	6	.82	.96
2. Friendly	5	.83	.96
3. Considerate	5	.82	.96
4. Cold and Insensitive	5	.90	.98
5. Helpful	4	.79	.95
Conscientiousness			
1. Efficient and Dependable	10	.86	.99
2. Hard Working	8	.89	.99
3. Organized	8	.86	.99

#### Titles and Cross-Validation of Sub-Composite Scores

Extroversion			
1. Shy and Bashful	10	.87	.99
2. Talkative	5	.84	.97
3. Socially Active	5	.80	.96
4. Assertive	4	.76	.94
5. Unsociable	5	.81	.96
Openness			
1. Philosophical	10	.85	.99
2. Scientific Interest	7	.87	.99
3. Creative	4	.80	.97
4. Reflective	5	.89	.97
5. Cultured	3	.80	.89
Neuroticism			
1. Nervous and Stressed Out	16	.85	.97
2. Worrying	8	.83	.94
3. Irritable	8	.88	.97
4. Envious and Jealous	5	.80	.89

### Equations for the 22 Subcomposites

The equations for computing the 22 subcomposites are as follows:

	+SDRSP209 +SDRSP080 +SDRSP208	1. <u>Efficient and</u> Dependable
Agreeableness	+SDRSP207.	EFFICIER
1. <u>Warm and Sympathetic</u> WARMR +SYMPATHR +AFFECTIR +UNDERSTR +KINDR	<ul> <li>4. <u>Cold and Insensitive</u></li> <li>UNKINDR</li> <li>+UNSYMPAR</li> <li>+INSENSIR</li> <li>+COLDR</li> <li>+SELFISHR.</li> </ul>	+STEADYR +THOROUGR +CONSISTR +RESPONSR +DEPENDAR +PROMPTR +ASSUREDR +PRECISER
+GENEROUR. 2. <u>Friendly</u>	5. <u>Helpful</u>	+CAREFULR.
SDRSP088 +SDRSP215 +SDRSP066 +SDRSP084 +SDRSP220.	SDRSP064 +SDRSP085 +SDRSP071 +SDRSP068.	2. <u>Hard Working</u> SDRSP167 +SDRSP155 +SDRSP159 +SDRSP128 +SDRSP126
3. <u>Considerate</u>	Conscientiousness	+SDRSP164 +SDRSP162
SDRSP210		+SDRSP137.

3. <u>Organized</u>	+BOLDR.	+SDRSP100 +SDRSP108
	5. <u>Unsociable</u>	+MEDITATR.
SDRSP153		
+SDRSP145	UNSOCIAR	
+ORGANIZR	+SDRSP018	5. <u>Cultured</u>
+NEATR	+SDRSP013	
+ORDERLYR	+WITHDRAR	SDRSP112
+PERFECTR	-SOCIABLR.	+SDRSP096
+SDRSP157		+SDRSP120.
+SDRSP148.	0	
	Openness	
Extroversion	1. Philosophical	Emotional Otability
		Emotional Stability
1. <u>Shy and Bashful</u>	DEEPR	4 Nomence and Othersed
CLUX D	+PHILOSOR	1. <u>Nervous and Stressed</u>
SHYR	+CONTEMPR	<u>Out</u>
+BASHFULR	+SDRSP118 +INTROSPR	SDRSP040
+SDRSP010 +SDRSP014	-SDRSP109	+SDRSP044
+SDRSP014 +TIMIDR	+SDRSP094	+SDRSP046
+ UIDK +QUIETR	+SDRSP105	+SDRSP054
+QUILTR +SILENTR	+SDRSP106	+SDRSP146
+SDRSP006	+COMPLEXR.	+SDRSP053
+RESERVER		+SDRSP201
+SDRSP026.	2. Scientific Interest	+SDRSP045
IDENSI 020.		+SDRSP058
2. <u>Talkative</u>	SDRSP114	+SDRSP034
	+SDRSP099	+SDRSP043
TALKATIR	+SDRSP116	+SDRSP037
+SDRSP017	+SDRSP119	+SDRSP041
+VERBALR	+SDRSP101	+SDRSP170
+SDRSP020	+SDRSP095	+SDRSP052
+SDRSP073.	+SDRSP103.	+SDRSP039.
3. Socially Active	3. <u>Creative</u>	2. <u>Worrying</u>
SDRSP007	CREATIVR	SDRSP057
+SDRSP028	+INNOVATR	+SDRSP061
+SDRSP015	+INVENTIR	+NERVOUSR
+SDRSP022	+SDRSP102.	+SDRSP038
+SDRSP012.		+SDRSP036
		+SDRSP055
4. <u>Assertive</u>		+FEARFULR
	4. Reflective	+SELF_PIR.
SDRSP004		
+SDRSP002	SDRSP117	
-SDRSP024	+SDRSP104	
3. <u>Irritable</u>	+SDRSP060	
	+DEFENSIR	
TEMPERAR	+SDRSP031	
+MOODYR	+SDRSP070.	
+TOUCHYR		
+IRRITABR		

4. Envious and Jealous	+JEALOUSR
	+SDRSP079
SDRSP059	+SDRSP035.
+ENVIOUSR	

Notice in the above table that some of the subfactors are solely defined by behavioral statements, while others are defined by trait names.

#### Standard Scores for Subcomposites

Means and standard deviations were computed for the subcomposite scores in the 2853-case sample so that they can be used in computing T-scores. These are documented in the Table 8 below:

#### Table 8

#### Means and Standard Deviations of Sub-Composite Scores

(The means and standard deviations for each sub-composite score (personality facets) are implemented in the personality assessment instrument available at www.five-factor.com. These values are not reported here.)

#### **OBSERVATIONS FROM SUPPORTING RESEARCH**

Below are some observations made during the conduct of research supporting the development of the Self Description Inventory.

1. Use of an appropriate response recording system is important. In the early phases of this research stream, subjects were recording a large number of their responses at the midpoint (zero) level or at one of the extremes (-22 or +22). The scales described in the first part of this paper significantly reduced these tendencies.

2. Unbalanced item selection can distort the factor structure. During the early phases of the research study, only trait names were being used, and there was a large number of items describing the negative side of agreeableness. The results of a factor analysis cleanly defined four factors (conscientiousness, agreeableness, extroversion, and intellect/openness). However, trait names such as harsh, bossy, quarrelsome, argumentative, irritable, bull-headed, grumpy, stubborn, domineering, crabby, cruel, rude, selfish, greedy, demanding,

antagonistic, etc. defined the 5th factor, which was labeled as 'scrooge.' A cleancut neuroticism factor was not identified. Several types of factor extractions and rotations were tried, but the nature of the factor remained constant. At one stage, individual scores were standardized, but still the nature of the factor remained constant. Finally a large number of the 'scrooge' traits was removed from the study and a relatively clean-cut neuroticism factor emerged.

3. The vocabulary problem is a serious one. Early in the research study it was determined that problems were being introduced by the use of trait names which many of the subjects did not understand. This was demonstrated by traits which ended up on the wrong factors and by a substantial correlation between the Intellect/openness factor and the ASVAB vocabulary and paragraph comprehension tests (.58). In a separate survey many individuals in an airmen sample admitted that they did not know the meaning of words such as cordial, inquisitive, perceptive, conscientious, contemplative, foresighted, innovative, etc. There was a tendency for such individuals to record a zero response to such items. This is probably more of a problem with the airmen sample than it is with college students, who normally participate in studies on the Big 5. At one phase, separate factor analyses of trait ratings were conducted for the upper half and the lower half of an airmen sample, based on their ASVAB vocabulary scores. In the lower ability group, the intellect/openness factor completely disappeared, with all of the terms normally defining it ending up with their highest loadings on the other factors. In the present form of the Self-Description Inventory an attempt is made to overcome this problem by providing definitions of the more difficult terms.

4. There has been a tendency for investigators using trait names to label one of the factors as 'Intellect' or 'intellectual' while investigators using behavioral statements tend to label this factor as 'openness.' The present study suggests that this is due to the nature of the items used. Behavioral statement inventories often include items which would be difficult to define with individual trait names. For example, one can include statements relating to interests in the arts, ballet, opera, reading, etc. Beyond the term 'cultured', it would be difficult to identify a series of individual terms which would cover this territory. Also, some inventories have included trait terms such as 'bright', 'smart' and 'intellectual.' Such terms produce a factor which might be called 'intellect.' In the early phases of this research program, this factor was identified an it correlated significantly with the ASVAB ability measures. Most of these terms fell by the wayside as research progressed, and the final factor identified from data collected with the Self Description Invetory is more appropriately labeled as 'openness' rather than 'intellect.'

5. In the early phases of this research there was a tendency to include trait names which were bipolar. For example the early inventory included the trait names uncreative, creative, undemanding, demanding, unemotional, emotional, unimaginative, imaginative, unsophisticated, sophisticated. In the series of studies conducted, most of the negative terms were removed because they had low loadings on the factors. They also required longer times for responses. Tupes and Kaplan (1961) found that the same factor structure in peer ratings could be obtained using socially acceptable, socially unacceptable, or bipolar trait names. The final Self-Description inventory includes opposite terms where they are needed and where they produce substantial factor loadings (such as the terms measuring extroversion and introversion), but otherwise there was no effort made to balance negative and positive terms.

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#### Appendix 1

Through a series of factor analyses, Dr. Goldberg came up with a list of 100 marker traits, which he felt yielded a good definition of the Big 5 structure. These marker traits are listed below.

1	Active	32	Helpful
2	Agreeable	33	High-strung
3	Anxious	34	Imaginative
4	Artistic	35	Imperceptive
5	Assertive	36	Imperturbable
6	Bashful	37	Impractical
7	Bold	38	Inconsistent
8	Bright	39	Inefficient
9	Careful	40	Inhibited
10	Careless	41	Innovative
11	Cold	42	Insecure
12	Complex	43	Intellectual
13	Conscientious	44	Introspective
14	Considerate	45	Introverted
15	Cooperative	46	Irritable
16	Creative	47	Jealous
17	Daring	48	Kind
18	Deep	49	Moody
19	Demanding	50	Neat
20	Disorganized	51	Negligent
21	Distrustful	52	Nervous
22	Efficient	53	Organized
23	Emotional	54	Philosophical
24	Energetic	55	Pleasant
25	Envious	56	Practical
26	Extroverted	57	Prompt
27	Fearful	58	Quiet
28	Fretful	59	Relaxed
29	Generous	60	Reserved
30	Haphazard	61	Rude
31	Harsh	62	Self-pitying

- 63 Selfish
- 64 Shallow
- 65 Shy
- 66 Simple
- 67 Sloppy
- 68 Steady
- 69 Sympathetic
- 70 Systematic
- 71 Talkative
- 72 Temperamental
- 73 Thorough
- 74 Timid
- 75 Touchy
- 76 Trustful
- 77 Unadventurous
- 78 Uncharitable
- 79 Uncooperative
- 80 Uncreative
- 81 Undemanding
- 82 Undependable
- 83 Unemotional
- 84 Unenvious
- 85 Unexcitable
- 86 Unimaginative
- 87 Uninquisitive
- 88 Unintellectual
- 89 Unintelligent
- 90 Unkind
- 91 Unreflective

- 92 Unrestrained
- 93 Unsophisticated
- 94 Unsympathetic
- 95 Unsystematic
- 96 Untalkative
- 97 Verbal
- 98 Vigorous
- 99 Warm
- 100 Withdrawn

#### Appendix 2

#### **DEVELOPMENT OF RATING SCALES**

From the beginning it was planned that the Big 5 inventory would be administered using a mouse for answer entry. Several mouse-entry formats were subjectively evaluated and the one selected for the first administration consisted of a simple straight horizontal line, divided in the middle and bounded on the ends with short horizontal vertical lines. One end was labeled "UNCHARACTERISTIC OF ME" while the other end was labeled "CHARACTERISTIC OF ME." The subject was instructed to record his or her entry by moving the mouse cursor to an appropriate position on the line and pressing the left mouse button.

During the administration of the Big 5 Personality Inventory using the above scale, many subjects were observed who rated most items at the extreme right or left of the centerline. Answers were entered by sliding the mouse along a horizontal line and pressing the mouse button to record the answer. When the mouse button is pressed, a narrow rectangle appears on the line, indicating the point at which the answer was recorded. The rough drawing below shows the answer line, the mouse arrow, and the rectangle indicating that the answer was recorded when the button was pressed:



It was hypothesized that extreme ratings were obtained because only the extreme anchors were defined. For this reason, the answer bar was changed to look something like below:

EXTREMELY	VERY	QUITE	SLIGHTLY	NEITHER	SLIGHTY	QUITE	- VERY	EXTREMELY

The Big 5 Inventory with the new scale was administered to a small sample of subjects to see if the tendency toward using extreme ratings would be reduced. Fortunately, the revision had the desired effect. There appears to be tendency for subject to use only the defined intervals.

## RESPONSE DISTRIBUTION--OLD ITEM #6



The above item is typical of those found for positive trait adjectives. It was concluded that the new scale was superior in terms of obtaining more realistic and believable responses.

#### Development of the Final Scale.

When using the rating scale, about 38% of the subjects rated themselves at the zero point or at one of the two extremes on at least 30% of the traits. This was believed to be at least partially due to the ease of recording these particular responses. If one simply presses the button when a trait is presented, a zero response is recorded. On the other hand, if the mouse is slid hard to the right or the left, the cursor automatically stops at the extreme points of the scale, making
it easy to record these levels. It was noted that at least part of the zero responses could have been due to vocabulary deficiencies. If a subject does not know the meaning of a trait term, the safest action is simply to rate it at the zero point. The number of zero responses correlated .38 with verbal ability as measured by a combination of the Word Knowledge and the Paragraph Comprehension tests in the ASVAB. On the other hand, there was no correlation between verbal level and the number of ratings recorded at the extremes.

Two successive changes were made in the rating procedures that were designed to alleviate these problems. First, the ends of the scale were unlocked. Thus when the subject slides the mouse marker hard to the right or to the left, the marker goes off the scale and no response can be recorded until the marker is moved back onto the scale and the button pressed. The hope was that this would reduce the tendency for subjects to record extreme responses. The 205 trait list was administered to 106 airmen subjects using this new scale. Second, the matter of reducing the number of zero responses was addressed by a new type of rating scale presentation. This new scale has the following characteristics:

1. The mouse marker is in a neutral position when each item comes up. If the mouse button is pressed, there is no response recorded. The subject must move the mouse into an answer area before pressing the button.

2. The answer area is in the form of a semi-circle, such that the area for any point of the scale is approximately equi-distant from the beginning position of the mouse marker.

3. Marking any point in the answer scale (which is in the form of the semi-circle band) is as easy as marking any other point.



Figure 1.0, below provides a graphic display of the final scale:

Figure 2.0 Scale for Trait Ratings

The three scales were administered to independent samples. The original scale was administered to 715 subjects, a combination of AFROTC students and airmen. The second scale, with the extremes unlocked, was administered to 106 subjects. The third scale, as described above, was administered to 156 airmen. The table below indicates the percentages of zero and extreme responses obtained with these three scales:

SAMPLE/SCALE	MEAN ZERO	S.D. ZERO	MEAN EXTR.	S.D EXTR.	MEAN TOT.	S.D. TOT.
715 CASES HORZ.SCALECLOSED ENDS	24.68	24.88	32.68	31.96	57.28	36.67
106 CASES HORZ. SCALEOPEN ENDS	20.68	17.42	11.06	14.62	31.92	21.19
263 CASES ARCH SCALE-OPEN ENDS	16.68	15.26	11.97	16.05	28.65	20.71

From data in the above table, one would conclude that each of the successive scale changes reduced the number of zeros and the unlocking of extremes reduced the number of extreme responses. Note that all three scales, including the one finally selected, consisted of 45 points.

There was concern that some individuals might spend a great deal of time before responding to items in the inventory. As a method encouraging slow individuals to speed up, a message was designed to appear after every 10 items on which the individual took more than 100 seconds (an average of 10 seconds per item). It states "TOO LONG!!! ENTER YOUR FIRST IMPRESSION. WORK FASTER!!." The hope was that this would speed up answer entry so that all individuals would complete the inventory in less than 30 minutes.

### Appendix 3

### **AIRMEN KNOWLEDGE OF TRAIT NAMES**

As mentioned previously, there may have been a vocabulary problem which affected the solutions reported in the military sample, which was made up of enlisted personnel. Below is a list of traits which correlated at least negative or positive .15 with a combination of the ASVAB Vocabulary and Paragraph Comprehension tests:

CORDIAL	0.4001	UNREFLEC	-0.1654
INQUISIT	0.3939	UNFORGIV	-0.1657
PERCEPTI	0.3155	RASH	-0.1713
METICULO	0.2895	SUBMISSI	-0.1718
CONSCIEN	0.2758	SUGGESTI	-0.1726
CONTEMP	0.2564	WISHY_W	-0.1778
FORESIGH	0.2523	DEFENSIV	-0.1782
INNOVATI	0.2521	UNAMBITI	-0.1791
DECISIVE	0.2455	EGOCENTR	-0.1815
INTROSPE	0.2372	JEALOUS	-0.1936
SELF_CRI	0.2312	ANXIOUS	-0.1939
VIGOROUS	0.2249	ENVIOUS	-0.1952
PUNCTUAL	0.218	IMPRACTI	-0.196
SMART	0.213	GULLIBLE	-0.2078
INTELLIG	0.2126	NEGLIGEN	-0.2146
PURPOSEF	0.2	HAPHAZAR	-0.2178
ASSERTIV	0.1948	COMBATIV	-0.2228
INDUSTRI	0.1943	INEFFIC	-0.2229
DEEP	0.1937	SIMPLE	-0.2274
COMPLEX	0.1897	ERRATIC	-0.2436
CONCISE	0.1822	ANTAGON	-0.2442
PRACTICA	0.1773	SHALLOW	-0.2619
OPTIMIST	0.164	IMPERCEP	-0.2746
PHILOSOP	0.1618	IMPERSON	-0.275
SCATTERB	-0.1615	UNINQUIS	-0.2813
QUARRELS	-0.1637	VINDICTI	-0.3003
UNSYMPAT	-0.1637		

Notice in the above table that the word 'cordial' correlated .40 with the verbal ability measure, while the word 'conscientiousness' correlated .28 with this measure. In fact, many of the variables loaded on the 'Intellect' factor had significant correlations with the verbal composite. This is partly because some airmen did not know the exact meaning of the terms, and partly because the underlying factor is related to perceived intelligence. Overall, Factor V factor scores correlated .58 with the verbal factor score (combwkpc), as shown in the table below:

### Correlations of Factors with Various ASVAB Scores

NAME

FACTOR

AFQT GEN AI COMBWKPC

I	SCROOGE-			
	DISAGREEABLNESS	23	19	20
II	DEPENDABILITY	10	11	14
III	INTROVERSION	09	09	07
IV	AGREEABLENESS	08	10	08
V	INTELLECT-			
	OPENNESS	.45	.47.	.58

#### IMPACT OF WORD KNOWLEDGE ON FACTOR STRUCTURE

As mentioned above, one problem with obtaining self ratings on the 205 trait list is that some subjects do not know the meaning of some of the trait names used. In order to determine more precisely the magnitude of this problem, the trait list was administered to 78 subjects using a three-point scale as follows:

- 1. Don't know the meaning
- 2. Not sure I know the meaning
- 3. Definitely know the meaning

Below are listed the 205 traits in ascending order on the mean scale values:

EXTROVER	2.36	UNRESTRA	2.77
INTROSPE	2.46	PHILOSOP	2.78
EGOCENTR	2.53	SMUG	2.78
DOMINEER	2.6	ZESTFUL	2.78
UNINHIB	2.6	INSIGHTF	2.79
CORDIAL	2.62	LENIENT	2.81
HAPHAZAR	2.62	PESSIMIS	2.81
INTROVER	2.63	RESTRAIN	2.81
INHIBIT	2.64	VIGOROUS	2.81
MEDITATI	2.65	HIGH_ST	2.82
UNINQUIS	2.65	SCATTERB	2.82
ANTAGON	2.67	SUBMISSI	2.83
CONTEMP	2.67	TIMID	2.83
FRIVOLOU	2.67	UNOBSERV	2.83
INQUISIT	2.67	INDUSTRI	2.85
UNSYSTEM	2.68	THRIFTY	2.86
METICULO	2.69	COMBATIV	2.87
UNREFLEC	2.69	NAIVE	2.87
IMPERCEP	2.71	OPTIMIST	2.87
CONCISE	2.72	RASH	2.87
FORESIGH	2.72	UNCHARIT	2.87
VINDICTI	2.72	ABSENT_M	2.88
ERRATIC	2.74	ASSERTIV	2.88
FRETFUL	2.74	IMPERSON	2.88
INNOVATI	2.74	INVENTIV	2.88
CONSCIEN	2.76	PERCEPTI	2.88

PURPOSEF	2.88	ASSURED	2.94
SELF_CRI	2.88	BASHFUL	2.94
UNAMBITI	2.88	DISTRUST	2.94
WISHY_W	2.88	EFFICIEN	2.94
BULLHEAD	2.9	EMOTIONA	2.94
COMPLEX	2.9	ENVIOUS	2.94
CRABBY	2.9	GREEDY	2.94
CULTURED	2.9	GRUMPY	2.94
FAULTFIN	2.9	HARSH	2.94
FORMAL	2.9	INCONSIS	2.94
HAPPY_GO	2.9	INEFFIC	2.94
NEGLIGEN	2.9	INSENSIT	2.94
PUNCTUAL	2.9	MANNERLY	2.94
QUARRELS	2.9	PASSIVE	2.94
THOROUGH	2.9	PERSIST	2.94
UNCRITIC	2.9	SNOBBISH	2.94
UNSTABLE	2.9	SOPHISTI	2.94
AGREEAB	2.91	SPIRITED	2.94
CONCEIT	2.91	STEADY	2.94
DEEP	2.91	WARM	2.94
GULLIBLE	2.91	ABUSIVE	2.95
SHALLOW	2.91	CRANKY	2.95
SUGGESTI	2.91	DECISIVE	2.95
UNDEMAND	2.91	DISORGAN	2.95
UNIMAGIN	2.91	FORCEFUL	2.95
UNSYMPAT	2.91	IMAGINAT	2.95
	2.91	INSECURE	
WORDY			2.95
AFFECTIO	2.92	KIND	2.95
ARGUMENT	2.92	POLITE	2.95
BOLD	2.92	PRACTICA	2.95
COURTEO	2.92	SILENT	2.95
DULL	2.92	SOCIABLE	2.95
IMPRACTI	2.92	SYMPATHE	2.95
MOODY	2.92	TOUCHY	2.95
ORDERLY	2.92	UNCREAT	2.95
PLEASANT	2.92	UNDEPEND	2.95
PRECISE	2.92	UNDERSTA	2.95
PREDICTA	2.92	UNEMOTIO	2.95
RESERVED	2.92	UNPREDIC	2.95
SELF_PIT	2.92	ANXIOUS	2.96
SLUGGISH	2.92	ARTISTIC	2.96
TEMPERAM	2.92	BOSSY	2.96
UNADVENT	2.92	CARELESS	2.96
UNEXICIT	2.92	CONSISTE	2.96
UNSOCIAB	2.92	COOPERA	2.96
UNSOPHIS	2.92	CREATIVE	2.96
VERBAL	2.92	DEPENDA	2.90
VLINDAL	2.32		2.30

EASYGOIN	2.96
ECONOMIC	2.96
FEARFUL	2.96
IGNORANT	2.96
INTELLIG	2.96
-	
IRRITABL	2.96
JEALOUS	2.96
NEAT	2.96
PATIENT	2.96
PERFECTI	2.96
RELIABLE	2.96
RUDE	2.96
STUBBORN	2.96
TALKATIV	2.96
UNCOOPER	2.96
UNRELIAB	2.96
UNTALKAT	2.96
CONFIDEN	2.97
CONSIDER	2.97
CRUEL	2.97
DARING	2.97
DEMANDIN	2.97
ENERGETI	2.97
FORGETFU	2.97
FRIENDLY	2.97
GENEROUS	2.97
ORGANIZE	2.97
PROUD	2.97
QUIET	2.97
REASONA	2.97
RELAXED	2.97
RESPECTF	2.97
SHY	2.97
SIMPLE	2.97
-	
SUSPICIO	2.97
TRUSTFUL	2.97
WITHDRAW	2.97
ACTIVE	2.99
-	
ADVENTUR	2.99
BRAVE	2.99
BRIGHT	2.99
CAREFREE	2.99
CAREFUL	2.99
CAUTIOUS	2.99
COLD	2.99
DEFENSIV	2.99
ENTHUSIA	2.99
	2.33

IMPOLITE	2.99
PROMPT	2.99
RESPONSI	2.99
SLOPPY	2.99
SMART	2.99
UNFORGIV	2.99
UNKIND	2.99
CHEERFUL	3.00
HELPFUL	3.00
LAZY	3.00
NERVOUS	3.00
SELFISH	3.00

Several observations can be made concerning the above list. First, one of the factors in the Big 5 is often listed as being extroversion. Since fewer individuals know the meaning of this word than any other word in the list, it is not likely to be the highest defining word on the factor. The same can be said of the word introversion. A second factor in the Big 5 is often called conscientiousness. This word is not know by a significant number of airmen, and again, it is unlikely to have a high loading on the factor. The most important observation that can be made from the above list is related to Factor V, which is often labeled as being 'Intellect'. A number of words which are designed to measure this factor are not known to a significant number of airmen. This includes words such as introspective, meditative, uninguisitive, contemplative, inguisitive, unreflective, imperceptive, foresighted, innovative, philosophical, and insightful. There are so many of the Factor V words toward the top of the above list, that it was hypothesized that the factor would be poorly defined by the total sample, and perhaps not defined at all if one were to use only those subjects who scored low on verbal ability. In order to test this hypothesis, a 952 airmen sample was divided into three subsamples based on an average of their ASVAB Word Knowledge and Paragraph Comprehension test scores, as follows:

- I. upper 265 cases (approximately the upper quartile).
- 2. upper 494 cases (approximately the upper half).
- 3. lower 458 cases (approximately the lower half).

Three factor analyses were computed, one each using the above samples. The results of the first one, using those individuals in the upper quartile, are presented below:

#### Factor Analysis of Upper Quartile

#### 265 CASES WITH HIGHEST COMBWKPC SCORES

Rotated Factor Matrix:

DOMINEER	.51261	.13343	27465	.03870	.12291
RUDE	.51077	22328	01447	10827	17187
HIGH ST	.50589	00181	.01620	.02505	.08536
GREEDY	.50411	20988	.07935	13274	.03426
EGOCENTR	.50010	.02036	17642	13358	.10621
DEMANDIN	.49995	.31301	12438	04399	.06063
COLD	.49744	13280	.13054	33734	.01912
ABUSIVE	.49666	22729	.00436	14154	13627
ENVIOUS	.49187	18591	.22185	.00146	10034
DEFENSIV	.48286	03042	.21614	.05991	.12531
UNKIND	.48211	15574	.05765	38144	18643
FAULTFIN	.48145	.05318	.01670	03844	.01301
FORCEFUL	.47687	.13537	13561	07706	.14090
COMBATIV	.47655	.09760	09838	12650	04715
SELF PIT	.45801	35186	.28367	02416	07121
IMPOLITE	.44623	28367	.14905	30613	17479
ABSENT M	.44128	42764	.24034	.12716	.03617
UNCOOPER	.43667	34681	.06529	20174	.00315
SMUG	.43632	15996	.10036	14856	.00597
	.43082	33139	.11752	00143	
IGNORANT					14822
SNOBBISH	.42851	13059	07196	23698	.10253
CONCEIT	.42823	03153	09163	09708	.21433
FRETFUL	.41948	23110	.37666	01739	06233
INSENSIT	.41745	16009	.13823	40621	17115
SUSPICIO	.41320	.00118	.11560	01831	01633
PATIENT	41308	.14207	.09373	.32953	.15077
HAPHAZAR	.40952	30780	.18375	00001	14265
UNPREDIC	.39917	18865	00942	.00476	.14246
ANXIOUS	.37342	.02431	.10509	.20332	.01823
UNSTABLE	.36532	33091	.31000	19325	08789
UNSYMPAT	.36250	03320	.04656	32382	06503
SHALLOW	.35913	19289	.13484	08628	31766
PESSIMIS	.35486	16278	.32826	16875	02164
IMPERSON	.34083	12318	.26876	24860	09950
UNOBSERV	.32614	28863	.26864	01838	21664
FRIVOLOU	.32038	24375	.05973	.14134	.01180
UNCHARIT	.31729	07955	.24973	24199	02941
UNCRITIC	23646	21778	.08327	.11131	08242
UNREFLEC	.23121	11694	.09692	14791	22119
UNINHIB	.18820	04781	15955	.06388	.02481
NEAT	12891	.67321	.04615	.18286	06238
ORGANIZE	16794	.67132	.00355	.10785	01945
CONSISTE	16428	.66037	12587	.14004	.10115
EFFICIEN	06709	.65977	15246	.07966	.10353
DEPENDA	12730	.65346	04661	.23363	.16853
					.23473
PRECISE	.00828	.62529	05084	.12485	
RESPONSI	04069	.62059	09629	.20548	.12255
SLOPPY	.37125	60063	.12134	00600	.12149
DISORGAN	.33116	57670	.03402	.06517	.06150
ORDERLY	23949	.57507	.02267	.06086	.12939
CAREFUL	25835	.57396	.11348	.21219	00399
PUNCTUAL	00007	.57203	09712	.00198	.16550
LAZY	.36187	56798	.18095	.04847	.05607
STEADY	27145	.53719	12168	.13107	.08902
CONCISE	08436	.53242	02400	.16099	.23972
THOROUGH	06837	.52982	13512	.16588	.24497
INCONSIS	.30565	52496	.16163	04792	08388
RELIABLE	13793	.51853	05748	.15260	.09266
PROMPT	.01854	.51637	16115	.06545	.09356
PRACTICA	14001	.51325	.08622	.20640	.19483
CARELESS	.42235	49972	.07391	.02883	12789
ENERGETI	05070	.49247	32080	.36112	03481
SLUGGISH	.33200	48762	.36718	.06046	04800
FORGETFU	.39849	47886	.28389	.09700	03798
INDUSTRI	.05933	.47198	02341	.16560	.16465
UNSYSTEM	.25143	46786	.12140	.03909	08827
METICULO	.01028	.46779	.01826	.06246	.16364
NEGLIGEN	.35670	46688	.11302	.03418	13379
UNRELIAB	.36787	45839	.14769	08844	10991
DECISIVE	13967	.45580	25650	.10872	.29781
RESPECTF	15712	.45457	.05523	.38533	.20802
INEFFIC	.36611	45424	.21173	04880	06369
PURPOSEF	17943	.45170	21617	.16393	.26851
IMPRACTI	.33714	44998	.07171	00325	15181
PERFECTI	.05025	.44400	01517	.19623	.25087
ACTIVE	07268	.44156	34163	.32595	07733

ECONOMIC	.04655	.42830	.02922	.10388	.06831
VIGOROUS	01516	.42395	24803	.19143	.08274
PERSIST	.08053	.42186	18386	.09763	.34399
SCATTERB	.38238	42074	.21679	.03986	.01023
FORMAL	03526	.40757	08597	.19617	.15524
WISHY W	.26277	39974	.31075	.14114	10116
BRAVE	01595	.39275	32860	.19957	.02559
PROUD	.04474	.39157	21621	.23761	.08438
PERCEPTI	10711	.38810	19142	.14176	.32109
COOPERA	21345	.38668	.00291	.26086	.02452
UNDEPEND	.32449	38658	.21886	.03276	02857
GULLIBLE	.24707	36980	.33474	.14247	13310
THRIFTY	.01499	.31349	.00388	.04861	02566
UNDEMAND	20796	29669	.24107	.10563	08083
					.12554
CAUTIOUS	03276	.28962	.26495	.16896	
CONSCIEN	21178	.26530	.08228	.17939	.25038
TIMID	.14197	10716	.70516	.03458	18101
SHY	.06518	08375	.69189	.01892	06167
WITHDRAW	.23641	13648	.67667	20483	.00647
SILENT	03235	03440	.67366	12172	.00173
QUIET	04586	.08875	.65373	07508	02288
	.07014	17609	.63129		11605
BASHFUL				.06160	
UNSOCIAB	.21092	13763	.61580	23981	.01880
SOCTABLE	06156	.16925	60125	.43310	.10547
UNTALKAT	.01686	09218	.57316	26289	07079
INTROVER	.08944	03394	.55771	10449	.00428
INSECURE	.37279	27859	.55619	01357	00732
RESERVED	04115	.08585	.54033	.04745	.10409
NERVOUS	.35699	18056	.53773	.10517	09899
CONFIDEN	13456	.39612	53009	.23795	.03206
BOLD	.20676	.26582	52826	.12529	.17851
EXTROVER	.10663	09836	51792	.16234	.05087
SUBMISSI	.27679	12277	.49825	.15638	13146
TALKATIV	.19850	.03881	46978	.31003	.16954
VERBAL	.33601	.04758	46454	.07402	.31049
ASSURED	19581	.37760	45629	.08519	.13797
DULL	.23495	25158	.45584	17477	09918
UNAMBITI	.19028	29835	.45040	04598	15775
PASSIVE	.09460	22310	.44963	.16647	06676
FEARFUL	.27681	19230	.44823	.12301	08646
ASSERTIV	.01098	.42447	43349	.18990	.18704
ZESTFUL	.01429	.22797	39284	.24446	.25721
DARING	.23451	.22250	38833	.26497	.14910
RESTRAIN	05152	.06661	.36316	03407	.04857
NAIVE	.22702	35087	.36256	.14330	08248
UNADVENT	.13763	19675	.32628	20274	09245
OPTIMIST	21386	.23593	32217	.26761	.21378
UNEXICIT	.02842	15362	.30329	26585	.08070
INHIBIT	.11889	06091	.29206	.06107	09213
UNRESTRA	.21900	18063	26440	.02381	03546
PREDICTA	09429	.05561	.25853	.01617	19165
FRIENDLY	21170	.23333	19322	.66541	.21930
SYMPATHE	22458	.14612	.06238	.57674	.17246
UNDERSTA	21205	.34547	03530	.56398	.08192
CONSIDER	31023	.40392	02868	.56012	.20162
HELFUL	23527	.30772	10080	.55291	.06019
COURTEO	21417	.35675	04675	.55081	.24130
AFFECTIO	06135	.12337	11220	.54779	.20308
WARM	16947	.16670	10415	.54595	.21048
CHEERFUL	09129	.27371	40411	.54505	.12553
PLEASANT	30140	.29038	12463	.52472	.22556
HAPPY_GO	.00749	07332	16752	.51100	.02463
EASYGOIN	11273	.02393	.02817	.48319	05834
ENTHUSIA	06543	.39241	46444	.48209	.14119
	.01681	.23625	31710	.47231	.23852
SPIRITED					
KIND	30827	.23279	.01663	.46483	.12828
AGREEAB	28776	.08045	00134	.45582	.03849
POLITE	28863	.28535	08797	.44979	.21966
GENEROUS	20270	.15530	19936	.42015	.17797
REASONA	16859	.20406	06246	.39251	.26721
RELAXED	20853	.10967	29264	.37248	.11155
EMOTIONA	.18354	.02041	.10825	.36663	.03995
MANNERLY	19565	.30619	10880	.35305	.22892
CAREFREE	.13745	17031	14488	.34172	.01957
LENIENT	.09477	07349	.09988	.32424	06596
TRUSTFUL	11188	.23516	.01020	.31677	08076

This appears to be a very clear solution, with a well defined 'Intellect-Creative-Openness' factor defined by traits such as philosophical, creative, introspective, deep, bright, inquisitive, imaginative, intelligent, innovative and cultured.

The second solution is using the upper 494 subjects, which is approximately the upper half of the distribution. These results are presented below.

#### Factor Analysis of Upper Half

#### 494 CASES WITH HIGHEST COMBWKPC SCORES

Rotation 1, Extraction 1, Analysis 1 - Kaiser Normalization. Varimax Varimax converged in 11 iterations. Rotated Factor Matrix: FACTOR 2 FACTOR 1 FACTOR 3 FACTOR 4 FACTOR 5 -.10897 -.19688 -.20465 .63697 -.08115 -.01732 -.05982 OUARRELS .15945 .63551 -.11246 GRUMPY .05462 .05815 -.07999 .15502 CRANKY .61278 .61005 .05810 -.24424 -.02616 HARSH .06010 .59790 .07148 -.12889 TRRTTABL -.10687 .09734 .05318 .15367 .59347 .59235 CRUEL -.04259 -.26200 -.08057 -.19541 CRABBY -.15568 .10303 .59109 RUDE -.12307 -.20233 .02568 -.07716 .57378 .07500 ARGUMENT -.09678 -.04395 -.12660 .55996 -.15990 -.05905 .17423 .08853 MOODY .55725 .07730 .08940 -.22692 BOSSY -.11332 .54694 -.11764 .06178 GREEDY -.17534 -.00788 .54568 -.17478 -.26904 .08407 .08815 SELFISH .54501 .04792 .07392 -.10490 -.04914 TEMPERAM -.10490 -.09650 .12079 TOUCHY -.00945 .04421 .03505 ANTAGON .52689 -.00816 -.01574 -.19325 JEALOUS .51027 -.13463 .03941 -.09663

ABUSIVE	.50918	06577	21162	.09105	08549
BULLHEAD	.50338	12480	10866	09803	.23749
UNKIND	.50334	07015	35786	.07164	11908
			.05772		
SCATTERB	.49972	33193		.17520	07613
COLD	.49960	.05454	32850	.08894	07699
SNOBBISH	.49636	05158	21029	.02714	02166
UNCOOPER	.49516	26733	20994	.15656	04912
STUBBORN	.49350	14337	09938	04336	.25905
NEGLIGEN	.48904	28380	00014	.12560	22238
SELF PIT	.47737	26531	.03513	.25223	07186
VINDICTI	.47623	.00046	03269	.01825	17105
SLUGGISH	.47235	36331	02538	.28144	05147
CARELESS	.46976	39274	00328	.08436	03952
SHALLOW	.46850	09565	09863	.26287	29899
RASH	.46749	11243	02771	03398	06613
ENVIOUS	.46718	13723	.03379	.15032	10594
ERRATIC	.46098	13324	.19263	.02995	18787
SMUG	.46026	11189	11467	.05742	09478
UNSTABLE	.45320	33772	10463	.21064	12155
DEFENSIV	.45238	.00536	.02743	.09777	.00944
IGNORANT	.44709	23206	09330	.16444	10930
HAPHAZAR	.44623	20588	.08046	.13443	21040
IMPRACTI	.44557	29781	.00561	.09371	20996
ABSENT M	.43508	42656	.05258	.12887	.08913
INCONSIS	.43367	37077	00431	.22515	08969
IMPOLITE	.43315	11081	27192	.15459	11034
UNCHARIT	.43187	07064	17290	.18082	17811
HIGH_ST	.42769	.03912	.06815	05206	.03518
SUSPICIO	.42533	.01692	02244	.10763	.03133
DOMINEER	.42489	.17561	01854	23009	.02643
INSENSIT	.41902	06120	29647	.13057	20884
FORCEFUL	.41786	.12084	16044	15224	.19581
INEFFIC	.40805	38048	.00306	.18184	18130
FORGETFU	.40762	39591	.13549	.18595	.00055
CONCEIT	.40606	.01977	11670	09706	.02006
INSECURE	.40523	34044	.00943	.36523	.07463
UNFORGIV	.40438	01037	20142	.07294	12227
WISHY_W	.39996	30434	.06106	.24707	15735
PESSIMIS	.39654	10175	05089	.24179	15856
FAULTFIN	.39214	.12282	09423	.03479	.11258
IMPERSON	.39151	00252	14016	.23514	25893
GULLIBLE	.38651	26790	.09954	.26036	10019
UNSYMPAT	.38555	.03962	37924	.06417	16081
UNRELIAB	.38277	28394	09998	.17638	12438
UNPREDIC	.38173	09433	.10104	06962	.02769
FRETFUL	.37984	15391	.08204	.26059	11042
EGOCENTR	.37960	.11017	07642	11000	07393
COMBATIV	.37251	.24123	02932	11887	13167
UNDEPEND	.36496	25379	09949	.19209	13211
UNOBSERV	.36266	25681	03300	.17219	20247
NAIVE	.35419	22596	.05466	.26347	09447
UNSYSTEM	.34853	26564	.03111	.08886	11083
	.33162				
DISTRUST		15373	21565	.14360	.13526
FRIVOLOU	.32983	08689	.11486	.05638	10260
DEMANDIN	.31671	.27997	05861	19587	.20316
UNREFLEC	.31611	12880	07516	.15921	25970
UNSOPHIS	.31391	22579	07123	.18443	17715
PATIENT	29140	.28567	.28091	.18991	.05542
UNCREAT	.28701	17427	17964	.21764	20651
UNAMBITI	.27733	16159	03916	.26891	27232
UNIMAGIN	.26956	11619	16867	.19876	23479
WORDY	.26229	.04469	.14441	19575	.15857
UNRESTRA	.23258	08500	.03819	15054	04346
UNINHIB	.20576	07574	02888	12588	.19049
ORGANIZE	15021	.66136	.09436	.04825	.03431
NEAT	14430	.66118	.18491	.09112	02703
EFFICIEN	15540	.64466	.15435	03367	.16458
PRECISE	15827	.61022	.08256	00974	.23419
CONSISTE	15178	.55521	.16555	08801	.17660
RESPONSI	12960	.55271	.22089	08749	.16858
	15634		.28448	.10745	02078
CAREFUL		.54532			
CONFIDEN	08335	.52724	.23962	30036	.04058
ORDERLY	14104	.52613	.08415	.05429	.17513
PROMPT	12352	.51084	.10755	07327	.17120
SLOPPY	.41648	51010	.02730	.06600	01794
THOROUGH	14301	.50966	.10763	10763	.30554

PERFECTI	03093	.48754	.05780	.00685	.23628
STEADY	17356	.48429	.20735	02740	.17165
DISORGAN	.35330	48230	.04057	.05322	01813
RELIABLE	13533	.47184	.20372	10554	.14846
DEPENDA	14347	.47069	.24446	06802	.20184
BRAVE	00151	.46387	.25106	23100	.07888
ENERGETI	04041	.45583	.33744	25719	.01921
ACTIVE	04892	.45395	.28311	25109	.02097
FORMAL	04750	.45050	.24360	.03803	01158
LAZY	.41222	43914	.03384	.15040	.00271
ECONOMIC	06439	.43306	.12709	.06243	.07663
ASSURED	14470	.43299	.15943	22684	.14254
BRIGHT	11977	. 42.934	.25678	17913	.34693
PROUD	.02012	.41699	.27556	17577	04946
SMART	13550	.41166	.14810	13732	.40093
COOPERA	22693	.40919	.40397	.02018	.04530
PERSIST	.00592	.39839	.12672	19289	.31437
CONCISE	11699	.39832	.06965	00773	.30903
INDUSTRI	10410	.39352	.05333	07241	.33328
ASSERTIV	10038	.38891	.08673	26519	.32529
CAUTIOUS	03719	.38511	.26425	.24230	01504
PUNCTUAL	09593	.38477	03045	03520	.32969
ENTHUSIA	04521	.38050	.36183	28685	.10164
PRACTICA	12800	.37440	.13933	.06600	.32636
ADVENTUR	.06118	.35613	.32445	24536	.10560
CREATIVE	05927	.35509	.27894	10295	.22473
SOPHISTI	03427	.35121	.17504	10303	.22975
INVENTIV	04828	.33579	.10236	07161	.28175
ZESTFUL	06797	.28396	.24414	28168	.26726
THRIFTY	02204	.22007	.06634	.02842	.11406
ARTISTIC	02041	.16426	.15586	01078	.15887
FRIENDLY	16218	.27263	.62905	13672	.03323
KIND	23097	.27016	.58152	.07773	.06937
CONSIDER	20241	.30762	.56850	.03552	.15337
CHEERFUL	12448	.29831	.55937	26220	.01459
PLEASANT	23172	.31788	.55272	05231	.07510
WARM	10986	.13317	.54713	02009	.14246
AFFECTIO	05461	.11838	.53265	10061	.15738
POLITE	14960	.27637	.52807	.04505	.10572
SYMPATHE	14510	.04299	.52107	.09827	.26350
	17841	.35051	.51523	02512	.13648
COURTEO					
UNDERSTA	15510	.26998	.51216	.04378	.10383
GENEROUS	13777	.27506	.50244	03243	.02794
HELFUL	13380	.41290	.47881	02253	.06299
HAPPY GO	.05722	.06834	.46901	14833	09583
_					
SOCIABLE	05266	.25635	.46645	41114	.00996
RESPECTF	14855	.33338	.43477	.00981	.15133
EASYGOIN	07582	.09143	.42658	.03739	03284
SPIRITED	04236	.36235	.41282	32636	.12033
AGREEAB	16292	.27125	.40127	.07175	.00386
EMOTIONA	.18587	03792	.39345	.06902	.05194
REASONA	18144	.33416	.37383	00274	.18412
UNEMOTIO	.15285	.06223	35443	.14310	02483
MANNERLY	11437	.29889	.33860	06577	.16486
TRUSTFUL	09257	.32712	.33087	.00748	02509
RELAXED	10810	.19457	.32187	10169	01938
SUGGESTI	.13830	.23509	.30946	00628	12614
ANXIOUS	.28415	.09314	.29964	.04011	08412
IMAGINAT	07068	.25863	.29099	07741	.26946
LENIENT	.02051	03343	.26944	.14842	.02619
CAREFREE	.18424	08574	.24751	07391	.01013
SILENT	.08187	.02176	07172	.65010	.01487
SHY	.14400	04903	02454	.64184	03377
BASHFUL	.17830	12912	.01723	.63843	06822
QUIET	.03117	.00885	03463	.61677	.03763
TIMID	.25134	08451	.04265	.58414	15895
UNTALKAT	.07930	04263	21022	.57618	.02615
WITHDRAW	.32504	16513	13603	.52992	00087
RESERVED	.04412	.09560	.01968	.50364	.01905
UNSOCIAB	.26881	15339	25435	.48735	.03299
TALKATIV	.20692	.05409	.30841	46463	.02372
DULL	.32164	24932	19138	.41844	05553
NERVOUS	.38017	25212	.09116	.41589	02934
INTROVER	.17884	01316	01033	.41173	08725
VERBAL	.21069	.18415	.15655	38831	.20129
PASSIVE	.15338	04257	.17430	.37538	18864

	10501	00500	40040	07004	
BOLD	.13534	.33509	.12013	37221	.20226
SUBMISSI	.24654	07884	.16155	.36228	24232
EXTROVER	.09649	04525	.09189	35011	.18782
FEARFUL	.32948	20811	.05402	.34547	03038
UNEXICIT	.15178	12221	31030	.33832	.04001
DARING	.14173	.30087	.19821	33393	.13745
SIMPLE	.09986	.01894	.17982	.28998	26220
UNADVENT	.23173	19525	11736	.28044	09561
INHIBIT	.20474	01945	.07489	.25639	07265
PREDICTA	.00888	.04147	.03734	.25439	10488
RESTRAIN	.02834	00770	07817	.24992	.19114
UNDEMAND	02718	20535	.08967	.21266	15186
UNCRITIC	04837	11917	.12461	.17598	10687
INQUISIT	08836	.07668	.02322	10808	.56520
CORDIAL	17351	.10382	.06684	09132	.51339
CONTEMP	.01381	01425	.00455	.05083	.51046
FORESIGH	01394	.21653	.01564	08088	.48843
INSIGHTF	05483	.09416	.04431	03228	.48358
INTROSPE	.01369	.03272	01619	.04806	.47719
DEEP	.02556	.04857	.20352	07156	.47633
PERCEPTI	14583	.28068	.13811	11123	.47121
SELF CRI	.12739	.04975	01687	.00982	.45662
INNOVATI	09294	.26541	.07554	11672	.44750
CONSCIEN	12259	.18589	.10088	00537	.44690
PHILOSOP	.02558	.12791	.12596	06163	.42804
COMPLEX	.18652	.09821	03705	07191	.40936
INTELLIG	10241	.39563	.13686	11979	.40458
UNINOUIS	.28638	09192	.01221	.19209	39688
PURPÕSEF	16679	.35615	.14639	09443	.39305
METICULO	02767	.23613	05118	.01365	.39269
DECISIVE	10643	.36257	.04651	21100	.37429
IMPERCEP	.32108	04704	.03794	.21771	35230
VIGOROUS	02670	.25384	.05081	14789	.34981
MEDITATI	.04224	.06816	.06503	.08854	.33479
OPTIMIST	17057	.19008	.16913	18134	.30830
CULTURED	01933	.29654	.22150	06819	.30068

The above solution is still fairly clear. However, Factor V is beginning to show some contamination. For example, we now find that the traits 'cordial' and 'conscientious' are loaded on this factor, neither of which belong there. However, it should be remembered that these are two words which a significant number of airmen do not know. The trait 'creative', which had the second highest loading in the upper-verbal group, is no longer on the factor when individuals in the second quartile are added to the sample. In general, Factor V is identifiable, but less well defined.

When the upper half of the distribution on verbal ability is discarded, and only those in the lower half are used in the solution, Factor V is no longer identifiable, and the solution as a whole shows signs of significant deterioration. The results from analysis of the lower half of the verbal distribution is presented below.

#### Factor Analysis of Lower Half

#### 458 CASES WITH LOWEST COMBWKPC SCORES

Rotated Factor Matrix:

	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4	FACTOR 5
EFFICIEN	.59870	16069	17044	.22885	08551
NEAT	.58507	12241	23615	.23596	02119
PRECISE	.58439	12956	23740	.10068	.01415
ORGANIZE	.55854	04552	27659	.12436	.00046
SMART	.55599	10807	10363	.16926	07602
CREATIVE	.55024	08973	10367	.14047	14664

INTELLIG	.52982	11583	05943	.18009	07760
	.52500	04241	10812	.05324	.04139
PERFECTI					
ORDERLY	.50067	09318	04907	.09304	.01227
BRIGHT	.49879	14163	13200	.33430	15242
CONSISTE	.48763	10937	12177	.27656	12254
STEADY	.48130	12799	14201	.27841	02808
INDUSTRI	.47622	11551	05893	.07586	02630
SOPHISTI	.47355	09261	.00968	.11162	06744
PHILOSOP	.46780	01914	.12169	.01814	06138
CONCISE	.46291	10468	07033	.05550	.03101
INVENTIV	.46052	05677	02233	.02657	07124
IMAGINAT	.45821	16619	01684	.14090	08160
ECONOMIC	.45707	03850	15466	.14696	.05642
THOROUGH	.45177	17397	13481	.19838	09657
ASSERTIV	.44570	18877	08647	.07062	01502
BRAVE	.44390	07788	08506	.25060	27710
RESPONSI	.44000	17974	14557	.35363	09067
PERSIST	.43433	07252	.03713	.14045	14321
PUNCTUAL	.43429	11060	00432	03589	.00433
PROMPT	.43002	20543	15010	.19127	07775
ZESTFUL	.42252	08935	10733	.18427	12758
PURPOSEF	.42113	15533	02172	.15285	.03267
	.41981	11143	.04669	.21254	03997
CULTURED					
INNOVATI	.41378	08972	.01375	09160	01988
PERCEPTI	.41278	18426	.02108	.14825	03421
DECISIVE	.41268	11424	.02086	00857	12826
ADVENTUR	.41169	09050	.01247	.32641	25412
SLOPPY	40816	.36461	.33082	01121	.07653
ARTISTIC	.39827	01231	08848	.03746	05159
FORMAL	.39479	07466	12638	.27848	01585
FORESIGH	.39262	03307	.12875	.01668	00783
	.39214	08472			
ASSURED			19795	.26326	09384
CONFIDEN	.39046	02510	15875	.32394	25270
CAUTIOUS	.38396	09537	08093	.22588	.14098
CAREFUL	.37815	11651	15754	.36793	00511
PRACTICA	.37454	09829	.05065	.18744	.05567
ENERGETI	.37142	04634	10106	.36363	26455
SPIRITED	.36901	11772	12181	.33244	25401
DISORGAN	36305	.33863	.21138	.02150	.07380
REASONA	.36278	20086	11505	.35610	02218
BOLD	.34858	.07034	.08522	.10755	30395
	.34512	07843	04981		
ACTIVE				.29808	22717
COMPLEX	.34387	.09296	.28315	.01183	11101
RELIABLE	.33680	28464	04797	.28271	12358
CONSCIEN	.33632	12388	.12832	.10893	.00279
PATIENT	.32530	03374	30117	.32510	.14542
	.32352	05343	.13418	.01402	.03947
INQUISIT					
PROUD	.32206	10485	09587	.29604	22498
OPTIMIST	.31822	18098	.02052	.08981	.03209
CORDIAL	.31215	15536	.06504	.00960	.09406
MEDITATI	.31172	01144	.07875	.09789	.06011
SUGGESTI	.30294	.01127	.08731	.27637	16402
MANNERLY	.29806	13264	00371	.26257	08216
DEEP	.28315	06246	.24014	.12259	07711
VIGOROUS	.28267	03494	.10115	.05383	10573
THRIFTY	.27311	07820	.04782	.07761	.03479
FAULTFIN	.25347	.17249	.24401	09167	.07090
INSIGHTF	.24858	.01524	.04434	.02752	.06943
INTROSPE	.23562	.14285	.02418	.04195	.10553
METICULO	.22713	.04538	.12423	02408	.10311
COMBATIV	.17224	.08919	.15693	.03879	13403
UNKIND	05362	.55941	.19418	29820	07907
UNCOOPER	17271	.55803	.21363	17689	.14499
UNSYMPAT	06177	.54922	.00779	26747	04617
CRUEL	.01722	.53960	.35579	25526	07481
IGNORANT	18225	.53724	.17604	16512	.10626
SHALLOW	17392	.53473	.16535	10775	.18004
UNDEPEND	16972	.52778	.06890	19744	.10455
RUDE	05490	.52531	.37816	24144	05304
UNRELIAB	18357	.52117	.02748	14373	.08208
IMPOLITE	07863	.52099	.09797	21302	.05951
INSENSIT	17986	.51290	.08653	11832	00784
COLD	.02245	.51052	.26007	16852	08376
NEGLIGEN	23245	.50721	.25120	09781	.02889
UNSTABLE	24971	.50154	.22201	16732	.15945
SNOBBISH	06720	.49973	.25690	16678	00791
51,00001011	.00/20	. 10010	.23030	. 1 0 0 / 0	.00/01

SCATTERB	25382	.49019	.34961	00620	.13136
CARELESS	24547	.48529	.28072	06761	.11166
DULL	23858	.47840	.11326	13945	.35369
INEFFIC	33552	.46539	.15189	01027	.14015
INCONSIS	20664	.46453	.25993	00816	.19760
DISTRUST	06423	.45189	.12624	16044	.12607
UNOBSERV	24323	.45015	.08848	.02142	.08390
ABUSIVE	00094	.44637	.23280	23858	.07091
UNCHARIT	09007	.43894	.26301	09950	.05557
UNEXICIT	16107	.43868	.00896	21937	.31027
SELFISH	09759	.43624	.40347	22780	.13186
UNIMAGIN	22688	.43520	02087	10597	.12123
IMPRACTI	29641	.43430	.20172	.00452	.02225
ABSENT_M	25716	.43203	.28350	03055	.15608
UNEMOTIO	02870	.42494	10934	17849	03122
NAIVE	13721	.42152	.17144	.04300	.17243
WITHDRAW	13871	.41960	.28180	04174	.31718
UNSYSTEM	12783	.41233	.20959	11326	.02666
UNSOCIAB	04094	.40451	.09130	23837	.37934
WISHY W	20956	.39217	.29900	.00857	.13494
UNSOPHIS	29876	.38148	.12652	.03237	.11573
HAPHAZAR	11328	.38025	.25003	01294	.04350
CONCEIT	.01389	.37430	.14726	11102	07599
UNCREAT	25321	.37331	.05246	12648	.22042
UNADVENT	14256	.37247	.03244	07177	.16186
GULLIBLE	18952	.36998	.31897	.12145	.19928
SMUG	20741	.36916	.27380	13848	.02101
UNINOUIS	28486	.36825	.04136	.03483	.06928
~	08513	.36685	.12261	01306	01681
IMPERSON					
UNAMBITI	18793	.36613	.02066	03993	.09933
UNREFLEC	20379	.34820	.15735	05502	.10804
ANTAGON	02496	.34553	.34483	.00476	07624
UNFORGIV	04094	.34160	.15007	12313	.01822
PESSIMIS	08859	.32138	.19438	03759	.01809
VINDICTI	.01321	.31423	.22620	13100	04741
IMPERCEP	05784	.30265	.11161	01500	00982
INTROVER	.01832	.30173	.14645	02210	.12571
ERRATIC	10255	.27628	.26988	.11675	13147
EGOCENTR	.06739	.27036	.09253	07021	02313
FRETFUL	06906	.24961	.24046	.00511	.07518
SUBMISSI	11416	.23710	.12955	.15098	.09862
UNDEMAND	23145	.23253	05524	.04933	.12255
FRIVOLOU	.00442	.21966	.18514	00380	.03600
INHIBIT	.10034	.21935	.18753	.07946	.02221
UNRESTRA	09702	.21593	.06267	03946	02018
PASSIVE	.06344	.18379	.09585	.09229	.09998
UNCRITIC	05365	.16529	02544	.08544	.15240
EXTROVER	.01374	.11484	.02665	.01606	.01331
CRANKY	12285	.30307	.65671	05966	.07413
GRUMPY	14193	.30791	.65322	11790	.10688
MOODY	04800	.17273	.64315	16673	.13445
STUBBORN	09470	.19163	.61097	11327	.01699
ARGUMENT	10038	.24539	.58517	11398	12503
BULLHEAD	04941	.24339	.58396	11870	08879
TEMPERAM	08618	.20005	.54553	09390	.09063
CRABBY	09917	.31469	.54410	20940	.14983
TOUCHY	05507	.27046	.53095	03850	.13203
QUARRELS	08507	.37884	.50925	14977	07513
IRRITABL	02659	.30481	.50027	08964	.09232
HARSH	.12991	.37521	.47115	28677	03561
JEALOUS	13400	.18719	.46088	.00603	.12360
BOSSY	.15600	.28351	.43165	14416	21415
SLUGGISH	24322	.40362	.43096	07406	.19952
DEFENSIV	.01540	.17960	.42231	01669	00342
SELF_PIT	14521	.32560	.39549	03246	.23109
GREEDY	03965	.38088	.38719	22993	.04562
INSECURE	18456	.29535	.38421	09502	.31266
LAZY	27760	.32284	.37112	.00104	.13700
	.10464	.22306	.36555	10868	06654
FORCEFUL					
SELF_CRI	.21901	07502	.34746	.02486	.09130
FORGETFU	30455	.29430	.34528	.15092	.22974
UNPREDIC	.00903	.18425	.34510	01820	08723
ENVIOUS	09183	.27309	.32378	.01154	.10977
SUSPICIO	.07081	.25376	.31817	04968	.02668
HIGH_ST	.08951	.25374	.30480	.06459	07278
DEMANDIN	.28838	.06086	.29264	07598	18696

EMOTIONA	.06602	05859	.29066	.26869	.19412
RASH	12980	.27196	.27578	05730	09804
ANXIOUS	.20183	06424	.25892	.18137	04212
DOMINEER	.14369	.20644	.24967	06291	14824
UNINHIB	04187	.19519	.23015	05718	.05571
CONTEMP	.19949	.02253	.20851	.01985	.13444
RESTRAIN	.05212	.07122	.20370	04476	.11107
FRIENDLY	.19552	19600	10424	.62819	09934
CHEERFUL	.22140	07341	18132	.56277	20818
KIND	.22580	21991	15508	.55888	.08011
PLEASANT	.24806	20966	18108	.54734	03438
CONSIDER	.32430	24212	00961	.53325	.03805
POLITE	.26146	16995	03016	.52096	.02193
COURTEO	.35119	18881	11752	.50629	04726
GENEROUS	.23698	16838	18095	.50259	.00663
AGREEAB	.28769	05661	16212	.48702	00039
SOCTABLE	.22393	15918	01596	.47009	37222
UNDERSTA	.24321	12968	03686	.46409	.00398
HELFUL	.37406	19313	08562	.46118	.01870
WARM	.20511	12451	.01466	.45309	.01870
EASYGOIN	.05225	05241	01524	.43309	.03173
HAPPY GO	.09974	00609	00313	.44476	16833
AFFECTIO		26425	00313	.42172	.00147
	.16963				01440
RESPECTE	.27183	14048	04013	.41938	
COOPERA	.35754	21853	23297	.39765	05814
RELAXED	.11777	.02710	10498	.37777	19630
SYMPATHE	.19736	27398	.14284	.37188	.17595
TRUSTFUL	.27296	21736	10884	.35813	.02336
ENTHUSIA	.30461	06669	14783	.32109	15187
DEPENDA	.30821	26280	.01938	.31909	07618
SIMPLE	10579	.13567	01129	.28635	.23304
PREDICTA	06109	.14560	07708	.26281	.23223
CAREFREE	09998	.15213	.13410	.21857	01430
LENIENT	.06680	00445	.02274	.21527	.15875
SHY	01254	.12209	.15333	00722	.64387
QUIET	00968	.12206	00838	01413	.62343
BASHFUL	07597	.15695	.17148	.00813	.62333
SILENT	.07550	.16649	.06308	01237	.57150
UNTALKAT	.04304	.26456	03878	19896	.52076
TALKATIV	.04754	.02958	.16011	.23652	46842
NERVOUS	18786	.20591	.37824	.02267	.43067
TIMID	.01339	.27378	.24478	.03072	.41233
VERBAL	.32260	.02419	.17476	.03675	35001
DARING	.32708	01349	.09648	.15928	33556
RESERVED	.07311	.10384	.13777	.08919	.31351
FEARFUL	05549	.25596	.25625	03420	.26637
WORDY	.10232	.13154	.21003	.03032	22041

In the above solution, those traits which are normally associated with factor V are loaded on factor 1, which is the dependability-conscientiousness factor. Traits with top loadings on factor 1 are efficient, neat, precise, and organized. However the traits of creative, intelligent, bright, sophisticated, philosophical, inventive, imaginative, cultured, and innovative also have high loadings on this factor. This may be due in part to the subjects who are low on verbal ability not having a clear understanding of the meaning of such words. It also may be that low verbal subjects have a more simplistic personality theory than the high-verbal subjects. In any event, it is suggested that the lower half of the airmen population is unlikely to produce results identical to that which is normally obtained from college-level populations.

### **Appendix 4**

### PEER RATING STUDY

#### Plan for Collecting Peer Ratings.

There was an important question concerning whether individuals could be trusted to provide an honest and accurate report of their personality characteristics. Untrustworthy results could be either from a purposeful distortion, or from an inaccurate self-image. It was decided that self ratings should be compared with peer ratings to provide information bearing on the question. Such information would reveal the level of inter-rater agreement concerning a subject's personality characteristics, and would indicate the correspondence between self report and peer reports. The study outlined below was designed to provide such information.

#### Selection of Rating Variables

As previously discussed, the full 205 variable trait list produced a distorted map of the Big 5 factor structure. There was an over-representation of negative traits associated with Agreeableness and this resulted in the identification of a 'Scrooge' factor which was defined by these negative traits. At the same time, a clean-cut Neuroticism factor was not clearly defined when all 205 traits were entered into an analysis.

After several iterations, a list of 106 traits was developed which did produce a clean-cut Big 5 factor structure. However, 106 traits are too many to use in a peer rating study. A series of analyses finally led to the selection of only 30 traits which produced a clearly-defined Big 5 structure with exactly 6 traits loaded on each factor. A solution using these 30 traits and based on over 1300 subjects is presented below.

	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4	FACTOR 5
ORGANIZE	.79401	.14468	.00049	09104	.01967
NEAT	.77065	.20977	.02293	07001	04228
EFFICIEN	.71528	.24943	03772	15685	.13857
PRECISE	.70877	.17115	04498	09951	.21802
RESPONSI	.64763	.35530	03264	11395	.13448
CONSISTE	.64151	.22444	08145	12169	.18860
WARM	.17711	.72799	01675	08490	.13803
AFFECTIO	.19012	.71279	11387	.02127	.11315
KIND	.32755	.70949	.06582	20679	.04796
FRIENDLY	.33016	.68467	10966	07988	.01186
SYMPATHE	.09851	.68227	.00741	04937	.16643
CONSIDER	.37291	.65884	.03399	15662	.12183
SHY	02721	02553	.79453	.15818	05009
SILENT	.01874	00206	.76600	.05898	.02274
QUIET	.04858	.03964	.75118	.03841	.04724
BASHFUL	08418	.01782	.74705	.21388	05397
TIMID	08781	01825	.56732	.31293	12843
TALKATIV	.05452	.27425	53244	.23560	.02913
MOODY	09071	10552	.12017	.70978	.04024
JEALOUS	06133	.02530	.04064	.70400	11366

Rotated Factor Matrix:

TOUCHY IRRITABL ENVIOUS SELF_PIT INTROSPE INQUISIT CONTEMP DEEP INSIGHTE	06014 08126 06873 29592 .03271 .13713 .04228 .00704	05616 16664 04604 05960 03605 .09407 .04626 .32316 .05533	.06665 .04364 .06439 .20657 .02860 10420 .08419 05697 04091	.69665 .67103 .63774 .55862 02294 11190 .04392 .03435 04527	.04307 .07186 09062 01902 .66431 .62888 .60762 .60351 .59140
INSIGHTF PHILOSOP	.09800	.05533	04091 06742	04527 .02675	.59140

The thirty traits in the above solution were evenly divided into two groups of 15 each which were labeled 'Set 1' and 'Set 2'. Each of these two sets were designed to contain three defining traits on each of the Big 5 factors. The Set 1 and Set 2 traits were separately factor analyzed to confirm that the Big 5 structure was maintained. These solutions, again using over 1300 subjects, are presented below:

#### Set 1 for Peer Rating Study

Rotated Factor Matrix:

	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4	FACTOR 5
ORGANIZE	.81394	.11922	07133 11855	01841 04956	.03019
RESPONSI WARM	.72064	.31740	08425	04116	.14361
KIND CONSIDER	.36393	.73568	17626	.05016	.07119
TOUCHY	03987	07811	.79785	.02828	.03888
ENVIOUS	12746	01734	.63759	.03279	06980
SILENT BASHFUL	.02913 16594	.06122	.27860	.81639	01190 06220
TALKATIV CONTEMP	02280 .08040	.34472	.23261 .07763	69284 .11386	.02195 .75844
PHILOSOP INQUISIT	.05014 .11149	.15755 .11349	.01986 13846	07025 12023	.69300 .67344

### Set 2 for Peer Rating Study

Rotated Factor Matrix:

	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4	FACTOR 5
NEAT	.77956	.19724	.05701	08745	07756
PRECISE	.77489	.15459	05338	09737	.18355
CONSISTE	.72189	.18308	05968	10146	.16719
SYMPATHE	.07271	.79212	.05296	10739	.13189
AFFECTIO	.24786	.75951	08770	.01135	.05489
FRIENDLY	.39873	.64608	07299	10224	03847
SHY	02196	09067	.82148	.11017	01345
QUIET	.06168	.01393	.81291	03059	.04708
TIMID	11995	02069	.67026	.24873	10282
JEALOUS	.01068	.01957	.07074	.79116	12406
IRRITABL	08953	15485	.04430	.73250	.09893
SELF_PIT	31786	01097	.25250	.63106	00560
INTROSPE	.02759	02449	.05468	06763	.77347
INSIGHTF	.15123	.03727	05235	00325	.73418
DEEP	.03316	.40864	09104	.07352	.56598

The two sets of 15 traits above were selected for use in the peer-rating study. While they do not include the full richness of the Big 5 factors defined by the 106 traits, they were considered to be adequate for a first-cut evaluation.

#### Additional 10 'Warm Up' Traits for Self Rtings.

While the 30 traits listed above were designed for use in the peer rating study, 10 additional traits (2 from each factor) were selected to be used as 'warm up' traits in the self-rating part of the study. These could be used in computing self-rating factors, but were not be used at the trait level for determining relationships between peer and trait ratings.

#### Problem of Vocabulary Difficulty Level for Factor 5 Traits.

Previous studies conducted under this work task revealed that a significant number of airmen do not have a clear concept of the meaning of some of the trait terms, especially for those traits which are primary definers of Factor 5. In order to reduce the impact of this shortcoming, it is was decided that synonyms and short phrases would be included to help define the most difficult trait names. These are shown below:

#### INQUISITIVE

(curious, inquiring, asks questions, wants to know about people, objects, and ideas)

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#### INTROSPECTIVE

(looks within self for answers, reflects on inner thoughts and feelings, reflective, is very aware of the inner-self.

ENVIOUS

(jealous of what others have, discontented with one's share)

# PHILOSOPHICAL

(profound, learned, reflective, meditative, wise-one who is very rational and calm, likes to theorize)

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#### CONTEMPLATIVE

(an intense thinker, absorbed in thought, thinks through before acting, given to careful study)

# PRECISE

(exact, accurate, correct, very careful, pays attention to every detail)

#### ----

SYMPATHETIC

(has compassion for others, understanding, supportive, kindly, caring, shares another's pain or sorrow)

### SELF-PITYING

(feels sorry for one's self, has a 'poor me' attitude)

#### DEEP

(a deep thinker, has penetrating ideas, intelligent, has profound thoughts)

-----

#### INSIGHTFUL

(perceptive, sees solutions to problems, intuitive, clear-sighted)

#### **INSECURE**

(lacks self confidence, uncertain of one's abilities)

-----

(retiring, quiet, does not enter into things)

(quick to catch on, sensitive to underlying cues, intuitive)

INNOVATIVE (creative, thinks up new ideas and solutions)

It was decided that the 45-level 'Arch' scale would be used for collecting data in the peer rating study. However, a short phrase was added to the instructions, asking the subject to rate 'how descriptive the trait is of you <u>compared to other</u> <u>individuals of the same sex and approximate age.</u> It was hoped that this additional phrase would reduce the number of extreme ratings given by some of the raters.

#### Method for Developing Peer Rating Groups

Experimental testing occurs on the 21st day of basic training. By this time, the individuals in a flight have lived, marched, studied, attended class, and performed work details together. Interviews with airmen on their 21st day indicated that they thought they knew each other fairly well by this point. However, a number individuals stated that they were most familiar with other airmen who slept in the same bay as they did. Individuals within bays tended to associate with each other after duty hours. For this reason, it was felt that the most reliable peer rating information could be obtained if individuals were asked to rate only individuals sleeping in their bay.

Unfortunately, an investigation indicated that information indicating bay assignments could not be obtained prior to experimental testing. The only information which was routinely provided was a list of the airmen originally assigned to a flight on the day it was first formed. Normally, around 50 individuals are assigned to a flight when it is formed. Because of attrition and transfers, only about 40 individuals are normally still in a flight on the 21st day of training, when experimental testing takes place. The only hope of forming individuals into rating groups was to find a way for the airmen to provide the necessary information about bay assignments during the actual experimental testing session.

A method was developed and tested for developing peer rating groups. A subject was presented with the names one at a time of all individuals originally

assigned to his/her flight. As each name appeared, the subject was asked to rate that individual on a five-point rating scale, as follows:

- 1. Currently not in my flight.
- 2. Currently in my flight and sleeps in my bay.
- 3. Currently in my flight, but does not sleep in my bay.
- 4. Currently in my flight, but I don't know where he/she sleeps.
- 5. I don't know whether this individual is currently in my flight.

Use of the above scale in two flights indicated that airmen could provide reasonably good information. The average subject selected 19.2 subjects as being in their flight and sleeping in their bay. If an individual was no longer in a flight, usually more than 35 raters indicated this by giving him/her a number 1 rating on the scale. All in all, this information was very encouraging. In the peer rating experiment it was decided that the above method would be used to develop the rating groups, and that any particular subject would be asked to rate only those individuals that he/she rated number 2 on the scale.

### Method for Data Collection.

The experiment involved the collection of both self and peer ratings (nominations). The first step was to have each subject rate him/herself on the 40 traits using the revised 'Arch' scale. Ten of these traits (2 from each factor) were included as a 'warm up' set to get the subjects used to the rating scale. The remaining 30 were the same traits as were used in peer rating study.

The second step involved each subject rating all of the individuals originally assigned to his/her flight, using the 5-point scale above. These names were presented in a randomized order to each subject. The subject was then asked to provide peer ratings (nominations) for each individual that he/she rated number 2 using this scale. The subject's name was included in this list, so that he/she was required to provide peer rating (nomination) for him/herself.

Each of the testing stations had previously been designated as being either a 'Set 1' or 'Set 2' station. Subjects at Set 1 stations provided ratings using the 15 Set 1 traits, while subjects at Set 2 stations provided ratings using the 15 Set 2 traits.

A nomination system was used to collect the peer ratings. All of the 19 or so names with a number 2 rating appeared on the screen, along with the rater's name (randomly ordered). The subject was asked to select the name of the individual who was highest on the first trait. That name was removed from the screen, and the subject was asked to select a remaining individual who was next highest on the trait. This procedure was continued until the six individuals who were highest on the trait had been selected. Then a warning screen appeared, calling attention to the fact that the next six individuals to be selected were to be those who were lowest on the trait. The remaining names appeared on the screen and the subject was asked to select the individual who was lowest on the trait. That name was removed from the list, and the subject selected from the remaining individuals the one who was next lowest on the trait. This procedure was continued until the six individuals who were lowest on the trait had been selected.

The names of all individuals in the rating group were then randomized and presented on the screen, ready for the second trait to be rated. This nomination procedure continued until all 15 traits had been applied.

It is recognized that use of the <u>nomination procedure</u> to collect peer ratings and of the <u>rating procedure</u> to collect self ratings might attenuate the computed relationship between peer and self ratings because of the procedural and scale differences However, this difference was believed not to be serious, and the recommended procedures were designed to provide useful information at the least cost.

The collection of self and peer ratings was executed first during the testing session. A strong warning was given that anyone caught peeking at ratings being given in an adjacent station would be reported to the Technical Instructor. Subjects were told no one would ever know how they rated their flight mates and that their ratings would have not impact on the careers of their flight mates.

### Scoring and Preliminary Analyses

Data collection in this probe study was designed to minimize testing time. This complicated the scoring and analyses procedures, since each subject rated only a subset of his peers, and rated them using only one-half of the traits. The first problem was how to score the individual peer nominations. If the subject selection scheme were perfect, then every subject would rate 20 subjects, including him/herself. However, preliminary data indicated that some subjects identified more than 20 individuals as being in their bay, while others identified only 16 or 17. There were alternative ways of dealing with this problem, including that of standardizing the ratings given by each rater. However, any method would have shortcomings, and it was decided that at this stage of the program a simple approach would be taken. It was decided that, regardless of how many subjects were in a subject's rating pool, the ratings would be scored as follows:

score value
19
18
17
16
15
14

selection order low	
1	1
2	2
3	3
4	4
5	5
6	6
	1.0

All cases not selected

10

The only feasible way to simplify the analysis design was to deal with mean peer ratings. Below is a list of the variables which were generated, along with their definitions:

### Generation of Analysis Variables

Variables 1-40 are self ratings using the 45 point scale:

	ale oon raange doing the re	point obtailo.	
<u>var #</u>	<u>Label</u>	20	JEALOUS
1	ORGANIZE	21	TOUCHY
2	NEAT	22	IRRITABLE
3	PRECISE	23	ENVIOUS
4	EFFICIEN	24	SELF_PITYING
5	RESPONSIBLE	25	INQUISITIVE
6	CONSISTENT	26	INTROSPECTIVE
7	KIND	27	INSIGHTFUL
8	WARM	28	DEEP
9	FRIENDLY	29	PHILOSOPHICAL
10	AFFECTIONATE	30	CONTEMPLATIVE
11	CONSIDERATE	31	PROMPT
12	POLITE	32	DEPENDABLE
13	SHY	33	SYMPATHETIC
14	SILENT	34	COURTEOUS
15	QUIET	35	WITHDRAWM
16	BASHFUL	36	UNSOCIABE
17	TIMID	37	NERVOUS
18	TALKATIVE	38	INSECURE
19	MOODY	39	INNOVATIVE
		40	PERCEPTIVE

Note that the first 30 variables were those which were used for peer ratings. Variables 31-40 were the 'warm-up' variables described above. The next set of variables were based on mean peer ratings, with the self rating (nominations) of the subject left out. Note that the Ns involved in computing these means varied according to how many peers rated (nominated) a subject on a particular trait.

The variables are numbered in the same order as above, except that no ratings were available for the 'warm-up' variables.

<u>VAR#</u>	<u>LABEL</u>
41	MP1
42	MP2
43	MP3
•	
70	MP30

Note: The N's in computing each cell values were maintained. These N's were reported as values in variables 101 to 130 below. The next 30 variables are the ratings which individuals give themselves during the nomination process. Note that half of the values on these variables are coded as 'Missing Values', since an individual rated him/herself on only half of the traits.

VAR#	LABEL
71	SN1
72	SN2
73	SN3
•	
100	SN30

The fourth group of variables was defined by the N's involved in computing the mean scores for variables 41 through 70, as follows:

VAR#	LABEL
101	N used in computing variable MP1
102	N used in computing variable MP2
130	N used in computing variable MP3

### File for Computing Split-Half Reliability Coefficients for Peer Ratings.

For this file, the sample was randomly split into two equal halves, hereafter referred to as Sample 1 and Sample 2. The first 30 variables are mean peer rating scores for the 30 traits, based on Sample 1, <u>with self ratings omitted</u>. The second 30 variables are mean peer ratings for the 30 traits, based on Sample 2, <u>with self ratings omitted</u>.

### Consistency of Factors Based on 30 Trait Set.

In order to determine the <u>consistency of factor loadings</u> derived from self ratings of the 30-trait set, two independent samples of subjects in previous studies were identified, each containing approximately 600 subjects. This was accomplished by selecting the first 600 cases from the available 1400 case sample after all cases were in *ascending order* on social security number. The remaining 800 cases were reordered in *descending order* on social security number, and again the first 600 subjects were selected. Five factors were extracted and rotated in each of these two samples and the <u>factor loadings on the variables were</u> <u>intercorrelated</u>. The results are provided on the next two pages:

# FACTOR LOADINGS FROM SAMPLE 1 AND SAMPLE 2

trait	fac1-a	fac1-b	fac2-a	fac2-b	fac3-a	fac3-b	fac4-a	fac4-b	fac5-a	fac5-b
AFFECTIO	0.19851	0.20078	0.67049	0.75632	-0.15406	-0.05699	0.06606	-0.01592	0.09666	0.10093
BASHFUL	-0.03375	-0.10591	0.04683	-0.04889	0.7617	0.7449	0.2529	0.21087	-0.02991	-0.04095
CONSIDER	0.37675	0.39717	0.59614	0.6818	0.06713	0.01311	-0.18267	-0.17353	0.05676	0.1273
CONSISTE	0.6485	0.6482	0.18943	0.23331	-0.06629	-0.09969	-0.11678	-0.12826	0.17909	0.17433
CONTEMP	-0.05205	0.05385	0.05403	0.12193	0.1012	0.06587	-0.00307	0.10029	0.62301	0.59089
DEEP	0.05741	-0.0651	0.22041	0.40546	-0.07963	-0.04707	0.04172	0.06022	0.68898	0.5081
EFFICIEN	0.7286	0.72098	0.2278	0.26566	-0.01874	-0.10387	-0.14627	-0.13087	0.15223	0.118
ENVIOUS	-0.12128	-0.06395	-0.01947	-0.06125	0.05181	0.10102	0.61411	0.63804	-0.17624	-0.02035
FRIENDLY	0.30535	0.38138	0.67345	0.63267	-0.07481	-0.11794	-0.13929	-0.04746	-0.02206	0.01038
INQUISIT	0.13605	0.1494	0.17573	0.09168	-0.09012	-0.1548	-0.09058	-0.10769	0.59514	0.66847
INSIGHTF	0.1936	0.08291	-0.0254	0.07002	-0.06527	0.01902	-0.00948	-0.07943	0.53225	0.64167
INTROSPE	-0.03482	0.09016	0.02009	-0.09632	0.02918	0.05544	-0.06058	0.01171	0.68546	0.63637
IRRITABL	-0.01942	-0.12845	-0.16022	-0.2116	0.06873	-0.00936	0.67278	0.68549	0.07722	0.09172
JEALOUS	-0.0958	-0.02039	0.00951	0.03303	0.0193	0.07982	0.70255	0.70391	-0.11172	-0.12751
KIND	0.3193	0.37404	0.65902	0.71882	0.05857	0.10128	-0.27404	-0.16489	0.00708	0.05335
MOODY	-0.07649	-0.10134	-0.17414	-0.05831	0.11412	0.1625	0.67086	0.71839	0.03269	0.061
NEAT	0.73609	0.80014	0.17559	0.19148	0.042	0.02453	-0.02411	-0.10779	-0.05311	-0.07237
ORGANIZE	0.75985	0.81058	0.15111	0.13008	-0.01074	0.00686	-0.07734	-0.09177	-0.02393	0.0313
PHILOSOP	0.12253	0.06973	0.00079	0.25598	0.00506	-0.1189	-0.03527	0.1136	0.59263	0.53418
PRECISE	0.66779	0.73191	0.17511	0.17414	-0.04806	-0.02737	-0.1043	-0.11222	0.20578	0.23138
QUIET	0.02504	0.00633	0.0635	0.00366	0.75707	0.75127	0.02732	0.05609	0.02052	0.08705
RESPONSI	0.62878	0.7109	0.32676	0.33508	0.00027	-0.05945	-0.15184	-0.05882	0.1145	0.11715
SELF_PIT	-0.27529	-0.32531	-0.07255	-0.0233	0.1527	0.27286	0.61701	0.51371	-0.08516	0.00469
SHY	0.01723	-0.02734	-0.05175	-0.0338	0.78418	0.80633	0.18416	0.14176	-0.05407	-0.04238
SILENT	0.07472	-0.01456	-0.02821	0.04141	0.79119	0.75465	0.05154	0.06705	0.06246	0.00857
SYMPATHE	0.13825	0.09804	0.67573	0.6684	-0.02105	0.02111	-0.03923	-0.09102	0.15487	0.1786
TALKATIV	0.06574	0.04878	0.13746	0.35517	-0.54931	-0.48379	0.18155	0.31387	0.01896	0.00924
TIMID	-0.14482	-0.04598	-0.04765	0.02862	0.5282	0.5939	0.32599	0.27092	-0.09093	-0.15384
TOUCHY	-0.01744	-0.10142	-0.0641	-0.05784	0.05616	0.10196	0.66629	0.69911	0.05851	0.07728
WARM	0.10965	0.24098	0.74897	0.71468	-0.00117	-0.03232	-0.10464	-0.05271	0.14486	0.13766

#### INTERCORRELATIONS OF FACTOR LOADINGS

	fac1-a	fac1-b	fac2-a	fac2-b	fac3-a	fac3-b	fac4-a	fac4-b	fac5-a	fac5-b
fac1-a	1									
fac1-b	0.974525	1								
fac2-a	0.384641	0.435088	1							
fac2-b	0.362077	0.38964	0.952363	1						
fac3-a	-0.30294	-0.32229	-0.33779	-0.41655	1					
fac3-b	-0.37419	-0.38998	-0.35401	-0.42617	0.981507	1				
fac4-a	-0.65293	-0.66961	-0.62774	-0.61377	0.142555	0.220632	1			
fac4-b	-0.6702	-0.67458	-0.61901	-0.58821	0.086835	0.148849	0.976001	1		
fac5-a	-0.02017	-0.03992	-0.03819	0.021564	-0.2803	-0.33051	-0.39269	-0.34192	1	
fac5-b	-0.02185	-0.03922	-0.03384	0.000534	-0.31142	-0.35425	-0.3806	-0.33765	0.970359	1

The correlations of loadings for particular factors are as follows:

FACTOR	FACTOR NAME	CORRELATION
factor 1a&1b	Conscientiousness	.975
factor 2a&b	Agreeableness	.952
factor 3a&b	Introversion	.982
factor 4a&b	Neuroticism	.976
factor 5a&b	Intellect, Openness	.970

It is interesting to note the rather high negative correlations of the Neuroticism factor with the Agreeableness and Conscientiousness factors . In all cases, the correlations were above -.60.

A series of analyses were conducted based on 465 cases, as follows:

#### **Reliability of Peer Nominations**

The first analysis was concerned with the inter-rater agreement of peer raters for the various individual traits and trait factors. The table below reports the splithalf (random) correlations for each trait and those values corrected to double-length (e.g. to obtain estimates of reliabilities for the full sample). Also reported is the <u>mean</u> corrected reliability across the sets of six traits which were selected to measure each of the five factors. Note that a small number of raters was discarded from the study because they were observed recording random ratings, or because there were no significant relationships among their ratings of highly similar traits (e.g. Silent and Quiet, Kind and Considerate, etc.). This number was less than two percent.

A cursory review of the reliabilities reveals that the higher values are associated with those traits which are easiest to observe. For example, the reliability of the traits associated with Introversion/Extroversion generally ran in the mid .80's, with the highest values associated with Quiet, Silent, Shy and Talkative. The next highest reliability's were associated with the traits defining the Conscientiousness factor, with traits such as Organized, Neat, Precise, Responsible, and Efficient having values in the upper 70's to lower 80's. Some of the traits in the Agreeableness factor reached the 70's, such as Kind and Considerate, and two of the traits in the Neuroticism factor reached the lower 70's (Irritable and Self-Pitying). The only other traits above .70 were Insightful, Deep, and Contemplative, all of which load on the Intellect factor.

Overall, the interrater agreement concerning the nominations of peers was only modest, and appears to be related to the opportunity for observing various types of behaviors in the Basic Military Training course. The most surprising finding was the low inter-rater coefficient associated with the trait called Inquisitive.

### Split-Half and Corrected Reliabilities for Peer Nominations N=465

VARIABLE	S-HALF	CORRECTED
FAC 1-CONSCIENTION		MEAN=.79
Organized	.70	.82
Neat	.65	.79
Precise	.63	.77
Efficient	.62	.77
Responsible	.72	.84
Consistent	.58	.73

## FAC 2-AGREEABLENESS -MEAN=.69

Kind	.60	.75
Warm	.48	.65
Friendly	.46	.63
Affectionate	.47	.64
considerate	.61	.76
Sympathetic	.56	.72

#### FAC 3--INTROVERTED--MEAN=.82

Shy	.72	.84
Silent	.74	.85
Quiet	.76	.86
Bashful	.69	.82
Timid	.57	.73
Talkative	.72	.84

### FAC 4--NEUROTICISM--MEAN=.65

Moody	.53	.69
Jealous	.39	.56
Touchy	.44	.61
Irritable	.56	.72
Envious	.45	.62
Self-Pitying	.56	.72

#### FAC 5--INTELLECT--MEAN=.66

Inquisitive	.27	.43
Introspective	.48	.65
Insightful	.68	.81
Deep	.55	.71
Philosophical	.46	.63
Contemplative	.60	.75

Ratings on the six traits in each factor were averaged, and the corrected reliabilities for these six clusters were computed, as follows:

### Corrected Reliabilities for Trait Clusters

<u>Cluster</u>	<u>Reliability</u>
Introversion	.910
Conscientiousness	.870
Agreeableness	.778
Intellect	.773
Neuroticism	.744

Without looking at self ratings, it would be possible to discard nominations given by particular raters which had non-significant relationships with the means of nominations given by all other raters. It could be that only close associates are in a position to observe and report on certain traits, and a procedure which discarded nominations from deviant raters would improve the quality of the data. This will be discussed later.

#### Factor Analysis of Self Ratings.

Below are the results of a factor analysis of the 30 traits using the full 465-case sample:

	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4	FACTOR 5
ORGANIZE	.76974	.07332	.04474	07340	.11721
NEAT	.76674	.15090	.06844	09291	.06639
RESPONSI	.72819	.19574	00147	11503	.01790
CONSISTE	.66008	.15377	12308	09217	.18274
EFFICIEN	.64227	.16080	17635	.02443	.06613
PRECISE	.61014	.12365	05376	09168	.44059
WARM	.06221	.78990	04763	00387	.16344
FRIENDLY	.17104	.71325	10239	12730	01767
SYMPATHE	.06033	.69174	.01672	.00744	.19614
KIND	.26325	.67879	.15923	11120	.06381
AFFECTIO	.09207	.66548	07857	.07497	.07220
CONSIDER	.33819	.59230	.12618	16824	.19824
QUIET	.00722	04593	.83126	.02317	.01242
SHY	04084	.05129	.80426	.22174	08728
SILENT	.02963	14429	.80416	.00135	.02777
BASHFUL	07439	.11108	.69892	.29377	07292
TIMID	06603	.12058	.56397	.35011	07901
TALKATIV	.19605	.38827	47243	.26642	.02720
MOODY	06669	01992	.08956	.72510	01663
ENVIOUS	06638	04758	00938	.72255	07116
IRRITABL	01483	12320	.06162	.69947	00337
TOUCHY	.07445	02134	.13013	.69153	12391
JEALOUS	16425	00651	.07005	.68332	.01279
SELF_PIT	23016	.05224	.25685	.56418	11612
DEEP	.05136	.16948	.04621	01004	.77054
PHILOSOP	01520	02559	02250	11386	.74881
INTROSPE	.06150	.16825	.06107	09428	.67396
INSIGHTF	.34030	.10653	22444	04136	.61356
CONTEMPL	.36497	.07256	04036	07987	.54807
INQUISIT	.19724	.23363	19989	.07366	.38899

#### Factor Analysis of Self Ratings on the 30-Trait Set

With two exceptions, all of the primary factor loadings are above .50. The exceptions are for Talkative, which was -.47, and Inquisitive, which was only .39. There is a question concerning whether the all of the subjects understood the meaning of the trait 'inquisitive.' Note that this trait had by far the lowest reliability coefficient in the peer rating data.

#### Factor Analysis of Peer Nomination Data

A five factor solution was computed for the peer nomination data. However, only one variable loaded on the fifth factor and that was "Inquisitiveness". It has already been pointed out that this variable has many meanings and had the lowest reliability among the 30 being utilized. After careful consideration, it was

decided to drop this variable from the peer-nomination data and to compute a 4factor solution. With this variable omitted, the Eigenvalue dropped below 1.0 for the fifth factor, and the first four factors accounted for 78% of the covariance.

#### Four-Factor Solution of Peer Nominations

Rotated Factor Matrix:

	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4
PRECISEX	.89433	05342	.03973	.19164
ORGANIZX	.88577	.00556	.21723	.03867
NEATX	.86857	.05935	.08597	.12817
RESPONX	.86814	03872	.24663	.10083
EFFICIX	.85909	05271	.26389	.07304
CONSISX	.84456	03704	.08583	.20642
INSIGHTX	.83134	23948	.02304	.29447
CONTEMPX	.80462	.17357	.27326	.10287
DEEPX	.74481	00628	03834	.46067
INTROSPX	.74268	.08033	.03656	.45508
PHILOSX	.69409	.10591	.25350	.25730
SELF_PX	68091	.26224	27793	12139
ENVIOUSX	58635	03708	57544	14990
JEALOUSX	54198	12904	38524	33584
SHYX	12795	.92150	.15486	.04509
QUIETX	.06306	.90701	.21679	.08917
BASHFULX	11002	.90058	.13064	.10481
TALKATX	15004	89335	16765	.04420
SILENTX	.08127	.88805	.27839	.05648
TIMIDX	25212	.85010	.06013	.11408
MOODYX	10253	37089	78292	17061
TOUCHYX	18701	34451	76710	12287
KINDX	.35191	.34004	.63409	.40870
IRRITAX WARMX CONSIDX AFFECTX SYMPAX FRIENDX	16733 .35216 .47354 .29373 .36280 .26689	39267 .25275 .31305 .08392 .18657 09277	56199 .55814 .55281 .19948 .21969 .42841	- 40870 - 47257 .45617 .40641 .81762 .77073 .72692

Factor 1 appears to be an 'Achiever' or 'Efficient Worker' factor. It describes individuals who are conscientious, intellectual, and emotionally stable, and who probably were doing well in all observable activities in Basic Training. Factor 2 is the Introversion factor, which is very strong. All six of the traits selected to measure introversion have loadings of .85 or above on it. Note that these traits are the easiest ones to observe. Factor 3 is best described as an Emotional Stability factor, with negative loadings on Envious, Jealous, Moody, Touchy, and Irritable and with positive loadings on Kind, Warm, and Considerate. Factor 4 can be labeled as Agreeableness. Affectionate, Sympathetic, Friendly, Kind, Warm, and Considerate all load on this factor. There is no factor 5, and the traits which normally be expected to define it have their loadings on factor 1.

#### Analyses of Composite Scores

Peer Nominations and Self Ratings.

Ratings or nominations on single trait terms were expected to be somewhat unreliable. Those judgments were normally made in a matter of seconds. However, there were six trait terms included in the study for each of the five factor areas, so it was possible to compute five composite scores, each based upon an average across the six relevant trait terms. In the case of self ratings, each rater rated him/herself on all 30 traits, and the information being averaged all came from the same source. In the case of peer nominations, the score for each trait represented an average of scores given by several peers, and the information being averaged was those mean rating scores. In the correlation matrix provided below, the variables which have names ending with the letter 'x' are based on peer nomination scores, while the remaining ones were based on self ratings. Note that the factor labeled as 'Dependability' is the same as the one often labeled as 'Conscientiousness'.

Correlations:	DEPENDX	AGREEX	INTROVX	NEUROX	INTELLX	DEPEND
INTROVX NEUROX INTELLX DEPEND AGREE INTROV NEURO	.5824** 0075 6122** .8698** .2557** .0795 0460 2025**	.5824** 1.0000 .3379** -7757** .6729** .0797 .1566** .0233 -2690** .0684	1.0000 3709** 0278 0630 0577 .3663** 1047	7757** 3709** 1.0000 5986** 0850 0408 0944 .2946**	.6729** 0278 5986** 1.0000 .2314** .1361* 1173	.0797 0630 0850 .2314** 1.0000 .4170** 1477* 2266**
Correlations:	AGREE	INTROV	NEURO	INTELL		
AGREEX INTROVX NEUROX INTELLX DEPEND AGREE INTROV NEURO	0577 0408 .1361* .4170** 1.0000 0768	.0233 .3663** 0944 1173 1477* 0768 1.0000 .2882**	1047 .2946** 2464** 2266** 1105 .2882**	.0684 1127 0534 .2195** .4450** .3491** 1532** 1904**		
N of cases:	465	2-tailed	Signif: *	01 ** -	001	

In will be observed in the above table that the interrcorrelations among the composite scores based on peer nominations were extremely high. For example, the correlation between the Dependability (Conscientiousness) composite and the Intellect composite was .8698. This indicates that airmen in the peer rating group could not discriminate between these two factor areas when they made their nominations. If a fellow airmen was rated high on dependability, he/she was also rated high on intellect, and in all likelihood low on Neuroticism (correlations -.61 and -.60). It appears that after 21 days in basic training, airmen had only a fuzzy concept concerning the personality traits of their peers. By contrast, only two composite scores based on self ratings intercorrelated above .40.

It is interesting to note that, based on 465 observations, the correlation between Introversion and Neuroticism is -.37 for peer nomination scores, while it is +.29 for self rating scores. An individual who rates himself as being introverted tends to also rate himself as be neurotic, while individuals who are viewed by peers as being introverted tend to be viewed as being emotionally stable.

#### Correlations Between Peer Nominations and Self Rating Composites

The correlations between the peer nomination and self rating composites for the same factors are disappointingly low, as follows:

Dependability	.26
Agreeableness	.16
Introversion	.37
Neuroticism	.29
Intellect	.22

A factor analysis of the peer nomination and peer rating composite scores was accomplished, the results of which are presented below:

	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4
INTELLX DEPENDX AGREEX NEUROX DEPEND AGREE INTELL INTROVX NEURO INTROV	.92124 .91310 .80486 79156 .12386 .03270 .06799 .08294 18006 00405	.15932 .11426 .05035 .00706 .78347 .77627 .74255 -07685 15948 05783	15236 13874 .34324 39980 06117 .05148 10173 .90505 16814 .57652	06031 .01139 15045 .15640 11897 .02950 12253 05571 .85710 .66079

Factor 1 is very strong and is solely defined by peer nomination composites. It is essentially the same as factor 1 obtained in the factor analysis of the individual trait scores Airmen tend to view their peers as being at some level on a global factor which is defined positively by intellect, dependability, agreeableness and negatively by neuroticism. Factor 3 is interesting in that it is the only one that has high loadings from both peer and self rating scores. Individuals who rate themselves as being introverted are rated as being introverted by their peers. Factor 3 is defined by positive loadings of Neuroticism and Introversion from the self rating scores.

### Correlations Between Peer Nominations and Self Nominations

Since individuals during the peer nominations sessions dealt with only half of the trait names (either set 1 or set 2 traits), only 3 traits enter into computation of the self nomination composites. The results below are reported separately for the two trait sets. Variable labels with a last letter of 'y' are for self nomination scores.

#### Set 1 Composite Intercorrelations:

Correlations:	DEP1X	AGREE1X	INTRO1X	NEURO1X	INTELL1X	DEP1Y
INTRO1X NEURO1X INTELL1X DEP1Y AGREE1Y INTRO1Y NEURO1Y		.5201** 7854** .5359** .0572	5037** .0217 0090 .1906* .6182** 2113*	1.0000 3611** 0667 1818* 3173** .3552**	.0507 0636 0749	.3748** .0572 0090 0667 .2045* 1.0000 .2318** 0513 2637** .2622**
Correlations:	AGREE1Y	INTRO1Y	NEURO1Y	INTELL1Y		
INTRO1X NEURO1X INTELL1X DEP1Y AGREE1Y INTRO1Y NEURO1Y	.1025 .2087* .1906* 1818* .0507 .2318** 1.0000 .1259 3044** .1499	.2827** .6182** 3173** 0636 0513		0788 0740 .0240 .1811* .2622** .1499 1546 0880		
N of cases:	227	2-tailed	Signif: *	01 ** -	001	

In general, the correlations between the self nomination and peer nomination ratings are higher than those reported between the self rating and peer nomination scores. These are summarized below:

Dependability	.37
Agreeableness	.21
Introversion	.62
Neuroticism	.36
Intellect	.18

The correlation of .62 between the self nomination and peer nomination scores on the Introversion composites is extremely high, especially which it is remembered that these two composites were based on averages of only three traits.

Factor Analysis of Set 1 Composite Scores

The results of a factor analysis of the Set 1 composites are reported below. Again we find that the only factor with substantial loadings from both the self nominations and peer nominations is the Introversion factor.

#### Rotated Factor Matrix:

	FACTOR 1	FACTOR 2	FACTOR 3
INTELL1X	.86973	11098	.05904
DEP1X	.84945	.00589	.18422
AGREE1X	.71854	.56499	.06630
INTRO1X	.09049	.85843	.10210
INTRO1Y	06441	.78322	06800
NEURO1X	60146	60692	13679

AGREE1Y	05701	.27781	.68763
DEP1Y	.23824	18335	.66897
NEURO1Y	11486	24645	63746
INTELL1Y	.07460	31012	.54031

# Set 2 Composite Intercorrelations

Correlations:	DEP2X	AGREE2X	INTRO2X	NEURO2X	INTELL2X	DEP2Y
DEP2Y AGREE2Y INTRO2Y NEURO2Y		1.0000 .0760 6830** .6302** .0367 .1592	1.0000 3253** 1229 1853* 0727 .6380**	1.0000 6141** 0893 0829 1730 .1216	1229 6141** 1.0000 .3335** .1078 1946*	.4420** .0367 1853* 0893 .3335** 1.0000 .0935 2038* 2534** .4579**
Correlations:	AGREE2Y	INTRO2Y	NEURO2Y	INTELL2Y		
INTRO2X NEURO2X INTELL2X DEP2Y AGREE2Y INTRO2Y NEURO2Y		.6380** 1730	0600 .1216	.1133 0761 1644 .3431** .4579** .1065 0645 3770**		
N of cases:	220	2-tailed	Signif: *	01 ** -	.001	

The correlations between the self nomination and peer nomination scores are as follows:

Dependability	.44
Agreeableness	.16
Introversion	.64
Neuroticism	.12
Intellect	.38

# Factor Analysis of Set 2 Composite Scores

Rotated Factor Matrix:						
	FACTOR 1	FACTOR 2	FACTOR 3	FACTOR 4		
INTELL2X	.88660	19060	.23607	02692		
AGREE2X	.84095	.06388	10570	.21370		
NEURO2X	82189	34618	05290	08582		
DEP2X	.81816	10906	.32892	16713		
INTRO1X	.11443	.90447	02928	05935		
INTRO2Y	06225	.87704	05759	00966		
INTELL2Y	.16839	03068	.79350	.02370		
DEP2Y	.18755	24906	.73727	12845		
NEURO2Y	.06239	17271	69432	32535		
AGREE2Y	.08705	08184	.08745	.92592		

It seems clear from the data presented above that self nomination scores are superior to self rating scores in predicting peer nominations. This is partially due to method differences, but in the judgment of the present writer, the main advantage of the self nomination procedure is that it provides a well-defined context for the evaluations.

### Correlations Among Self Ratings, Self Nominations, and Peer Nominations for Traits

The table on the next page presents for the 30 traits the correlations between self ratings and self nomination scores; between self ratings and peer nomination scores; and between self nomination scores and peer nomination scores. It is rich with information concerning questions addressed by the study. The correlations between self ratings and self nomination scores in the first column are only moderate. But they are attenuated by the use of different methods, and it should be remembered that they are for single trait terms. The correlations between self ratings and peer nominations, which are presented in the second column are low to moderate. Again, these scores were obtained by different methods. The correlations between self nominations and peer nominations are higher than the correlations between self ratings and peer nominations. This is probably entirely due to the use of common methods in one case, but not in the other.

Trait Names	Self Ratings vs. Self Nominations	Self Ratings vs. Peer Nominations	Self Nominations vs. Peer Nominations.
Organized	.35	.17	.33
Neat	.35	.19	.36
Precise	.50	.20	.41
Efficient	.42	.15	.28
Responsible	.41	.24	.25
Consistent	.32	.17	.33
Kind	.14	.09	.14
Warm	.38	.14	.17
Friendly	.34	.07	.10
Affectionate	.34	.08	.15
Considerate	.19	.19	.14
Sympathetic	.38	.07	.10
Shy	.51	.29	.57
Silent	.53	.33	.51
Quiet	.38	.31	.52

# CORRELATIONS AMONG SELF RATINGS, SELF NOMINATIONS AND PEER NOMINATIONS
Bashful	.50	.24	.45
Timid	.44	.14	.37
Talkative	.47	.26	.50
Moody	.50	.22	.29
Jealous	.48	.15	.01
Touchy	.42	.17	.27
Irritable	.39	.22	.13
Envious	.43	.17	.13
Self-Pitying	.41	.23	.34
Inquisitive	.32	.12	.02
Introspective	.47	.11	.32
Insightful	.29	.19	.26
Deep	.56	.14	.21
Philosophical	.44	.19	.23
Contemplative	.37	.17	.16

It is important to note that the highest correlations in all instances were obtained on those traits which are most easily observed. For example, pervious studies have noted that the factor which is observed most quickly is Extroversion-Introversion, and it should be noted that the correlations between self nomination scores and peer nominations scores for traits on this factor are all fairly high, averaging above .50. The self and peer nominations scores are also moderately high for those traits which define the Dependability (or Conscientiousness) factor. Observability in the basic training environment would seem to be the primary factor distinguishing those traits with moderate to high correlations from those with low correlations, as seen below:

Traits for Which Self and Peer
Nomination Correlations are above
.25

#### Traits for Which Self and Peer Nomination Correlations are below .20

Shy Silent Quiet Bashful Timid Talkative Organized Neat Precise Efficient Responsible Consistent Moody Touchy Self-Pitying Kind Warm Friendly Affectionate Considerate Sympathetic Jealous Irritable Envious Inquisitive Contemplative

### Introspective Insightful

Ordinarily, one would think that those traits associated with Agreeableness should be easy to observe. However, in basic training, individuals have very little time with one another outside of drills and classrooms. There are essentially no social activities during the first 21 days of training in which individuals interact. There is always fear by many individuals that they may not successfully complete the training program. Therefore there is a tendency for many to play a role during this short but important interval in their lives. It is hypothesized that this attitude, coupled with the basic training environment, dampened the display of behaviors which otherwise might have been observed had the situation been less structured.

## EFFORTS TO IMPROVE THE QUALITY OF PEER NOMINATION DATA

It was decided that two steps would be taken which might improve the quality of the peer-rating data. The first was an attempt to identify and discard observations from individuals who did not take the experiment seriously, or who had a different concept of the meaning of a trait name than other individuals. The second involved identifying individuals for whom there was little agreement concerning trait descriptives. These would be individuals which others did not get to know well during the short and restricted 21-day period. Note than in neither of these two steps were self-nomination scores viewed or utilized. The results of the two steps should improve the quality of the peer-nomination data, but it could lead to either an increase or decrease in the self-peer nomination correlations.

### Step 1--Elimination of Individual Trait Nomination Scores for Outlying Raters.

An example is given to indicate the rationale and nature of this approach. Suppose that I, as a rater, provided ratings (nomination scores) for 20 individuals on the trait 'Timid'. Those 20 individuals also received nomination scores on the trait 'Timid' from other peers. One could correlate my nominations of the 20 individuals on this trait with the mean nomination scores given by their other peers. Suppose that this correlation is .00. This would mean that there is no agreement between my nominations of individuals on this trait and the nomination scores given to them by their other peers. One could justify throwing my ratings out of the pool. While the new means (with my nominations out) would be based on smaller Ns, the inter-rater agreement coefficient would go up and not down.

One could continue with this process by comparing my nominatiions for each of the 15 traits , one at a time, and throw out my nominations on each trait for which I had no agreement with other raters. Conceivably, all of my nomination scores

could be thrown out. This would happen if I assigned random nomination scores during the experiment.

This procedure must be accomplished in an iterative fashion. The problem is that a second rater is compared with a mean which includes my nomination scores, even though I have been declared to be contributing bad data. Because of this the following steps were taken.

## Round 1

Throw out all nomination scores for an individual on those traits where his correlation with the mean of other raters was negative, or below .15.

Compute uncorrected split-halves reliability coefficients (uncorrected) for each trait. If reliabilities go up, then the first step is justified.

### Round 2

Recompute the correlations of each rater on each trait with the mean rating given by the other raters.

Throw out all nomination scores for an individual on those traits where his correlation with the mean of the other raters is .30 or below (note: .30 is not significant at the .05 level).

Compute uncorrected split-halves reliability coefficients (uncorrected) for each trait. If a reliability for a trait goes up, then leave the nomination scores out. If a reliability for a trait goes down, then back up to the .15 correlation for that trait (e.g., put back the nomination scores which have been removed on that trait during this iteration.

Actually, in round 2, about half of the reliabilities went up, and about half went down. The nomination scores were put back in where the reliabilities went down. The table on the next page pretty well tells the final story. In the first column is the uncorrected reliability coefficients for traits before any observations were discarded. The second column shows the reliabilities after the 'bad' nomination scores had been discarded. In a four instances, the reliabilities went down a little, but in most cases they went up substantially, particularly for those traits associated with the neuroticism and intellect factors. Because this procedure was expensive from a computation point of view, no further action was taken and the 'cleaned-up' data were accepted.

### Split-Half Uncorrected Reliabilities for Peer Nominatiions Before and After Clean-Up

Trait Name	Before Clean-up	After Clean-up
Organized Neat Precise Efficient Responsible Consistent Kind Warm Friendly Affectionate Considerate Sympathetic Shy Silent Quiet Bashful Timid Talkative Moody Jealous Touchy Irritable Envious Self-Pitying Inquisitive Introspective Insightful	Clean-up .70 .65 .63 .62 .72 .58 .60 .48 .46 .47 .61 .56 .72 .74 .76 .69 .57 .72 .53 .39 .44 .56 .45 .56 .27 .48	Clean-up .67 .65 .64 .72 .69 .63 .64 .59 .47 .54 .63 .51 .77 .73 .78 .72 .72 .72 .58 .52 .52 .57 .51 .60 .46 .54 .54 .72 .54 .52 .57 .51 .60 .46 .54 .72 .54 .52 .57 .51 .60 .46 .52 .52 .57 .51 .60 .46 .52 .52 .57 .51 .60 .46 .52 .52 .57 .51 .52 .57 .51 .52 .57 .51 .52 .52 .57 .51 .52 .57 .51 .52 .57 .51 .52 .57 .51 .52 .52 .57 .51 .60 .52 .57 .51 .52 .57 .51 .52 .57 .51 .60 .46 .52 .57 .51 .52 .57 .51 .52 .57 .51 .60 .46 .54 .52 .57 .57 .51 .52 .57 .51 .60 .46 .54 .52 .57 .57 .57 .57 .57 .57 .57 .57
Deep Philosophical Contemplative	.55 .46 .60	.57 .57 .65

The basic question was whether the cleaned-up data produced lower or higher correlations between self nomination and peer nomination scores. The table below reports these correlations for the original and the cleaned-up data

Correlations Between Self Nomination and Peer Nomination Scores Before and After Clean-Up

Trait Name	Before Clean-up	After Clean-up
Organized	.33	.33
Neat	.36	.39

Precise	.41	.48
Efficient	.28	.35
Responsible	.25	.27
Consistent	.33	.34
Kind	.14	.22
Warm	.17	.40
Friendly	.10	.23
Affectionate	.15	.30
Considerate	.14	.26
Sympathetic	.10	.24
Shy	.57	.59
Silent	.51	.53
Quiet	.52	.55
Bashful	.45	.50
Timid	.37	.58
Talkative	.50	.50
Moody	.29	.48
Jealous	.01	.26
Touchy	.27	.40
Irritable	.13	.34
Envious	.13	.34
Self-Pitying	.34	.56
Inquisitive	.02	.42
Introspective	.32	.47
Insightful	.26	.26
Deep	.21	.27
Philosophical	.23	.31
Contemplative	.16	.40

The table above reveals a significant improvement in the correlations between self nominations and peer nominations using the cleaned-up data.

The information obtained in the process of cleaning up the data is useful in identifying those trait names on which there was agreement or lack of agreement in application of the rating task. If very few observations were removed for a trait, this indicates that there was general agreement concerning application of that trait in the rating process. On the other hand, if a large number of observations were thrown out, this indicates a general lack of agreement in terms of application of that trait in the rating process. This lack of agreement could be due to the fact that the trait is not very observable in the basic training environment, or that there were differences of opinion in terms of the trait meaning. In any event, the table below indicates the number of ratings retained in the clean-up process. Before clean-up there were 227 ratings available for the traits in set 1, and 220 ratings available in set 2. Those traits listed at the top of the table are those on which there was general agreement concerning application. Those at the bottom of the list are those on which there as a general

lack of agreement concerning application. Those on which there was high agreement included responsible, talkative, silent, bashful, organized, quiet, efficient, shy, and neat. Those on which there was low agreement included inquisitive, affectionate, jealous, envious, warm, self-pitying and introspective.

Trait Name	# Ratings Remaining
RESPONSIBLE	223
TALKATIVE	223
SILENT	220
BASHFUL	219
ORGANIZED	217
QUIET	214
EFFICIENT	211
SHY	210
NEAT	207
INSIGHTFUL	207
PRECISE	206
DEEP	193
KIND	192
CONSISTENT	190
PHILOSOPHICAL	182
IRRITATIVE	178
TIMID	172
TOUCHY	172
SYMPATHETIC	170
FRIENDLY	168
CONSIDERATE	166
MOODY	166
INTROSPECTIVE	165
SELF-PITYING	165
WARM	154
ENVIOUS	145
JEALOUS	132
AFFECTIONATE	117
INQUISITIVE	83

#### Number of Trait Ratings Remaining After the Clean-Up Process

#### Step 2 of the Clean-up Process

One additional step was taken to improve the quality of the rating information. This involved computing the split-half correlations of the nomination scores given to each ratee by his peers. It was assumed that if the correlation for a particular ratee was non-significant, then it is likely that ratee was not well observed during the 21-day training period. The results of this exercise yielded correlations ranging from -.33 to .96.

A correlation of .4327 is just significant a the .05 level. For purposes of evaluation, subjects for which the correlation was less than that value were temporarily removed from the sample in step 2 of the clean-up process. This resulted in approximately 29%, or 134 out of the 467 subjects being discarded. The impact of this step on the correlations between self nominations and peer nominations is presented in the table below. To facilitate comparisons, values are provided for the correlations before any clean-up, after step 1 clean-up and after step 2 clean-up.

Correlations of Self Nominations with Peer Nominations Before and After Clean-Up

Trait Name	Before Clean-up	After Clean-up #1	After Clean-up #1 & #2
Organized	.33	.33	.40
Neat	.36	.39	.43
Precise	.41	.48	.50
Efficient	.28	.35	.37
Responsible	.25	.27	.31
Consistent	.33	.34	.37
Kind	.14	.22	.30
Warm	.17	.40	.50
Friendly	.10	.23	.25
Affectionate	.15	.30	.30
Considerate	.14	.26	.32
Sympathetic	.10	.24	.30
Shy	.57	.59	.62
Silent	.51	.53	.58
Quiet	.52	.55	.57
Bashful	.45	.50	.58
Timid	.37	.58	.60
Talkative	.50	.50	.56
Moody	.29	.48	.53
Jealous	.01	.26	.27
Touchy	.27	.40	.50
Irritable	.13	.34	.37
Envious	.13	.34	.42
Self-Pitying	.34	.56	.57
Inquisitive	.02	.42	.42
Introspective	.32	.47	.52
Insightful	.26	.26	.30

Deep	.21	.27	.27
Philosophical	.23	.31	.44
Contemplative	.16	.40	.45

The correlations between self and peer nominations are quite respectable after the corrections. The question then, is "were the corrections justified?" I would argue that they were. In no instances were the self nomination scores considered in discarding observations or subjects. In the case of the first correction, observations were discarded when an individual's nomination scores across subjects on a trait were not significantly related to the nomination scores given by other raters to those same subjects. This could be due to a lack of serious consideration by the rater; to the fact that he did not fully understand the meaning of the trait term; or to the fact that he was not perceptive enough to view other subjects in terms of the trait. In any event, observations were not discarded unless this process led to an increase in the inter-rater agreement coefficient. In the second correction, and individual was discarded if there was no agreement in the nomination scores assigned him by his peers. This could be due a lack of observable behaviors on his part which enabled other raters to properly evaluate him.

The goal in both corrections was to obtain the most reliable and agreed upon information from peers. It is concluded that some of these behaviors were not elicited in the short 21 days in the highly restricted basic training environment. Nevertheless, correlations in the .30's .40's .50's and .60's are quite respectable for single trait names.

### Comparison of Self-Ratings and Self-Nominations

The chart below presents a comparison of the correlations of self ratings and self nomination correlations with peer nominations before and after the corrections to peer nominations were introduced. In every instance, the correlations of self nominations with peer nominations are substantially higher than are the correlations of self ratings with peer nominations. It should be observed that in the case of self ratings, different methods were used, while in the case of self nominations, common methods were used. It is hypothesized that the self nomination scores were superior because they provided a well- defined context for the rater, who is asked on each trait to place him/herself in a position relative to other individuals in his or her sleeping bay

### <u>Correlations of Self Ratings and Self Nominations with Peer Nominations Before</u> and After Clean-up

Trait Name	Self	Self	Self	Self
	Ratings-	Ratings	Nomin.	Nomin.
	Before	After	Before	After
	Clean-up	Clean-up	Clean-up	Clean-up

Organized Neat Precise Efficient Responsible Consistent	.17 .19 .20 .15 .24 .17	.17 .21 .22 .13 .29 .18	.33 .36 .41 .28 .25 .33	.40 .43 .50 .37 .31 .37
Kind Warm Friendly Affectionate Considerate Sympathetic Shy Silent Quiet Bashful Timid Talkative Moody Jealous Touchy Irritable Envious Self-Pitying Inquisitive Introspective Insightful Deep Philosophical	.09 .14 .07 .08 .19 .07 .29 .33 .31 .24 .14 .26 .22 .15 .17 .22 .15 .17 .22 .17 .23 .12 .11 .19 .14 .19	.06 .11 .06 .05 .19 .07 .35 .36 .33 .26 .13 .28 .26 .13 .23 .29 .18 .30 .15 .14 .22 .14 .22 .14 .18	.14 .17 .10 .15 .14 .10 .57 .51 .52 .45 .37 .50 .29 .01 .27 .13 .13 .13 .34 .02 .32 .26 .21 .23	$   \begin{array}{r}     .30 \\     .50 \\     .25 \\     .30 \\     .32 \\     .30 \\     .62 \\     .58 \\     .57 \\     .58 \\     .60 \\     .56 \\     .53 \\     .27 \\     .50 \\     .37 \\     .42 \\     .57 \\     .42 \\     .57 \\     .42 \\     .52 \\     .30 \\     .27 \\     .44 \\   \end{array} $
Contemplative	.17	.17	.16	.45

Several things should be kept in mind concerning the above table. The N's for the first column were approximately 465, with all cases represented. The N's for column 2 were approximately 333, with 164 cases omitted because of a lack of peer agreement. The N's for column 3 were 220 or 227, according to whether set 1 or set 2 traits were being considered. The N's for column 4 were highly varied. because of the elimination of subjects and of nomination scores on various traits. For example, the N's for the Conscientiousness' traits varied from 135 to 162, and for the Introversion traits from 133 to 165. There were five traits for which the N's were less than 100: Warm, Affectionate, Jealous, Envious, and Inquisitive. Evidently these were traits which were not easy for the peers to evaluate. The N's for these correlations were 92,88,95,87, and 55, respectively.

All of the correlations in the above table were for individual traits. The correlations of composites would be significantly higher. In the case of self

ratings vs. peer nominations after corrections, the correlations for composites of the six terms in each factor area were as follows:

FactorArea	Correlation
Conscientiouness	.258
Agreeableness	.116
Introversion	.405
Neuroticism	.350
Intellect	.273

Only three-term composites could be computed for the self-nomination scores, since each subject dealt only with set 1 or set 2 traits. However the validities of these composites for the corrected peer nominations are presented below. Note that the N's for these composites were highly restricted, since a common N for all traits and the criterion was used.

Correlations of Self Nomination 3-Trait Composites with Peer Nominations Before and After Cleanup

## CONSCIENTIOUSNESS

Trait Composites ORGANIZE EFFICIENT RESPONSIBILITY	<b>Correlation</b> .443	<b>N</b> 131
NEAT PRECISE CONSISTENT	.507	137
AGREEABLENESS		
KIND WARM CONSIDERATE	.511	74
FRIENDLY AFFECTIONATE SYMPATHETIC	.205	67
INTROVERSION		
SILENT BASHFUL TALKATIVE	.667	138

SHY QUIET TIMID	.733	127
NEUROTICISM		
MOODY TOUCHY ENVIOUS	.487	53
JEALOUS IRRITABLE SELF-PITY	.406	69
INTELLECT		
INQUISITIVE PHILOSOPHIC CONTEMPLATIVE	.513	36
INTROSPECTIVE INSIGHTFUL DEEP	.471	114

### SUMMARY OF FINDINGS FROM PEER RATING (NOMINATION) STUDY

The decision was made to conduct a study which involved validating self ratings against peer nomination scores. For this study, six traits were selected to define each of the five factors, making a total of 30 trait terms. Each subject rated him/herself on the 30 traits.

For the peer rating portion of the study, each subject was first asked to identify all other airmen in his/her flight, who also slept in the same bay. Ratings were obtained using a nomination procedure. Each subject dealt with only 15 of the 30 traits (3 on each of the 5 factors). For the first trait, the rater identified the six peers (one at a time) who were considered to be highest on the trait. Then he identified the six peers (one at a time) who were judged to be lowest on the trait. Those who were neither nominated as being in the upper or lower 6 were assigned middle values. This procedure was repeated until ratings (nominations) were obtained for each of the 15 traits under consideration. The rater's name was included in the rating list, and he was asked to nominate himself/herself when appropriate.

The above procedures yielded three sets of scores:

- 1. Self ratings.
- 2. Self nominations (as part of the peer rating exercise)
- 3. Peer nominations (an average of nominations from several peers).

Results of the validation study were mixed. Except for those traits which loaded on the Extroversion-Introversion factor, the validities of self ratings for peer nomination scores were relatively low. The validities of self nomination scores for peer nomination scores were significantly higher. This was undoubtedly partially due to the use of common methods, but of more consequence may have been the fact that self nominations provided a context in which the individual nested him/herself.

A comprehensive analysis of the peer nominations indicated that they left much to be desired. For many of the traits, the correlations between the nomination scores given by any one peer and those from the remaining peers were uncorrelated. For 29% of the subjects, the split-half correlation of the nomination scores that he/she received from peers across 15 traits was non-significant.

It was concluded that many of the rated behaviors simply were not observed well enough during the first 21 days of basic training to yield good information. An attempt was made to 'clean up' the rating (nomination) data by discarding subjects for which there was no agreement, and by discarding specific trait nomination scores which reduced interrater agreement. The validities of self rating and self nomination scores were quite satisfactory against these purified criteria, but in some instances, the N's were low.

It was finally concluded that peer ratings from airmen in their 21st day of basic training did not constitute a good criterion for validating information provided by individuals on themselves. Other alternative validation methods should be considered. These include the following:

- 1. Administration of personality tests and collection of peer ratings from 3rd or 4th year students at the Air Force Academy.
- 2. Administration of personality tests to airmen in the field by Air Force Test Control Officers, and collection of performance criteria from supervisors.
- 3. Use of OTS or AFROTC students for collection of self and peer rating information.

## Appendix 5

### **Development of Centile Conversion Tables**

Conversion tables were developed and used to convert raw scores into centiles with 5% intervals. However, a significant amount predictive efficiency is lost when the distributions are modified from near-normal to rectangular. Additional precision is lost as one moves from hundreds of intervals to only 20. The amount of this loss is indicated in Table 6 below. Note that the r's are for individual composites and centile scores predicting the corresponding factor scores. The R's are multiple correlations using all composite or centile scores in predicting each factor score in the full 2853-case sample.

### Table 6

FACTOR	rUSING COMPOSITE	rUSING CENTILES	RUSING COMPOSITE S	RUSING CENTILES
Agreeable.	.92	.85	.98	.91
Conscien.	.91	.87	.97	.93
Extrovert.	.93	.91	.98	.95
Openness	.97	.97	.99	.97
Emo. Stab.	.95	.93	.98	.96

#### Validities of Centile and Composite Scores for Factor Scores

### Development of T-Score Equations

Although centile scores were judged to be the easiest to interpret by subjects, it was felt that too much validity was lost in using these scores; therefore, it was decided to use standard scores. First, z scores were computed, with a mean of 0 and a standard deviation of 1. However, it was decided that the negative scores would lead to problems, so as a final approach, T-Scores were calculated. T-Scores have a mean of 50 and a standard deviation of 10. A negative T-Score is a rare event.

In order to compute T-Scores in future samples, there is need to estimate population means and standard deviations for each of the composites. For the time being, the means and standard deviations in the 2853-case sample are used as population estimates. As more cases are collected, it is recommended that new means and standard deviations be computed and used as revised population estimates. Below are listed the equations used to compute T-Scores in the present sample. Note that the T-Scores have the same validity as the original composite scores, but they are directly interpretable in terms of the

standardization population. The variable labels in the composites have been arbitrarily.

## Agreeableness

=(((agcomp-446.48)/161.13)\*10)+50.

## Conscientiousness

=(((concomp-315.48)/125.45)\*10)+50.

# Extroversion

=(((extcomp-180.85)/191.95)\*10)+50.

## Openness

=(((opcomp-149.12)/172.02)\*10)+50.

## **Emotional Stability**

=(((emoscomp-177.07)/246.12)\*10)+50.

The use of centile scores is not recommended because of their loss in accounting for the variance in factor scores. However, the computing expressions for producing centile scores are provided below in case there is a need for them. The variable labels have been arbitrarily assigned. Note that GE and LE stand for "greater than or equal to" and "less than or equal to."

Centile Conversion Tables

## **Conversion Table 1--Agreeableness**

IF (AGCOMP LE 72) AGVERT=1. IF (AGCOMP GE 73 AND AGCOMP LE 205) AGVERT=5. IF (AGCOMP GE 206 AND AGCOMP LE 268) AGVERT=10. IF (AGCOMP GE 269 AND AGCOMP LE 308) AGVERT=15. IF (AGCOMP GE 309 AND AGCOMP LE 338) AGVERT=20. IF (AGCOMP GE 339 AND AGCOMP LE 368) AGVERT=25. IF (AGCOMP GE 369 AND AGCOMP LE 395) AGVERT=30. IF (AGCOMP GE 396 AND AGCOMP LE 418) AGVERT=35. IF (AGCOMP GE 419 AND AGCOMP LE 437) AGVERT=40. IF (AGCOMP GE 438 AND AGCOMP LE 460) AGVERT=45. IF (AGCOMP GE 461 AND AGCOMP LE 475) AGVERT=50. IF (AGCOMP GE 476 AND AGCOMP LE 494) AGVERT=55. IF (AGCOMP GE 495 AND AGCOMP LE 513) AGVERT=60. IF (AGCOMP GE 514 AND AGCOMP LE 530) AGVERT=65. IF (AGCOMP GE 531 AND AGCOMP LE 548) AGVERT=70. IF (AGCOMP GE 549 AND AGCOMP LE 569) AGVERT=75. IF (AGCOMP GE 570 AND AGCOMP LE 592) AGVERT=80. IF (AGCOMP GE 593 AND AGCOMP LE 618) AGVERT=85. IF (AGCOMP GE 619 AND AGCOMP LE 648) AGVERT=90. IF (AGCOMP GE 649 AND AGCOMP LE 699) AGVERT=95. IF (AGCOMP GE 700) AGVERT=99.

#### **Conversion Table 2--Conscientiousness**

IF (CONCOMP LE 19) CONVERT=1. IF (CONCOMP GE 20 AND CONCOMP LE 122) CONVERT=5. IF (CONCOMP GE 123 AND CONCOMP LE 169) CONVERT=10. IF (CONCOMP GE 170 AND CONCOMP LE 198) CONVERT=15. IF (CONCOMP GE 199 AND CONCOMP LE 228) CONVERT=20. IF (CONCOMP GE 229 AND CONCOMP LE 253) CONVERT=25. IF (CONCOMP GE 254 AND CONCOMP LE 272) CONVERT=30. IF (CONCOMP GE 273 AND CONCOMP LE 291) CONVERT=35. IF (CONCOMP GE 292 AND CONCOMP LE 310) CONVERT=40. IF (CONCOMP GE 311 AND CONCOMP LE 325) CONVERT=45. IF (CONCOMP GE 326 AND CONCOMP LE 338) CONVERT=50. IF (CONCOMP GE 339 AND CONCOMP LE 352) CONVERT=55. IF (CONCOMP GE 353 AND CONCOMP LE 367) CONVERT=60. IF (CONCOMP GE 368 AND CONCOMP LE 382) CONVERT=65. IF (CONCOMP GE 383 AND CONCOMP LE 398) CONVERT=70. IF (CONCOMP GE 399 AND CONCOMP LE 414) CONVERT=75. IF (CONCOMP GE 415 AND CONCOMP LE 430) CONVERT=80. IF (CONCOMP GE 431 AND CONCOMP LE 451) CONVERT=85. IF (CONCOMP GE 452 AND CONCOMP LE 480) CONVERT=90. IF (CONCOMP GE 481 AND CONCOMP LE 512) CONVERT=95. IF (CONCOMP GE 513) CONVERT=99.

#### **Conversion Table 3--Extroversion**

IF (EXTCOMP LE -216) EXTVERT=1. IF (EXTCOMP GE -215 AND EXTCOMP LE -101) EXTVERT=5. IF (EXTCOMP GE -100 AND EXTCOMP LE -42) EXTVERT=10. IF (EXTCOMP GE -41 AND EXTCOMP LE -1) EXTVERT=15. IF (EXTCOMP GE 0 AND EXTCOMP LE 34) EXTVERT=20. IF (EXTCOMP GE 35 AND EXTCOMP LE 67) EXTVERT=25. IF (EXTCOMP GE 68 AND EXTCOMP LE 99) EXTVERT=30. IF (EXTCOMP GE 100 AND EXTCOMP LE 126) EXTVERT=35. IF (EXTCOMP GE 127 AND EXTCOMP LE 152) EXTVERT=40. IF (EXTCOMP GE 153 AND EXTCOMP LE 172) EXTVERT=45. IF (EXTCOMP GE 173 AND EXTCOMP LE 198) EXTVERT=50. IF (EXTCOMP GE 199 AND EXTCOMP LE 222) EXTVERT=55. IF (EXTCOMP GE 223 AND EXTCOMP LE 240) EXTVERT=60. IF (EXTCOMP GE 241 AND EXTCOMP LE 274) EXTVERT=65. IF (EXTCOMP GE 275 AND EXTCOMP LE 302) EXTVERT=70. IF (EXTCOMP GE 303 AND EXTCOMP LE 340) EXTVERT=75. IF (EXTCOMP GE 341 AND EXTCOMP LE 370) EXTVERT=80. IF (EXTCOMP GE 371 AND EXTCOMP LE 405) EXTVERT=85. IF (EXTCOMP GE 406 AND EXTCOMP LE 452) EXTVERT=90. IF (EXTCOMP GE 453 AND EXTCOMP LE 526) EXTVERT=95. IF (EXTCOMP GE 527) EXTVERT=99.

#### **Conversion Table 4-- Openness**

```
IF (OPCOMP LE -193) OPVERT=1.
IF (OPCOMP GE -192 AND OPCOMP LE -94) OPVERT=5.
IF (OPCOMP GE -93 AND OPCOMP LE -46) OPVERT=10.
IF (OPCOMP GE -45 AND OPCOMP LE -12) OPVERT=15.
IF (OPCOMP GE -11 AND OPCOMP LE 17) OPVERT=20.
IF (OPCOMP GE 18 AND OPCOMP LE 44) OPVERT=25.
IF (OPCOMP GE 45 AND OPCOMP LE 70) OPVERT=30.
IF (OPCOMP GE 71 AND OPCOMP LE 92) OPVERT=35.
IF (OPCOMP GE 93 AND OPCOMP LE 114) OPVERT=40.
IF (OPCOMP GE 115 AND OPCOMP LE 138) OPVERT=45.
IF (OPCOMP GE 139 AND OPCOMP LE 161) OPVERT=50.
IF (OPCOMP GE 162 AND OPCOMP LE 185) OPVERT=55.
IF (OPCOMP GE 186 AND OPCOMP LE 206) OPVERT=60.
IF (OPCOMP GE 207 AND OPCOMP LE 230) OPVERT=65.
IF (OPCOMP GE 231 AND OPCOMP LE 256) OPVERT=70.
IF (OPCOMP GE 257 AND OPCOMP LE 285) OPVERT=75.
IF (OPCOMP GE 286 AND OPCOMP LE 314) OPVERT=80.
IF (OPCOMP GE 315 AND OPCOMP LE 355) OPVERT=85.
IF (OPCOMP GE 356 AND OPCOMP LE 397) OPVERT=90.
IF (OPCOMP GE 398 AND OPCOMP LE 469) OPVERT=95.
IF (OPCOMP GE 470) OPVERT=99.
```

#### Conversion Table 5--Emotional Stability (Note: =Neuroticism \* -1.00)

#### IF (EMOSCOMP LE -309) EMOSVERT=1.

IF (EMOSCOMP GE -308 AND EMOSCOMP LE -198) EMOSVERT=5. IF (EMOSCOMP GE -197 AND EMOSCOMP LE -116) EMOSVERT=10. IF (EMOSCOMP GE -115 AND EMOSCOMP LE -68) EMOSVERT=15. IF (EMOSCOMP GE -67 AND EMOSCOMP LE -23) EMOSVERT=20. IF (EMOSCOMP GE -22 AND EMOSCOMP LE 25) EMOSVERT=25. IF (EMOSCOMP GE 26 AND EMOSCOMP LE 69) EMOSVERT=30. IF (EMOSCOMP GE 70 AND EMOSCOMP LE 102) EMOSVERT=35. IF (EMOSCOMP GE 103 AND EMOSCOMP LE 138) EMOSVERT=40. IF (EMOSCOMP GE 139 AND EMOSCOMP LE 169) EMOSVERT=45. IF (EMOSCOMP GE 170 AND EMOSCOMP LE 202) EMOSVERT=50. IF (EMOSCOMP GE 203 AND EMOSCOMP LE 242) EMOSVERT=55. IF (EMOSCOMP GE 243 AND EMOSCOMP LE 276) EMOSVERT=60. IF (EMOSCOMP GE 277 AND EMOSCOMP LE 306) EMOSVERT=65. IF (EMOSCOMP GE 307 AND EMOSCOMP LE 340) EMOSVERT=70. IF (EMOSCOMP GE 341 AND EMOSCOMP LE 373) EMOSVERT=75. IF (EMOSCOMP GE 374 AND EMOSCOMP LE 411) EMOSVERT=80. IF (EMOSCOMP GE 412 AND EMOSCOMP LE 459) EMOSVERT=85. IF (EMOSCOMP GE 460 AND EMOSCOMP LE 524) EMOSVERT=90. IF (EMOSCOMP GE 525 AND EMOSCOMP LE 624) EMOSVERT=95. IF (EMOSCOMP GE 625) EMOSVERT=99.